2000 EMPIRE PLAN EXPERIENCE In (000's)

	EMPIRE	UNITED HEALTHCARE MEDICAL			AL	GHI MHSA				CIGNA	TOTAL
	BLUE CROSS	C	NY	PA	G 1: 1	C	NY	PA	G 1: 1		
		Core	Enhancement	Enhancement	Combined	Core	Ennancement	Enhancement	Combined		
A Premium (1)	689,560	728,380	118,521	80,847	927,748	58,198	6,576	5,552	70,326	626,613	2,314,247
B Incurred Claims (2)	638,613	666,576	88,943	64,834	820,353	41,746	6,439	4,608	52,793	557,742	2,069,501
C Administrative Expense (3)	28,904	70,750	8,933	6,259	85,942	9,752	1,102	930	11,784	13,068	139,698
D Gain/(Loss) (A-B-C)	22,043	(8,946)	20,645	9,754	21,453	6,700	(965)	14	5,749	55,803	105,048

Source: 2000 Annual Experience Statement

⁽¹⁾ Earned Premium - Premium that pays for coverage for the period reported (accrual basis).

⁽²⁾ Incurred Claims - Represents the cost of covered services provided during the period reported by the insurance company (accrual basis).

⁽³⁾ Administrative Expenses - All charges by the insurance carrier other than for the payment of claims.

Includes carrier's cost to administer the program, interest charges, and other retention.

PROJECTED 2001 EMPIRE PLAN EXPERIENCE In (000's)

	EMPIRE	UN	NITED HEALTH		AL			MHSA		CIGNA	TOTAL
	BLUE CROSS	Core	NY Enhancement	PA Enhancement	Combined	Core	NY Enhancement	PA Enhancement	Combined		
A Premium (1)	756,278	885,926	104,387	82,272	1,072,585	58,746	8,212	5,864	72,822	735,924	2,637,609
B Incurred Claims (2)	719,575	758,930	94,076	78,705	931,711	46,160	5,622	4,499	56,281	717,325	2,424,892
C Administrative Expense (3)	36,650	78,538	8,366	6,711	93,615	10,777	1,507	1,075	13,359	16,863	160,487
D Gain/(Loss) (A-B-C)	53	48,458	1,945	(3,144)	47,259	1,809	1,083	290	3,182	1,736	52,230

- (1) Earned Premium Premium which pays for coverage for the period reported (accrual basis).
- (2) Incurred Claims Represents the cost of covered services provided during the period reported by the insurance company (accrual basis).
- (3) Administrative Expenses All charges by the insurance carrier other than for the payment of claims.

 Includes carrier's cost to administer the program, interest charges, and other retention.

Source: 2001 1st Quarter Report

EMPIRE PLAN Participating Agency Premium Rates Comparison of 2001 and Projected 2002 Rates

CORE ONLY									
	G	Gross Rates (1)			Net Rates (2)				
	2001	2002	% Change	2001	2002	% Change			
nn Prime:									
Individual									
Optimistic	293.01	319.52	9.0%	283.24	313.57	10.7%			
Best Estimate	293.01	325.44	11.1%	283.24	319.49	12.8%			
Pessimistic	293.01	334.59	14.2%	283.24	328.64	16.0%			
Family									
Optimistic	608.59	666.92	9.6%	588.51	654.30	11.2%			
Best Estimate	608.59	679.34	11.6%	588.51	666.72	13.3%			
Pessimistic	608.59	698.35	14.7%	588.51	685.73	16.5%			
diPrime:									
Individual									
Optimistic	236.42	253.47	7.2%	230.99	247.80	7.3%			
Best Estimate	236.42	256.49	8.5%	230.99	250.82	8.6%			
Pessimistic	236.42	265.44	12.3%	230.99	259.77	12.5%			
Family -1									
Optimistic	553.16	601.92	8.8%	537.43	589.56	9.7%			
Best Estimate	553.16	611.43	10.5%	537.43	599.07	11.5%			
Pessimistic	553.16	630.26	13.9%	537.43	617.90	15.0%			
Family-2									
Optimistic	495.31	534.72	8.0%	483.91	522.65	8.0%			
Best Estimate	495.31	541.35	9.3%	483.91	529.28	9.4%			
Pessimistic	495.31	559.98	13.1%	483.91	547.91	13.2%			

Represents premiums charged by the carriers.
 Represents costs charged to participating agencies.

EMPIRE PLAN Participating Agency Premium Rates Comparison of 2001 and Projected 2002 Rates

CORE PLUS MEDICAL ENHANCEMENT								
		G	ross Rate	es (1)	Net Rates (2)			
		2001	2002	% Change	2001	2002	% Change	
lan Prime:								
Individua	al							
	Optimistic	323.21	353.86	9.5%	312.44	344.07	10.1%	
	Best Estimate	323.21	360.95	11.7%	312.44	351.16	12.4%	
	Pessimistic	323.21	370.73	14.7%	312.44	360.94	15.5%	
Family								
	Optimistic	668.99	736.22	10.0%	646.91	715.93	10.7%	
	Best Estimate	668.99	751.00	12.3%	646.91	730.71	13.0%	
	Pessimistic	668.99	771.29	15.3%	646.91	751.00	16.1%	
ediPrime:								
Individua	al							
	Optimistic	245.51	264.29	7.6%	239.82	257.60	7.4%	
	Best Estimate	245.51	267.68	9.0%	239.82	260.99	8.8%	
	Pessimistic	245.51	276.83	12.8%	239.82	270.14	12.6%	
Family -	1							
•	Optimistic	592.45	647.70	9.3%	575.44	630.49	9.6%	
	Best Estimate	592.45	658.77	11.2%	575.44	641.56	11.5%	
	Pessimistic	592.45	678.44	14.5%	575.44	661.23	14.9%	
Family-2	:							
•	Optimistic	513.49	556.97	8.5%	501.56	542.89	8.2%	
	Best Estimate	513.49	564.36	9.9%	501.56	550.28	9.7%	
	Pessimistic	513.49	583.40	13.6%	501.56	569.32	13.5%	

⁽¹⁾ Represents premiums charged by the carriers.

⁽²⁾ Represents costs charged to participating agencies.

EMPIRE PLAN Participating Agency Premium Rates Comparison of 2001 and Projected 2002 Rates

	CORETEO) MILDICA.	Laisi	CHIATRIC E	MIMMODIVII	71410		
		G	ross Rate	es (1)	Net Rates (2)			
		2001	2002	% Change	2001	2002	% Change	
Prime:								
Individ								
	Optimistic	325.23	355.53	9.3%	314.26	345.74	10.0%	
	Best Estimate	325.23	362.71	11.5%	314.26	352.92	12.3%	
	Pessimistic	325.23	372.49	14.5%	314.26	362.70	15.4%	
Family								
	Optimistic	673.67	740.10	9.9%	651.09	719.80	10.6%	
	Best Estimate	673.67	755.08	12.1%	651.09	734.78	12.9%	
	Pessimistic	673.67	775.37	15.1%	651.09	755.07	16.0%	
Prime:								
Individ	ual							
	Optimistic	245.64	264.45	7.7%	239.94	257.76	7.4%	
	Best Estimate	245.64	267.85	9.0%	239.94	261.16	8.8%	
	Pessimistic	245.64	277.00	12.8%	239.94	270.31	12.7%	
Family	-1							
·	Optimistic	595.25	650.07	9.2%	577.95	632.86	9.5%	
	Best Estimate	595.25	661.27	11.1%	577.95	644.06	11.4%	
	Pessimistic	595.25	680.94	14.4%	577.95	663.73	14.8%	
Family-	-2							
Ĭ	Optimistic	514.40	557.84	8.4%	502.37	543.76	8.2%	
	Best Estimate	514.40	565.27	9.9%	502.37	551.19	9.7%	
	Pessimistic	514.40	584.31	13.6%	502.37	570.23	13.5%	

Represents premiums charged by the carriers.
 Represents costs charged to participating agencies.

EMPIRE PLAN PA GROUP RATES 1985 - 2002 Monthly Rates

Core plus		Gross	%	Net	%
Med. & Psych	n. Enh.	Rate	Change	Rate	Change
Individual					
1985*		95.71		92.85	
1986		91.97	-3.9%	91.49	-1.5%
1987		103.14	12.1%	101.65	11.1%
	(1)	142.01	37.7%	141.52	39.2%
1989		168.72	18.8%	168.05	18.7%
	(2)	179.50	6.4%	167.09	-0.6%
	(3)	202.09	12.6%	185.09	10.8%
1992		198.85	-1.6%	181.81	-1.8%
1993		214.30	7.8%	194.64	7.1%
1994		213.83	-0.2%	197.39	1.4%
1995		214.70	0.4%	193.54	-2.0%
1996 ((4)	219.20	2.1%	192.27	-0.7%
1997		219.87	0.3%	198.37	3.2%
1998		227.35	3.4%	204.38	3.0%
1999		239.24	5.2%	222.00	8.6%
2000		260.67	9.0%	253.98	14.4%
2001		289.41	11.0%	280.25	10.3%
2002	Projected)	325.03	12.3%	316.52	12.9%
	cent Increase				
From Inception	on		7.8%		7.9%
Most Recent			5.1%		5.8%
Most Recent	5 Years		8.2%		9.9%
Family 1985*		203.97		197.57	
1986		195.31	-4.2%	194.30	-1.7%
1987		222.39	13.9%	219.20	12.8%
1988 ((1)	324.13	45.7%	323.06	47.4%
1989		383.42	18.3%	381.95	18.2%
1990 ((2)	403.75	5.3%	380.15	-0.5%
1991 ((3)	464.39	15.0%	417.36	9.8%
1992		445.64	-4.0%	407.76	-2.3%
1993		479.37	7.6%	426.35	4.6%
1994		484.69	1.1%	446.94	4.8%
1995		486.99	0.5%	440.35	-1.5%
1996 ((4)	491.07	0.8%	428.27	-2.7%
1997	•	495.81	1.0%	447.22	4.4%
1998		514.28	3.7%	463.62	3.7%
1999		539.14	4.8%	499.75	7.8%
2000		578.26	7.3%	563.03	12.7%
2001		640.64	10.8%	619.28	10.0%
	Projected)	715.97	11.8%	696.92	12.5%
	cent Increase				
From Inception			8.2%		8.2%
1 10111 11166011			4.9%		5.6%
-					5.570
Most Recent Most Recent			7.7%		9.3%

^{(1) 1988} rates represent the effective amounts of the 1/88 and 8/88 rate changes.

⁽²⁾ No change in effective net rate over 1989.

⁽³⁾ Represents rates effective 1/1/91 - 6/30/91

⁽⁴⁾ Represents 2 tier Empire Plan Rates; 5 tier rate schedule effective 1/1/96

EMDIDE DI ANI PA 5 TIER GROUP RATES 1995 - 2002 Monthly Rates									
Core plus Med. & Psych	Enh	Gross Rate(1)	% Change	Net Rate(2)	Chang				
1.10di ee 1 5 j on	. 2	111110(1)		111110(2)	Chan				
Individual Pla	anprime								
1995	(2)	214.70	0.20/	193.54	7.0				
1996	(3)	234.59	9.3%	207.66	7.3				
1997		261.80	11.6%	240.22	15.7				
1998		267.89	2.3%	246.07	2.4				
1999		279.56	4.4%	261.18	6.1 9.7				
2000 2001		294.94 325.23	5.5% 10.3%	286.53 314.26	9.7				
2002	(projected)	362.71	11.5%	352.92	12.3				
Average Perc From Inception	ent Increase n of 5 Tier Structure		7.8%		9.0				
Family Planp									
ганну гланр 1995		486.99		440.35					
1996	(3)	521.96	7.2%	459.16	4.3				
1997	\- /	537.96	3.1%	489.22	6.5				
1998		552.00	2.6%	503.78	3.0				
1999		573.33	3.9%	531.89	5.6				
2000		607.33	5.9%	590.16	11.0				
2001		673.67	10.9%	651.09	10.3				
2002	(projected)	755.08	12.1%	734.78	12.9				
Average Perc	ent Increase n of 5 Tier Structure		6.5%		7.6				
			0.5%		7.0				
Individual Mo 1995	edprime	214.70		193.54					
1996	(3)	158.65	-26.1%	131.72	-31.9				
1997	(5)	150.53	-5.1%	129.28	-1.9				
1998		167.91	11.5%	151.34	17.1				
1999		186.46	11.0%	175.61	16.0				
2000		217.94	16.9%	214.25	22.0				
2001		245.64	12.7%	239.94	12.0				
2002	(projected)	267.85	9.0%	261.16	8.8				
Average Perc	ent Increase n of 5 Tier Structure		4.3%		6.0				
Family - 1 Me									
1995	еаргіте	486.99		440.35					
1996	(3)	446.03	-8.4%	383.23	-13.0				
1997	(3)	427.23	-4.2%	378.82	-13.0				
1998		452.73	6.0%	409.76	8.2				
1999		480.95	6.2%	447.05	9.1				
2000		530.97	10.4%	518.52	16.0				
2001		595.25	12.1%	577.95	11.5				
2002	(projected)	661.27	11.1%	644.06	11.4				
Average Perc From Inception	ent Increase n of 5 Tier Structure		4.7%		6.0				
Family - 2 or	More Medprime								
1995	•	486.99		440.35					
1996	(3)	369.87	-24.0%	307.07	-30.3				
1997		315.24	-14.8%	267.15	-13.0				
1998		351.98	11.7%	314.25	17.6				
1999		387.05	10.0%	360.66	14.8				
2000		453.22	17.1%	445.51	23.5				
2001		514.40	13.5%	502.37	12.8				
2002	(projected)	565.27	9.9%	551.19	9.7				
Average Perc From Inception	ent Increase n of 5 Tier Structure		3.3%		5.0				
	s premiums charged b	w the carriers							