

**EMPIRE PLAN**  
**Participating Agency Premium Rates**  
**Comparison of 2007 and Projected 2008 Rates**

| <b>CORE ONLY</b>       |             |                 |                 |                      |                 |                 |
|------------------------|-------------|-----------------|-----------------|----------------------|-----------------|-----------------|
| <b>Gross Rates (1)</b> |             |                 |                 | <b>Net Rates (2)</b> |                 |                 |
|                        | <b>2007</b> | <b>2008 (3)</b> | <b>% Change</b> | <b>2007</b>          | <b>2008 (3)</b> | <b>% Change</b> |
| <b>Plan Prime:</b>     |             |                 |                 |                      |                 |                 |
| Individual             |             |                 |                 |                      |                 |                 |
| Optimistic             | 527.60      | 562.46          | 6.6%            | 491.95               | 525.06          | 6.7%            |
| Best Estimate          | 527.60      | 575.95          | 9.2%            | 491.95               | 538.55          | 9.5%            |
| Pessimistic            | 527.60      | 589.31          | 11.7%           | 491.95               | 551.91          | 12.2%           |
| Family                 |             |                 |                 |                      |                 |                 |
| Optimistic             | 1,116.82    | 1,191.29        | 6.7%            | 1,041.38             | 1,112.17        | 6.8%            |
| Best Estimate          | 1,116.82    | 1,219.73        | 9.2%            | 1,041.38             | 1,140.61        | 9.5%            |
| Pessimistic            | 1,116.82    | 1,247.94        | 11.7%           | 1,041.38             | 1,168.82        | 12.2%           |
| <b>MediPrime:</b>      |             |                 |                 |                      |                 |                 |
| Individual             |             |                 |                 |                      |                 |                 |
| Optimistic             | 346.35      | 365.70          | 5.6%            | 316.56               | 330.39          | 4.4%            |
| Best Estimate          | 346.35      | 370.05          | 6.8%            | 316.56               | 334.74          | 5.7%            |
| Pessimistic            | 346.35      | 374.36          | 8.1%            | 316.56               | 339.05          | 7.1%            |
| Family -1              |             |                 |                 |                      |                 |                 |
| Optimistic             | 935.57      | 994.53          | 6.3%            | 866.00               | 917.51          | 5.9%            |
| Best Estimate          | 935.57      | 1,013.84        | 8.4%            | 866.00               | 936.82          | 8.2%            |
| Pessimistic            | 935.57      | 1,032.99        | 10.4%           | 866.00               | 955.97          | 10.4%           |
| Family-2               |             |                 |                 |                      |                 |                 |
| Optimistic             | 754.33      | 797.76          | 5.8%            | 690.63               | 722.82          | 4.7%            |
| Best Estimate          | 754.33      | 807.95          | 7.1%            | 690.63               | 733.01          | 6.1%            |
| Pessimistic            | 754.33      | 818.05          | 8.4%            | 690.63               | 743.11          | 7.6%            |

(1) Represents premiums charged by the carriers.

(2) Represents cost to a participating agency.

(3) Projected Rates

| CORE PLUS MEDICAL & PSYCHIATRIC ENHANCEMENTS |          |          |          |               |          |          |
|----------------------------------------------|----------|----------|----------|---------------|----------|----------|
| Gross Rates (1)                              |          |          |          | Net Rates (2) |          |          |
|                                              | 2007     | 2008 (3) | % Change | 2007          | 2008 (3) | % Change |
| <b>Plan Prime:</b>                           |          |          |          |               |          |          |
| Individual                                   |          |          |          |               |          |          |
| Optimistic                                   | 600.69   | 638.25   | 6.3%     | 564.84        | 600.52   | 6.3%     |
| Best Estimate                                | 600.69   | 655.73   | 9.2%     | 564.84        | 615.54   | 9.0%     |
| Pessimistic                                  | 600.69   | 673.08   | 12.1%    | 564.84        | 635.35   | 12.5%    |
| Family                                       |          |          |          |               |          |          |
| Optimistic                                   | 1,273.96 | 1,354.17 | 6.3%     | 1,198.07      | 1,274.32 | 6.4%     |
| Best Estimate                                | 1,273.96 | 1,391.19 | 9.2%     | 1,198.07      | 1,305.97 | 9.0%     |
| Pessimistic                                  | 1,273.96 | 1,427.98 | 12.1%    | 1,198.07      | 1,348.13 | 12.5%    |
| <b>MediPrime:</b>                            |          |          |          |               |          |          |
| Individual                                   |          |          |          |               |          |          |
| Optimistic                                   | 363.02   | 383.03   | 5.5%     | 333.18        | 347.64   | 4.3%     |
| Best Estimate                                | 363.02   | 388.29   | 7.0%     | 333.18        | 352.24   | 5.7%     |
| Pessimistic                                  | 363.02   | 393.52   | 8.4%     | 333.18        | 358.13   | 7.5%     |
| Family -1                                    |          |          |          |               |          |          |
| Optimistic                                   | 1,036.30 | 1,098.95 | 6.0%     | 966.44        | 1,021.46 | 5.7%     |
| Best Estimate                                | 1,036.30 | 1,123.76 | 8.4%     | 966.44        | 1,042.71 | 7.9%     |
| Pessimistic                                  | 1,036.30 | 1,148.40 | 10.8%    | 966.44        | 1,070.91 | 10.8%    |
| Family-2                                     |          |          |          |               |          |          |
| Optimistic                                   | 798.65   | 843.71   | 5.6%     | 734.81        | 768.54   | 4.6%     |
| Best Estimate                                | 798.65   | 856.32   | 7.2%     | 734.81        | 779.39   | 6.1%     |
| Pessimistic                                  | 798.65   | 868.83   | 8.8%     | 734.81        | 793.66   | 8.0%     |

(1) Represents premiums charged by the carriers.

(2) Represents cost to a participating agency.

(3) Projected Rates