



New York State Department of Civil Service

Employee Benefits Division

Request for Proposals Dependent Eligibility Audit Services IFB#DEAS-2015-1

ORIGINAL #1

June 5, 2015

**Cost
Proposal**



BUDCO
HEALTH SERVICE
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**New York State
Department of Civil Service
Employee Benefits Division**

**Request for Proposals
Dependent Eligibility Audit
Services**

June 5, 2015

Contact

Dave Chojnacki

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**Cost
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A. Introductions

June 10, 2015

David Boland
Director - NYS Department of Civil Service
Employee Benefits Division

RE: New York State Dependent Eligibility Verification Services

Dear David:

Budco is pleased to submit our proposal for dependent eligibility verification services to the New York State Department of Civil Service.

More than 15 years ago, Budco pioneered the dependent eligibility verification concept and has been providing eligibility verification services to the nation's largest public and private sector employers ever since. During that time, we have perfected a multi-phase process that fully accommodates the needs of both the organization commissioning the verification, and the employees who are required to participate. We have applied our expertise to conducting dependent eligibility verifications for some of the world's largest corporations and government agencies - including the two largest initiatives ever completed in this realm, **AT&T** and of course, **The State of New York** in 2008.

Throughout our history in this highly specialized practice, Budco has continually handled **ALL** aspects of a verification with the utmost thoroughness, sensitivity, and security. We are pleased to report that our work has consistently delivered substantial cost savings and return on investment - regardless of client size, physical location, or workforce demographics.

The present landscape in the dependent verification marketplace is riddled with uncertainty due to numerous mergers and acquisitions. Additionally, several auditing firms have continued to export vital contact center positions and critical administrative functions (i.e. auditing and data entry) offshore. You can rest assured when contracting with Budco, that our **100% USA based "in-house"** verification solution, coupled with project management support that cumulatively exceeds 100 years of relevant experience, will yield both outstanding results and "peace of mind" for the leadership team responsible for championing this critically important endeavor.

Thank you once again for the opportunity to propose and showcase Budco's unmatched experience for providing dependent eligibility verification services to the State of New York. We look forward to visiting with you, and would welcome the opportunity to go over our services in greater detail.

Sincerely,

David Chojnacki
Executive Vice President
Budco Health Service Solutions

Steve Niemczewski
Account Manager
Budco Health Service Solutions



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B. Cost Section Assumptions

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During the term of this agreement, Budco will agree to, and be responsible for the performance of all those services defined in Section V.



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D. Required Submission

**NYS Dependent Eligibility Audit Services
#DEAS-2015-1
Quoted Fees For DEA Project Services**

Exhibit V

- 1.) Quote in the space provided an all-inclusive (includes all postage cost) flat fee for each task based on the total number of Family Policies and Dependents below. **Note:** Fees must be expressed in fixed dollar amounts (e.g. \$100,000).

Total NYSHIP Family Policy and Dependent Information as of February 2015				
	Enrollees with Family Coverage	Spouse/Domestic Partners	Dependent Children	Total Dependents (SP/DP & Dep. Children)
Subject to the Amnesty Election	322,985	287,255	350,662	637,917
Exempt from Eligibility Verification (Verified in 2009 Audit)	20,627	0	219,610	219,610
Subject to Eligibility Verification*	302,358	287,255	131,052	418,307
* Prior to Voluntary Terminations in the Amnesty Period				

A. Quote flat fee for Administration of Implementation Period	<u>\$ 80,000.00</u>
B. Quote flat fee for Administration of Amnesty Period	<u>\$ 450,000.00</u>
C. Quote flat fee for Administration of Eligibility Verification Period(s)	<u>\$ 3,450,000.00</u>
D. Quote flat fee for Administration of Appeal & Reinstatement Period(s)	<u>\$ 395,000.00</u>
E. Total Project Cost for DEA Project Services (A+B+C+D = E)	<u><u>\$ 4,375,000.00</u></u>



Thank you for the opportunity to showcase our credentials for facilitating Dependent Eligibility Audit Services on behalf of the New York State Department of Civil Service. In this Proposal, we provide a detailed description of our well-developed and very thorough dependent verification process, as well as highlighting our superior expertise and industry leading professional services team. We're proud of our qualifications and confident that Budco offers the optimum combination of quality, service, technology, resources, security and return on investment. As we've demonstrated during our previous engagement in this realm, working collaboratively, the New York State Department of Civil Service and Budco can once again achieve outstanding Dependent Eligibility Audit results.

Thank You!

