Davis Vision, Inc. "NYS Vision Plan Services" Administrative Proposal

REQUESTED REDACTIONS









April 2011



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A. Exhibit I.S. Formal Offer Letter





Exhibit I.S Formal Offer Letter Page 1 April 20, 2011

Ms. Linda Burk
Procurement Manager
Employee Benefits Division, Room 641
NYS Department of Civil Service
Alfred E. Smith State Office Building
Albany, New York 12239

RE: "New York State Health Insurance Program
"New York State Vision Plan Services" RFP
Firm Offer to the State of New York

Davis Vision hereby submits this firm and binding offer to the State of New York in response to New York State Department of Civil Service Request for Proposals entitled "New York State Vision Plan Services" (RFP). The Proposal hereby submitted meets or exceeds all terms, conditions, and requirements set forth in the above-referenced RFP and in the manner set forth in this RFP.

Davis Vision accepts the terms and conditions as set forth in RFP, Section VII and Appendices A, B and C, and agrees to satisfy the comprehensive programmatic duties and responsibilities outlined in this RFP in the manner set forth in this RFP.

Davis Vision agrees to execute a contractual agreement composed substantially of the terms and conditions set forth in the draft contract included in the RFP, and accepts as non-negotiable the terms and conditions set forth in Appendices A, B, and C to the draft contract.

Davis Vision further agrees, if selected as a result of the RFP, to comply with 1) the provisions of Tax Law Section 5-a, Certification Regarding Sales and Compensating Use Tax; and 2) the Workers' Compensation Law as set forth in Section II.B.9 of the RFP.

This formal offer will remain firm and non-revocable for a minimum period of 365 days from the Proposal Due Date as set forth in the RFP. In the event that a contract is not approved by the NYS Comptroller within the 365 day period, this offer shall remain firm and binding beyond the 365 day period and until a contract is approved by the NYS Comptroller, unless **Davis Vision** delivers to the Department of Civil Service written notice of withdrawal of its Proposal.

Davis Vision's complete offer is set forth as follows:

Administrative Proposal: Total of twelve (12) hard copy volumes [two (2) original and

ten (10) copies] and one (1) electronic copy on CD.

Technical Proposal: Total of twelve (12) hard copy volumes [two (2) original and

ten (10) copies] and one (1) electronic copy on CD.

Cost Proposal: Total of twelve (12) hard copy volumes [two (2) original and

ten (10) copies] and one (1) electronic copy on CD.

The undersigned affirms and swears s/he has the legal authority and capacity to sign and make this offer on behalf of, **Davis Vision** and possesses the legal authority and capacity to act on behalf of **Davis Vision** to execute a contract with the State of New York.

The undersigned affirms and swears as to the truth and veracity of all documents included in this offer.

Date: April 20, 2011

By:

(signature)

STEPHEN HOLDEN

(name)

PRESIDENT

(title)

CORPORATE OR PARTNERSHIP ACKNOWLEDGMENT
STATE OF New York } : SS.: COUNTY OF Nassau } On the O day of O in the year 2011, before me personally appeared: STEVE HOLDEN, known to me to be the person who executed the foregoing instrument, who, being duly sworn by me did depose and say that _he resides at 255 Asharoken Avenue, Town of Northport, County of Suffolk, State of New York; and further that:
[Check One]
(X If a corporation): _he <u>is the President</u> of <u>Davis Vision, Inc.</u> , the corporation described in said instrument; that, by authority of the Board of Directors of said corporation, _he is authorized to execute the foregoing instrument on behalf of the corporation for purposes set forth therein; and that, pursuant to that authority, _he executed the foregoing instrument in the name of and on behalf of said corporation as the act and deed of said corporation.
(If a partnership): _he is the of, the partnership described in said instrument;
that, by the terms of said partnership, _he is authorized to execute the foregoing instrument on behalf of the partnership for the purposes set forth therein; and that, pursuant to that authority, _he executed the foregoing instrument in the name and on behalf of said partnership as the act and deed of said partnership. Lauren Godoy Notary Public, State of New York No. 01GO6214131 Qualified in Nassau County Commission Expires Nov. 30, 2013

B. Minimum Mandatory Requirements



An authorized representative of the Offeror who is legally authorized to certify the information requested in the name of and on behalf of the Offeror is required to complete and sign the Offeror Attestations and provide all requested information. Offeror's authorized representative must certify as to the truth of the representations made by signing where indicated, below.

CERTIFICATION:

The Offeror (1) recognizes that the following representations are submitted for the express purpose of assisting the State of New York in making a determination to award a contract; (2) acknowledges and agrees by submitting the Attestation, that the State may at its discretion, verify the truth and accuracy of all statements made herein; (3) certifies that the information submitted in this certification and any attached documentation is true, accurate and complete.

Name of Business Entity Submitting Bid:		DAVIS VISION, INC.						
Enti	ty's Legal Form:	☑Corporation ☐ Partnership ☐ Sole Proprietorship ☐ Other						
No.	RFP Ref.	RFP Requirement:						
1.	Section	At time of Proposal Due Date, Offeror represents and warrants that it: ☑ possesses ☐ does not possess						
1.	III.B.1	the legal capacity to enter into a contract with the President of the New York State Civil Service Commission ("Commissioner").						
2.	Section III.B.2	At time of Proposal Due Date, Offeror represents and warrants that it: ☑ attests ☐ does not attest will permanently forfeit at least fifty percent (50%) of its Monthly Administrative Fees until all Implementation and Start-Up activities are						
3.	Section III.B.3	complete. At time of Proposal Due Date, Offeror represents and warrants that it:						

		At time of Proposal Due Date, Offeror represents and warrants that it: ☑ attests ☐ does not attest
4.	Section III.B.4	it's currently providing vision services, similar to those as set forth in the RFP, for a minimum of five hundred thousand (500,000) covered lives in total and with at least one current client with one hundred (100,000) covered lives, and demonstrate that the Offeror meets or exceeds these requirements to the satisfaction of the Department. To demonstrate that the Offeror, as of the Proposal Due Date, meets the minimum requirement of five hundred thousand (500,000) covered lives in total and at least one client with one hundred (100,000) covered lives, the Offeror must provide a list of current clients with the number of covered lives for each. In determining covered lives, the Offeror should: a. Include both at-risk and fee-for-service business; and b. Count all lives [i.e., an employee, a spouse and two (2) eligible dependents counts as four (4)].
		At time of Proposal Due Date, Offeror represents and warrants that it: ☑ attests
	-	☐ does not attest
		has an existing Participating Provider Network, that will provide services under the terms of the contract resulting from this RFP that meets the following Minimum Access Standards within NYS:
5.	Section III.B.5	 a. Eighty percent (80%) of Enrollees in urban areas will have at least one (1) Participating Provider within five (5) miles of an Enrollee's home;
		 b. Eighty percent (80%) of Enrollees in suburban areas will have at least one (1) Participating Provider within fifteen (15) miles of an Enrollee's home; and c. Eighty percent (80%) of Enrollees in rural areas will have at least one (1) Participating Provider within thirty (30) miles of an Enrollee's home.
		At time of Proposal Due Date, Offeror represents and warrants that it: ☑ attests
6.	Section III.B.6	does not attest will, under the Agreement, maintain and make available as required by the State, a complete and accurate set of records as may be required by the State to be produced for review by the State pursuant to the terms and conditions of RFP, Appendices A and B, and including any and all financial records as deemed necessary by the State to discharge its fiduciary responsibilities to Plan participants and to ensure that public dollars are spent appropriately

Date: April 20, 2011

Signature

Stephen Holden President Davis Vision, Inc.

CORPORATE OR PARTNERSHIP ACKNOWLEDGMENT
STATE OF New York : SS.: COUNTY OF Nassau } On the ②O day of
[Check One]
(X If a corporation): _he is the President of Davis Vision, Inc., the corporation described in said instrument; that, by authority of the Board of Directors of said corporation, _he is authorized to execute the foregoing instrument on behalf of the corporation for purposes set forth therein; and that, pursuant to that authority, _he executed the foregoing instrument in the name of and on behalf of said corporation as the act and deed of said corporation. Of Of
the partnership described in said instrument; that, by the terms of said partnership, _he is authorized to execute the foregoing instrument on behalf of the partnership for the purposes set forth therein; and that, pursuant to that authority, _he executed the foregoing instrument in the name and on behalf of said partnership as the act and deed of said partnership.
Lauren Godoy Notary Public, State of New York No. 01GO6214131 Qualified in Nassau County Commission Expires Nov. 30, 20

TABLE OF EXHIBITS

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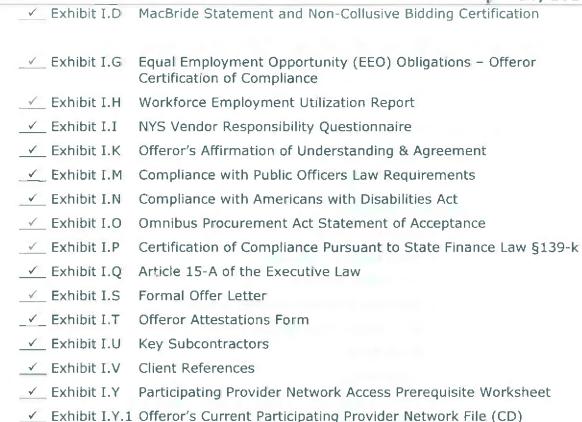
C. Exhibits

Exhibit I.A Proposal Submission Requirement Checklist



Please indicate by checkmark that your Proposal meets **each** of the following submission requirements:

,		THE LY CUBMICCION. Described to the day of Civil
	9	IMELY SUBMISSION: Proposal submitted to assure receipt by the Department of Civil ervice no later than 3:00 p.m. ET on the Proposal Due Date as indicated in RFP Section .A.1.
✓	1	ORMATTING REQUIREMENTS: The Offeror's Proposal must be organized in three parts: dministrative Proposal; Technical Proposal and Cost Proposal and each part must be organized in three parts:
	-	✓_a. Twelve (12) separately bound hardcopies two (2) Originals each of the Administrative Proposal, Technical Proposal and Cost Proposal containing original documents (i.e., original signatures, no photocopies) and marked and numbered (i.e., "ORIGINAL #1," "ORIGINAL #2"), ten (10) copies of each Administrative Proposal, Technical Proposal and Cost Proposal marked and numbered (i.e., "COPY #1," "COPY #2," etc.) and a separate CD for the Administrative, Technical and Cost Proposal.
	-	✓_b. Proposals must be prepared in Adobe Acrobat, as applicable.
		c. Each Administrative, Technical and Cost Proposal must be separately bound and externally labeled with "Vision Plan Services" and Offeror's name(s). (No cost information [i.e., \$ quotes] can be referenced in the Administrative or Technical Proposal.
	_	✓_d. Table of Contents
	_	e. Index Tabs
	_	_f. Pagination
	_	/A g. Updates/Corrections
	-	h. Required Content of Proposals - The Proposal shall consist of three parts: the Administrative Proposal must contain the documentation required in Section III of this RFP. The Technical Proposal must be responsive to the programmatic duties and responsibilities set forth in Section IV of this RFP. The Cost Proposal must demonstrate a commitment to perform all programmatic duties and responsibilities in accordance with Section V of this RFP.
	_	EQUIRED CONTENT OF THE ADMINISTRATIVE PROPOSAL: The Administrative roposal must contain the following information, in the order enumerated below:
	_	A. Formal Offeror Letter: The Offeror must submit a formal offer in the form of the "Formal Offer Letter" as set forth in RFP, Exhibit I.S in accordance with the requirements set forth in RFP, Section III.A
	-	B. Minimum Mandatory Requirements: The Offeror must submit a completed Exhibit I.T "Offeror Attestations Form" containing the representations and warranties set forth therein.
	-	C. <u>Exhibits</u> : The Offeror must complete and submit the Exhibits specified in Section III.C as follows:
		Exhibit I.A Proposal Submission Requirement Checklist
		Exhibit I.C Freedom of Information Law – Request for Redaction Chart



- ✓ D. **Key Subcontractors**: The Offeror must provide a statement identifying all Key Subcontractors, if any, that the Offeror will be contracting with to provide Vision Plan Services and must, for each such key subcontractor identified, complete and submit Exhibit I.U "Key Subcontractors" in accordance with the requirements set forth in RFP, Section III.D. (Note: If the Offeror will not be subcontracting with any Key Subcontractor(s) to provide Vision Plan Services, the Offeror must provide a statement to that effect.)
- ✓ E. <u>Client References</u>: The Offeror must list five (5) client references comprised of a combination of both current and at least one former client(s) for whom the Offeror has supplied vision services similar to those described in this RFP. For each client reference provided, the Offeror must complete and submit **Exhibit I.V "Client References"** in accordance with the requirements set forth in RFP, Section III.E.
- Financial Statements: The Offeror must provide a copy of the Offeror's last issued GAAP annual audited financial statement. A complete set of statements, not just excerpts, must be provided. Additionally, for each Key Subcontractor, if any, that provides any of the Vision Plan services; provide the most recent GAAP annual audited statement. If the Offeror, or a Key Subcontractor, is a privately held business and is unwilling to provide copies of their annual audited financial statements as part of their Proposal, the Offeror/Key Subcontractor must make arrangements for the procurement evaluation team to review the financial statements. **Note:** If financial statements have not been prepared and/or audited, the Offeror must provide a letter from a bank reference attesting to the Offeror's financial viability and creditworthiness as part of its Administrative Proposal.

respon Section	IRED CONTENT OF THE TECHNICAL PROPOSAL: The Technical Proposal must be sive to the duties and responsibilities and submission requirements set forth in IV of this RFP and it must contain the following information, in accordance with the sions associated requirements, and in the order enumerated below:
_ ✓ _A.	Plan Administration
	<u></u> _1. Executive Summary
	_✓_2. General Qualifications
_√_B.	Program Services
	1. Account Team
	2 Plan Implementation
	3. Customer Service
	✓ 4. Member Communication Support
	5. Enrollment Management
	6. Reporting
	✓ 7. Consulting
	8. Transition and Termination of Contract
	✓ 9. Network Management
	<u>✓</u> 10.Claims Processing
	<u>√</u> 11.Frame and Lens Selections
	<u></u> ✓ 12.Contact Lens Selections
	<u>✓</u> 13.Occupational Vision Program
	_✓_14.Medical Exception Program
	15.Upgrade Program
analyze	IRED CONTENT OF THE COST PROPOSAL: The Cost Proposal evaluation will be the relative impact of each Offeror's financial proposal on Plan claim costs and strative costs. Each Offeror may submit ONLY ONE cost proposal.
✓_A.	Exhibit IV.A Participating Provider and Laser Vision Correction Surgery Fee Schedule
_ ✓ _B.	Exhibit IV.B Monthly Administrative Fees and Communications Fee Schedule

Exhibit I.D MacBride Statement and Non-Collusive Bidding Certification





State of New York
Department of Civil Service
Albany, NY 12239

MacBride Statement and Non-Collusive Bidding Certification

ADM-990 (1/07)

NON-DISCRIMINATION IN EMPLOYMENT IN NORTHERN IRELAND MACBRIDE FAIR EMPLOYMENT PRINCIPLES

In accordance with Chapter 807 of the Laws of 1992 the bidder, by submission of this bid, certifies that it or any individual or legal entity in which the bidder holds a 10% or greater ownership interest, or any individual or legal entity that holds a 10% or greater ownership interest in the bidder, either (answer "yes" or "no" to one or both of the following, as applicable):

1. Have business operations in Northern Ireland. Yes ____ or No X

If yes:

2. Shall take lawful steps in good faith to conduct any business operations they have in Northern Ireland in accordance with the MacBride Fair Employment Principles relating to nondiscrimination in employment and freedom of workplace opportunity regarding such operations in Northern Ireland, and shall permit independent monitoring of their compliance with such Principles.

Date: April 20, 2011

DAVIS VISION, INC.
(Name of Business)

NON-COLLUSIVE BIDDING CERTIFICATION

By submission of this bid, each bidder and each person signing on behalf of any bidder certifies, and in the case of a joint bid each party thereto certifies as to its own organization, under penalty of perjury, that to the best of his knowledge and belief:

- 1. The prices in this bid have been arrived at independently without collusion, consultation, communication or agreement for the purpose of restricting competition, as to any matter relating to such prices with any other bidder or with any competitor;
- 2. Unless otherwise required by law, the prices which have been quoted in this bid have not been knowingly disclosed by the bidder and will not knowingly be disclosed by the bidder prior to opening, directly or indirectly, to any other bidder or to any competitor; and
- No attempt has been made or will be made by the bidder to induce any other person, partnership or corporation to submit or not to submit a bid for the purpose of restricting competition.

(Contractor's Signature)

DAVIS VISION, INC.
(Name of Business)

Exhibit I.G Equal Employment
Opportunity (EEO)
Obligations - Offeror
Certification of
Compliance



Exhibit I.G Equal Employment Opportunity (EEO) Obligations – Offeror Certification of Compliance Page 1 April 20, 2011



State of New York Department of Civil Service Albany, NY 12239

Equal Employment Opportunity (EEO) Obligations - Offeror Certification of Compliance

ADM-988 (1/97)

The Offeror must demonstrate its compliance with the Equal Employment Opportunity Act (EEO) by affirming to the Department that the Offeror's EEO Policy Statement contains, at a minimum, language consistent with the provisions of numbered paragraphs 1, 2, 3, and 4. Failure to comply with this provision will result in rejection of the Offeror's proposal.

- 1. The Offeror shall not discriminate against any employee or applicant for employment because of race, creed, color, national origin, gender, age, disability, or marital status; shall undertake or continue existing programs of affirmative action to ensure that minority group members and women are afforded equal employment opportunities without discrimination; and shall make and document its conscientious and active efforts to employ and utilize minority group members and women in its work force on the Agreement.
- 2. The Offeror shall state in all solicitations or advertisements for employees that, in the performance of the Agreement, all qualified applicants will be afforded equal employment opportunities without discrimination because of race, creed, color, national origin, gender, age, disability, or marital status.
- 3. The Offeror shall not do business with any employment agency, labor union, or authorized representative of workers with which it has a collective bargaining or other Agreement or understanding, that discriminates on the basis of race, creed, color, national origin, gender, age, disability, or marital status.
- 4. At the request of the DCS, the Offeror agrees to require any employment agency, labor union, or authorized representative of workers with which it has a collective bargaining or other Agreement or understanding to furnish a written statement that such employment agency, labor union or representative will not discriminate on the basis of race, creed, color, national origin, gender, age, disability, or marital status and that such union of representative will affirmatively cooperate in the implementation of the Offeror's obligation under the agreement.

The undersigned states that the affirmative statements contained in this certification are true, accurate and complete.

DAVIS VISION, INC.		April 20, 2011
Name of Offeror		Date of Submission
	rint)	-
Authorized Signature		

Exhibit I.H

Workforce Employment Utilization Report





State of New York Department of Civil Service Albany, NY 12239

Workforce Employment Utilization Report Service and/or Consultant Firms

ADM-989 (1/07)

Agency:	TBD	/Code		rting period: k One: \textsq\Qua	rterly Semi	-Annual Re	eport
Contractor	/Firm Name: <u>D</u>	AVIS VISION,	, INC. Address	: PLAINVIEW City	NEW YORK	Z 1180 Zip	
Type of Re	port: Contra	act Specific Wo	ork Force To	tal Work Force	check if NO	OT-For- Pro	ofit:
Federal ID	Payee ID No.	11-3051991 Co	ntract NoTB	D Location of			
Check One	: Prime Co	ontractor S	ubcontractor		County	Zip	
Product/Se	rvice Provided:	VISION PLAI	N SERVICES				
Contract A	mount: \$1	BD	Con	tract Start Date	: JANUARY	1, 2012	
Percent of	Job Completed	0%					
		Number of	Employees				
Federal Occupational Category	Total Number of Employees	Black (Not of Hispanic origin)	Hispanic	Asian or Pacific Islander	Native American/ Alaskan Native	Total Percent Minority Employees	Total Perce Female Employees
	Male Female	Mole Remale	Mole Female	Male Famale	Male Female		-

Federal Occupational Category	nal of		of Black (Not of Hispanic Asia		OI Hispanic origin)			or Pacific under		merican/ n Native	Total Percent Minority Employees	Total Percent Female Employees
	Male	Female	Male	Female	Male	Female	Male	Female	Male	Female		
Officials/Admin	64	55	3	4	8	1	1	0	0	0	14%	57%
Professionals	51	51	1	2	1	1	3	6	0	0	14%	67%
Technicians	0	0	0	0	0	0	0	0	0	0	0%	0%
Sales Worker	6	14	1	3	0	0	0	Ô	0	0	25%	75%
Office & Clerical	65	247	10	31	4	4	1	6	0	1	22%	76%
Craft Workers	8	0	0	0	3	3	0	0	0	0	38%	0%
Operatives	109	53	36	7	48	48	6	1.	0	0	85%	16%
Laborers	40	53	13	7	16	16	1	1	0	0	83%	35%
Service Workers	8	0	0	0	6	6	0	0	0	0	75%	0%
TOTALS	351	473	64	54	86	86	12	14	0	I	40%	46%
Company Official's Nar	ne:								Title:	PRE	SIDENT	
Company Off Signature:	icial								Date:	APR	IIL 18, 201	
Telephone Number: _((800)3	328-4728	3									100

Exhibit I.I

New York State
Department of Civil
Service Vendor
Responsibility
Questionnaire



Dale Paustian Date Printed: Apr 14, 2011 Printed By:

Vendor Responsibility For-Profit v2 Form

Certified Status:

Note:

The content of any attached documents will not print with this page. To view or print an attached document, you must open a separately by clicking the corresponding hyperlink in the 'Uploaded Files' section of a question.

Basic Vendor Data

Davis Vision, Inc. Legal Business Entity Name:

113051991 TIN (EIN or SSN):

Plainview, NY 11803 159 Express Street Principal Place of Business:

United States

(800)328-4728 (516)932-7551

Telephone:

Fax:

www daysvision com We bsite:

Email:

Business Entity Information

For-Profit Business Type: Non-Construction Business Activity:

Authorized Contacts

Dale Paustian Name: SVP, Clent Management & Product Development

159 Express Street

Planview, NY 11803

Address:

Title:

(800)328-4728 United States Telephone:

dpaustan@davisvision com

Email:

Stephen Holden President Name: Title:

Planview NY 11803 United States 159 Express Street Address:

(800)328-4728 Telephone:

sholden@davsvision.com Email:

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10	10 Legal Busmess Enity type - Check appropriate box and provide additional information	
	© Corporation (including PC)	
	C Limited Liability Company, (LLC or PLLC)	
	C Limited Liability Partnership	
	Climated Partnership	
	Ceneral Partnership	
	C Sole Proprietor	
	Other	
	Date of Incorporation	
	1661/92/20	
=	Was the Legal Busmess Entity formed or incorporated in New York State?	
	€ Yes	
	No No	
1 2	Is the Legal Business Entity publicly traded?	
	C Yes	
	()	

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O Yes

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°N C

Ø N/A

O Yes

<u>~</u>

No No

9

Title

Parent Company	
% of Ownership (Enter 0%, if not applicable)	
001	
Add another?	
وي ا	
Name	
Stephen L. Holden	
Tik	
President	
% of Ownership (Enter 0%, if not applicable)	
0	
Add another?	
C Yes	
2.	

Last Modified Mar 29, 2011 Modified By Dale Paustin

11. Reporting Entity Information

2.0 The Reporting Entity for this questionisaire is:

(Note Select only one)

G Legai Busmess Entity

C Organizational Unit within and operating under the authority of the Legal Business Entry

Last Modified Mar 23, 2011 Modified By. Dale Pausten



IV. Integrity - Contract Bidding

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e, concesson, franchise or lease, including, but not limited to, debarment for a violation of New York State Workers. Compe	0	Bec
		ense, concession, franchise or lease, including, but not limited to, debarment for a violation of New York State Workers. Compa



© No

4.1 Been subject to a denial or revocation of a government prequalification?



© No

4.2 Been denied a contract award or had a bid rejected based on a non-responsibility finding by a government entity?



No.

Had a low bid rejected on a government contract for failure to make good faith efforts on any Minority-Owned Business Enterprise. Women-Owned Business Enterprise goal or statutory affirmative action requirements on a previously held contract? 7



© N

44 Agreed to a voluntary exclusion from bidding/contracting with a government entity?



o_N

Intrated a request to withdraw a bid submitted to a government entity in help of responding to an information request or subsequent to a formal request to appear before the government entity?



4



Last Modified: Mar 23, 2011 Modified By Dale Paustlan

V. Integrity - Contract Award

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© No

Been subject to an administrative proceeding or CMI action seeking specific performance or restitution in connection with any government contract? 5

C Yes

O No

5.2 Entered into a formal monitoring agreement as a condition of a contract award from a government entity?

Yes

No.

Last Modified Mar 23 2011 Modified By Date Paustian

VI. Certification/Licenses

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● Yes

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Had a denial, decertification, revocation or forfeiture of New York State certification of Minority-Owned Business Enterprise. Women-Owned Business Enterprise or federal certification of Disadyomtaged Business Enterprise status for other than a change ownership? 1.9

Yes

ON O

Last Modified; Mar 23, 2011 Modified By Dale Paustian

VII. Legal Proceedings

Entity	
Reporting	
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C Yes

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Been the subject of an indictment, grant of immunity, judgment or conviction (including entering into a plea bargain) for conduct constituting a crime? 1 /

C Yes

ON ON

Received any OSHA citation and Notification of Penalty containing a violation classified as serious or willful? 7.5

O Yes

o_N

Had a government entity find a willful prevailing wage or supplemental payment violation or any other willful violation of New York State Labor Law? 73



No.

Entered into a consent order with the New York, State Department of Environmental Conservation, or received an enforcement determination by any government entity involving a violation of federal, state or local environmental laws? 7.4



o_N

Other than the previously disclosed; 7.5

- Been subject to fines or penalties imposed by government entities which in the aggregate total \$25,000 or more; or
 Been convicted of a crimmal offense pursuant to any administrative and/or regulatory action taken by any government entity?



ON O

Last Modified Mar 28, 2011 Modified By Dale Paustian

No B.4 During the past three (3) years, has the Reporting Entity failed to file or pay any tax returns required by federal state or local tax laws?	Financial and Organizational Capacity
	8.0 Within the past five (5) years, has the Reporting Enity received any formal unsate factory performance assessment(s) from any government enity on any contract? (Fig. No.) (Fig. No.
S A A S	

During the past three (3) years, has the Reporting Entity failed to file or pay any New York State unemployment insurance returns?

00

8.6 During the past three (3) years, has the Reporting Entity had any government audit(s) completed?

O Yes

ON O

Last Modified Mar 29, 2011 Modified By Dale Paustan

IX. Associated Entities

This section pertains to any entity(ies) that either controls or is controlled by the Reporting Entity

(See definition of "Associated Entity" for additional information to complete this section.)

Does the Reporting Entry have any Associated Entitles? 0.6 Note. The response must be "Yes." If the Reporting Entity is either

- An Organizational Unit, or
 The entire Legal Business Entity which controls or is controlled by, any other entity(kes)



o_N

Last Modified Mar 28, 2011 Modified By Dale Paustan

X. Freedom of Information Law (FOIL)

Indicate whether any information supplied herein is believed to be exempt from disclosure under the Freedom of Information Law (FOIL) 10.0

Note. A determination of whether such information is exempt from FOIL will be made at the time of any request for disclosure under FOIL.

Yes

o_N

Last Modified Mar 28, 2011 Modified By: Dale Paustian

Certification

herein; and (4) acknowledges that intentional submission of false or miskading information may constitute a misdemeanor or felony under New York State Penal. Law, may be punishable by a fine and/or imprisonment under Federal Law, and may result in a finding of non-responsibility, contract suspension or contract. responsibility determinations regarding an award of a contract or approval of a subcontract; (2) recognizes that the Office of the State Comprober (OSC) will New York State contracting entities and OSC may, in their discretion, by means which they may choose, verify the truth and accuracy of all statements made rely on information disclosed in the questionnaire in making responsibility determinations and in approving a contract or subcontract; (3) acknowledges that the The undersigned (1) recognizes that this questionnaire is submitted for the express purpose of assisting New York State contracting entires in making Lermination

The undersigned certifies that he/she:

- is knowledgeable about the submitting Business Entity's business and operations.
- has read and understands all of the questions contained in the questionniaire.
- has reviewed and/or supplied full and complete responses to each question;
- to the best of his/her knowledge, information and beitef, confirms that the Business Entity's responses are true, accurate and complete, including all. attachments, if applicable,
- understands that New York State will rely on the information disclosed in the questionnaire when entering into a contract with the Business Entry; and
 - bid/proposal submission through the contract award notification, and may be required to update the information at the request of the New York State is under obligation to update the information provided herein to include any material changes to the Business Emitry's responses at the time of contracting entities or OSC prior to the award and/or approval of a contract, or during the term of the centract

Legal Business Name: Davis Vision, Inc.

Certifier's Name: Dale Paustun

Certifier's Title: Senior VP, Client Management & Product Development

Certification Date: Mar 29, 2011

Exhibit I.I

New York State
Department of Civil
Service Vendor
Responsibility
Questionnaire



Exhibit I.K Offeror's Affirmation of Understanding and Agreement



Exhibit I.K

Pursuant to the RFP requirements,
Davis Vision submitted Exhibit I.K via e-mail to
2012VisionPlanRFP@cs.state.ny.us
on Friday, March 4, 2011
Please find a copy of this signed document
enclosed for your convenience.





State of New York
Department of Civil Service
Albany, NY 12239

ADMINISTRATION DIVISION
Procurement Lobbying
Offeror's Affirmation of Understanding & Agreement
ADM-982(12/06)

Instructions:

Pursuant to State Finance Law §§139-j and 139-k, this solicitation imposes certain procurement lobbying limitations. Offerors are restricted from making contacts during the procurement's "Restricted Period" (from the issuance of the solicitation document until the date of the contract's final approval by the State Comptroller) to other than designated staff, unless the contact falls within certain statutory exceptions ("permissible contacts"). DCS employees are required to obtain certain information from Offerors and others whenever there is a contact about the procurement during the Restricted Period, and are required to make a determination of the Offeror's responsibility that addresses the Offeror's compliance with the statutes' requirements. Findings of non-responsibility result in rejection for contract award, and if an Offeror is subject to two non-responsibility findings within four years the Offeror also will be determined ineligible to submit a proposal on or be awarded a contract for four years from the date of the second non-responsibility finding. Further information about these requirements can be found at: http://www.ogs.state.nv.us/aboutOGS/regulations/defaultAdvisoryCouncil.html.

As a prerequisite for participating in this procurement, an Offeror must provide the following Affirmation of Understanding and Agreement to comply with these procurement lobbying restrictions in accordance with State Finance Law §§139-j and 139-k.

forth in	eror affirms that it understands the procurement lobbying requirements se State Finance Law §§139-j and 139-k, and agrees to comply with the occedures regarding permissible contacts as required thereby.
	occumes regarding permissione contacts as required increby.
Name of	DAL (0.100) DAL
Offeror:	DAVIS VISION, INC.
By:	
۵,	(Signature)
Name:	DALE PAUSTIAN
Title:	SVP, CLIENT MANAGEMENT & PRODUCT DEVELOPMENT
Address:	159 EXPRESS STREET
	PLAINVIEW, NY 11803
Date:	MARCH 4, 2011

Exhibit I.M Compliance with Public Officers Law Requirements





State of New York
Department of Civil Service
Alfred E. Smith State Office Building
Albany, NY 12239

Compliance with Public Officers Law Requirements

ADM-992 (1/07)

The New York State Public Officers Law ("POL"), particularly POL Sections 73 and 74, as well as all other provisions of New York State law, rules and regulations, and policy establishes ethical standards for current and former State employees. In submitting its Proposal, the Offeror must guarantee knowledge and full compliance with such provisions for purposes of this RFP and any other activities including, but not limited to, contracts, bids, offers, and negotiations. Failure to comply with these provisions may result in disqualification from the procurement process, termination, suspension or cancellation of the contract and criminal proceedings as may be required by law.

The Offeror hereby submits its affirmative statement as to the existence of, absence of, or potential for conflict of interest on the part of the Offeror because of prior, current, or proposed contracts, engagements, or affiliations.

Please provide below an affirmative statement as to the existence of, absence of, or potential for conflict of interest on the part of the Offeror because of prior, current, or proposed contracts, engagements, or affiliations. Please attach additional pieces of paper as necessary.

There is no conflict of interest on the part of the Offeror because of prior contracts, engagements or affiliations.

Name of Offeror: DAVIS VISION, INC.

Name & Title of Representative: STEPHEN HOLDEN PRESIDENT

Signatu

Date: April 20, 2011

Exhibit I.N

Compliance with Americans with Disabilities Act



Exhibit I.N Compliance with Americans with Disabilities Act Page 1 April 20, 2011



State of New York
Department of Civil Service
Albany, NY 12239

Compliance with Americans with Disabilities Act

ADM-987 (L/07

The Offeror hereby provides assurance of its compliance with the Americans With Disabilities Act (42 USC§12101 et. seq.), in that any services and programs provided during the course of performance of the Agreement resultant from this RFP shall be accessible under Title II of the Americans With Disabilities Act, and as otherwise may be required under the Americans With Disabilities Act.

Name of Offeror: DAVIS VISION, INC.

Name & T

Signature:

Date: April 20, 2011

Exhibit I.O

Omnibus
Procurement Act
Statement of
Acceptance



Exhibit I.O Omnibus Procurement Act Statement of Acceptance Page 1 April 20, 2011



State of New York
Department of Civil Service
Albany, NY 12239

Omnibus Procurement Act Statement of Acceptance

ADM-991 (1/07)

Offerors are hereby notified that, if their principal place of business is located in a foreign or domestic jurisdiction that penalizes New York State vendors, and if the goods or services they offer would be produced or performed substantially outside New York State, the Omnibus Procurement Act of 1994 and its 2000 amendments require that they be denied contracts which they otherwise could obtain.

A current list of jurisdictions subject to this provision is available from the New York State Department of Economic Development, or on-line at http://www.nyscr.com/pub_omnibus.aspx.

The Offeror must submit this Statement of Acceptance of the terms and conditions of the Omnibus Procurement Act with is proposal.

Name of Offeror: DAVIS VISION, INC.

Name & Ti

Signature:

Date: April 20, 2011

Exhibit I.P

Certification of
Compliance
Pursuant to State
Finance Law § 139•k





State of New York
Department of Civil Service
Albany, NY 12239

ADMINISTRATION DIVISION Procurement Lobbying Offeror's Certification of Compliance

ADM-983(12/06)

Instructions:

New York State Finance Law (SFL) §139-k(5) requires that every contract award subject to the provisions of SFL §§139-k or 139-j shall contain a certification by the Offeror that all information provided to the DCS with respect to SFL §139-k is complete, true and accurate.

At the time an Offer or Bid is submitted to the DCS, the Offeror/Bidder must provide the following certification that the information it has and will provide to the DCS pursuant to SFL §139-k is complete, true and accurate including, but not limited to, disclosures of findings of non-responsibility made within the previous four years by any State governmental entity where such finding of non-responsibility was due to a violation of SFL §139-j or due to the intentional provision of false or incomplete information to a State governmental entity.

Offeror Certification I certify that all information provided to the Governmental Entity with respect to State Finance Law §139-k is complete, true and accurate. Name of Offeror: By: (Signature) Name: STEPHEN HOLDEN Title: PRESIDENT Address: 159 EXPRESS STREET PLAINVIEW, NY 11803 Date: April 20, 2011

Exhibit I.Q Article IS-A of the Executive Law



Exhibit I.Q Article 15-A of the Executive Law Page 1 April 20, 2011

Subject to the requirements of Article 15-A of the Executive Law, and based on vendor availability, the Department of Civil Service has not established a goal for the MWBE participation for this project.

OFF	ERORS PLEASE ANSWER THE FOLLOWING QUESTIONS	i:		
1.	Are you a New York State resident business:	<u>X</u> YES	NO	
2.	Total number of people employed by your business:	812		
	Total number of people employed by your business in New York State:	<u>632</u>	· VNO	
	Is your company independently owned and rated:	YES	X NO	
	Is your firm at least 51% owned and controlled by women:	YES	X NO	
	and/or,			
	51% owned and controlled by minority group members: (i.e., Black, Hispanic, Asian, Pacific Islander,	YES	S <u>X</u> NO	
	American Indian, Alaskan Native)?			
	If yes, have you been certified or registered?	YES		NO
	List certification or registration authority:			
pro	Place(s) where type(s) of service(s) bid are vided: (Please indicate Yes or No for A and B)			
	A. All within NYS	YES	;	NO
	B. Both within and outside NYS	YES	<u>X</u> NO	
	If yes to B above, location (State) where more than one-half the value of the bid services are provided:	Not applicable State of		_
(Offeror's principal place of business: i.e., the location of the primary control, direction, and management of the enterprise.)	State of <u>NEW</u>	YORK	

Exhibit I.S Formal Offer Letter





Exhibit I.S Formal Offer Letter Page 1 April 20, 2011

Ms. Linda Burk
Procurement Manager
Employee Benefits Division, Room 641
NYS Department of Civil Service
Alfred E. Smith State Office Building
Albany, New York 12239

RE: "New York State Health Insurance Program
"New York State Vision Plan Services" RFP
Firm Offer to the State of New York

Davis Vision hereby submits this firm and binding offer to the State of New York in response to New York State Department of Civil Service Request for Proposals entitled "**New York State Vision Plan Services**" (RFP). The Proposal hereby submitted meets or exceeds all terms, conditions, and requirements set forth in the above-referenced RFP and in the manner set forth in this RFP.

Davis Vision accepts the terms and conditions as set forth in RFP, Section VII and Appendices A, B and C, and agrees to satisfy the comprehensive programmatic duties and responsibilities outlined in this RFP in the manner set forth in this RFP.

Davis Vision agrees to execute a contractual agreement composed substantially of the terms and conditions set forth in the draft contract included in the RFP, and accepts as non-negotiable the terms and conditions set forth in Appendices A, B, and C to the draft contract.

Davis Vision further agrees, if selected as a result of the RFP, to comply with 1) the provisions of Tax Law Section 5-a, Certification Regarding Sales and Compensating Use Tax; and 2) the Workers' Compensation Law as set forth in Section II.B.9 of the RFP.

This formal offer will remain firm and non-revocable for a minimum period of 365 days from the Proposal Due Date as set forth in the RFP. In the event that a contract is not approved by the NYS Comptroller within the 365 day period, this offer shall remain firm and binding beyond the 365 day period and until a contract is approved by the NYS Comptroller, unless **Davis Vision** delivers to the Department of Civil Service written notice of withdrawal of its Proposal.

Davis Vision's complete offer is set forth as follows:

Administrative Proposal: Total of twelve (12) hard copy volumes [two (2) original and

ten (10) copies] and one (1) electronic copy on CD.

Technical Proposal: Total of twelve (12) hard copy volumes [two (2) original and

ten (10) copies] and one (1) electronic copy on CD.

<u>Cost Proposal</u>: Total of twelve (12) hard copy volumes [two (2) original and

ten (10) copies] and one (1) electronic copy on CD.

The undersigned affirms and swears s/he has the legal authority and capacity to sign and make this offer on behalf of, **Davis Vision** and possesses the legal authority and capacity to act on behalf of **Davis Vision** to execute a contract with the State of New York.

The undersigned affirms and swears as to the truth and veracity of all documents included in this offer.

Date: April 20, 2011

By:

(Signatore)

STEPHEN HOLDEN

(name)
PRESIDENT

(title)

CORPORATE OR PARTNERSHIP ACKNOWLEDGMENT	
STATE OF New York } : SS.: COUNTY OF Nassau } On the 20 day of 000 in the year 2011, before me personally appeared: STEVE HOLDEN, known to me to be the person who executed the foregoing instrument, who, being duly sworn by me did depose and say that _he resides at 255 Asharoken Avenue, Town of Northport, County of Suffolk, State of New York; and further that:	1
[Check One]	
(X If a corporation): _he <u>is the President</u> of <u>Davis Vision</u> , <u>Inc.</u> , the corporation described in said instrument; that, by authority of the Board of Directors of said corporation, _he is authorized to execute the foregoing instrument on behalf of the corporation for purposes se forth therein; and that, pursuant to that authority, _he executed the foregoing instrument in the name of and on behalf of said corporation as the act and deed of said corporation.	
(If a partnership): _he is the, the partnership described in said instrument that, by the terms of said partnership, _he is authorized to execute the foregoing instrument on behalf of the partnership for the purposes set forth therein; and that, pursuant to that authority, _he executed the foregoing instrument in the name and on behalf of said partnership as the act and deed of said partnership. Lauren Godoy	1;
Notary Public, State of New York No. 01GO6214131 Qualified in Nassau County Commission Expires Nov. 30, 2013	

Exhibit I.T Offeror Attestations Form



Exhibit I.T Offeror Attestations Form

Page 1

April 20, 2011

An authorized representative of the Offeror who is legally authorized to certify the information requested in the name of and on behalf of the Offeror is required to complete and sign the Offeror Attestations and provide all requested information. Offeror's authorized representative must certify as to the truth of the representations made by signing where indicated, below.

CERTIFICATION:

The Offeror (1) recognizes that the following representations are submitted for the express purpose of assisting the State of New York in making a determination to award a contract; (2) acknowledges and agrees by submitting the Attestation, that the State may at its discretion, verify the truth and accuracy of all statements made herein; (3) certifies that the information submitted in this certification and any attached documentation is true, accurate and complete.

Name of Business Entity Submitting Bid: Entity's Legal Form:		DAVIS VISION, INC.
		☑Corporation ☐ Partnership ☐ Sole Proprietorship ☐ Other
No.	RFP Ref.	RFP Requirement:
		At time of Proposal Due Date, Offeror represents and warrants that it: ☑ possesses
1.	Section	☐ does not possess
4.0	III.B.1	the legal capacity to enter into a contract with the President of the New York State Civil Service Commission ("Commissioner").
2.	Section III.B.2	At time of Proposal Due Date, Offeror represents and warrants that it: ☑ attests
		does not attest will permanently forfeit at least fifty percent (50%) of its Monthly Administrative Fees until all Implementation and Start-Up activities are complete.
	Section III.B.3	At time of Proposal Due Date, Offeror represents and warrants that it: ☑ attests
		☐ does not attest
3.		its principal place of business is not located in a state that penalizes New York State vendors and that, if selected goods or services provided under the Agreement will not be substantially produced or performed in such a state (refer to Section II.B.2).

		At time of Proposal Due Date, Offeror represents and warrants that it: At time of Proposal Due Date, Offeror represents and warrants that it: At time of Proposal Due Date, Offeror represents and warrants that it:
		☐ does not attest
4.	Section III.B.4	it's currently providing vision services, similar to those as set forth in the RFP, for a minimum of five hundred thousand (500,000) covered lives in total and with at least one current client with one hundred (100,000) covered lives, and demonstrate that the Offeror meets or exceeds these requirements to the satisfaction of the Department. To demonstrate that the Offeror, as of the Proposal Due Date, meets the minimum requirement of five hundred thousand (500,000) covered lives in total and at least one client with one hundred (100,000) covered lives, the Offeror must provide a list of current clients with the number of covered lives for each. In determining covered lives, the Offeror should: a. Include both at-risk and fee-for-service business; and b. Count all lives [i.e., an employee, a spouse and two (2) eligible dependents counts as four (4)].
		At time of Proposal Due Date, Offeror represents and warrants that it: ☑ attests
		□ does not attest
		has an existing Participating Provider Network, that will provide services under the terms of the contract resulting from this RFP that meets the following Minimum Access Standards within NYS:
5.	Section III.B.5	 a. Eighty percent (80%) of Enrollees in urban areas will have at least one (1) Participating Provider within five (5) miles of an Enrollee's home;
		 Eighty percent (80%) of Enrollees in suburban areas will have at least one (1) Participating Provider within fifteen (15) miles of an Enrollee's home; and
		 c. Eighty percent (80%) of Enrollees in rural areas will have at least one (1) Participating Provider within thirty (30) miles of an Enrollee's home.
	* 1-1-	At time of Proposal Due Date, Offeror represents and warrants that it: ☐ attests
		☐ does not attest
6.	Section III.B.6	will, under the Agreement, maintain and make available as required by the State, a complete and accurate set of records as may be required by the State to be produced for review by the State pursuant to the terms
		and conditions of RFP, Appendices A and B, and including any and all financial records as deemed necessary by the State to discharge its fiduciary responsibilities to Plan participants and to ensure that public dollars are spent appropriately

Date: April 20, 2011

Signature

Stephen Holden President Davis Vision, Inc.

CORPORATE OR PARTNERSHIP ACKNOWLEDGMENT
STATE OF New York } : SS.: COUNTY OF Nassau } On the O day of
[Check One]
(X If a corporation): _he is the President of Davis Vision, Inc., the corporation described in said instrument; that, by authority of the Board of Directors of said corporation, _he is authorized to execute the foregoing instrument on behalf of the corporation for purposes set forth therein; and that, pursuant to that authority, _he executed the foregoing instrument in the name of and on behalf of said corporation as the act and deed of said corporation.
(If a partnership):he is the
, the partnership described in said instrument; that, by the terms of said partnership, _he is authorized to execute the foregoing instrument on behalf of the partnership for the purposes set forth therein; and that, pursuant to that authority, _he executed the foregoing instrument in the name and on behalf of said partnership as the act and deed of said partnership.
Louise Codes
Notary Public, State of New York No. 01G06214131
Qualified in Nassau County Commission Expires Nov. 30, 2013

Exhibit I.U Key Subcontractors



The Offeror must complete and submit this Exhibit as part of its Administrative Proposal. A separate form should be completed for each Key Subcontractor, if any. If the Offeror will not be subcontracting with any Key Subcontractor(s) to provide any of the services required under the RFP, the Offeror must complete and submit a single Exhibit I.U to that affect.

INSTRUCTION: Prepare this form for each Key Subcontractor		
Offeror's Name:	DAVIS VISION, INC.	
The Offeror:		
□ is		
⊠ is not		
	the services of a subcontractor(s) to provide Program	
Services		
Subcontractor's Legal Name:		
Business Address:		
Subcontractor's Legal		
Form:	☐ Corporation ☐ Partnership ☐ Sole Proprietorship	
	Other	
As of the date of the Offeror's	s Proposal, a subcontract	
□ has		
□ has not		
	een the Offeror and the subcontractor(s) for services to	
be provided by such	subcontractor(s) relating to the Vision Plan Services.	
	(c) conting to the vicinity has been been been been been been been bee	
In the space provided below.	describe the Subcontractor's role(s) and responsibilities	
regarding Program Services t	o be provided by the subcontractor:	
Relationship between Off	eror and Subcontractor for Current Engagements:	
	for each client engagement identified)	
Client: Client Reference Name		
and Phone #		
3. Project Title:		
3. Project fille:		
4. Project Start Date: 5. In the space provided belance.	ow, Project Status:	
4. Project Start Date:5. In the space provided believed		
4. Project Start Date:5. In the space provided bel6. In the space provided bel	ow, describe the roles and responsibilities of the Offeror	
4. Project Start Date:5. In the space provided bel6. In the space provided bel		

Exhibit I.V Client References



	Abstract
Customer For Whom Services Were Perfo	rmed:
Customer Address:	
identified in satisfaction of the requireme be provided as an attachment to this form	d submit specific details concerning the program nts in RFP, Section III.E. This information should n and the information provided should support the undertake and complete a project of the scope is RFP.)
Client Contact References: (Required And Desired)	Will Be Verified) (Attach Additional References If
Contact Name:	Contact Title
Phone Number:	E-Mail Address:
Contact Name:	Contact Title:
Phone Number:	E-Mail Address:



	Abstract	
Customer For Whom Services Were Perfo	rmed:	
Customer Address:		
Program Description: (The Offeror should submit specific details concerning the program identified in satisfaction of the requirements in RFP, Section III.E. This information should be provided as an attachment to this form and the information provided should support the Offeror's ascertain that it can successfully undertake and complete a project of the scope and complexity as that as set forth in this RFP.)		
Client Contact References: (Required And Desired)	Will Be Verified) (Attach Additional References If	
Contact Name:	Contact Title:	
Phone Number:	E-Mail Address:	
Contact Name:	Contact Title:	
Filone Number:	E-Mail Address:	

Program Description:

	Abstract	
Customer For Whom Services Were Perfo	ormed:	
Alexander of the second		
Customer Address:		
Program Description: (The Offeror should submit specific details concerning the program identified in satisfaction of the requirements in RFP, Section III.E. This information should be provided as an attachment to this form and the information provided should support the Offeror's ascertain that it can successfully undertake and complete a project of the scope and complexity as that as set forth in this RFP.)		
Client Contact References: (Required And Desired)	Will Be Verified) (Attach Additional References If	
Contact Name:	Contact Title:	
Phone Number:	E-Mail Address:	
Contact Name:	Contact Title:	
Phone Number:	E-Mail Address:	

Program Description:

Abstract		
Customer For Whom Services Were Performed:		
Customer Address:		
Program Description: (The Offeror should submit specific details concerning the program identified in satisfaction of the requirements in RFP, Section III.E. This information should be provided as an attachment to this form and the information provided should support the Offeror's ascertain that it can successfully undertake and complete a project of the scope and complexity as that as set forth in this RFP.)		
Client Contact References: (Required And Will Be Verified) (Attach Additional References If Desired)		
Contact Name:	Contact Title	
Phone Number:	E-Mail Address:	
Contact Name:	Contact Title:	
Phone Number:		
Phone Number:	E-Mail Address:	



	Abstract	
Customer For Whom Services Were Perfo	ermed:	
Customer Address:		
Program Description: (The Offeror should submit specific details concerning the program identified in satisfaction of the requirements in RFP, Section III.E. This information should be provided as an attachment to this form and the information provided should support the Offeror's ascertain that it can successfully undertake and complete a project of the scope and complexity as that as set forth in this RFP.)		
Client Contact References: (Required And Desired)	d Will Be Verified) (Attach Additional References If	
Contact Name:	Contact Title:	
Phone Number:	E-Mail Address:	
Contact Name:	Contact Title:	
Phone Number:	E-Mail Address:	



Reference #: 6 - Terminated

Abstract
Customer For Whom Services Were Performed: Customer Address:
Program Description: (The Offeror should submit specific details concerning the program identified in satisfaction of the requirements in RFP, Section III.E. This information should be provided as an attachment to this form and the information provided should support the Offeror's ascertain that it can successfully undertake and complete a project of the scope and complexity as that as set forth in this RFP.)
Client Contact References: (Required And Will Be Verified) (Attach Additional References If Desired)
Contact Name: Contact Title:
Phone Number E-Mail Address:
Contact Name: Contact Title:
Phone Number: E-Mail Address:



Program Description:



Exhibit I.Y

Participating
Provider Network
Access Prerequisite
Worksheet



Page1 4/22/2011

- 4		1000	
% With Access	6		
Total Vision Plan Enrollees (Column 5)			
# of NYS Vision Plan Enrollees Without Access (Column 4)	00		
# of NYS Vision Plan Enrollees With Access (Column (3)			
Location Column (2)	Urban Suburban Rural	Total NYS Urban Suburban Rural Total Out-of-State	Total
State Column (1)		Out-Of-State	

A. Enter the number of NYS Vision Plan enrollees who meet the minimum access requirements from your GeoAccess Accessibility Summaries (column 3)

B. Enter the number of NYS Vision Plan enrollees who do not meet the minimum access requirements from your GeoAccess Accessibility Summaries. (column 4)

C. Column (5) equals Column (3) plus Column (4).

D. Column (6) equals Column (3) divided by Column (5).

E. The average NYS access % in column (6) must equal, at a minimum, 80% in order to meet the Network Access Prerequisite required to submit a proposal.

Exhibit I.Y.1 Offeror's Current Participating Provider Network File (CD)

REDACTED







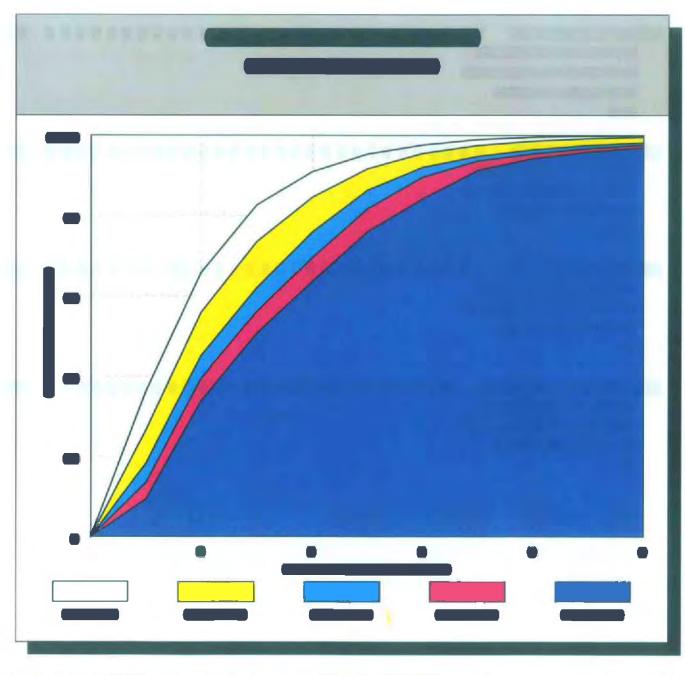












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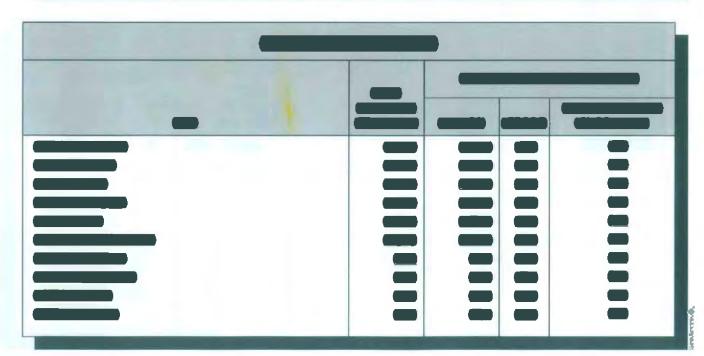


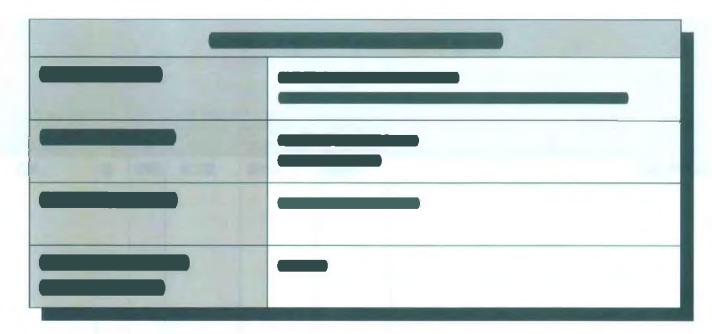


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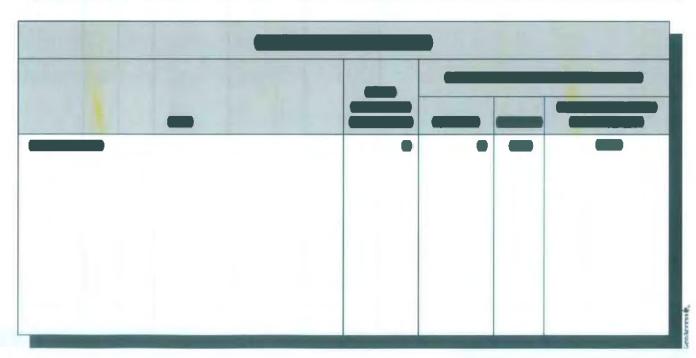


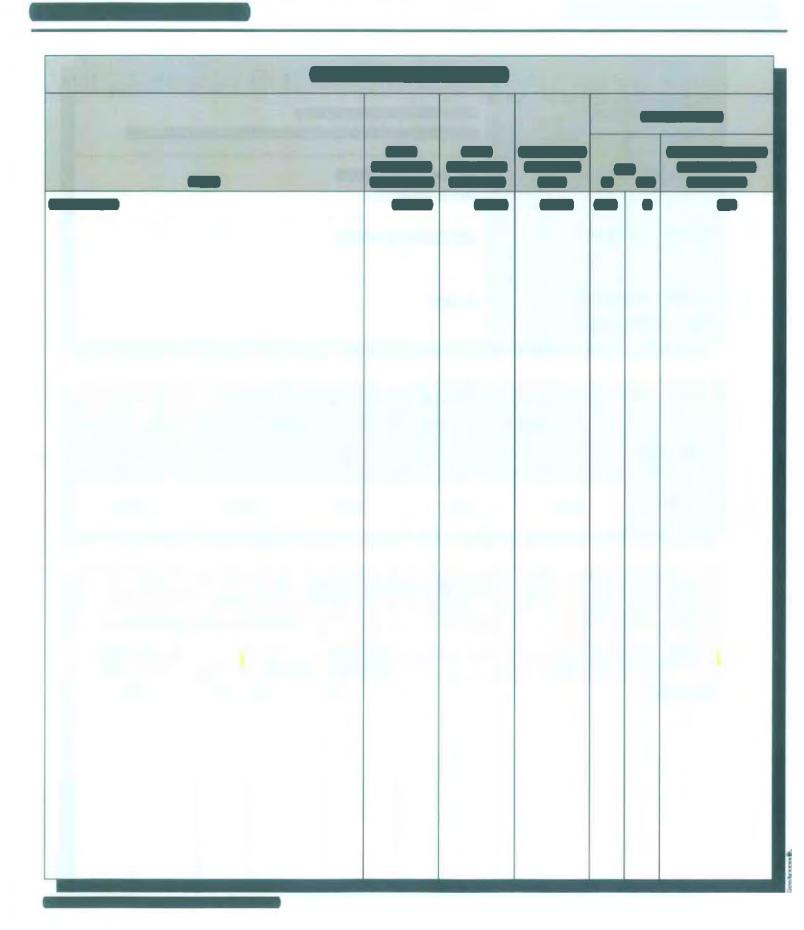


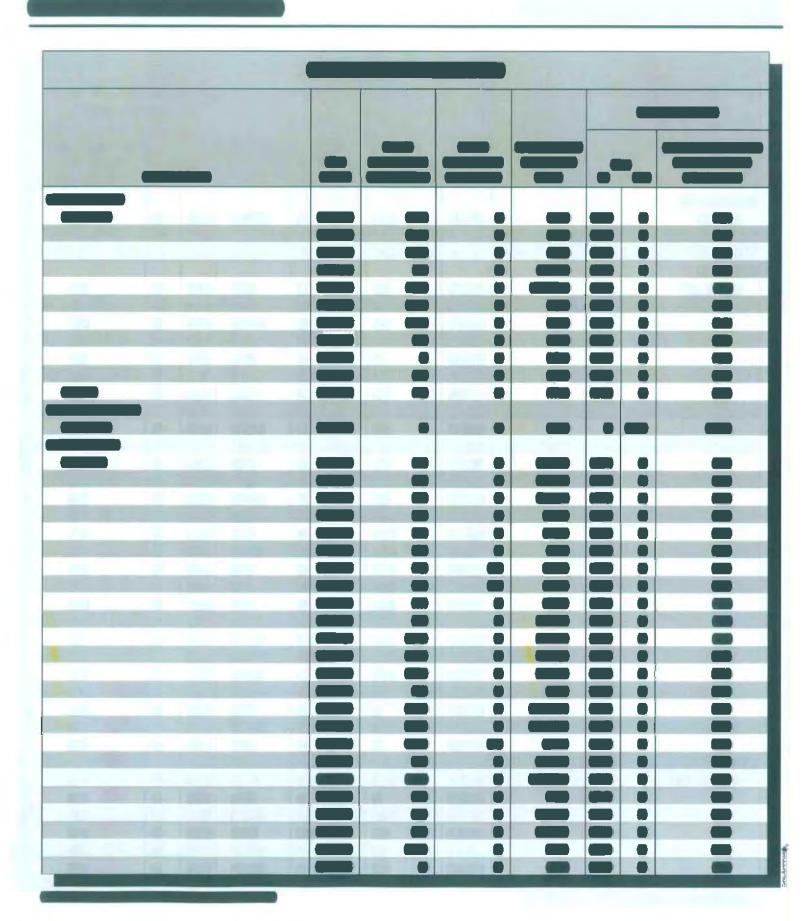


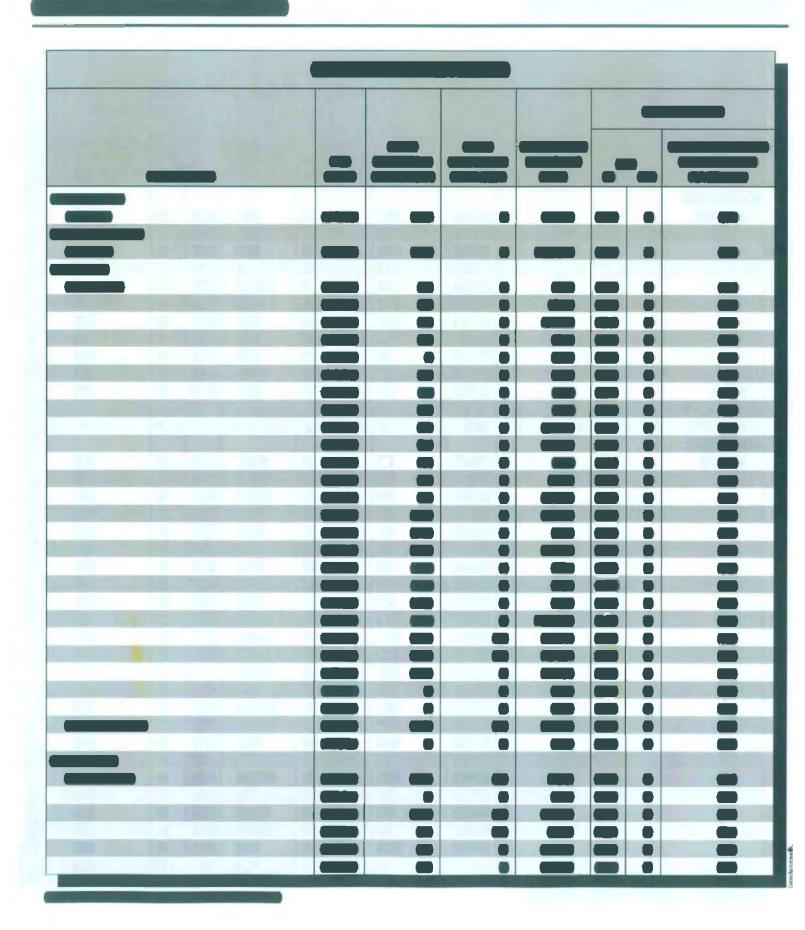


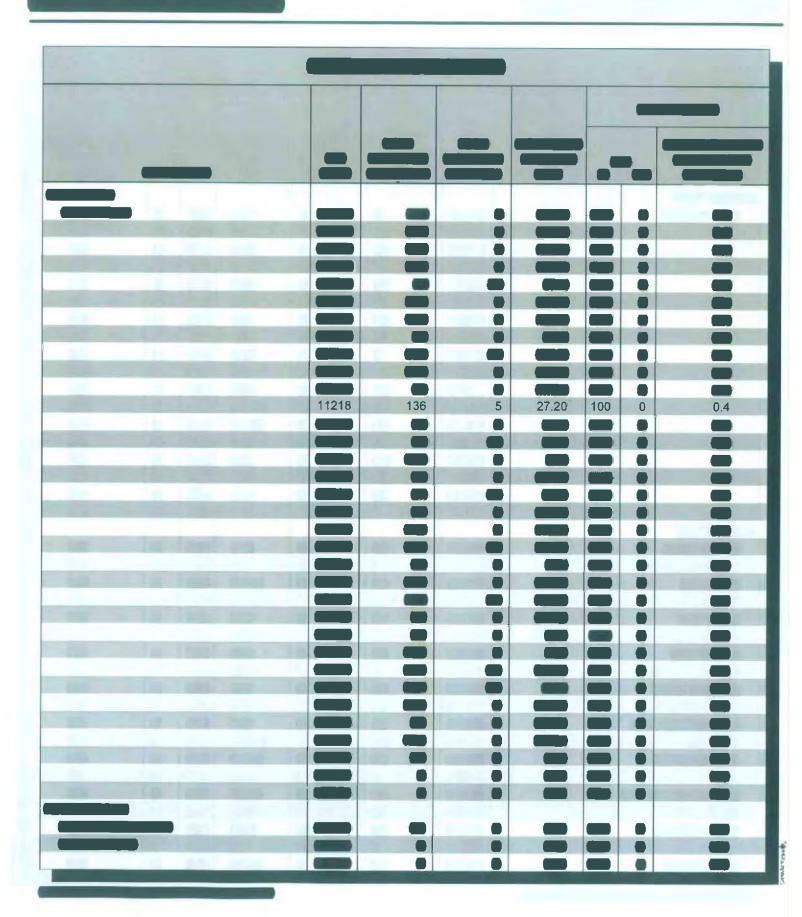


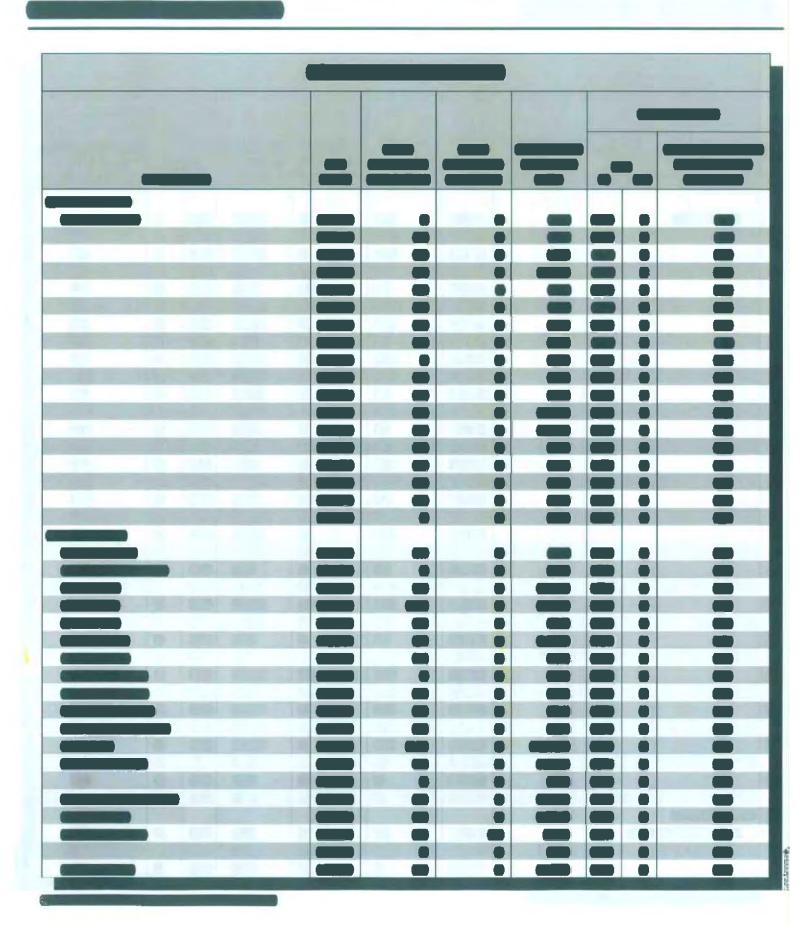


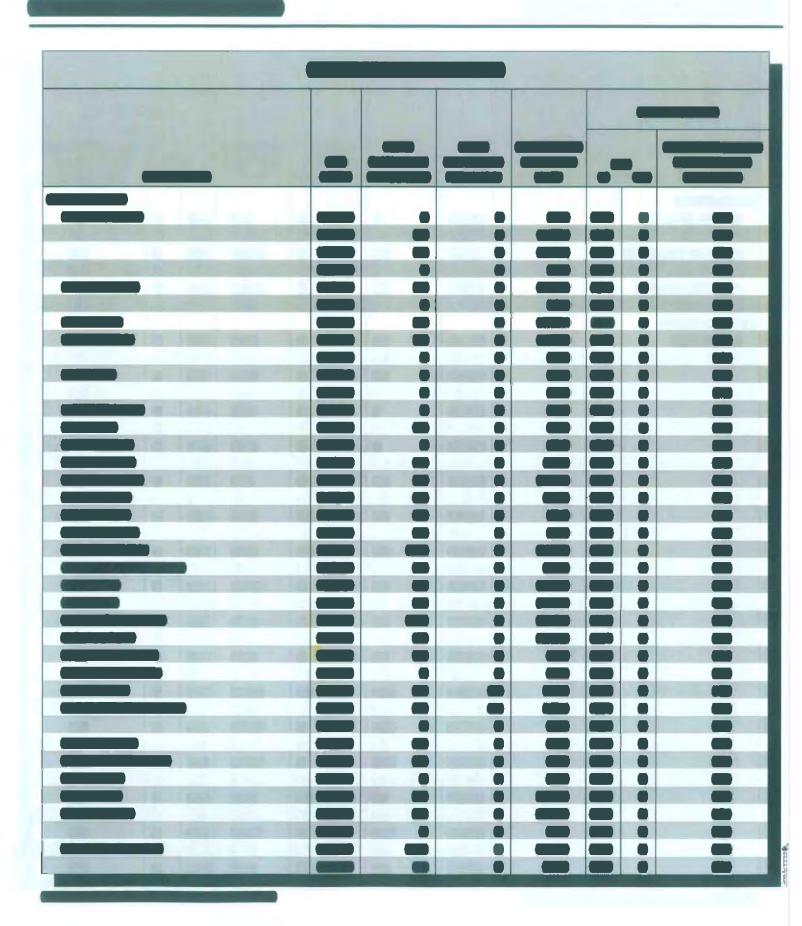


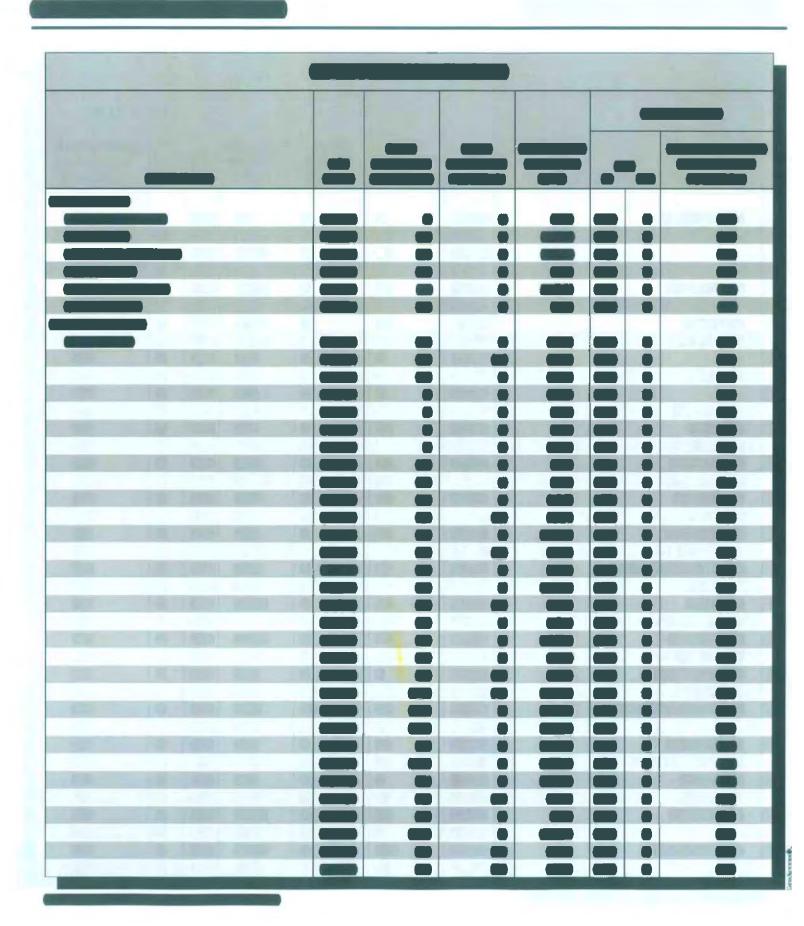


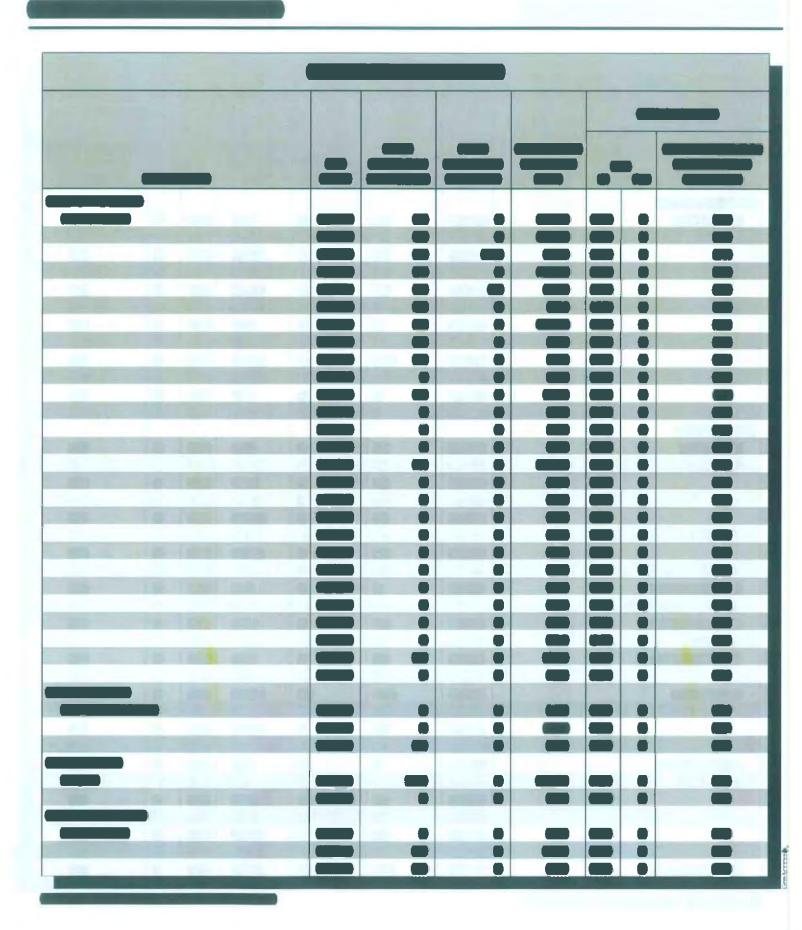


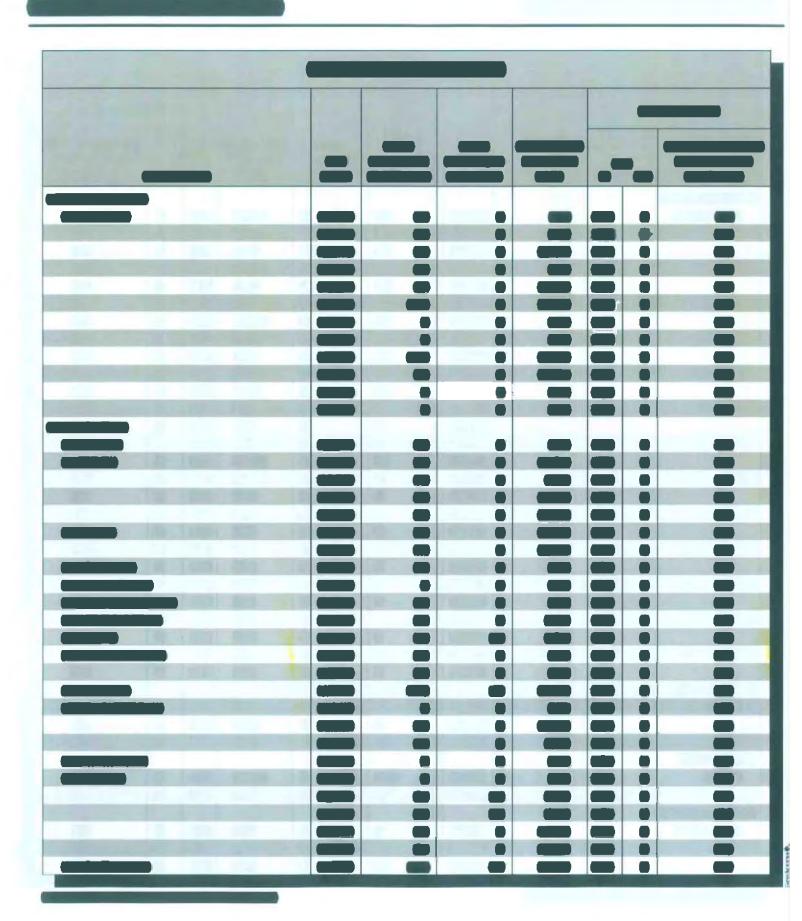


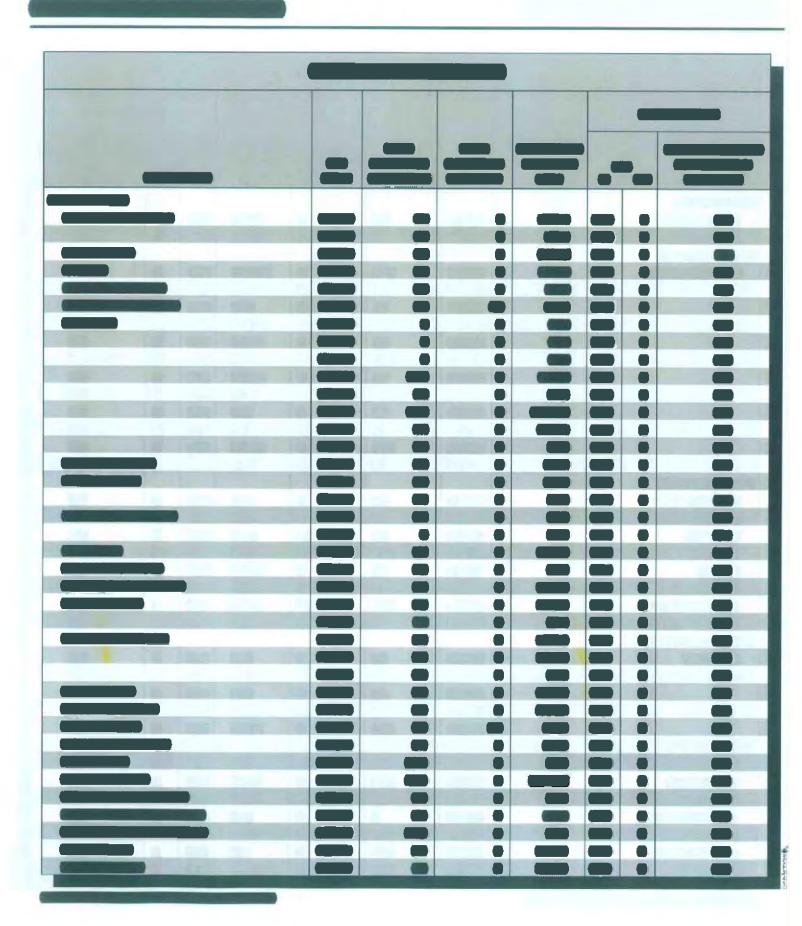


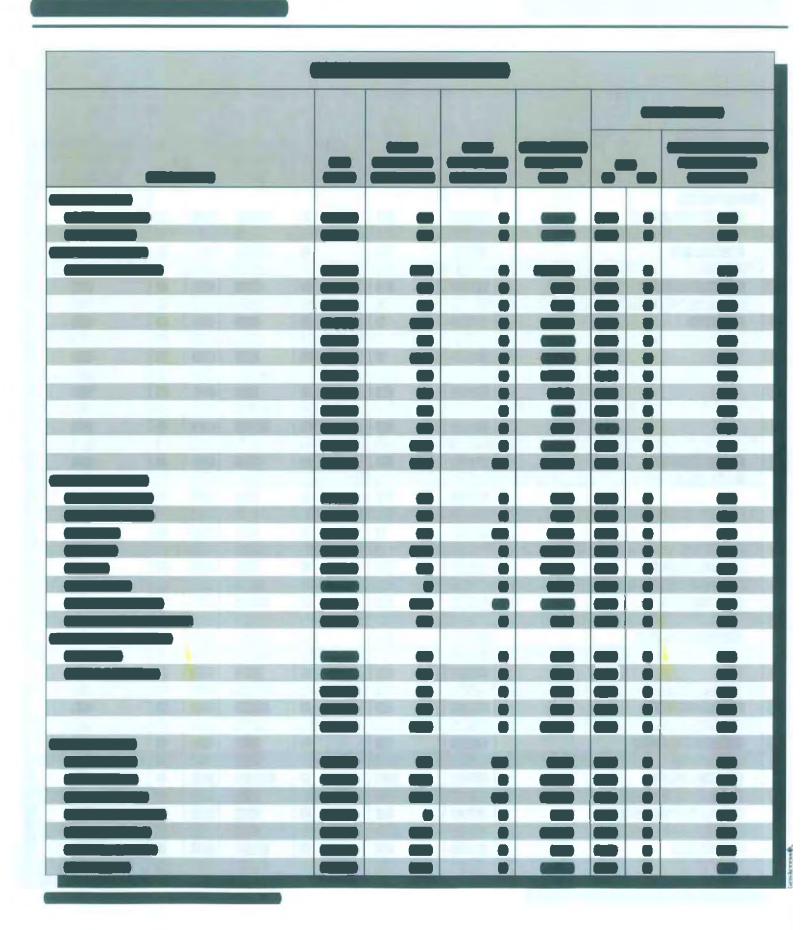


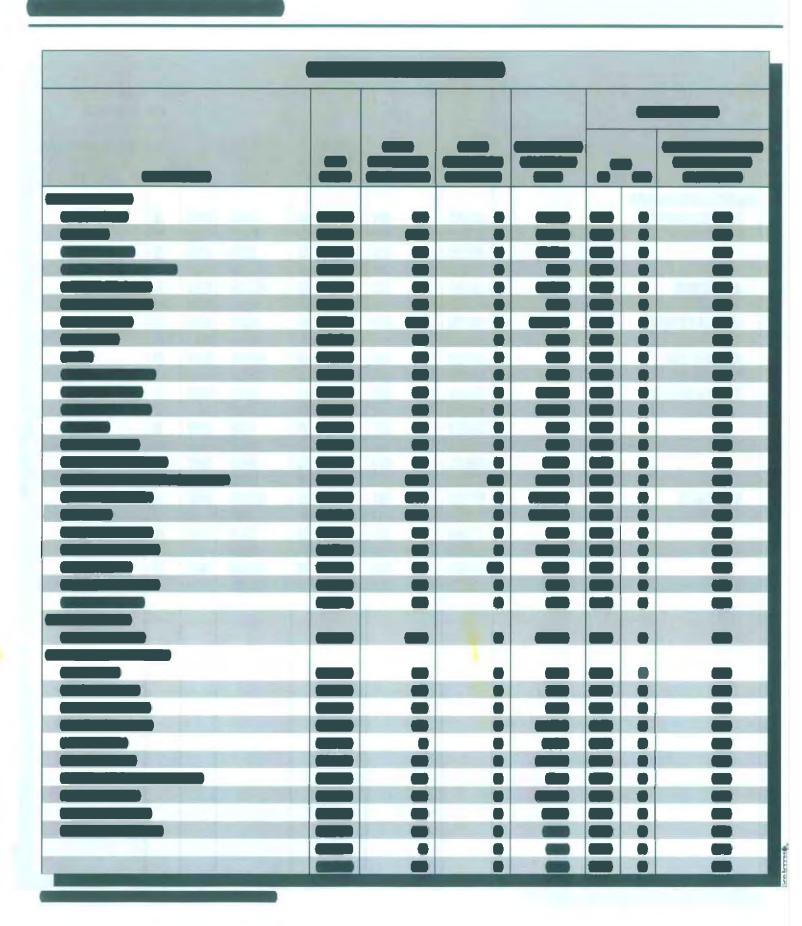


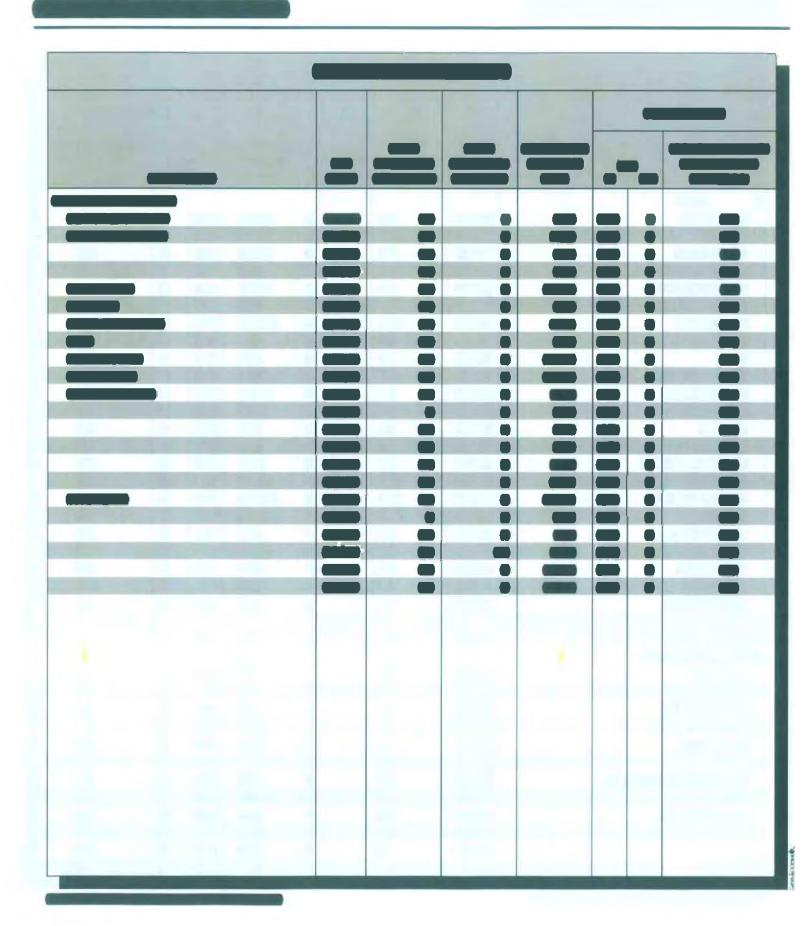


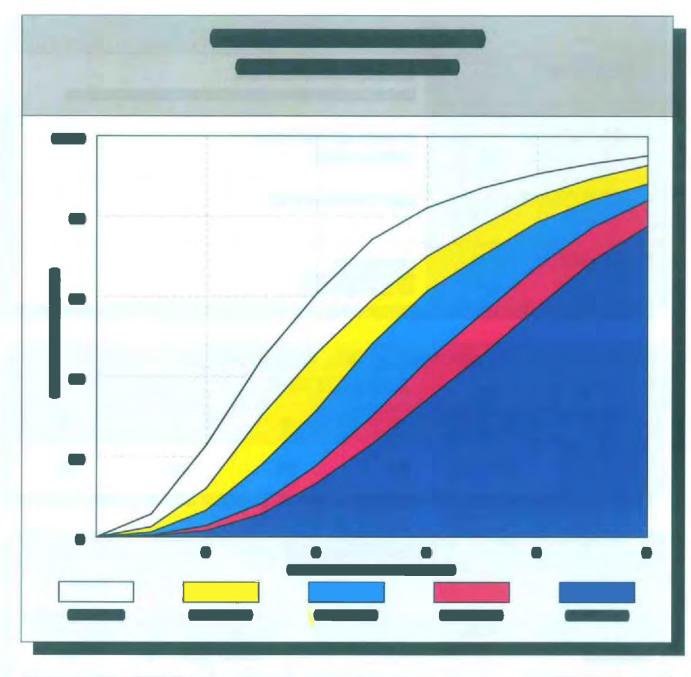






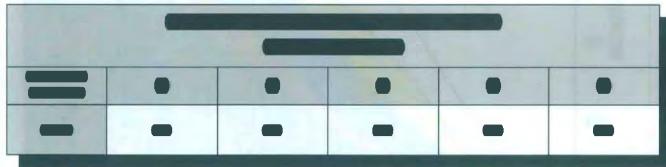


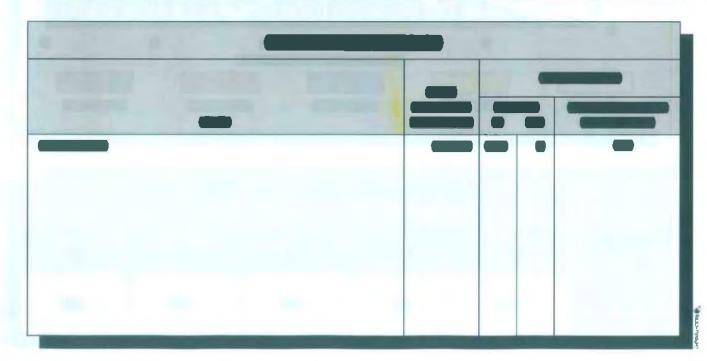


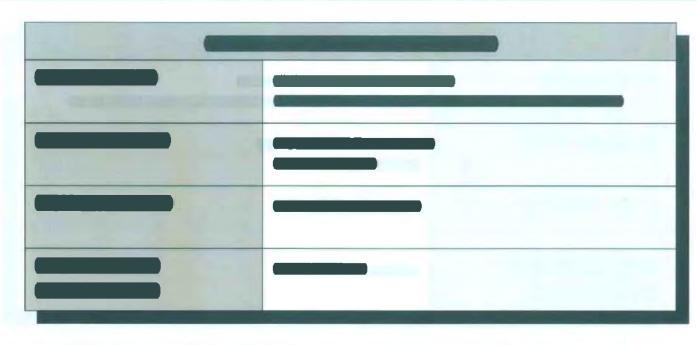








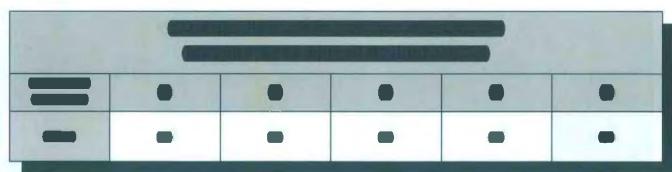


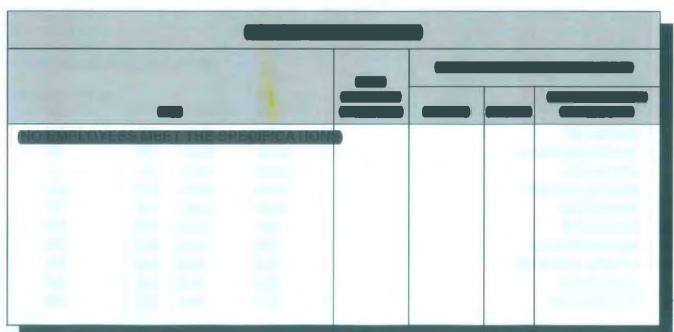


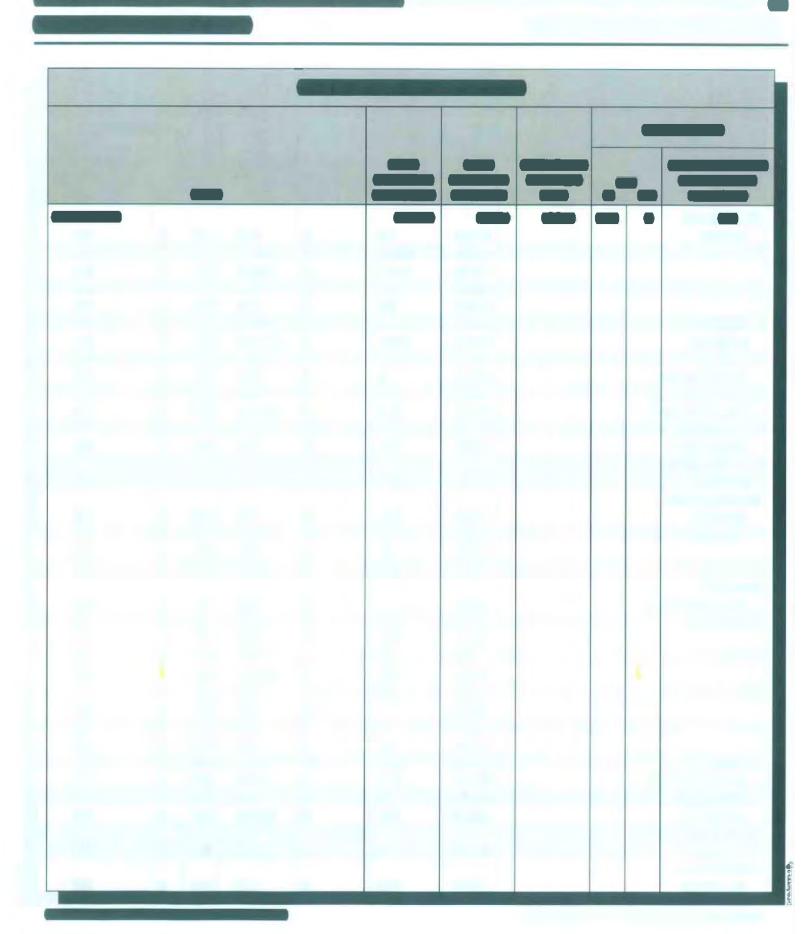


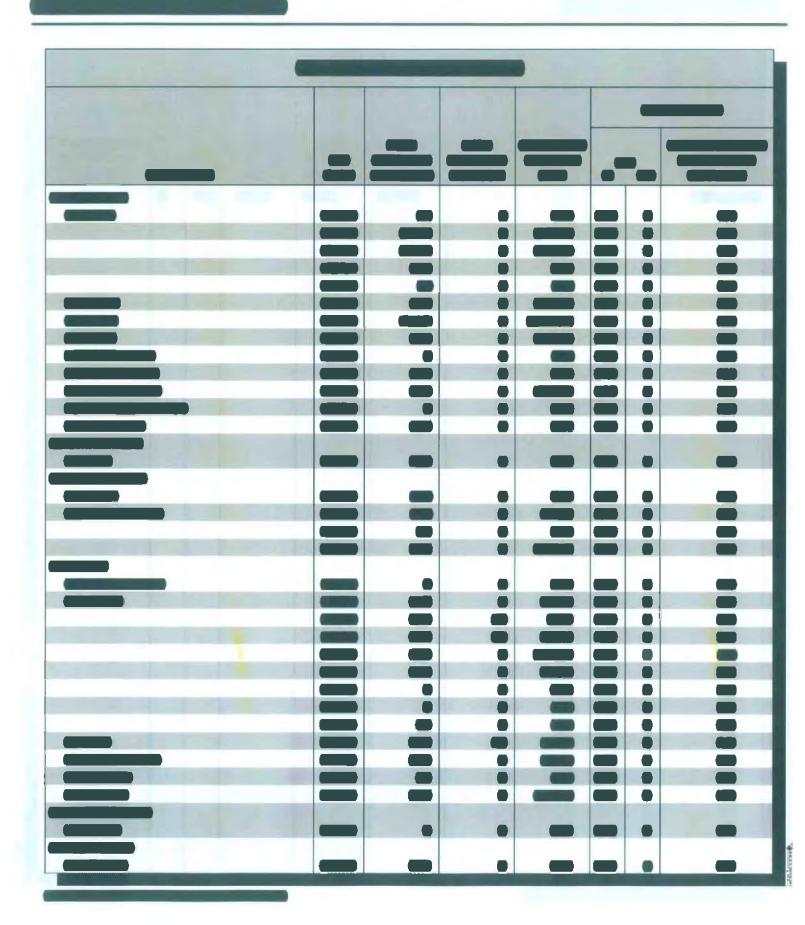
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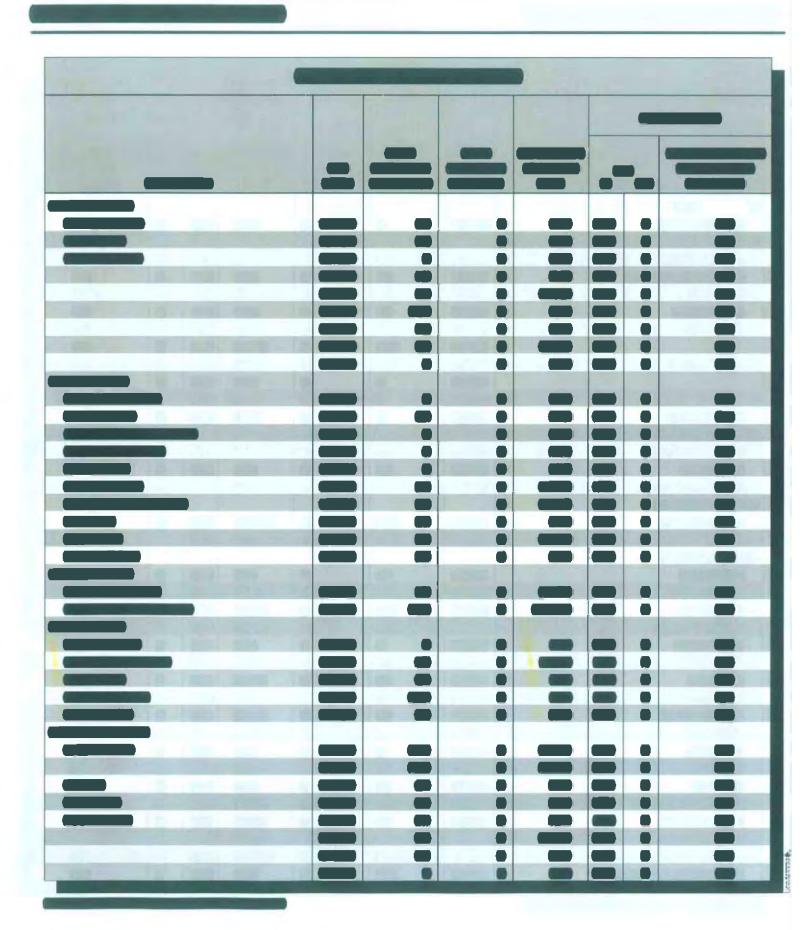


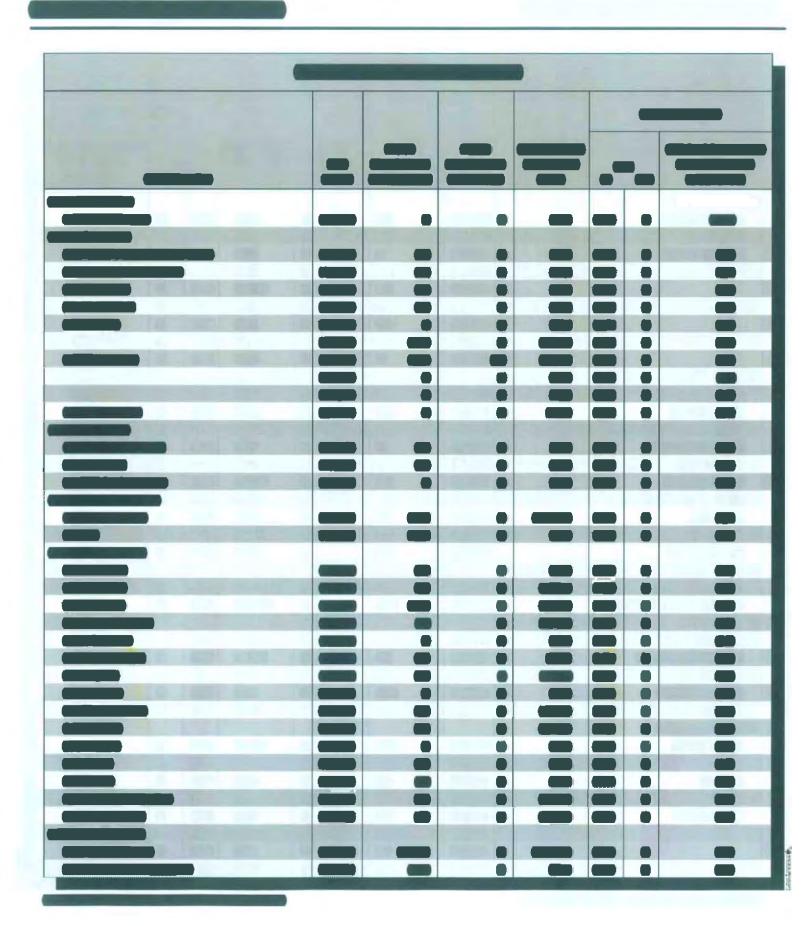


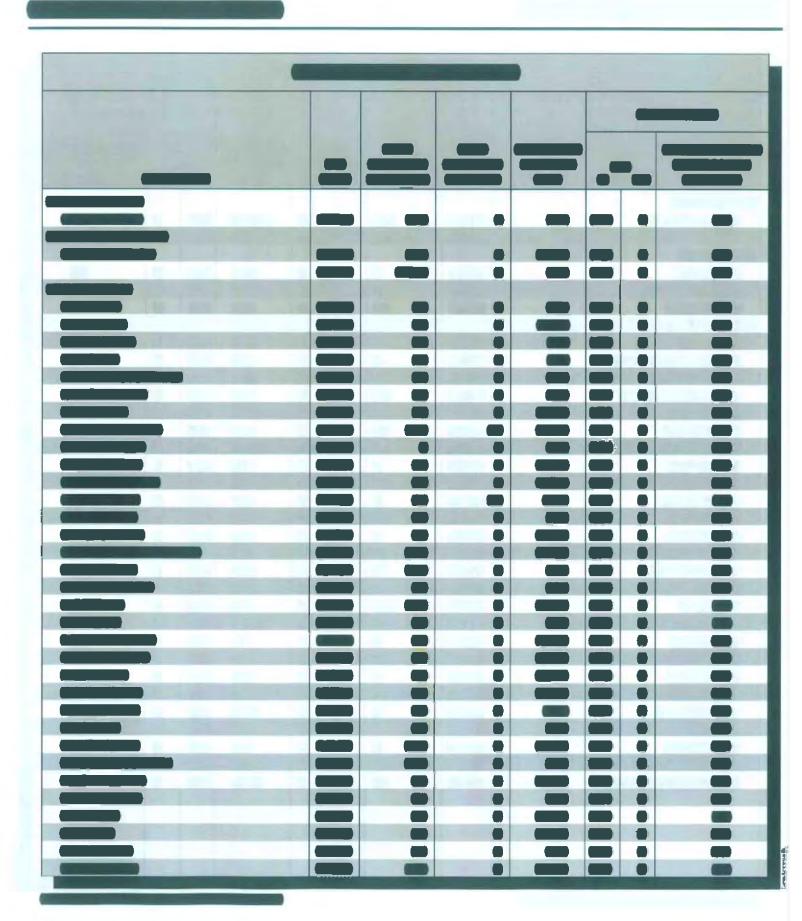


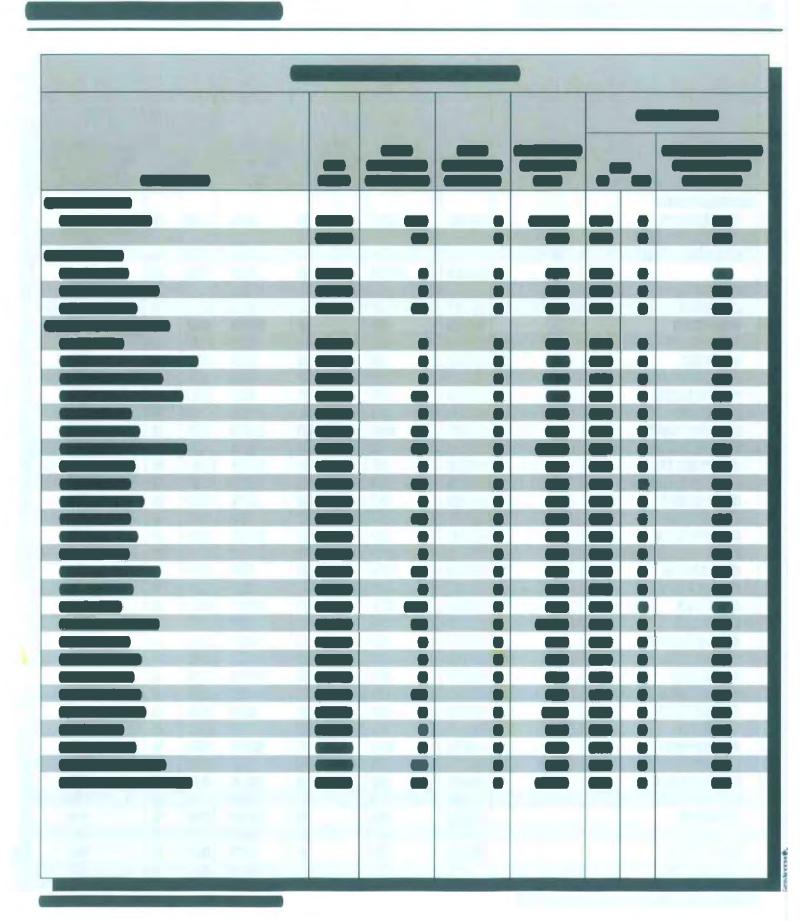


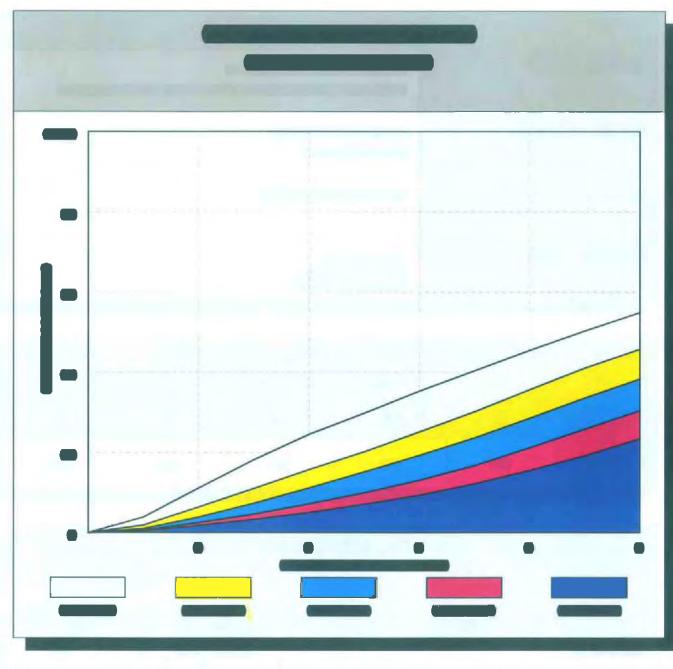










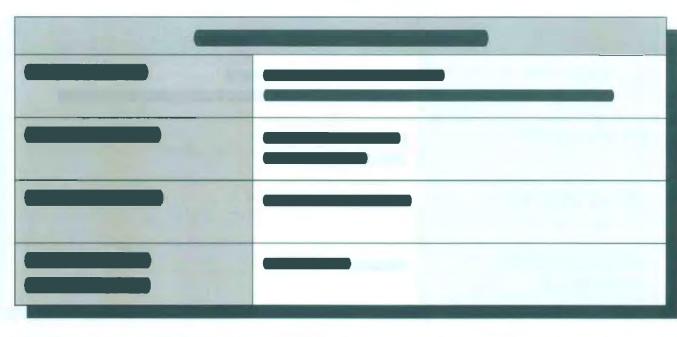


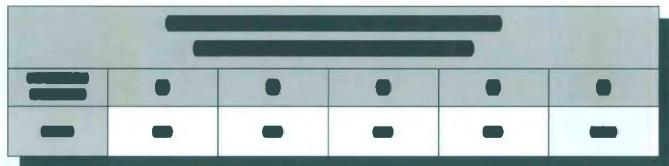




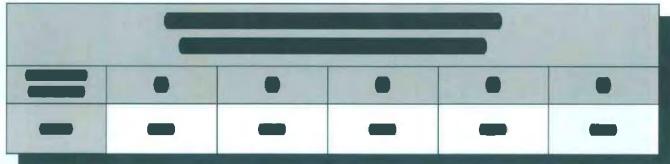




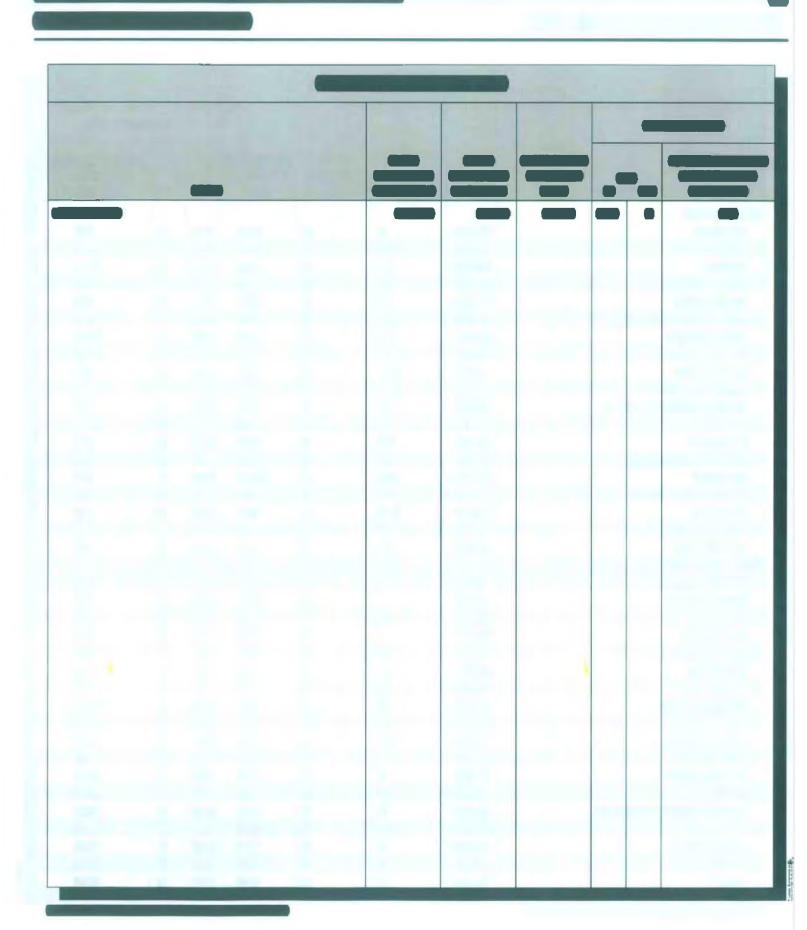


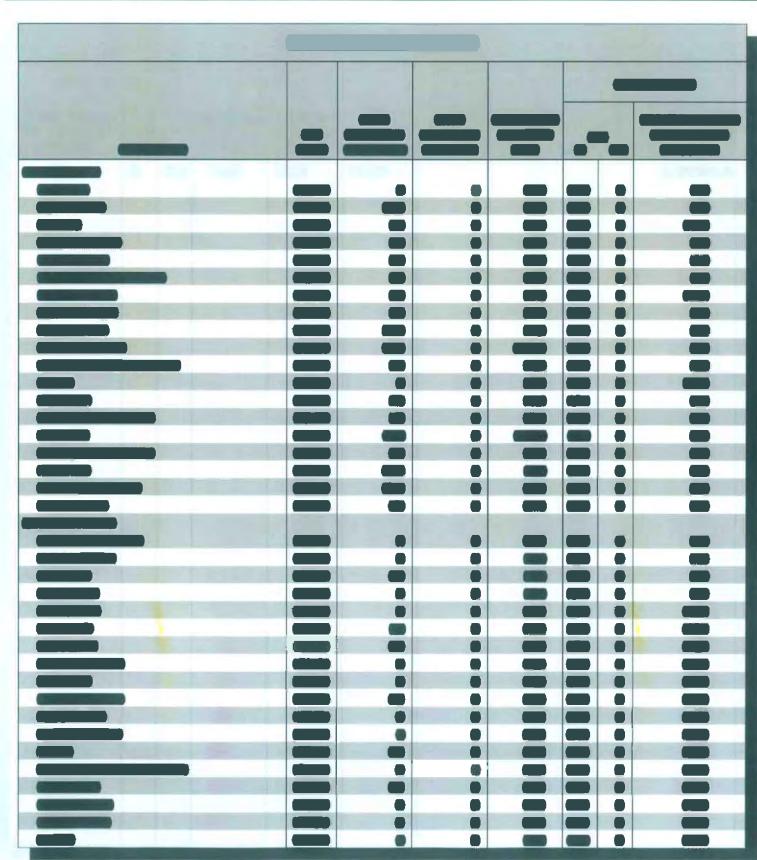


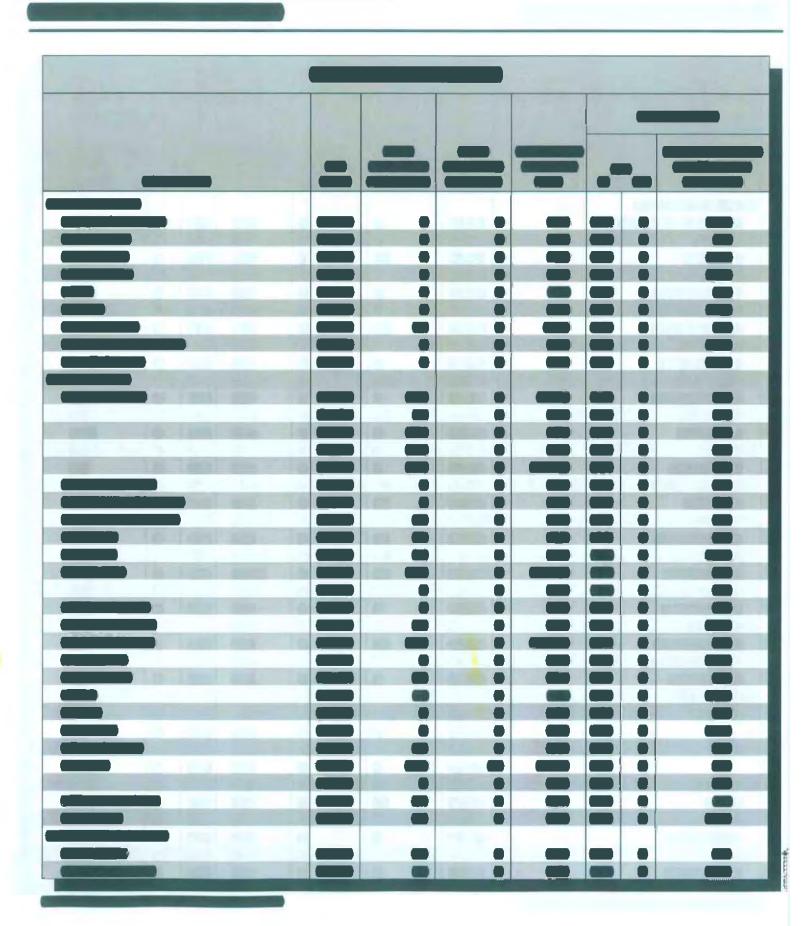


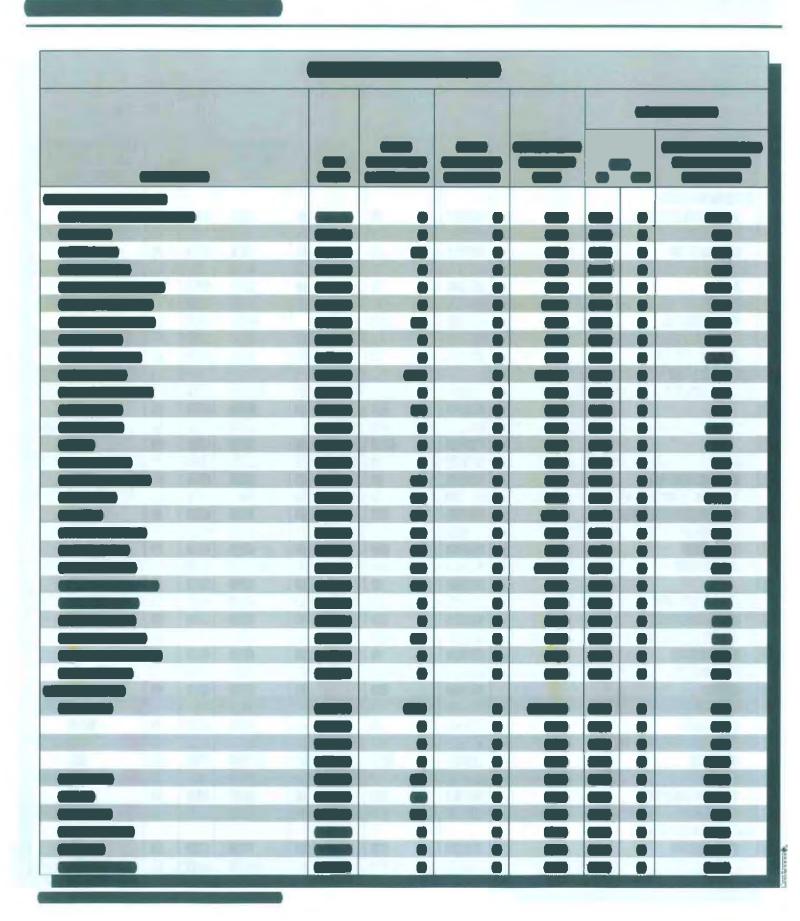


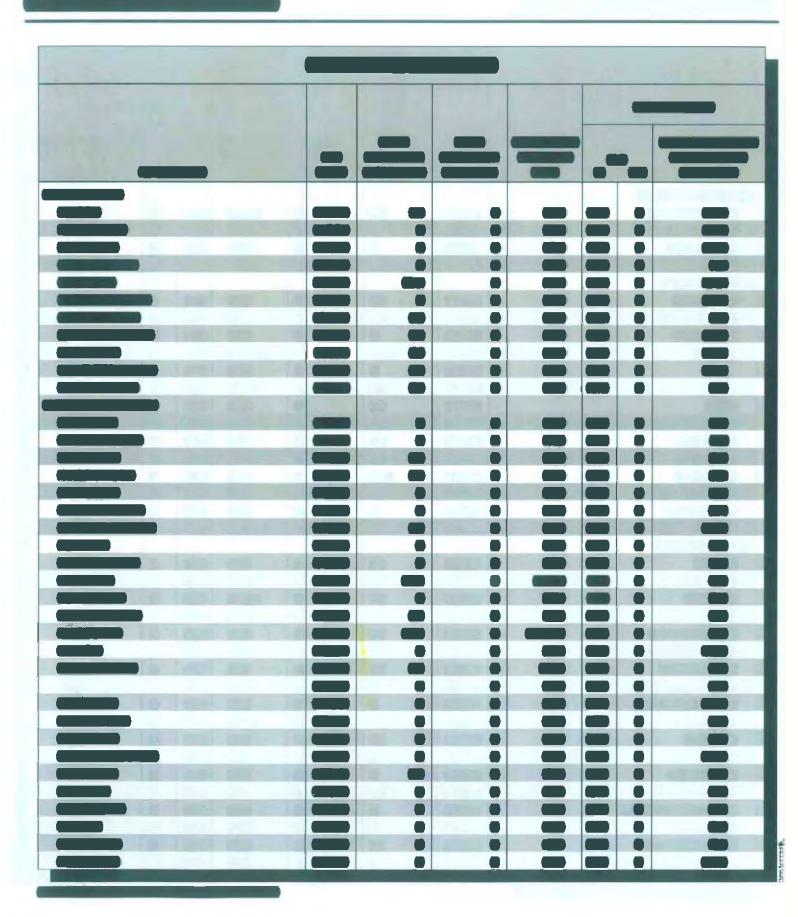
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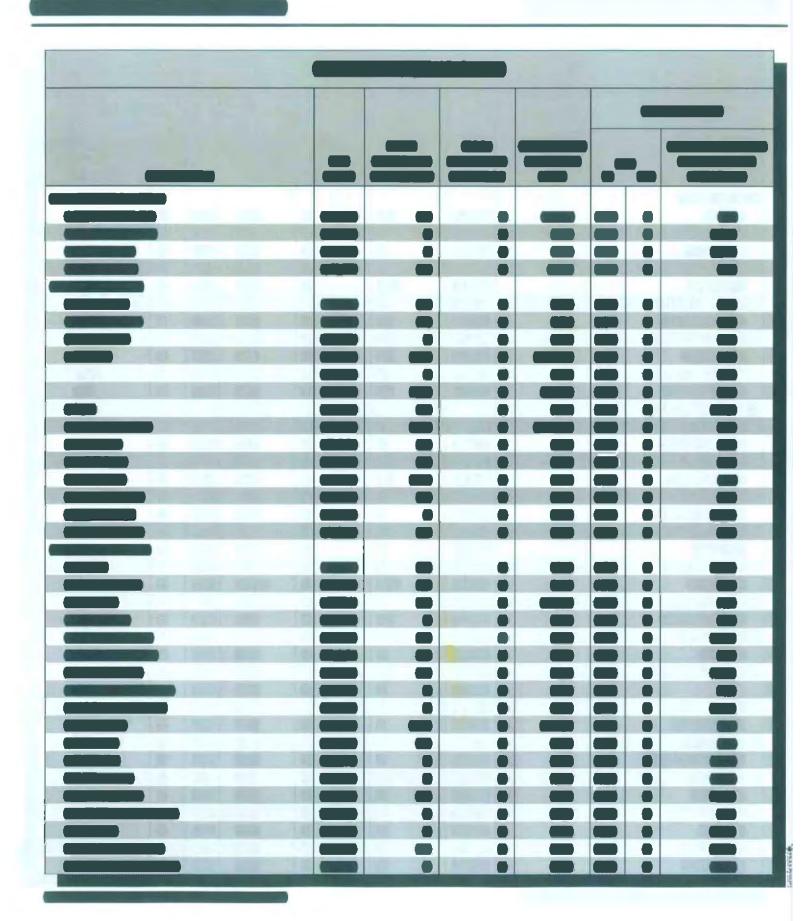


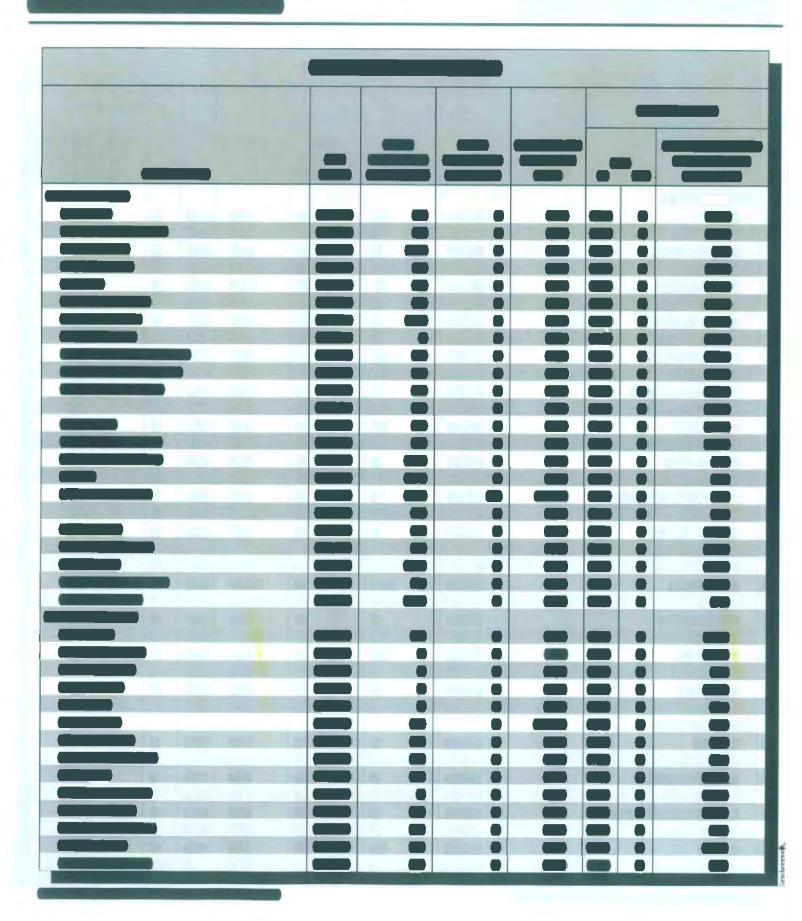


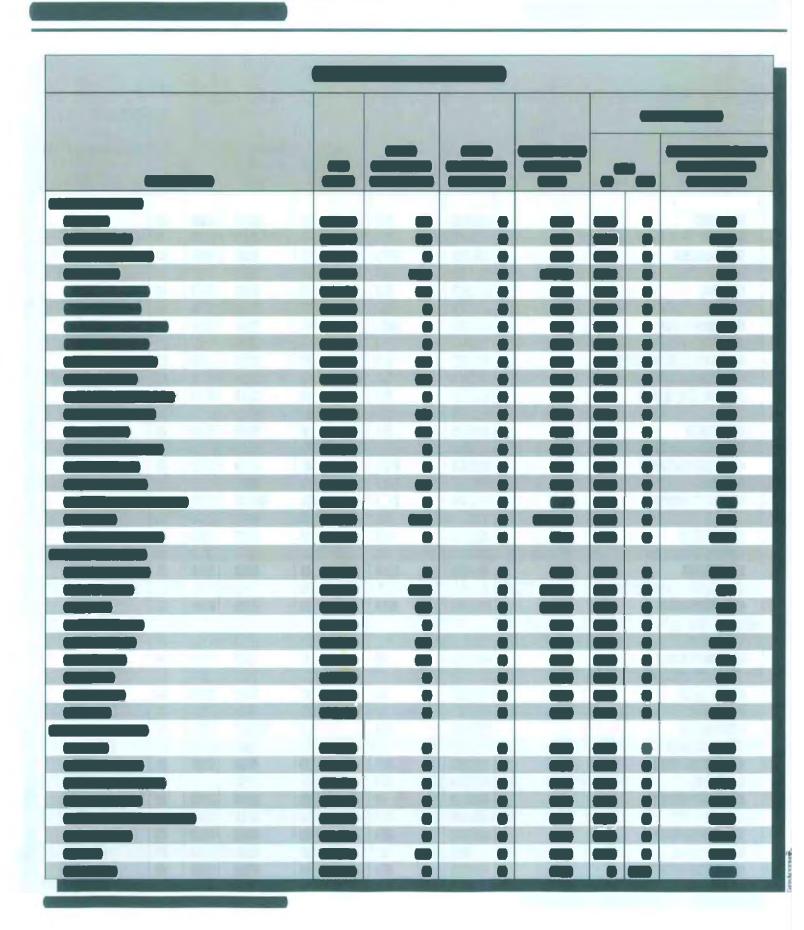


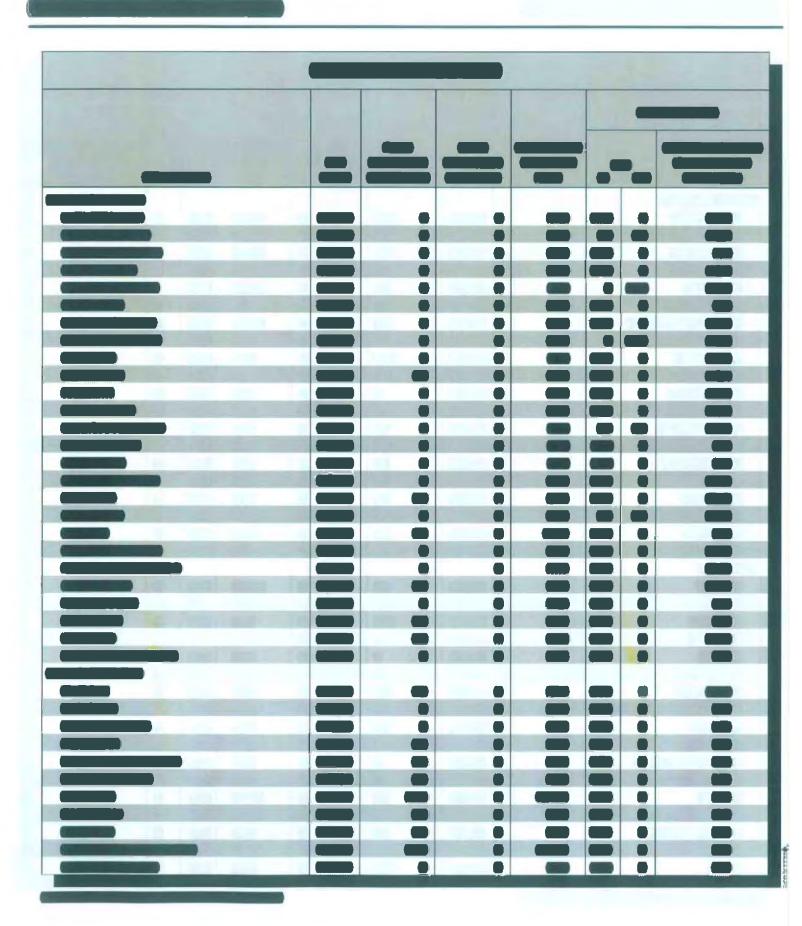


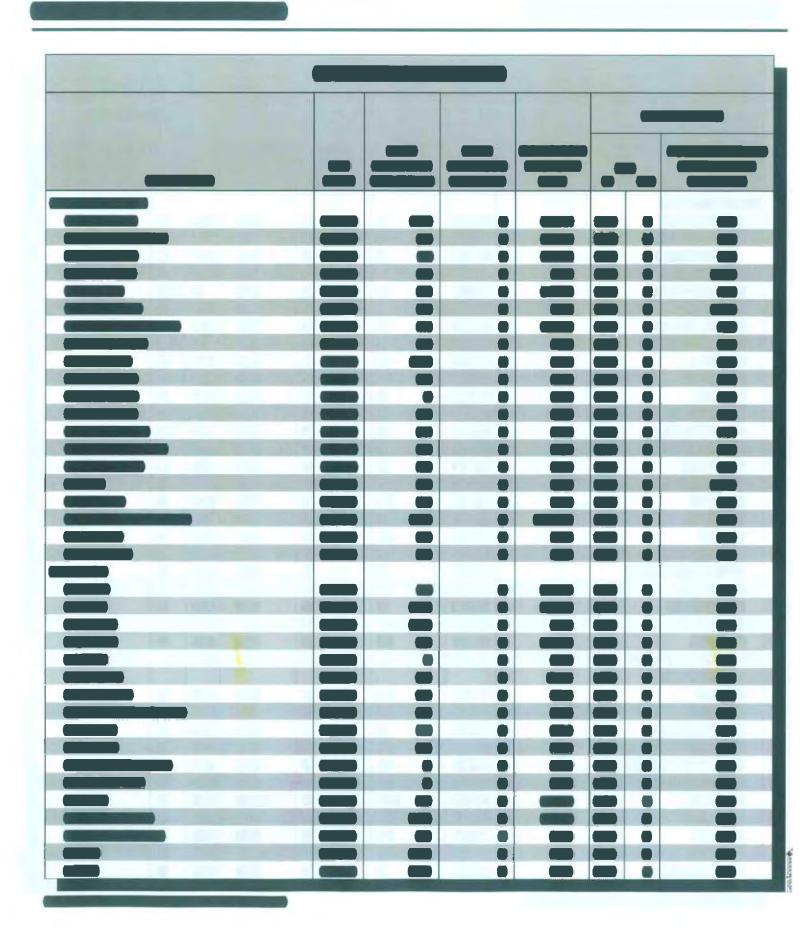


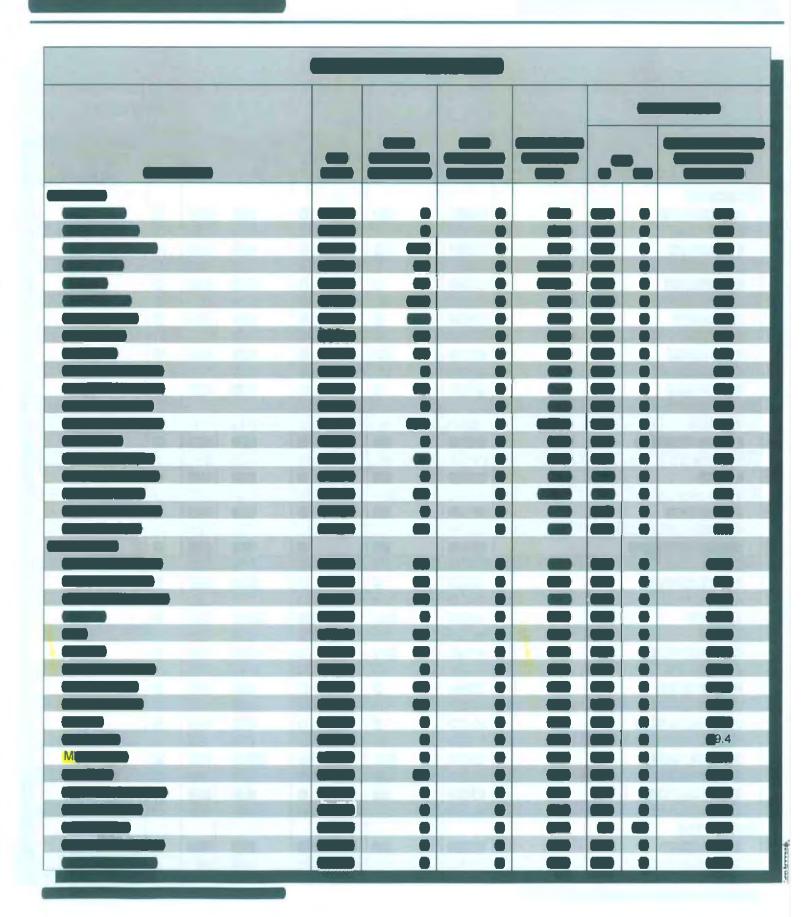


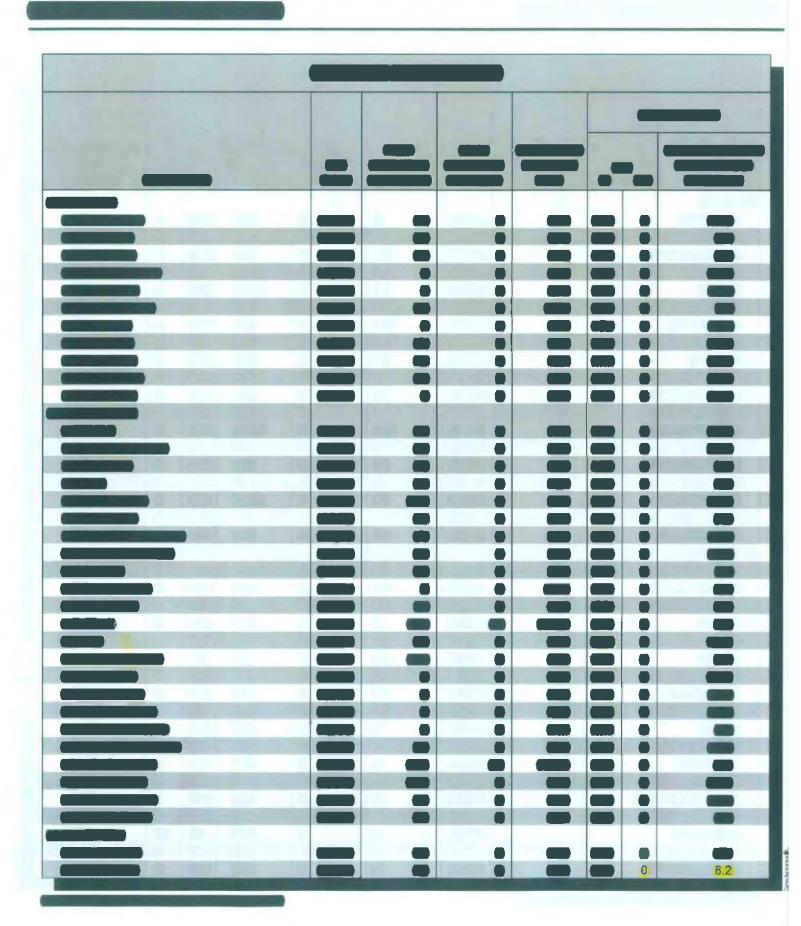


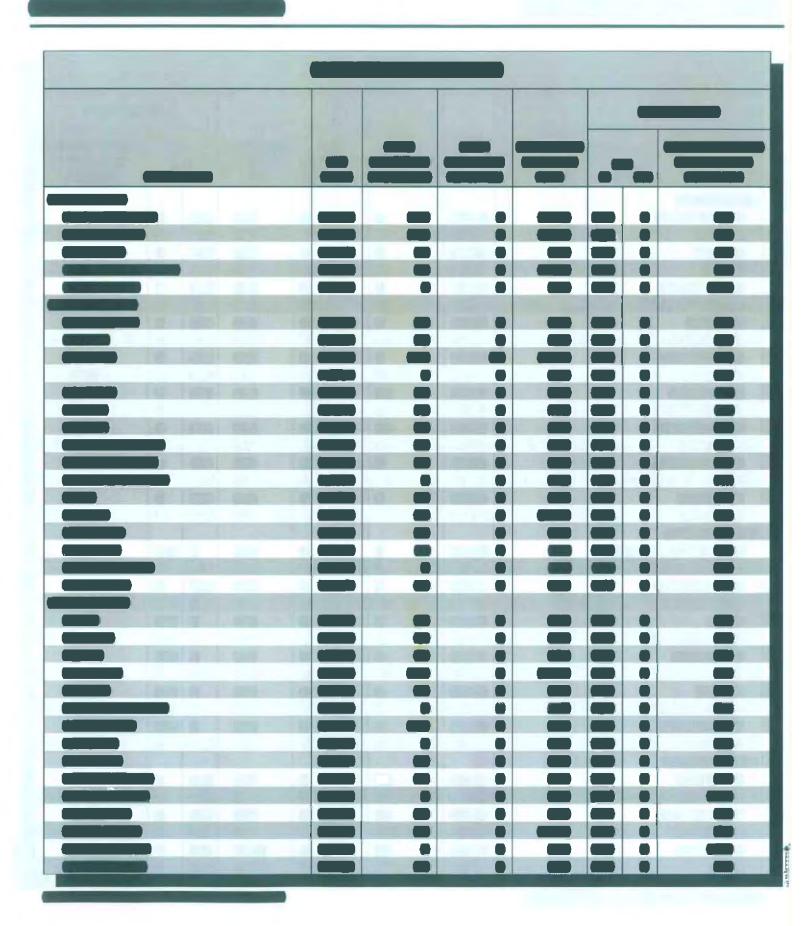


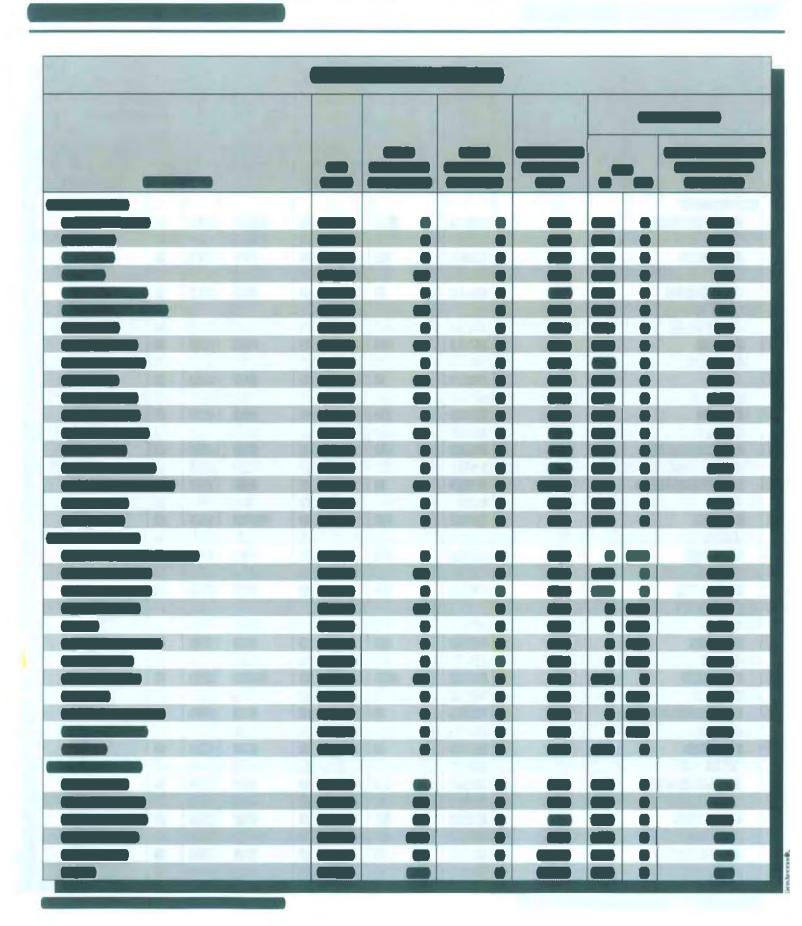


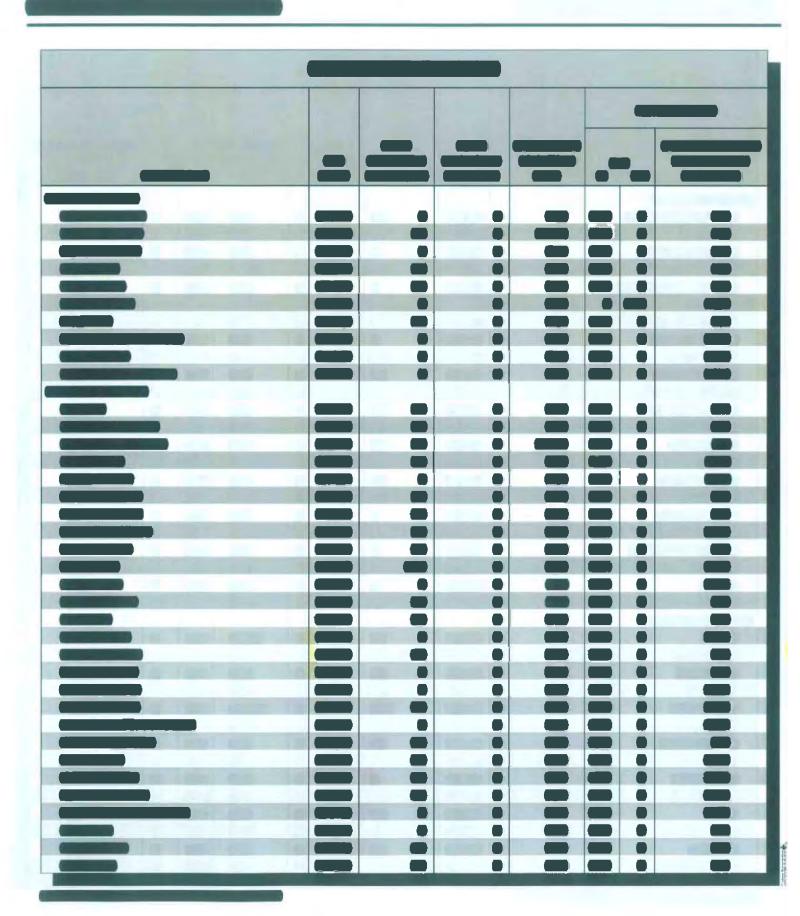


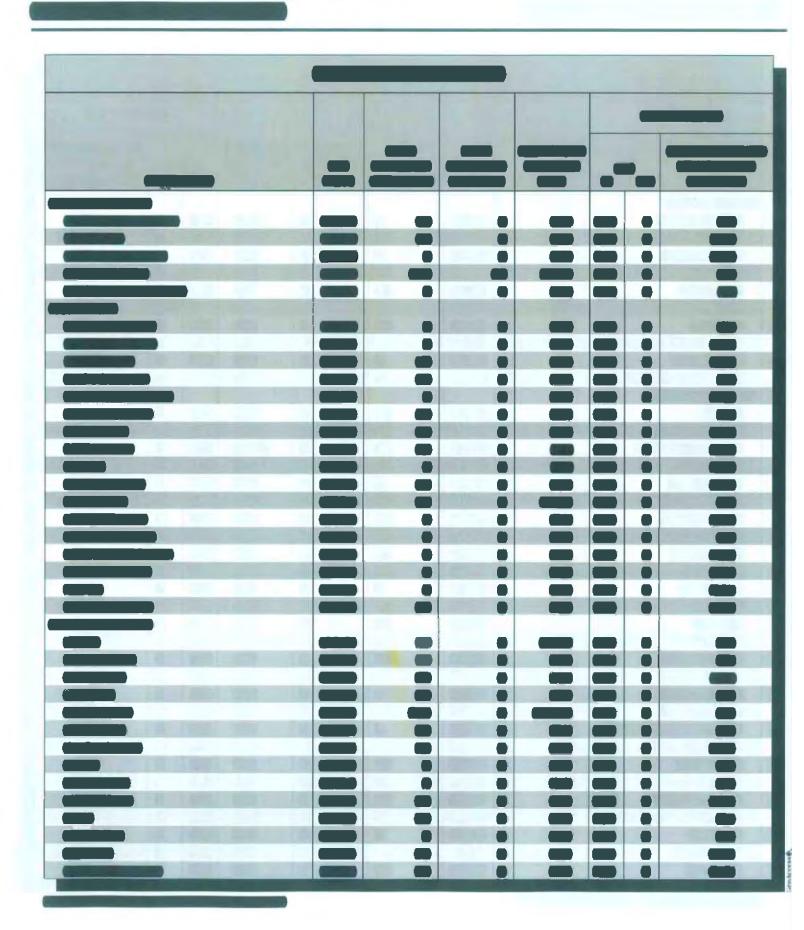


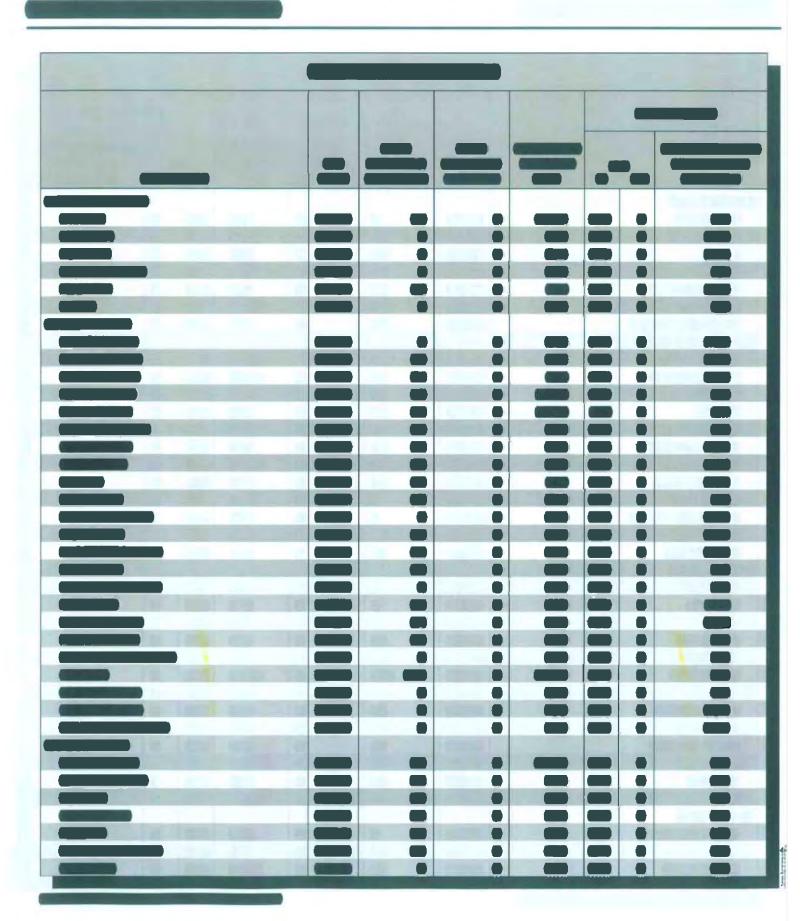


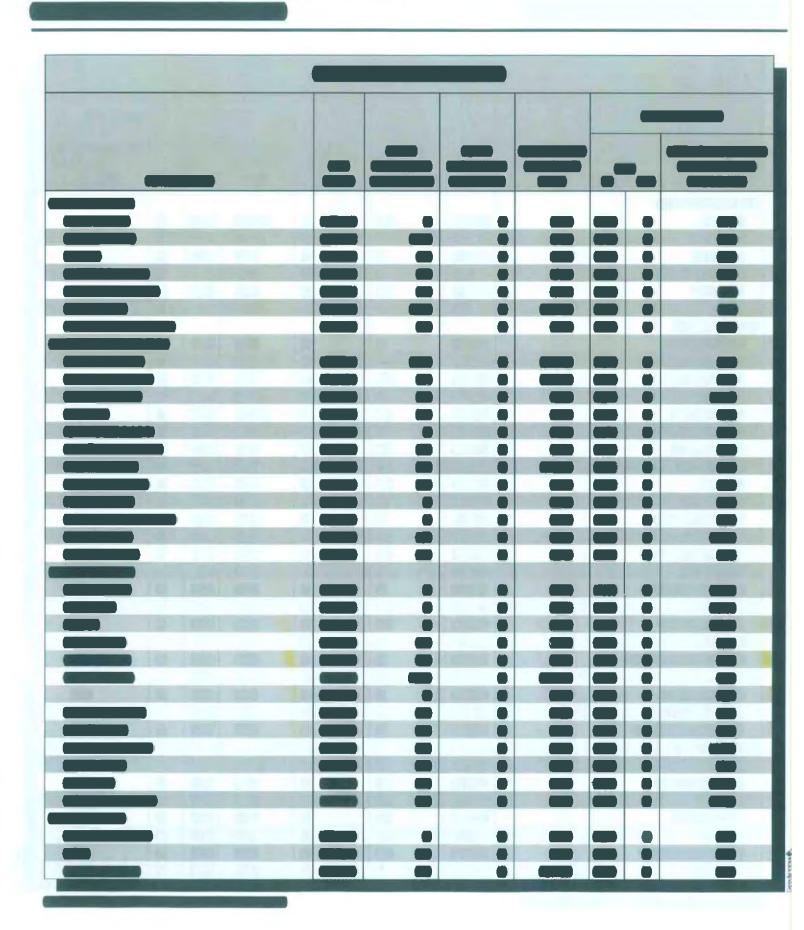


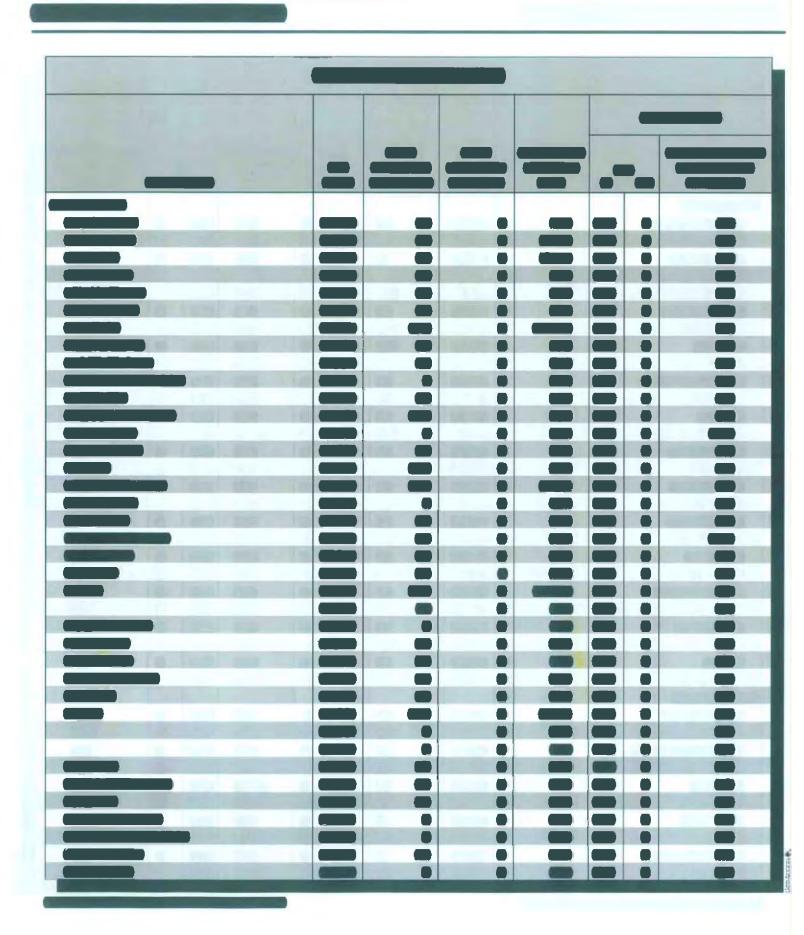


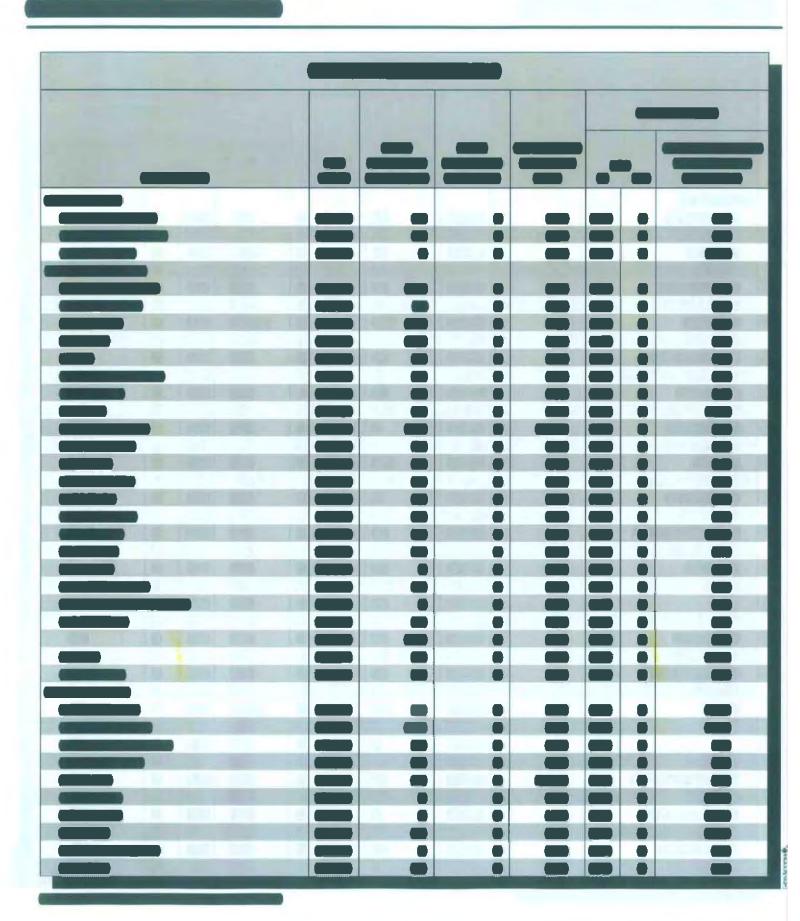


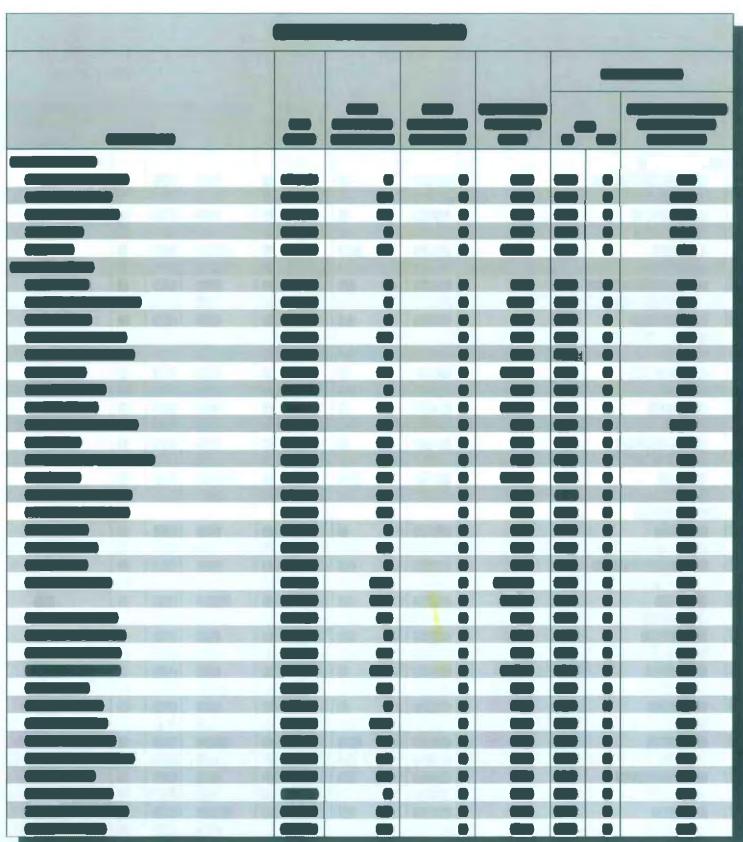




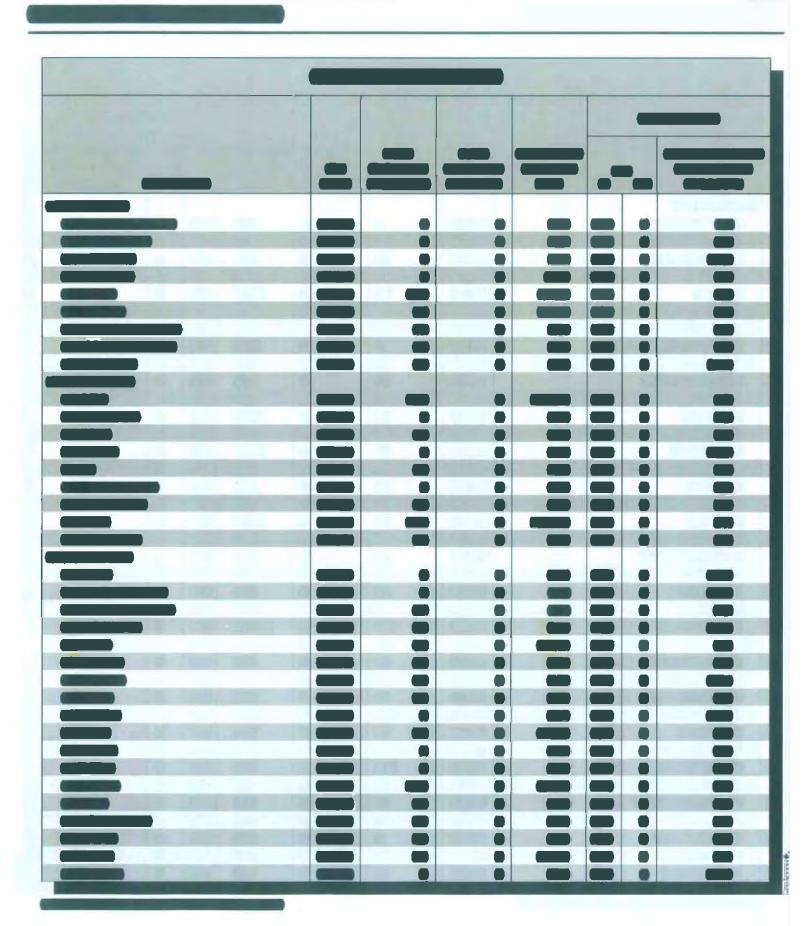


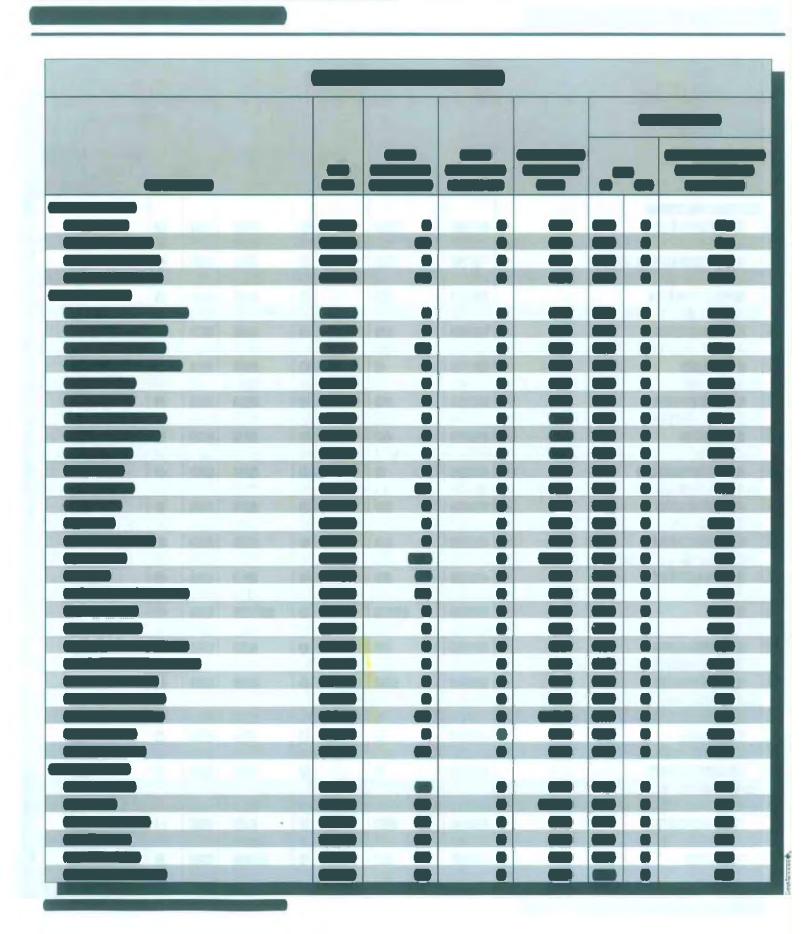


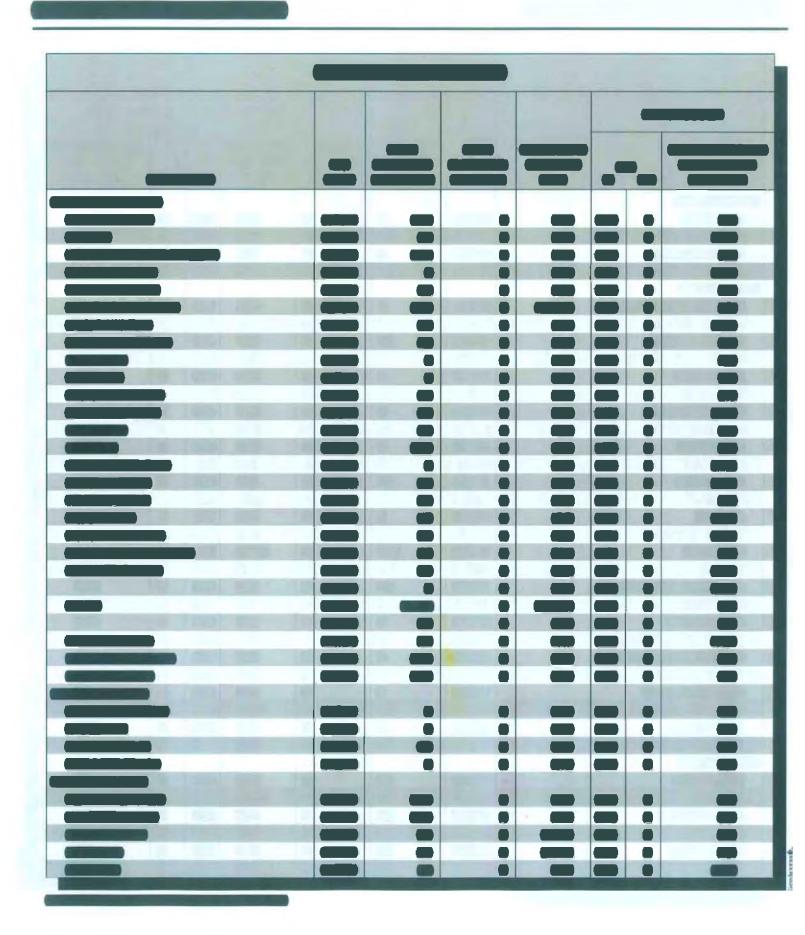


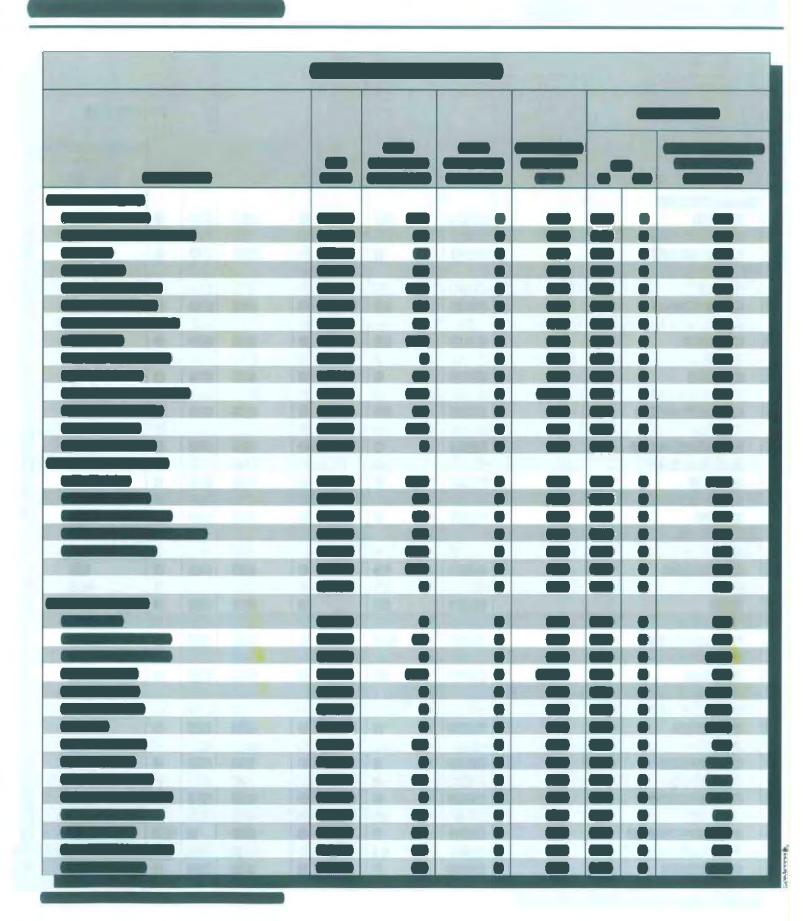


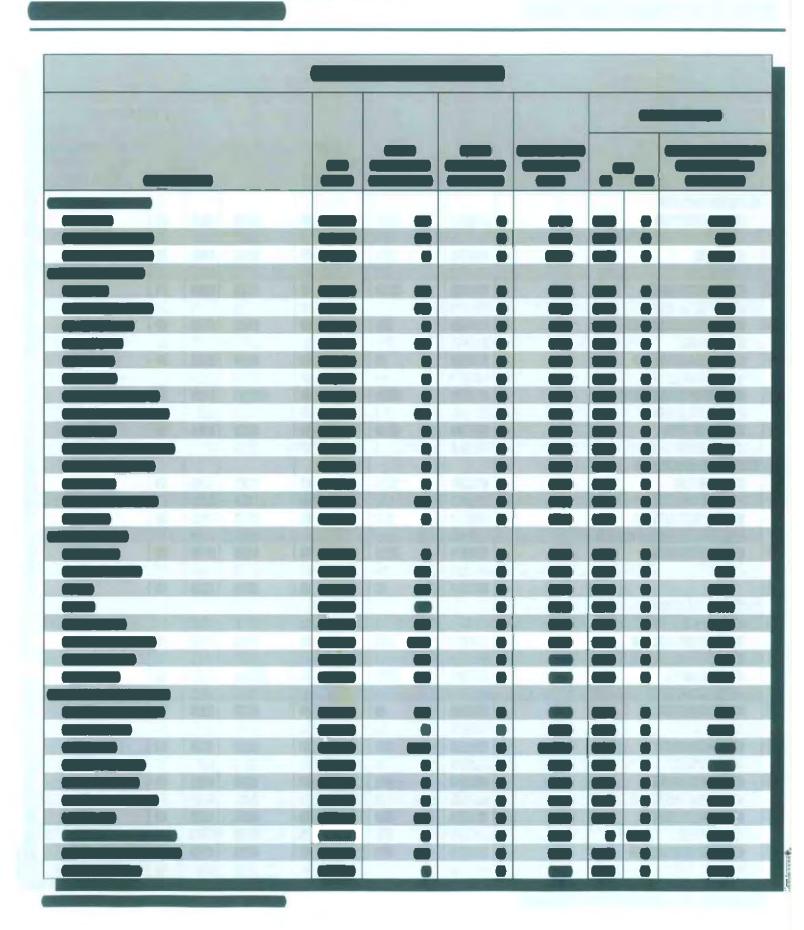
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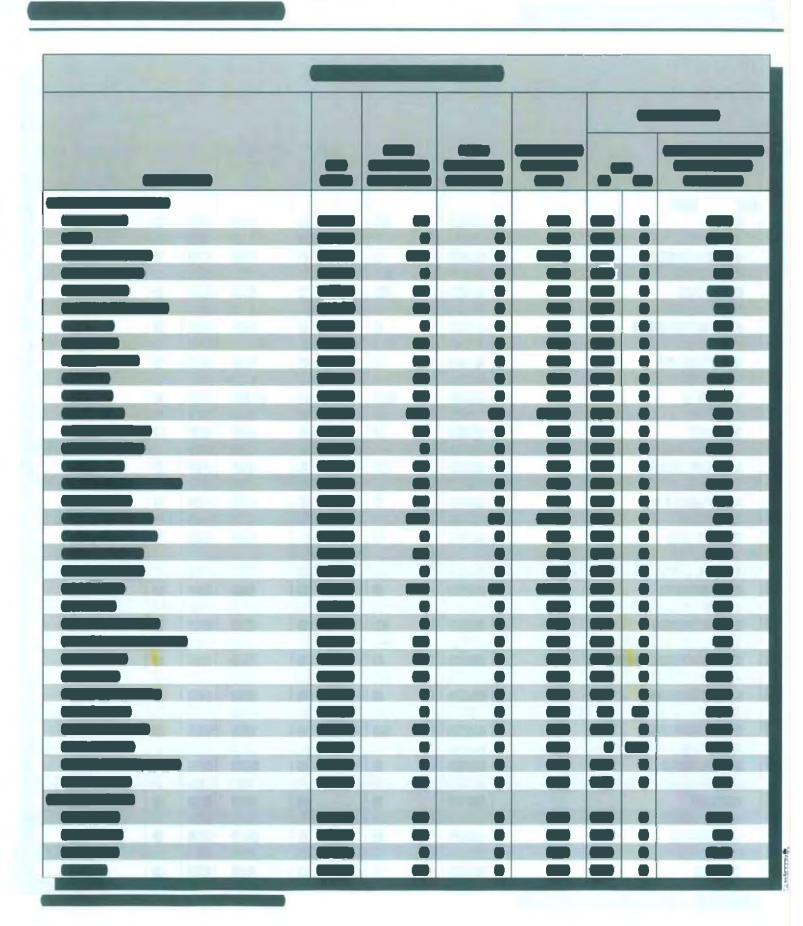


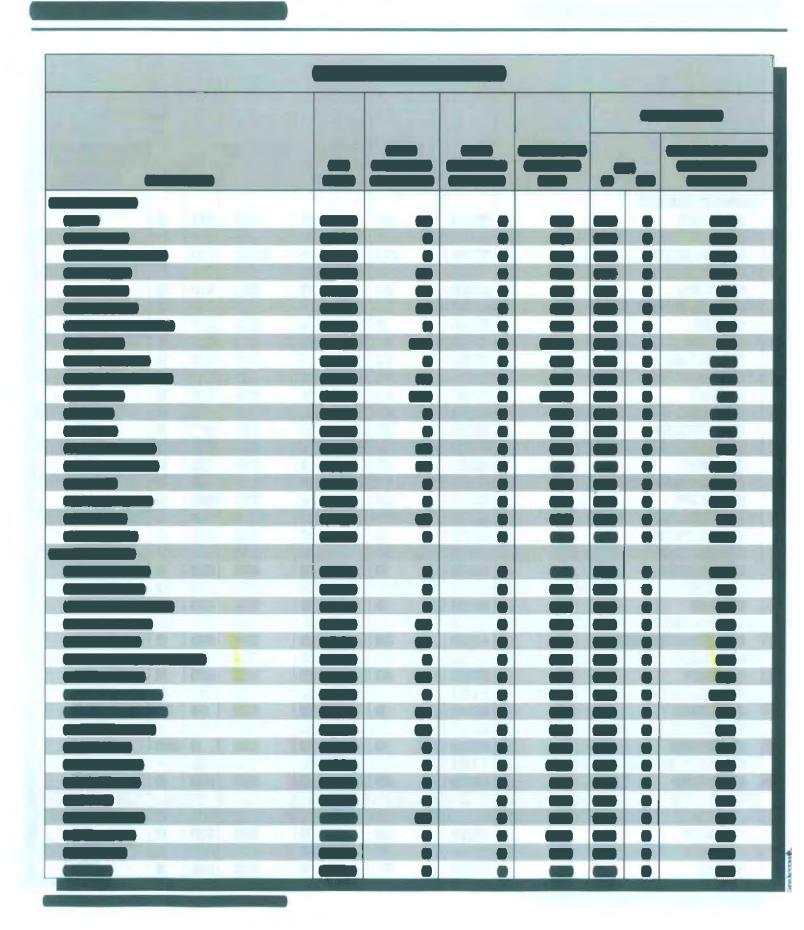


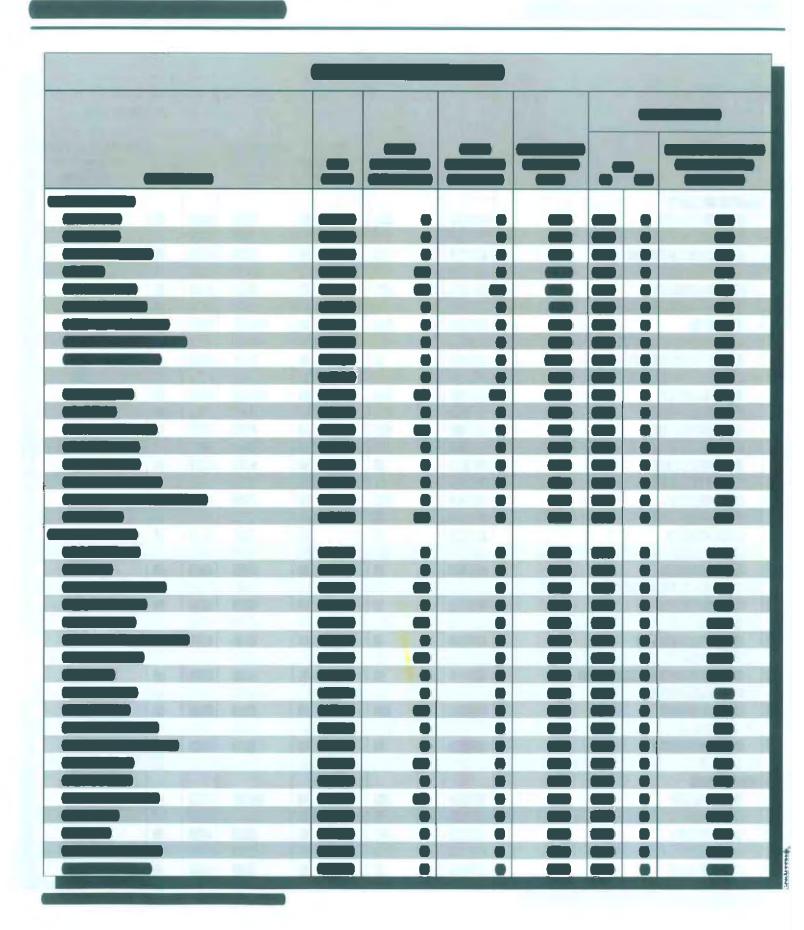


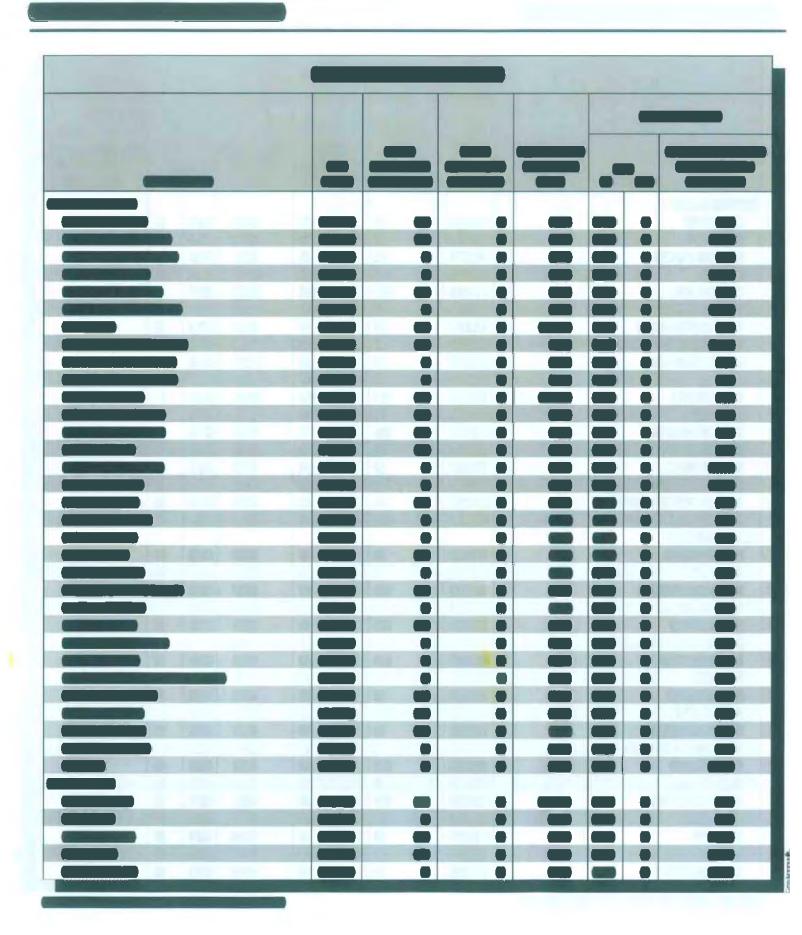


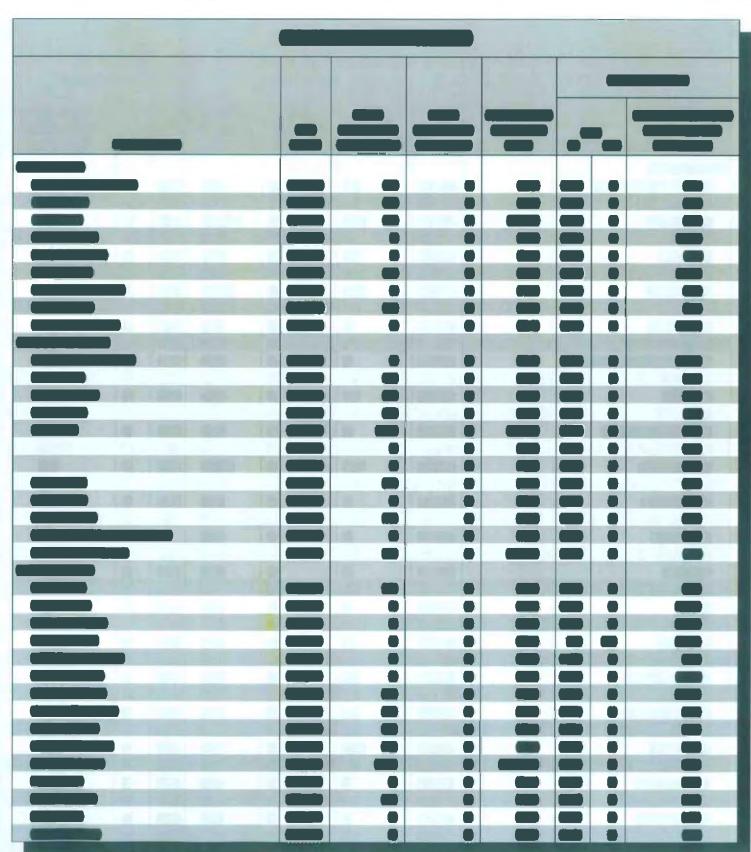


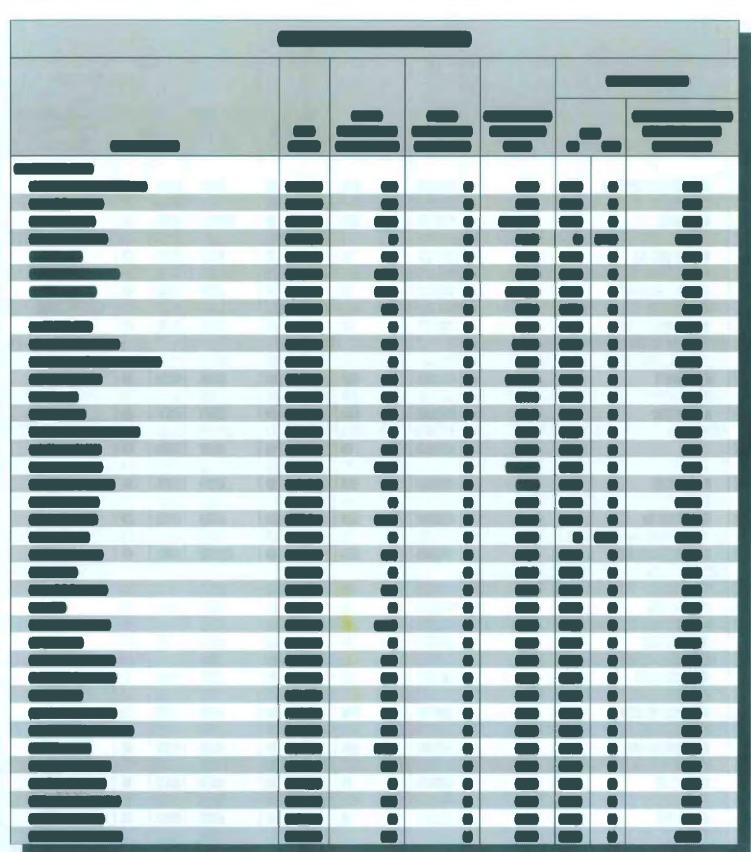


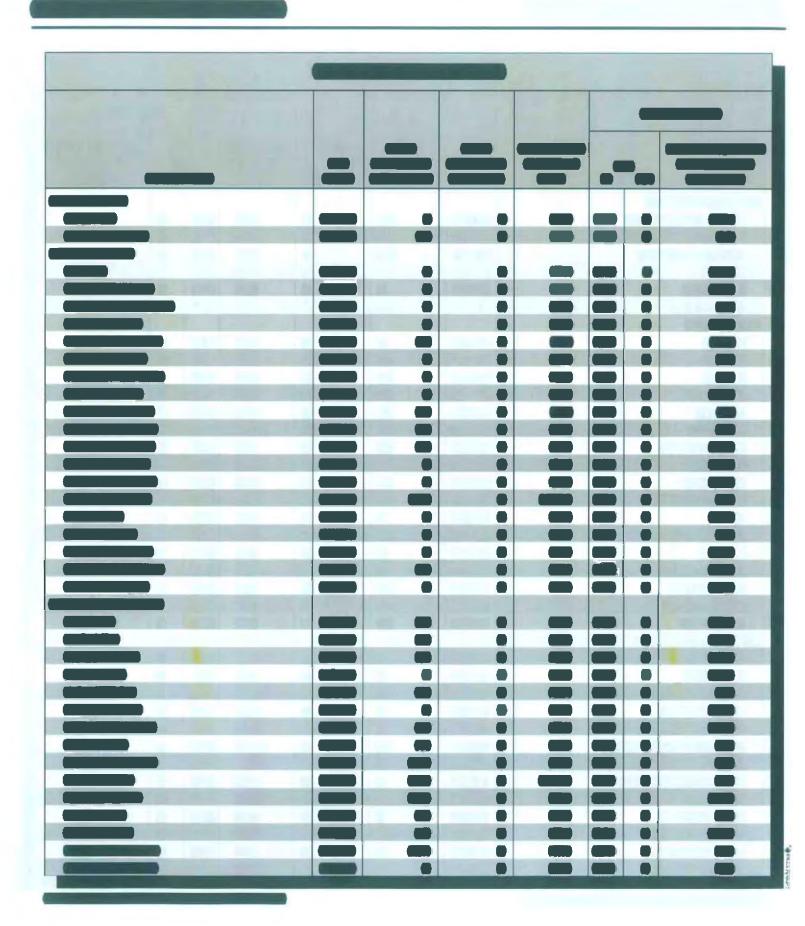


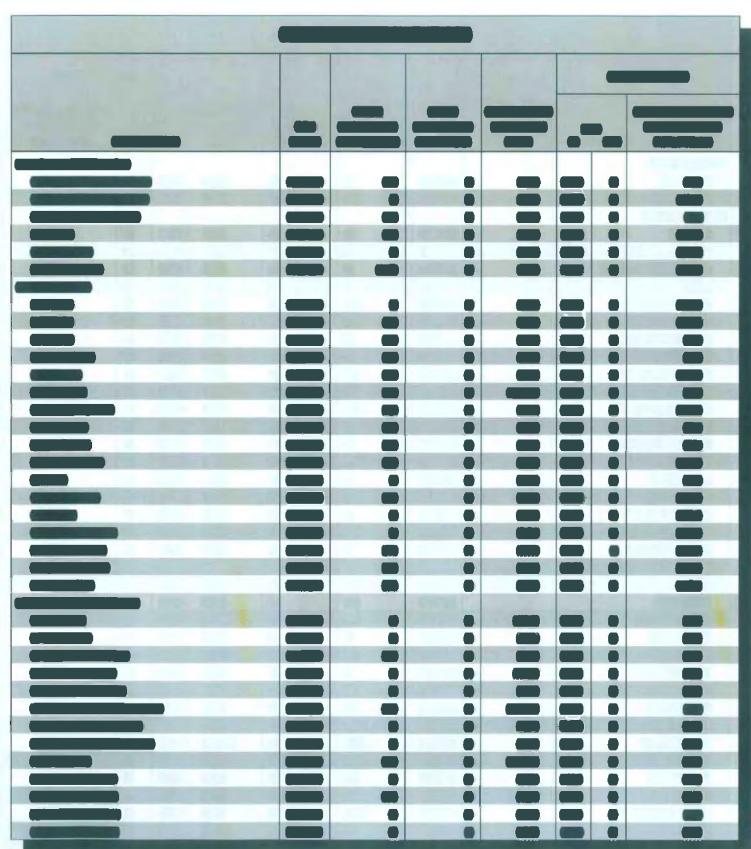


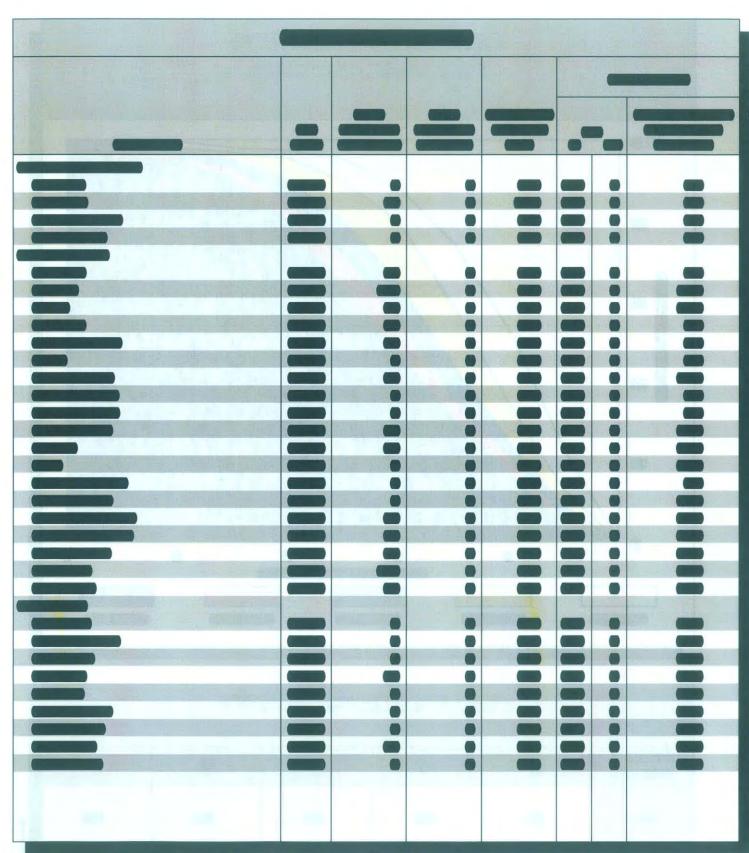


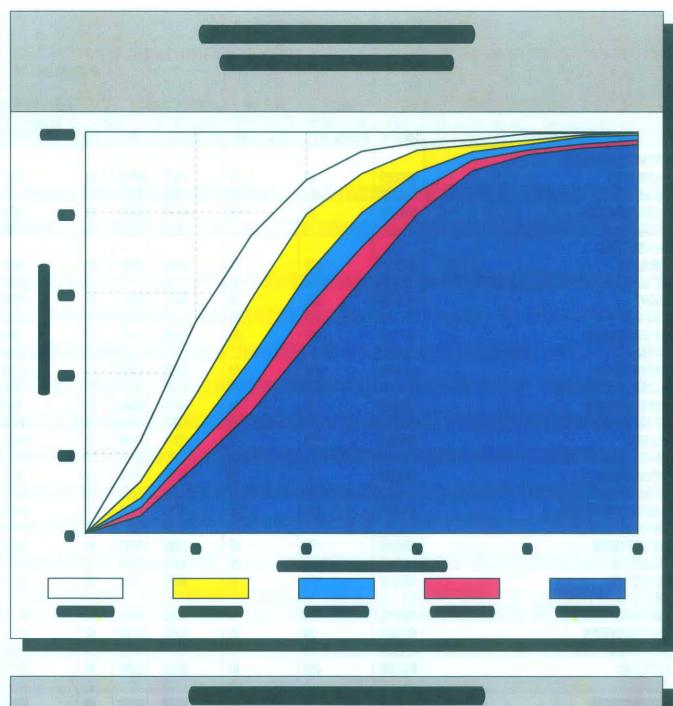


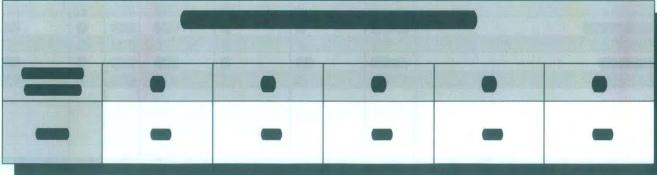


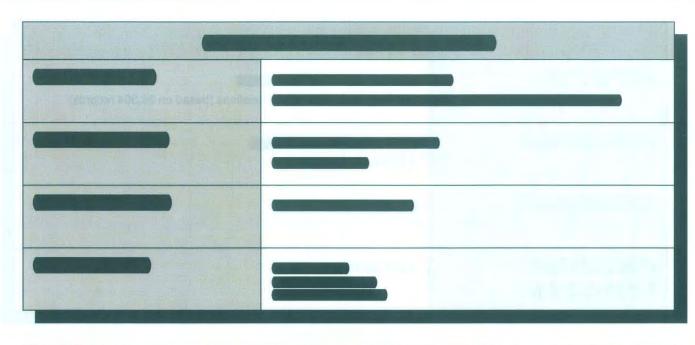


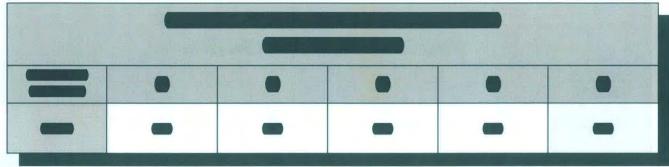






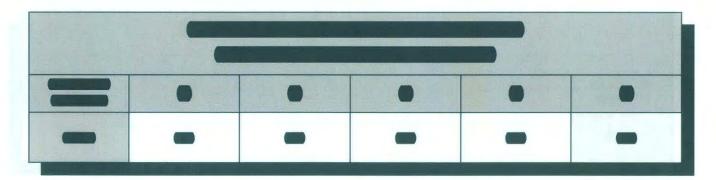




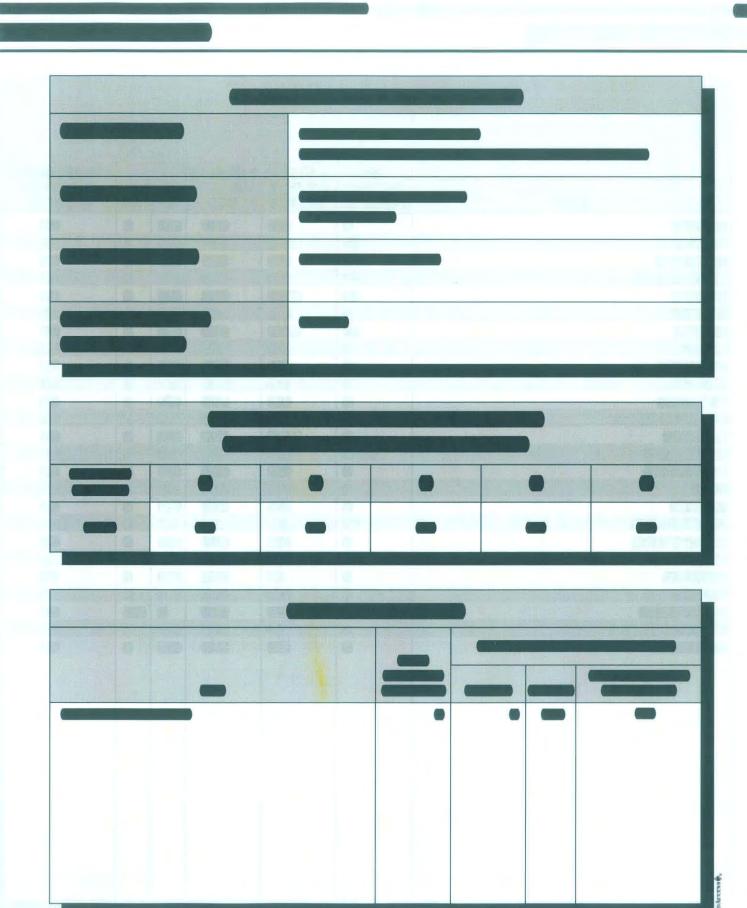


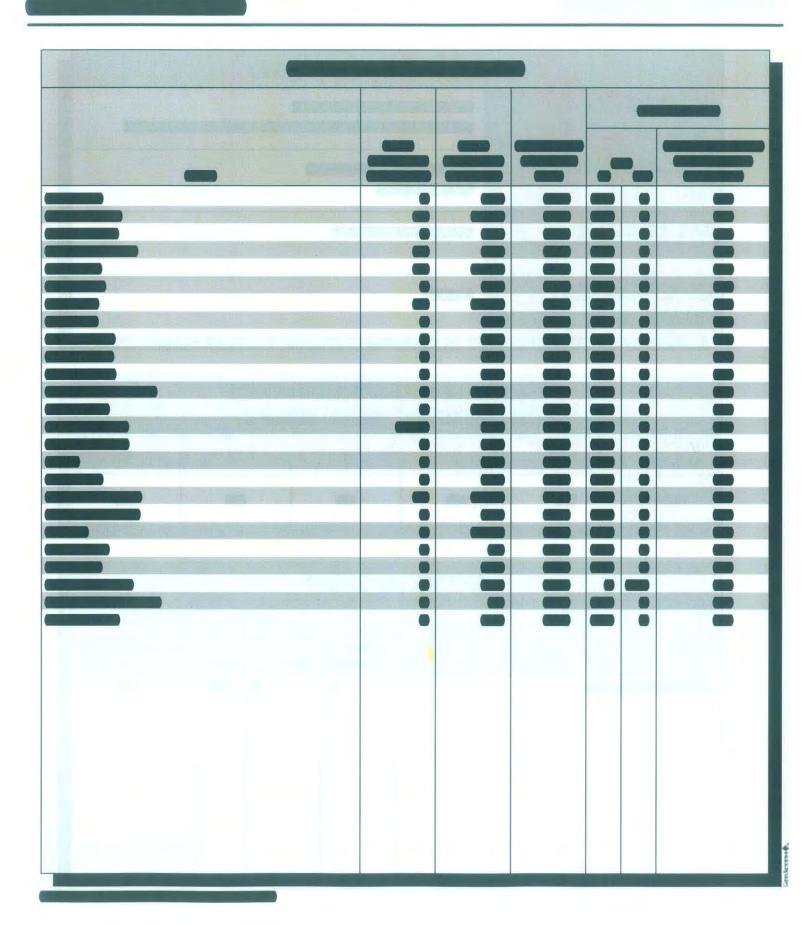
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26,304 providers at 12,364 locations (based on 26,304 records)
1,278 employees
1,277 (99.9%)

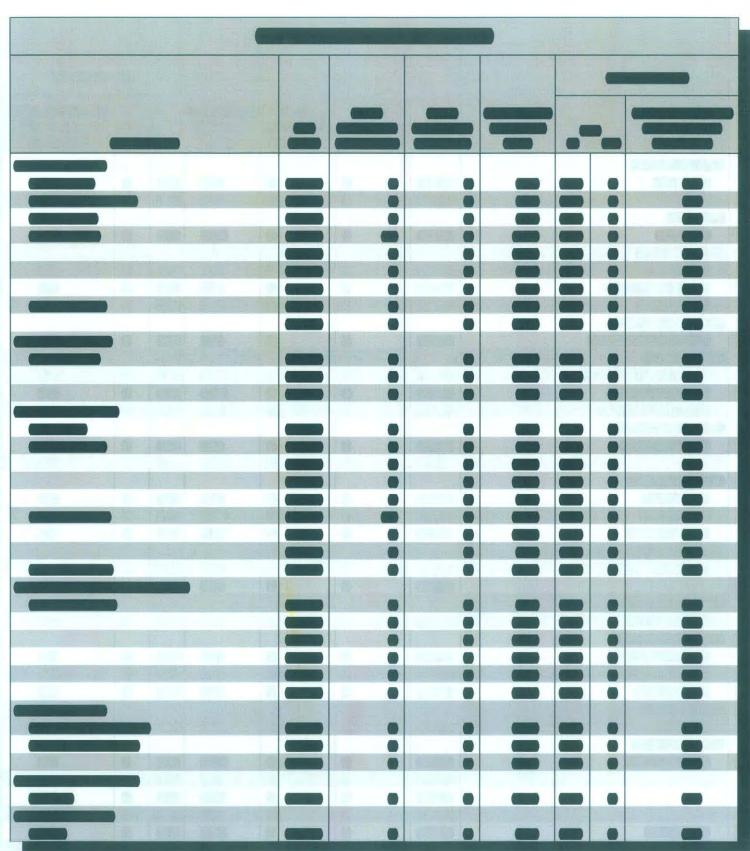


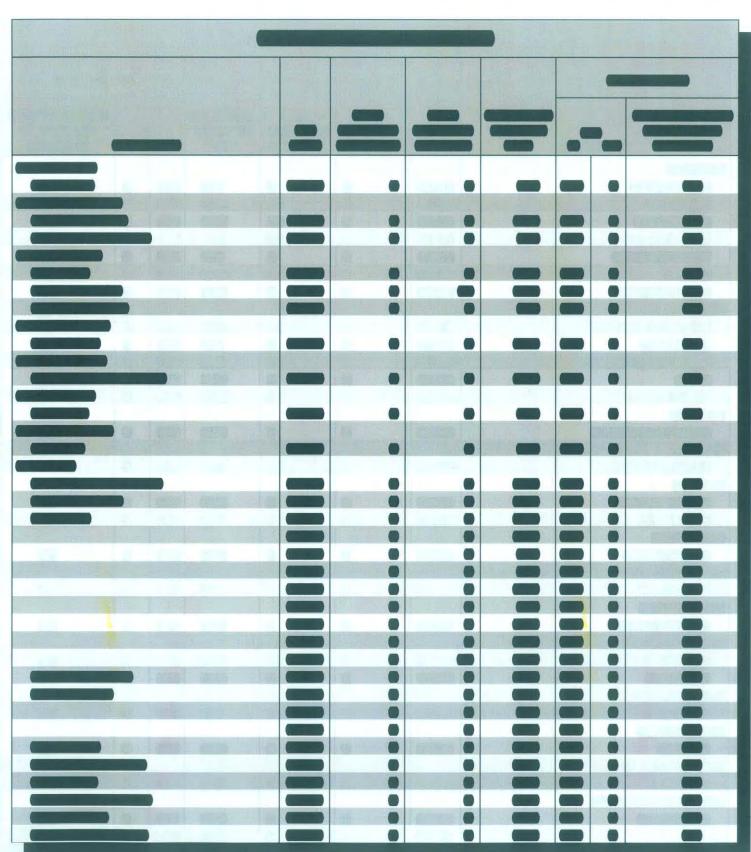
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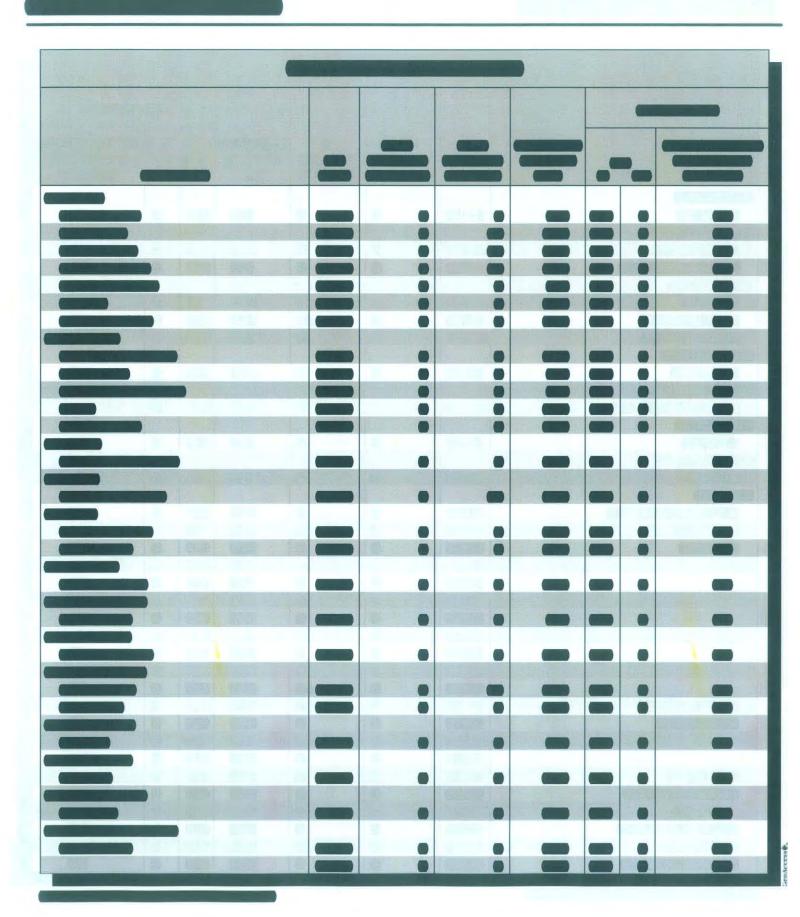


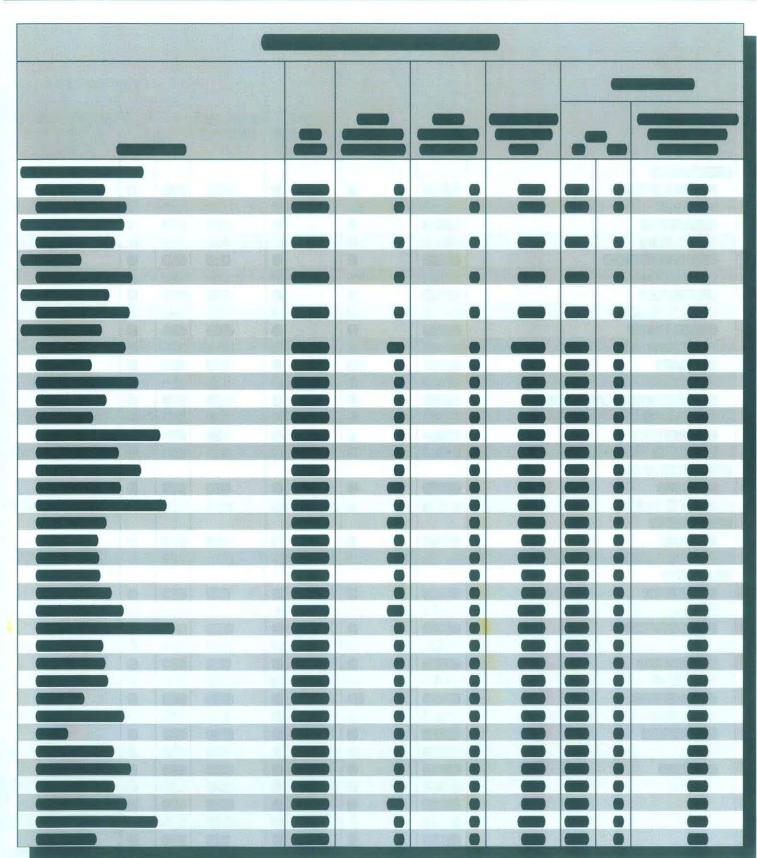


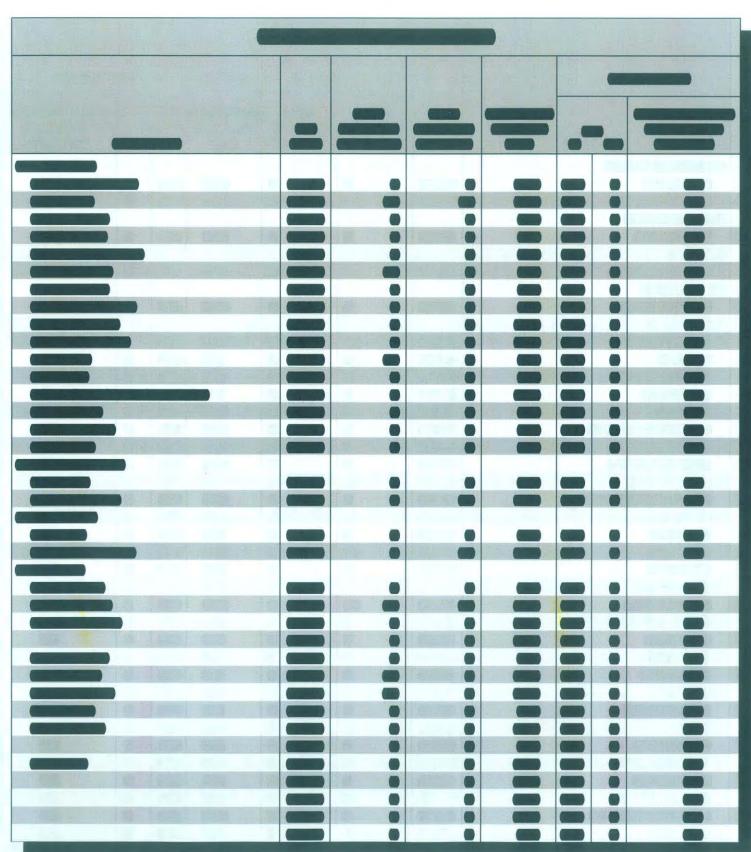


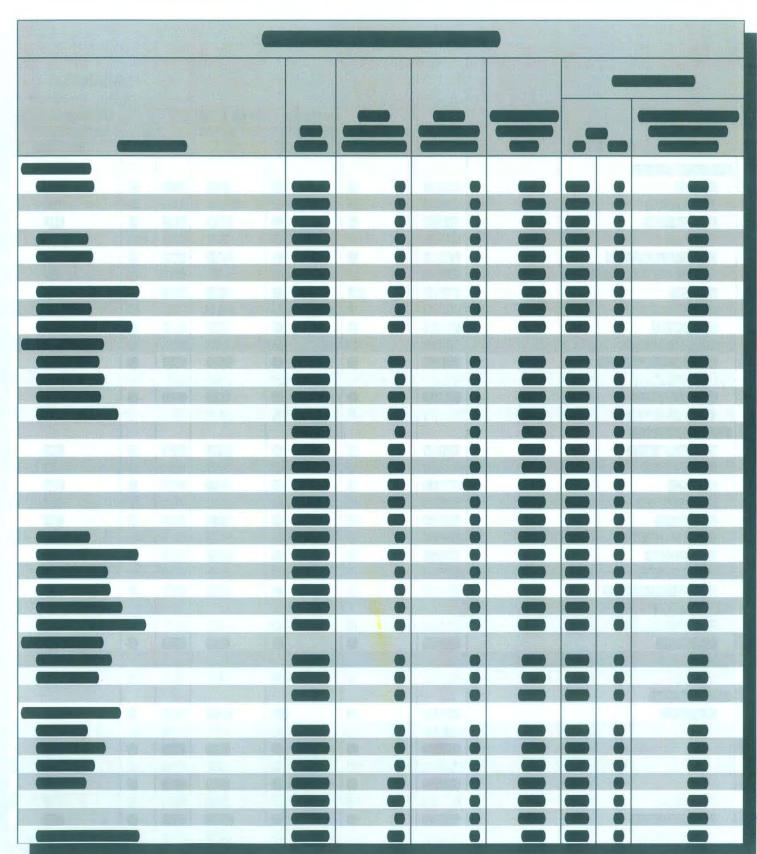


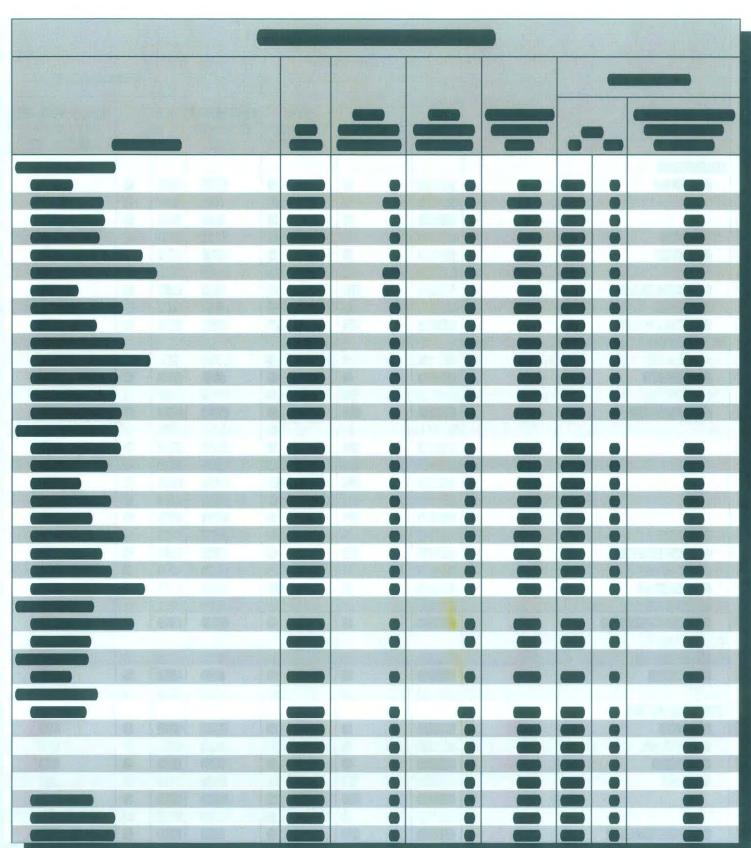




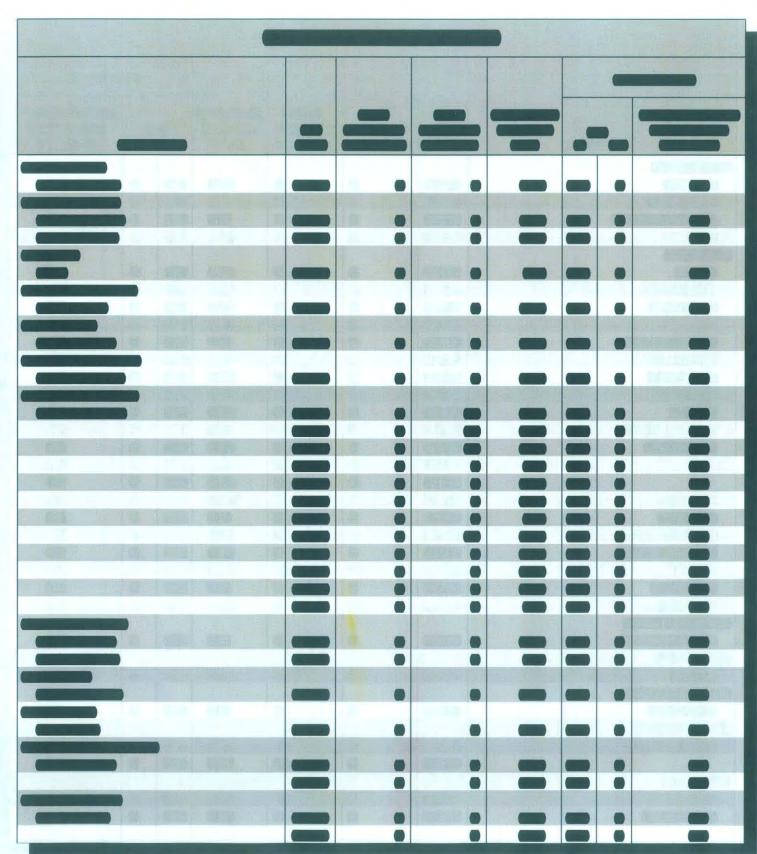


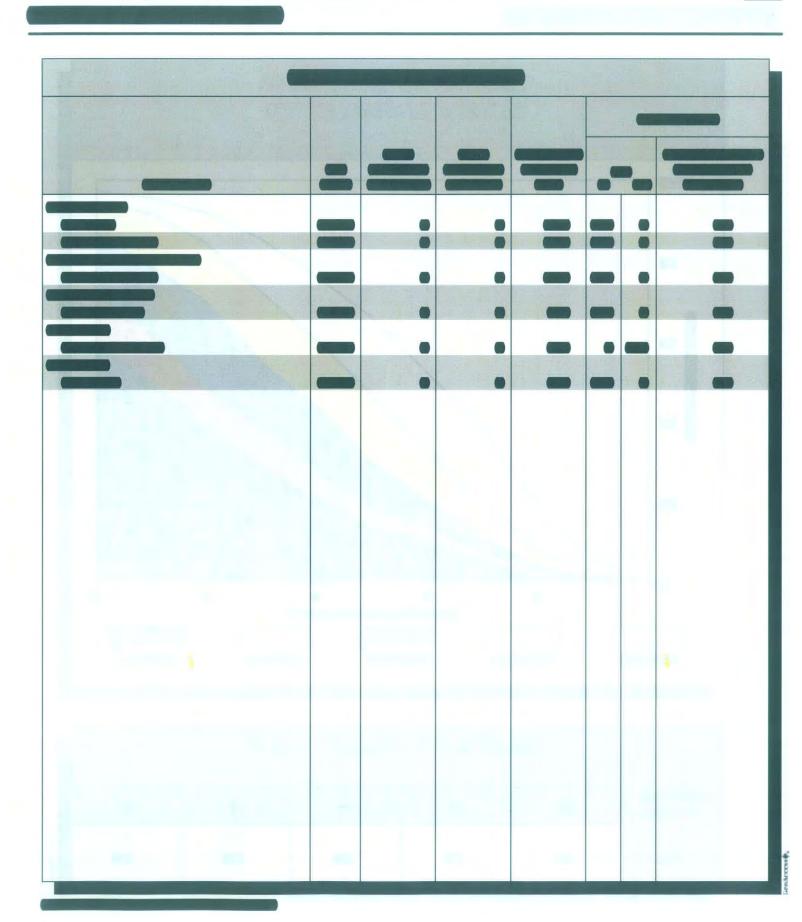


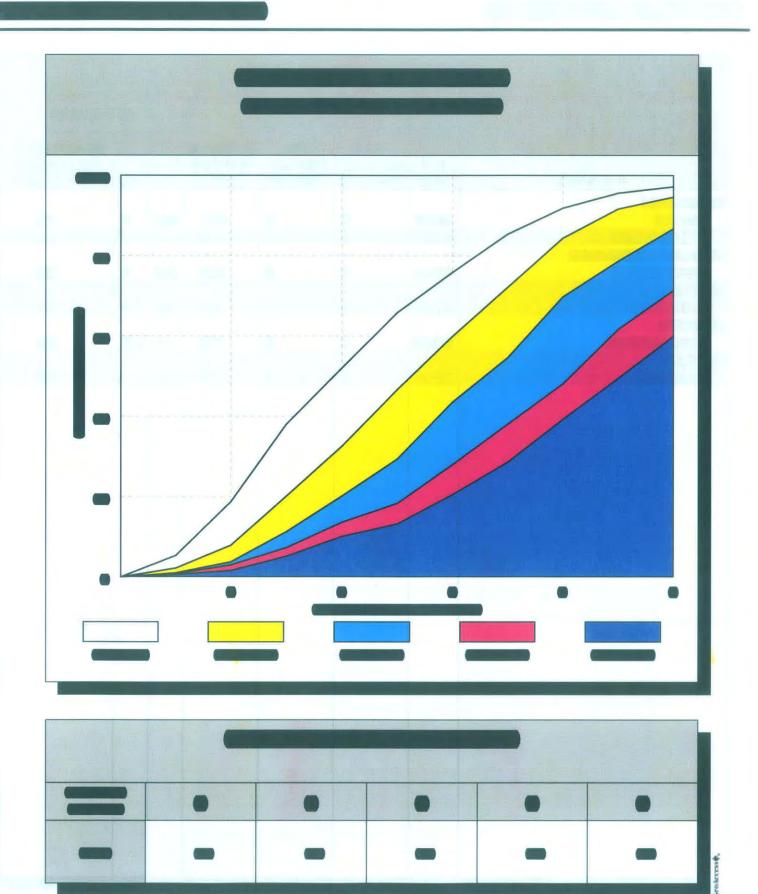


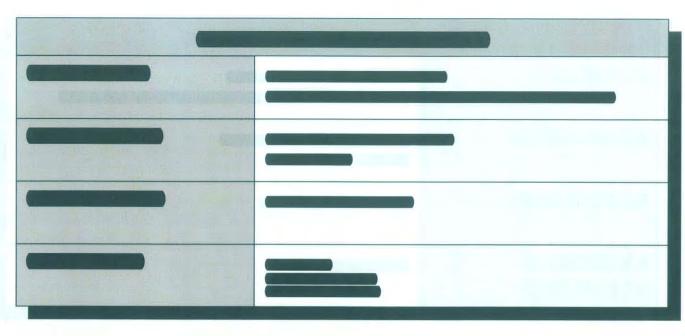


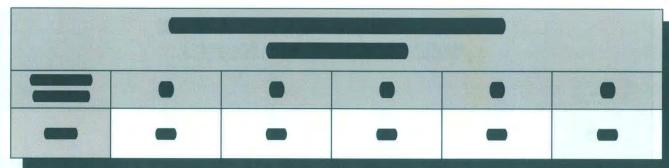










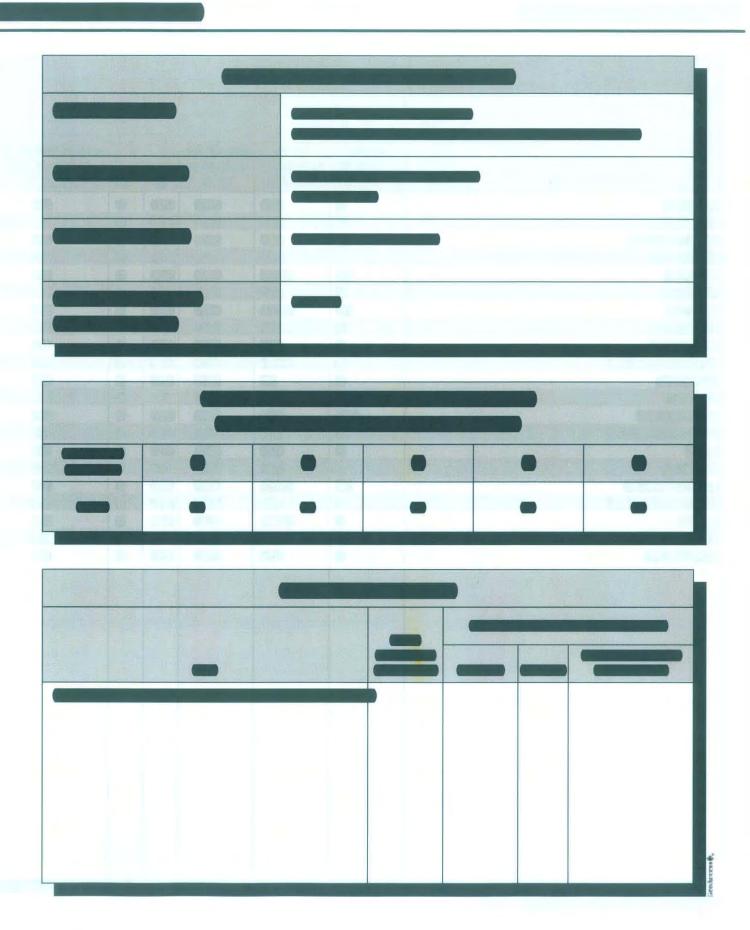


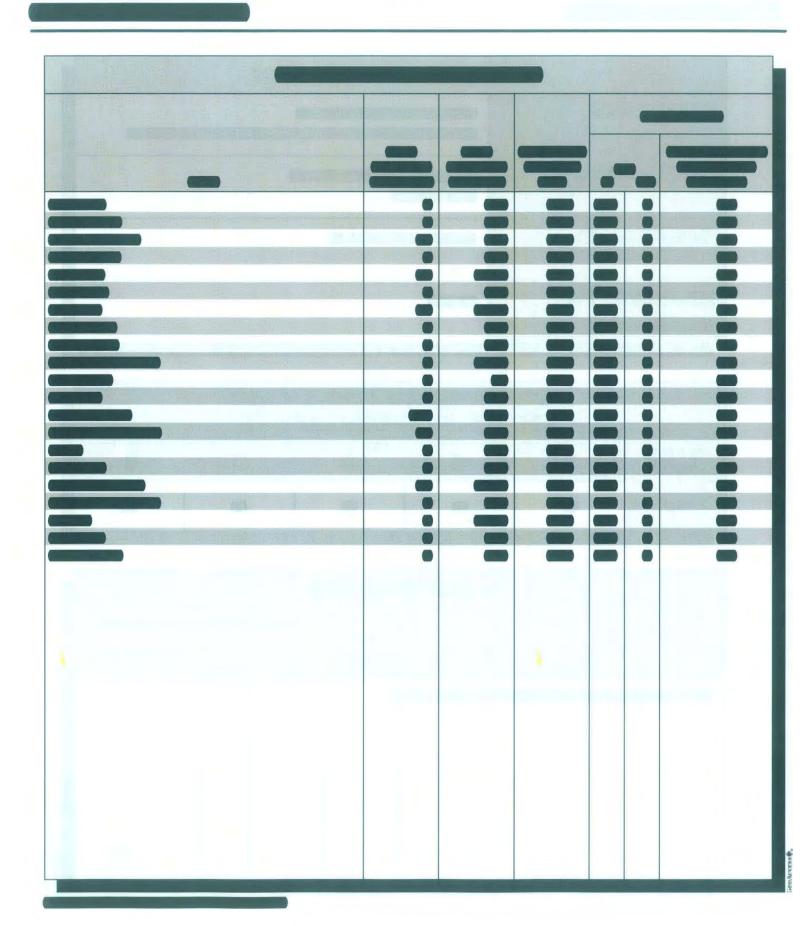
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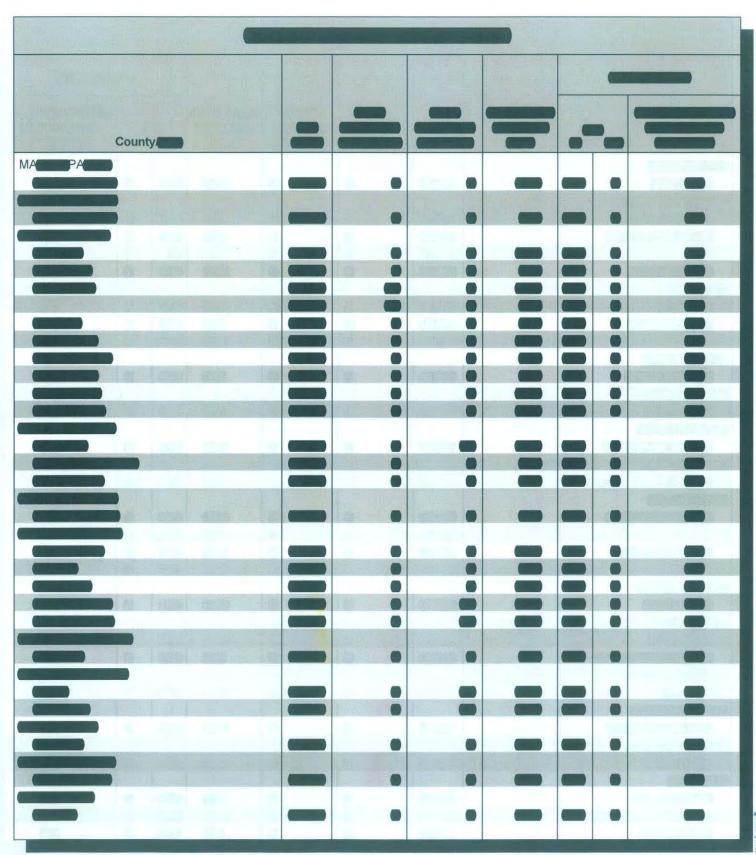


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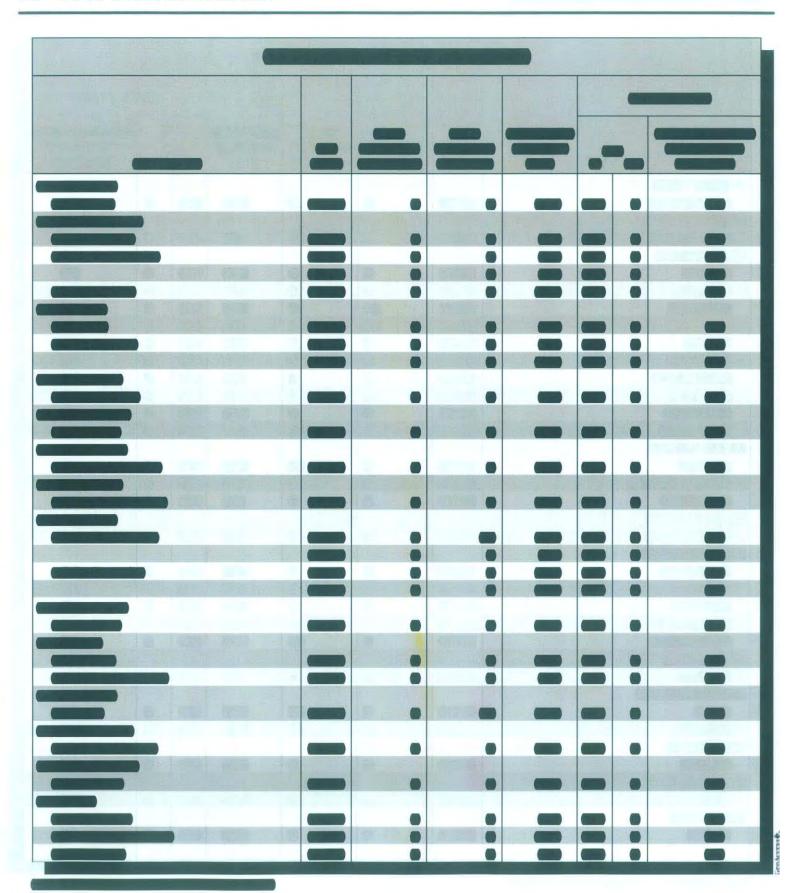


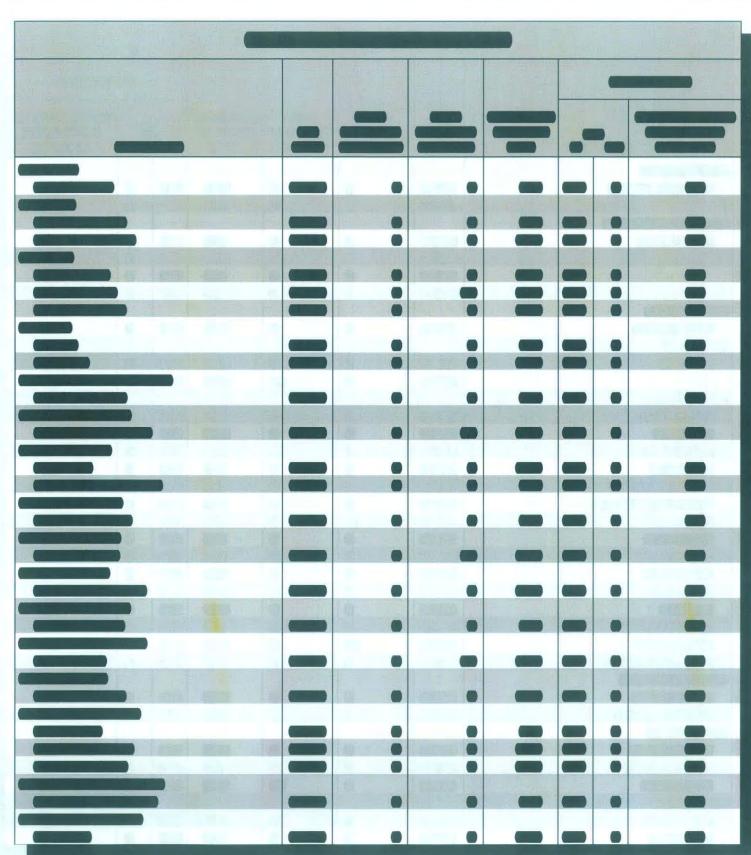


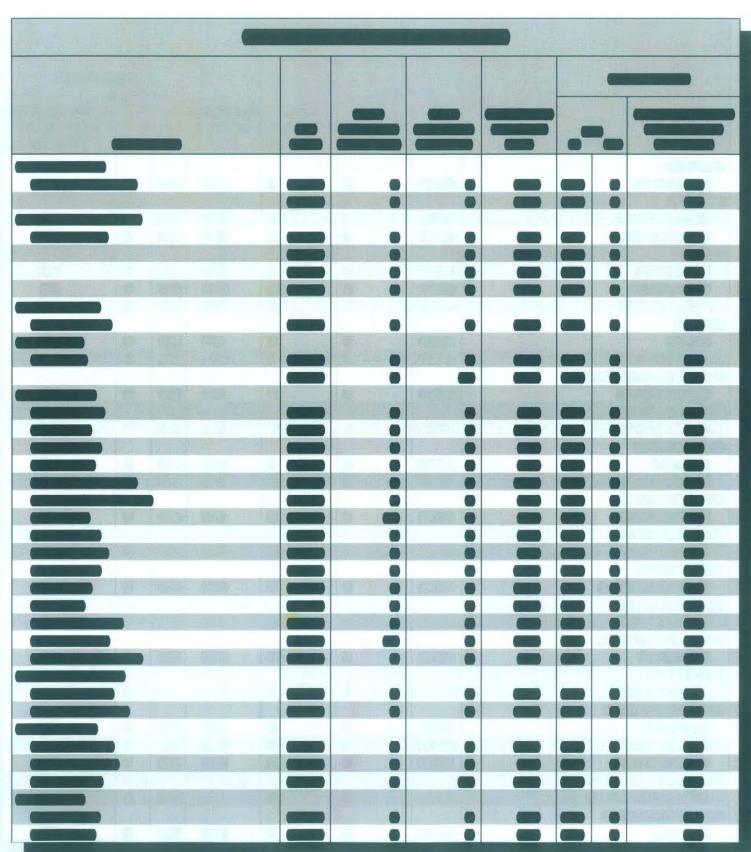


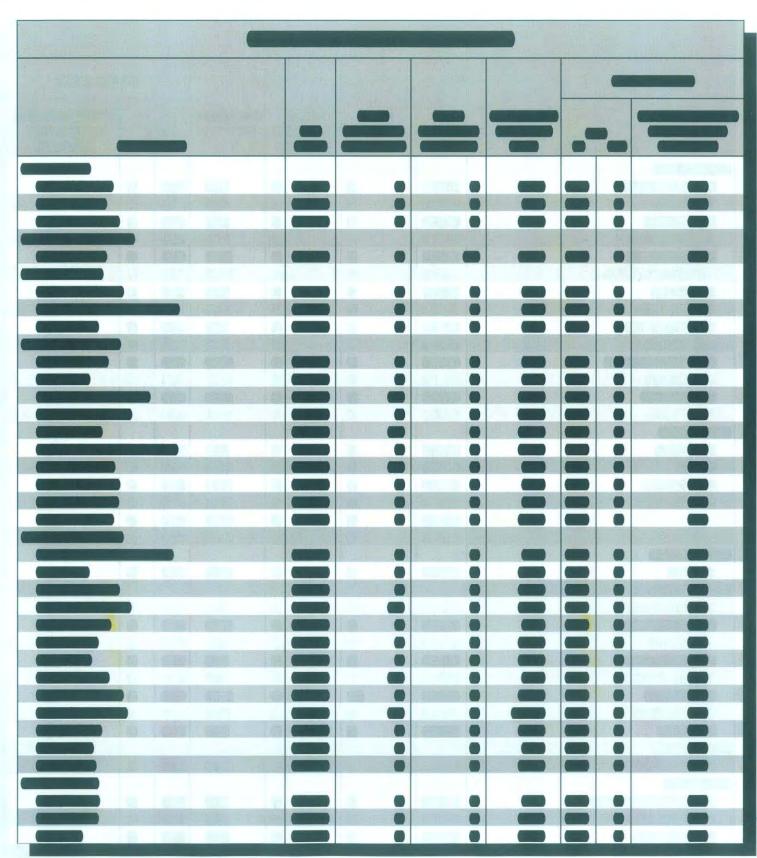
Access standard: 1 Provider within 15 Miles

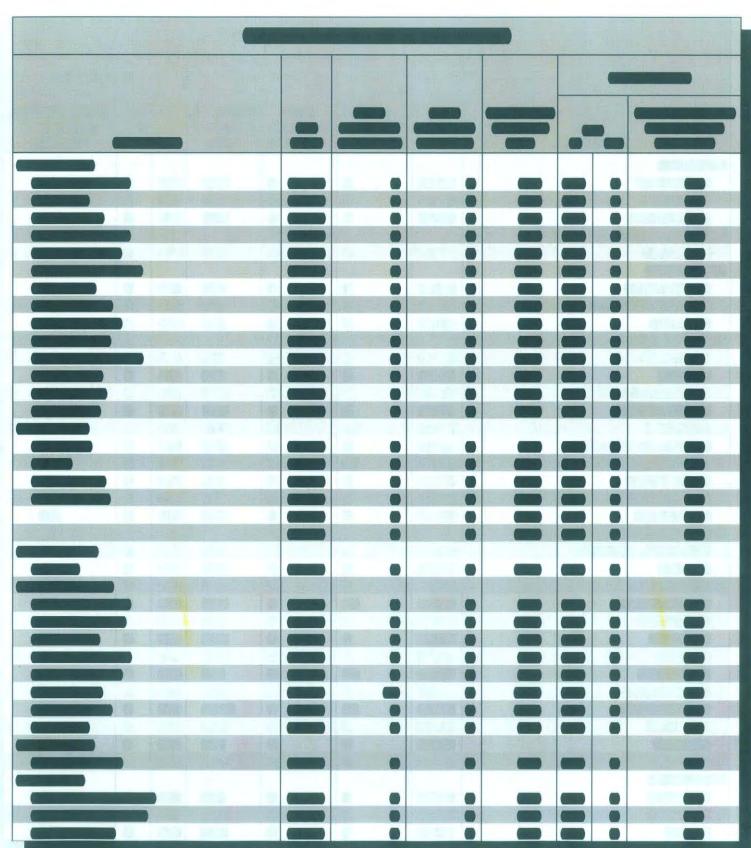
ZIP Code detail information

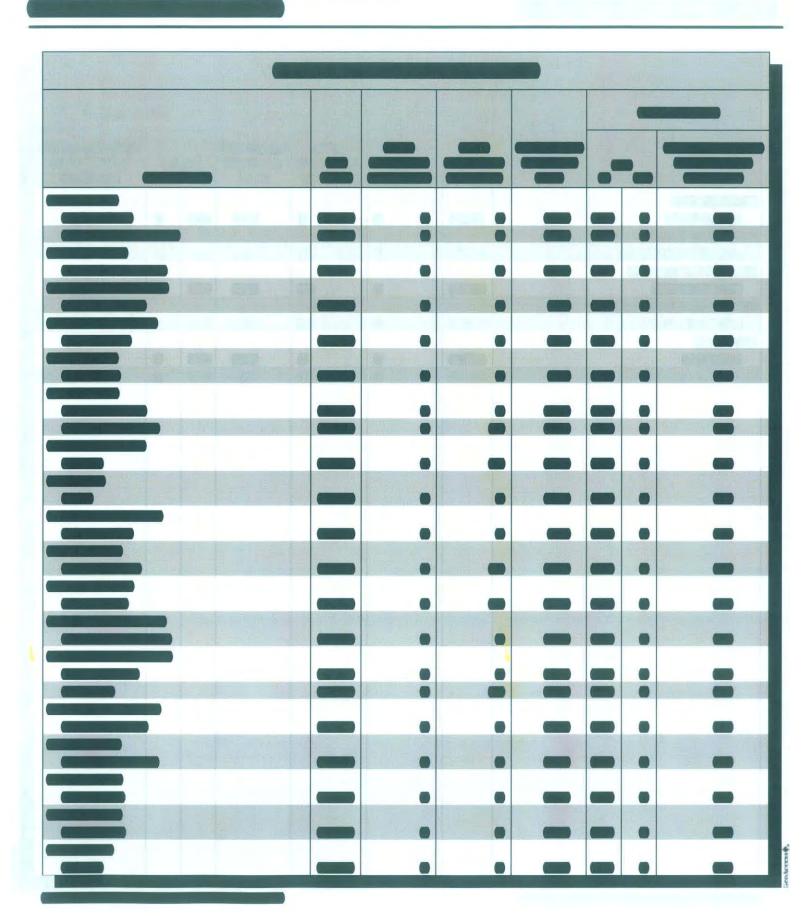


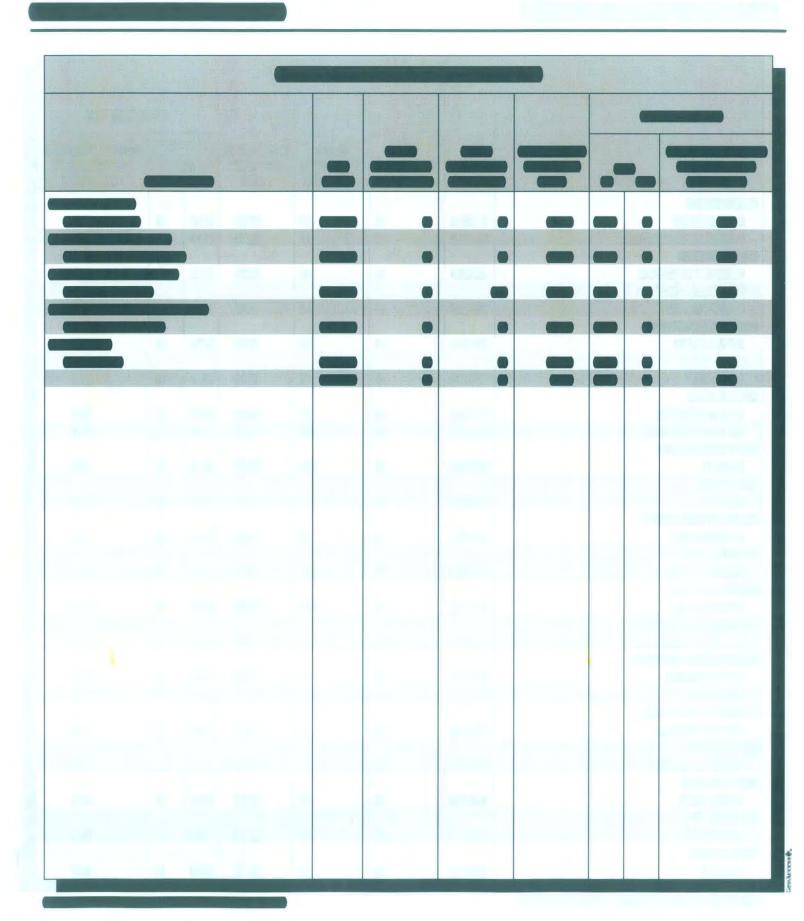


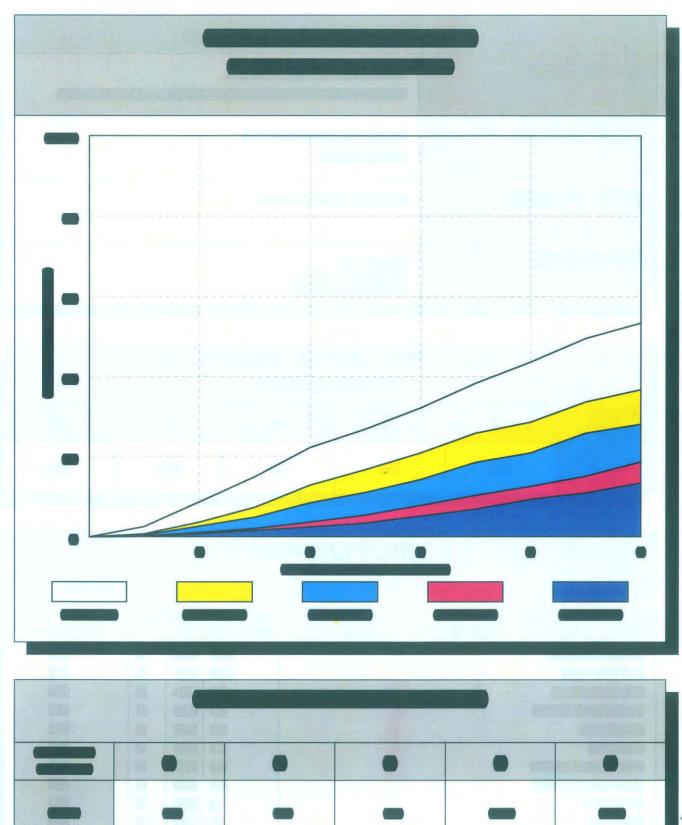




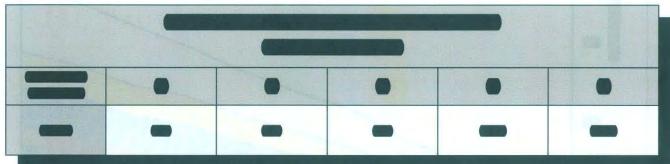


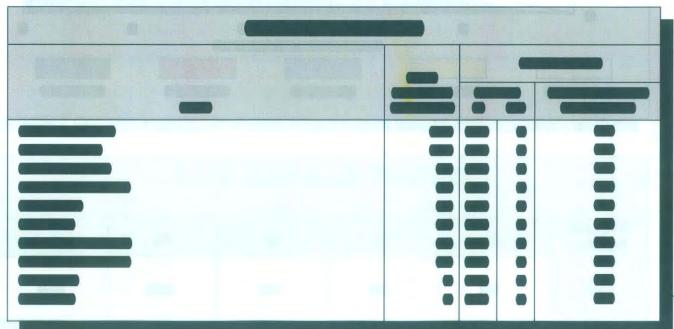


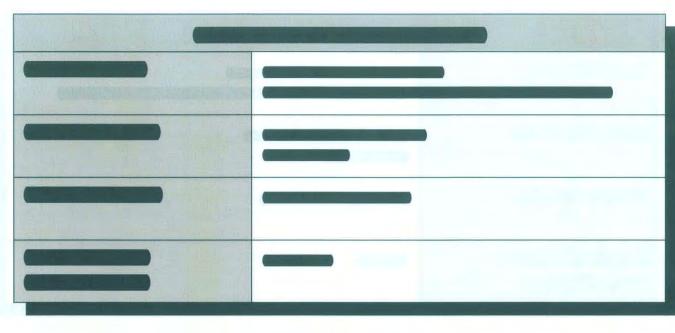


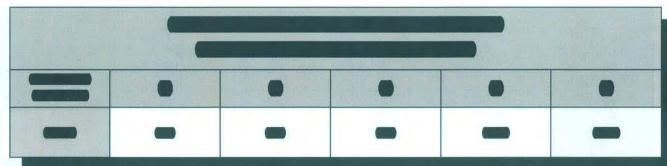




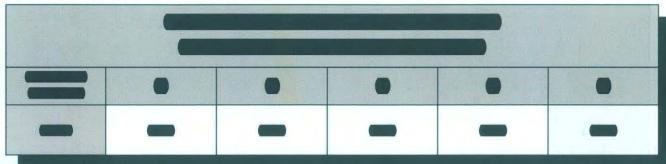


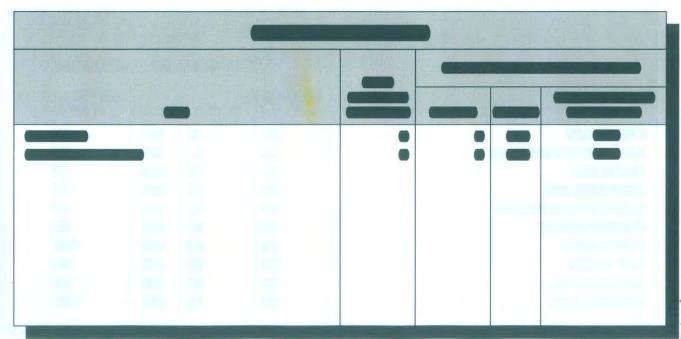


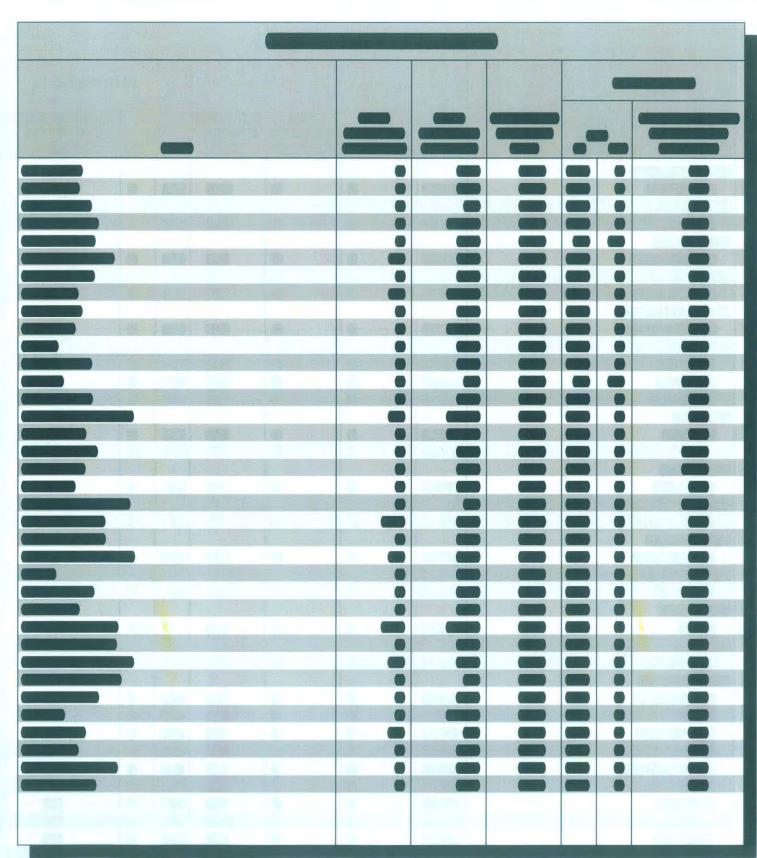


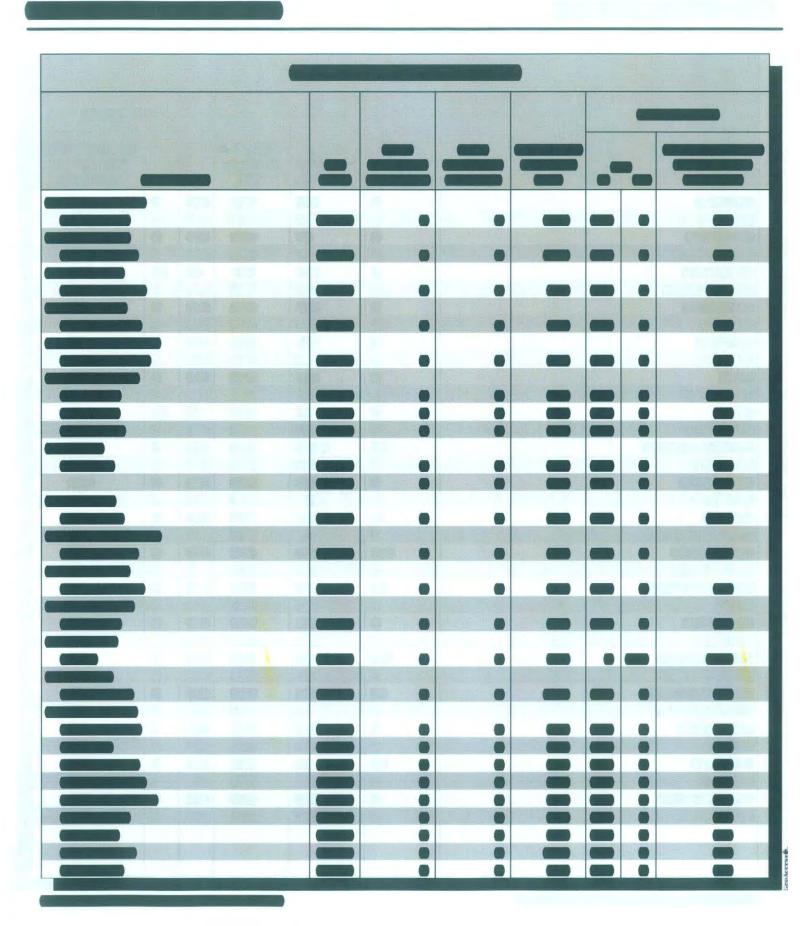


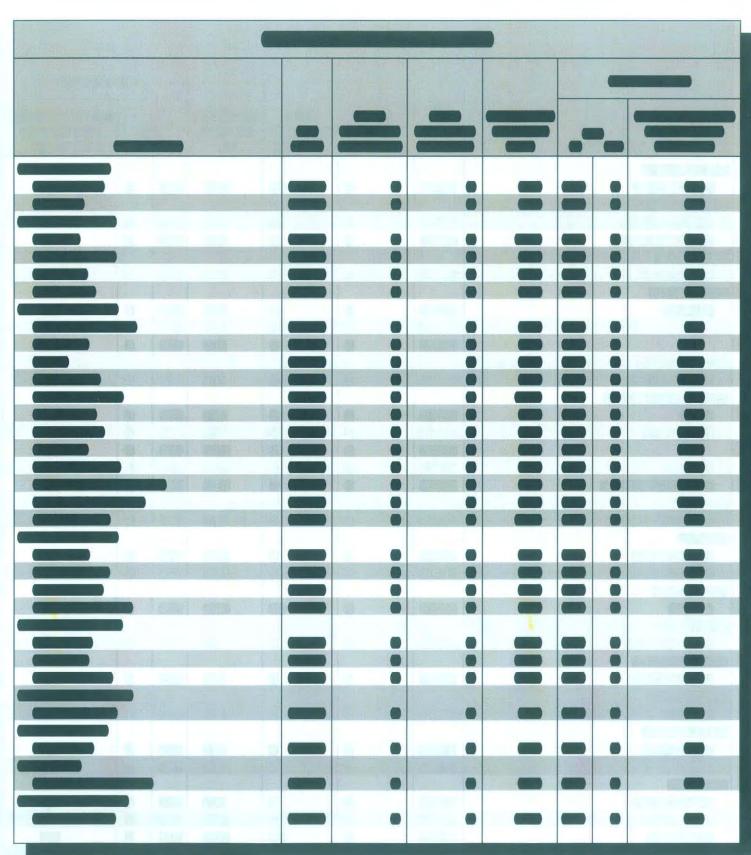


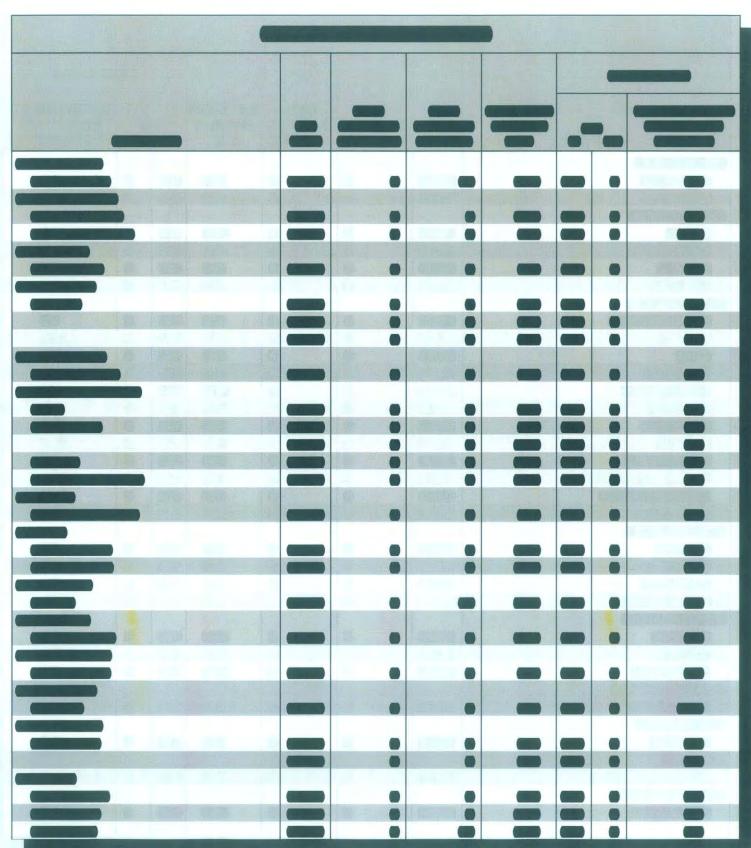


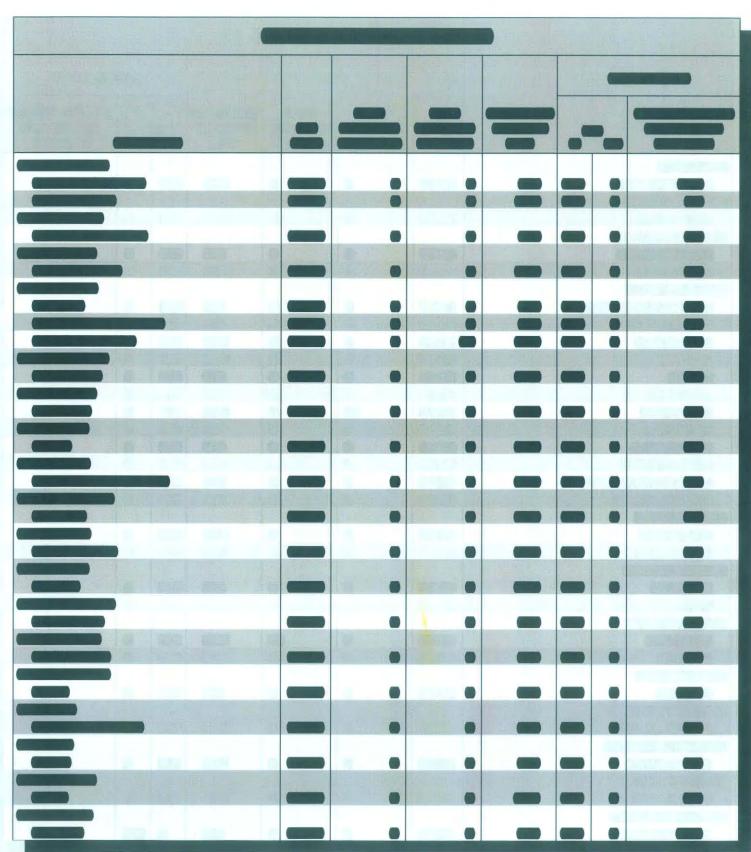


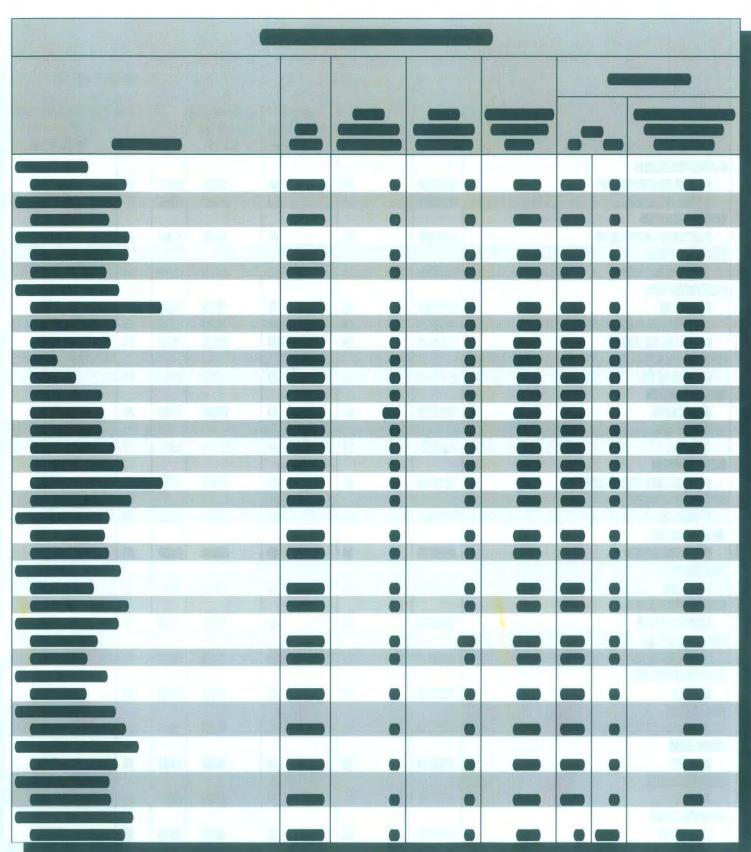


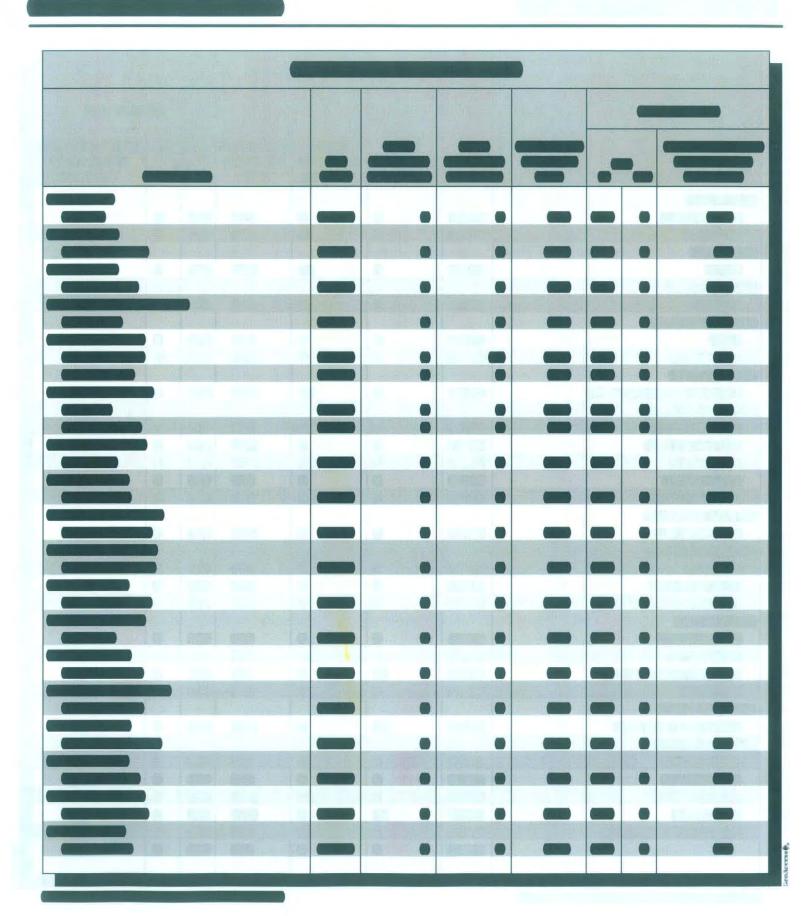


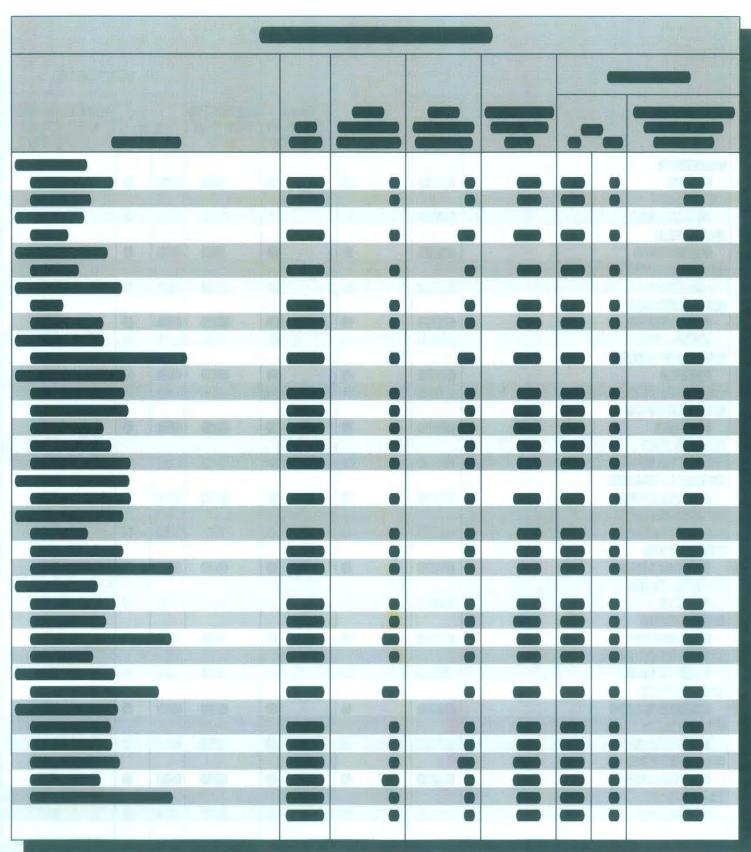


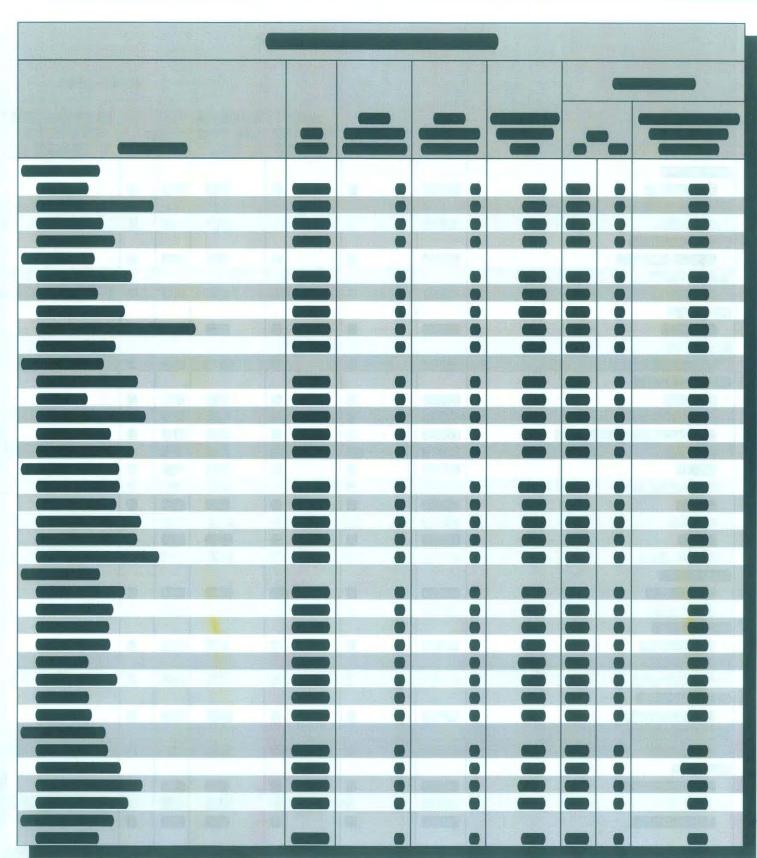


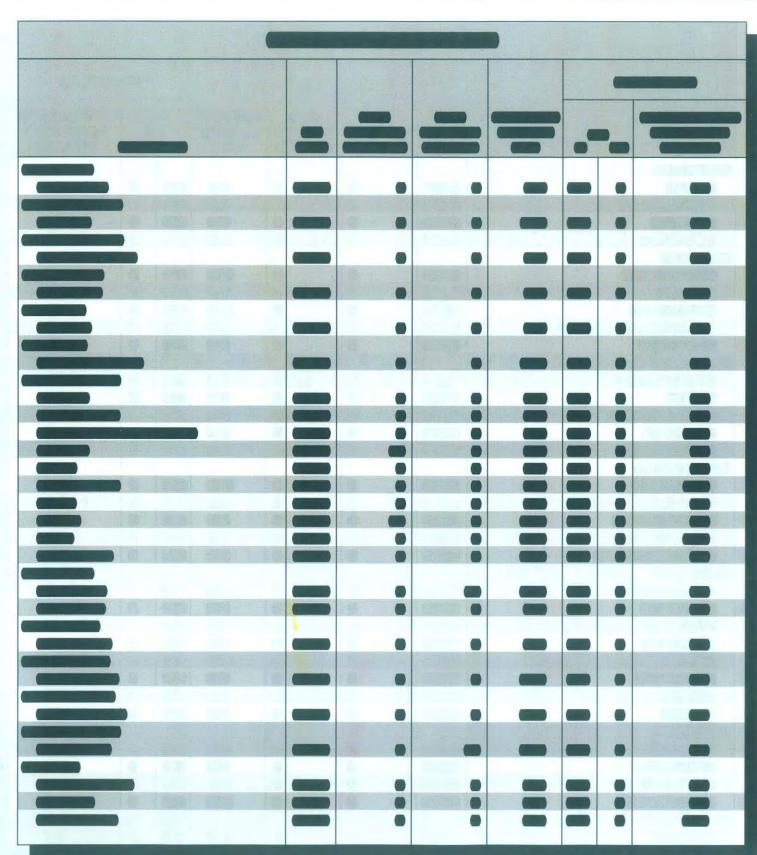


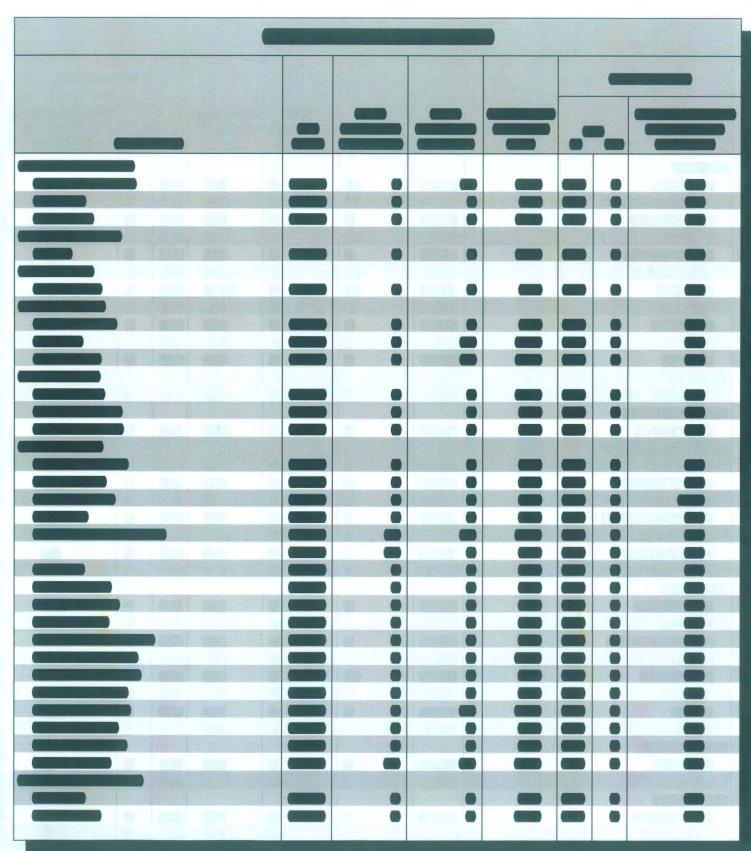


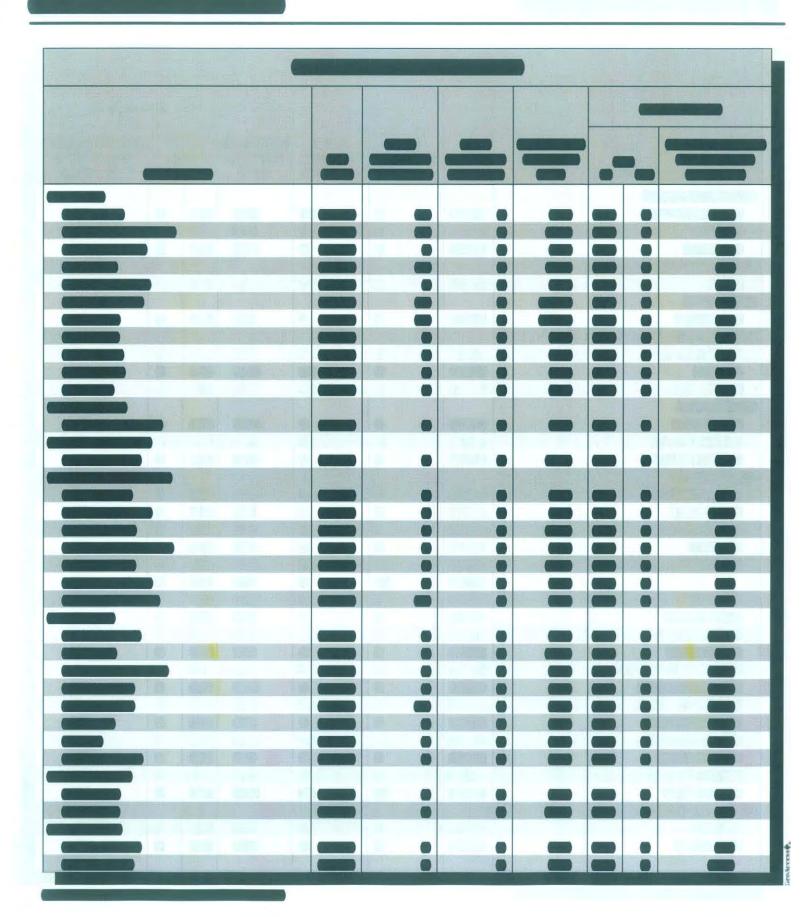


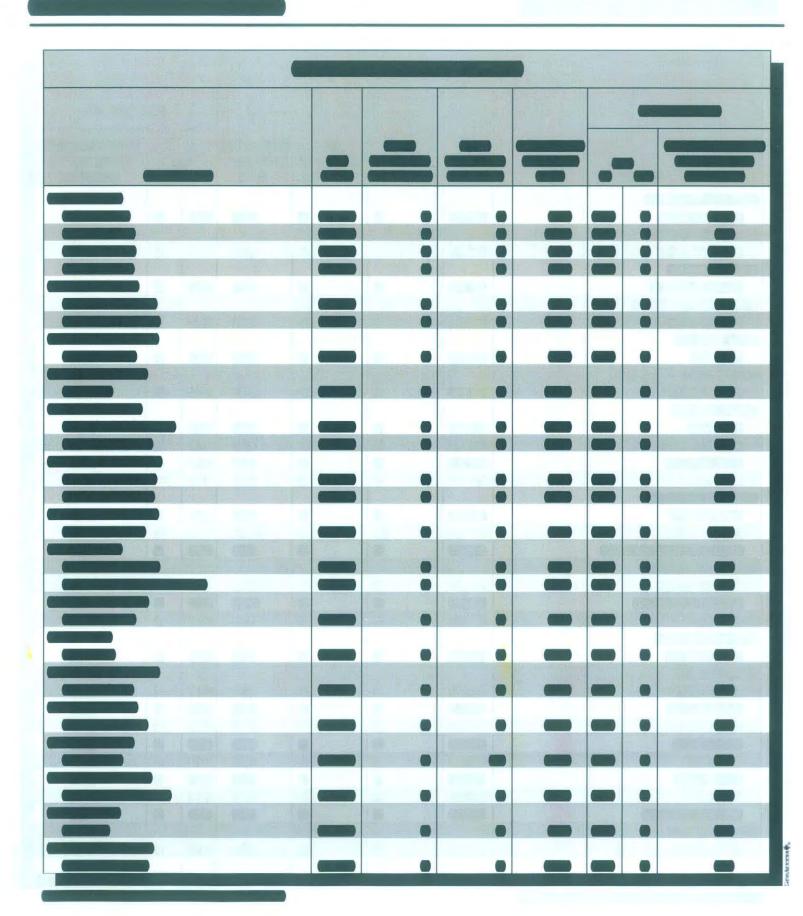


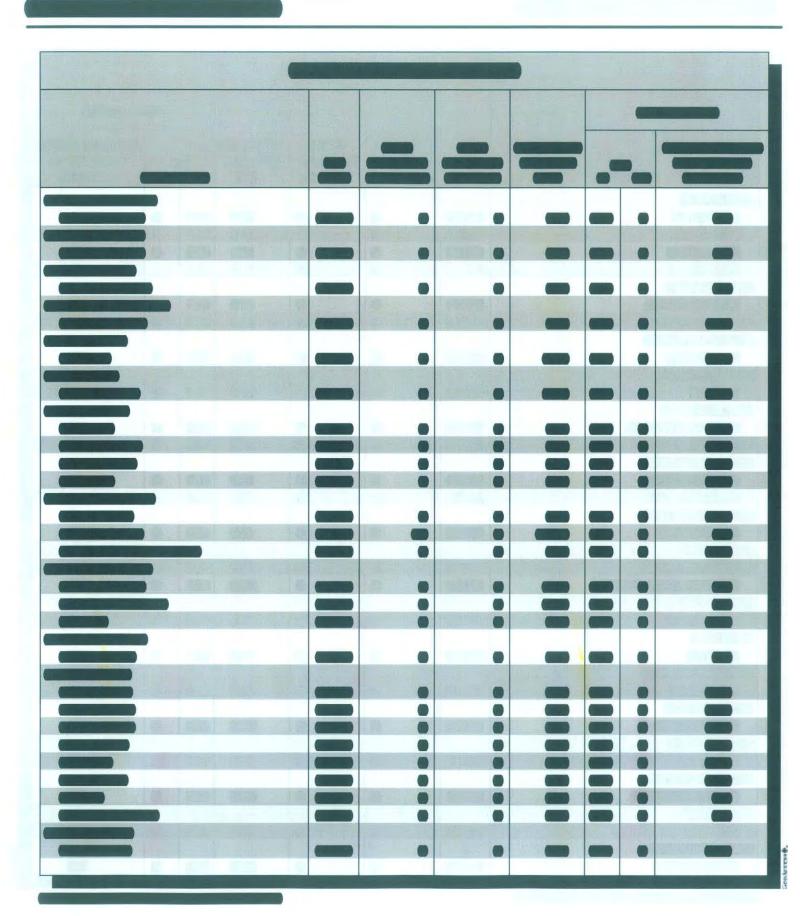


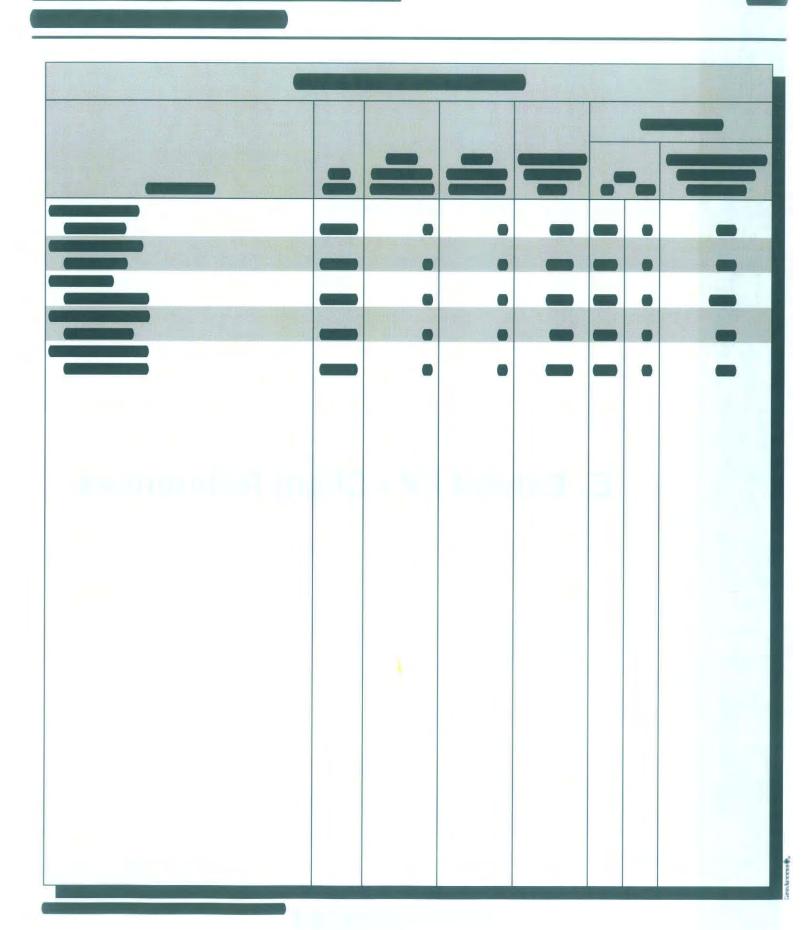












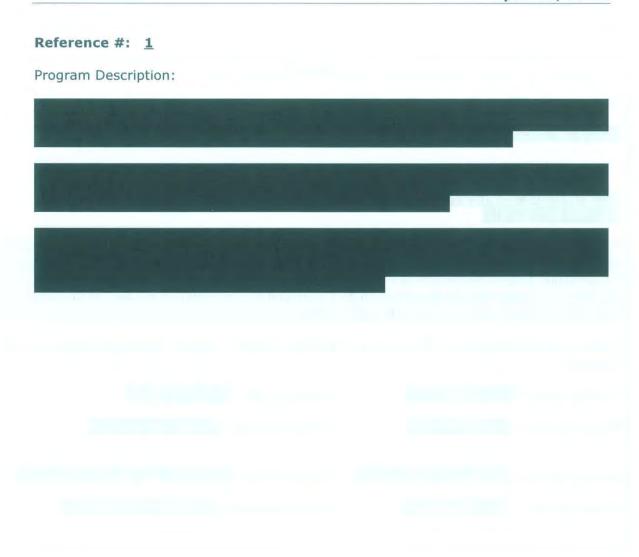
E. Exhibit I.V - Client References



The Offeror must complete and submit this Exhibit as part of its Administrative Proposal. A separate form should be completed for each Key Subcontractor, if any. If the Offeror will not be subcontracting with any Key Subcontractor(s) to provide any of the services required under the RFP, the Offeror must complete and submit a single Exhibit I.U to that affect.

INSTRUCTION: Pr	epare this form for each Key Subcontractor
Offeror's Name:	DAVIS VISION, INC.
The Offeror: ☐ is ☐ is not ☐ proposing to utilize to Services	the services of a subcontractor(s) to provide Program
A CONTRACTOR OF THE PARTY OF TH	
Subcontractor's Legal Name:	
Business Address:	
Subcontractor's Legal Form:	☐ Corporation ☐ Partnership ☐ Sole Proprietorship ☐ Other
As of the date of the Offeror's	Dranesal a subcentract
□ has □ has not been executed between executed by such In the space provided below,	een the Offeror and the subcontractor(s) for services to subcontractor(s) relating to the Vision Plan Services. describe the Subcontractor's role(s) and responsibilities
regarding Program Services t	o be provided by the subcontractor:
	for each client engagement identified)
and Phone #	
3. Project Title:	
4. Project Start Date:	Duringt Chature
5. In the space provided belo	ow, Project Status:
	ow, describe the roles and responsibilities of the Offeror rd to the project identified in 3, above:

	Abstract
Customer For Whom Services	Were Performed:
Customer Address:	
identified in satisfaction of the be provided as an attachmen	ifferor should submit specific details concerning the program e requirements in RFP, Section III.E. This information shoul t to this form and the information provided should support t successfully undertake and complete a project of the scope of forth in this RFP.)
Client Contact References: (R Desired)	Required And Will Be Verified) (Attach Additional References
Contact Name:	Contact Title
Contact Name: Phone Number:	Contact Title E-Mail Address:



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	Abstract
Customer For Whom Services	Were Performed:
Customer Address:	
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	quired And Will Be Verified) (Attach Additional References If
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Phone Number:	E-Mail Address:
2 (MACANO 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	A Company of the Comp
Contact Name:	Contact Title:

Reference #: 2

Program Description:

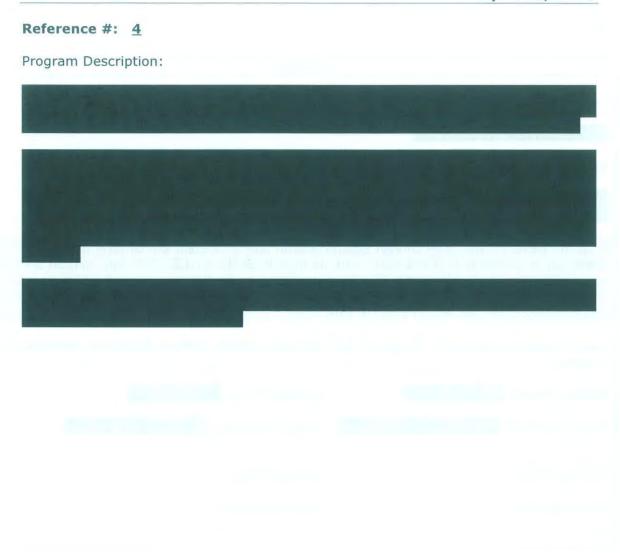
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	successfully undertake and complete a project of the sco	ope
and complexity as that as se		
and complexity as that as se Client Contact References: (forth in this RFP.)	
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and complexity as that as set Client Contact References: (Desired) Contact Name:	forth in this RFP.) equired And Will Be Verified) (Attach Additional Referen Contact Title:	

Reference #: 3

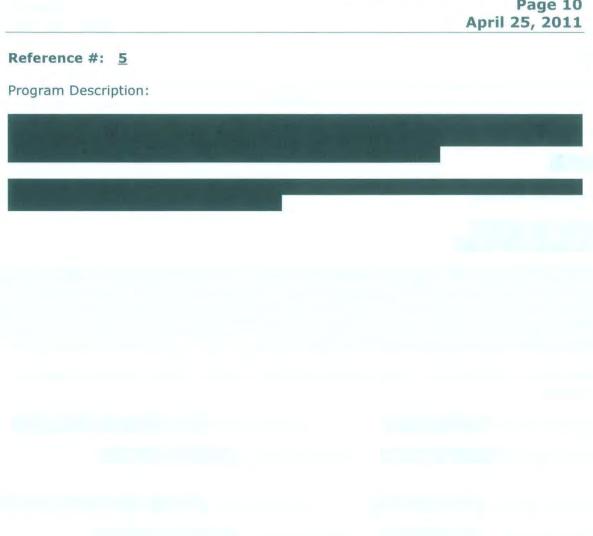
Program Description:

	E

	Abstract
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Customer Address:	
identified in satisfaction of th be provided as an attachmen	feror should submit specific details concerning the program requirements in RFP, Section III.E. This information should to this form and the information provided should support the successfully undertake and complete a project of the scope forth in this RFP.)
	equired And Will Be Verified) (Attach Additional References
Contact Name:	Contact Title
Phone Number:	E-Mail Address:
Contact Name:	Contact Title:



Customer For Whom Services Were Performed: Customer Address: Program Description: (The Offeror should submit specific details concerning the program identified in satisfaction of the requirements in RFP, Section III.E. This information should be provided as an attachment to this form and the information provided should support the Offeror's ascertain that it can successfully undertake and complete a project of the scope and complexity as that as set forth in this RFP.) Client Contact References: (Required And Will Be Verified) (Attach Additional References If Desired) Contact Name: Contact Title: Phone Number: E-Mail Address: Contact Title: Phone Number: E-Mail Address:		Abstract
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Desired) Contact Name: Contact Title: E-Mail Address: Contact Name: Contact Title:	identified in satisfaction of the be provided as an attachment Offeror's ascertain that it can	requirements in RFP, Section III.E. This information should to this form and the information provided should support the successfully undertake and complete a project of the scope
Phone Number: E-Mail Address: Contact Name: Contact Title:		equired And Will Be Verified) (Attach Additional References If
Contact Name: Contact Title:	Contact Name:	Contact Title:
	Phone Number:	E-Mail Address:
Phone Number: E-Mail Address:	Contact Name:	Contact Title:
	Phone Number:	E-Mail Address:



	Abstract
Customer For Whom Service	es Were Performed:
Customer Address:	
identified in satisfaction of be provided as an attachme	Offeror should submit specific details concerning the program he requirements in RFP, Section III.E. This information should nt to this form and the information provided should support the n successfully undertake and complete a project of the scope of forth in this RFP.
	Required And Will Be Verified) (Attach Additional References I
Contact Name:	Contact Title:
Phone Number	E-Mail Address:
Contact Name:	Contact Title:



Program Description:



E. Exhibit I.V - Client References



F. Financial Statements



Pinancial Statements 9





PRICEWATERHOUSE COOPERS @



Pricewaterhouse Cooper LLP





