

New York State Department of Civil Service Request for Proposals "New York State Vision Plan Services"

# **EyeMed Vision Care, LLC**

4000 Luxottica Place Mason, OH 45040

Administrative Proposal Complete Redacted Submission - Blacked-Out





New York State Department of Civil Service Request for Proposals "New York State Vision Plan Services"

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### Attachment Summary

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2.	CD of EyeMed's Subcontractors' GAAP Annual Audited
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# Tab: Formal Offeror Letter





State of New York Section III: Administrative Proposal

This Section III of the RFP sets forth the requirements for the Offeror's Administrative Proposal submission, including the Minimum Mandatory Requirements that must be satisfied to qualify an Offeror to be considered for selection. The Department will accept Proposals only from qualified Offerors and will consider for evaluation and selection purposes only those Proposals that it determines to be in compliance with the requirements set forth in this Section III.

The Offeror's Administrative Proposal must respond to all of the following provisions as set forth below in the order and format specified and using the forms set forth in the RFP. Additional details pertaining to the required forms are found in Section II.B. <u>Compliance With Applicable Rules, Laws, Regulations & Executive Orders,</u> and Section III.

The Administrative Proposal must contain the following information, in the order enumerated below:

### A. Formal Offer Letter

At this part of its Administrative Proposal, the Offeror must submit a formal offer in the form of the "Formal Offer Letter" as set forth in Exhibit I.S. The formal offer must be signed and executed by an individual with the capacity and legal authority to bind the Offeror in its offer to the Department. Each of the two copies of the Offeror's Administrative Proposal marked "ORIGINAL" requires a letter with an original signature; the remaining copies of the Offeror's Administrative Proposal may contain photocopies of the signature. The Offeror must accept the terms and conditions as set forth in RFP, Section VII and Appendices A. B and C and agree to enter into a contractual agreement containing, at a minimum, the terms and conditions identified in the RFP section and appendices as cited herein. (Note: Appendix A, "Standard Clauses for The State of New York Contracts" is basically a compilation of statutory requirements applicable to all persons and entities contracting with the State and therefore has been deemed to be non-negotiable by the Offices of the Attorney General and the State Comptroller. Appendix B, "Standard Clauses for All DCS Contracts," and Appendix C, "Third Party Connection and Data



Exchange Agreement," are compilations of standard clauses for DCS contracts and also are non-negotiable.) If an Offeror proposes to include the services of a Key Subcontractor(s), the Offeror shall be required to assume responsibility for those services as "Prime Contractor." DCS will consider only the Prime Contractor in regard to contractual matters.

EyeMed has completed the Formal Offer Letter, which can be found in Exhibit I.S.



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# Tab: Minimum Mandatory Requirements





### B. Minimum Mandatory Requirements

The Proposal must be submitted by a qualified Offeror. Any Proposal received from an Offeror deemed by the DCS not to be a qualified Offeror will be removed from consideration. At this part of its Administrative Proposal, the Offeror must submit a completed Exhibit I.T "Offeror Attestation Form" representing and warranting that:

1. The Offeror, as of the Proposal Due Date, possesses the legal capacity to enter into a contract with the President of the The State of New York Civil Service Commission ("Commissioner").

Confirmed. EyeMed is approved to administer vision benefits in all 50 United States, the District of Columbia, Puerto Rico and the U.S. Virgin Islands.

2. The Offeror will permanently forfeit at least fifty percent (50%) of its Monthly Administrative Fees until all Implementation and Start-Up activities are complete.

Confirmed. As outlined in Exhibit IV.B.2.2., EyeMed will forfeit (50%) of the Monthly Administrative Fees until all Implementation and Start-Up activities are complete. As such, EyeMed will pay **complete** for each day these requirements are not met.

3. The Offeror's principal place of business is not located in a state that penalizes The State of New York vendors and that, if selected goods or services provided under the Agreement will not be substantially produced or performed in such a state (refer to Section II.B.2).

Confirmed. EyeMed has a substantial, growing client base in the State of New York, including more than 2,000,000 covered lives. We currently administer vision benefits to 408 organizations domiciled in New York. Five of these clients have more than 100,000 lives, including the current State of New York vision plan contract.

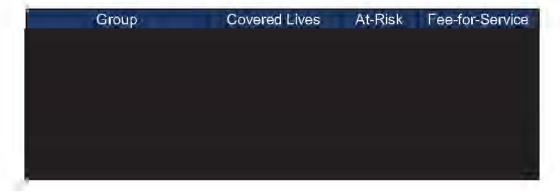


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- 4. The Offeror is, as of the Proposal Due Date, currently providing vision services, similar to those as set forth in the RFP, for a minimum of five hundred thousand (500,000) covered lives in total and with at least one current client with one hundred (100,000) covered lives, and demonstrate that the Offeror meets or exceeds these requirements to the satisfaction of the Department. To demonstrate that the Offeror, as of the Proposal Due Date, meets the minimum requirement of five hundred thousand (500,000) covered lives in total and at least one client with one hundred (100,000) covered lives, the Offeror must provide a list of current clients with the number of covered lives for each. In determining covered lives, the Offeror should:
  - a) Include both at-risk and fee-for-service business; and
  - b) Count all lives [i.e., an employee, a spouse and two (2) eligible dependents counts as four (4)].

As the fastest growing company in managed vision care and state business, EyeMed far exceeds the minimum membership requirements. In fact, our largest client, with 662,000 funded lives, exceeds these numbers on its own.

Over the past 20 years, we have amassed a strong portfolio of large client groups, including 12 current state entities. The following is not a comprehensive list of EyeMed clients, but is a representative list that demonstrates our ability and expertise to continue to serve the State of New York:





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- 5. The Offeror, as of the Proposal Due Date has an existing Participating Provider Network, that will provide services under the terms of the contract resulting from this RFP that meets the following Minimum Access Standards within NYS:
  - a) Eighty percent (80%) of Enrollees in urban areas will have at least one (1) Participating Provider within five (5) miles of an Enrollee's home;
  - b) Eighty percent (80%) of Enrollees in suburban areas will have at least one (1) Participating Provider within fifteen (15) miles of an Enrollee's home; and
  - c) Eighty percent (80%) of Enrollees in rural areas will have at least one (1) Participating Provider within thirty (30) miles of an Enrollee's home.

Confirmed. With a national network built around lifestyle accessibility in all markets across the country, EyeMed far exceeds the State of New York's minimum access standards. Our current GeoAccess results show that:

- 100% of Enrollees located within urban areas have access to at least one network provider within five miles.
- 100% of Enrollees located within suburban areas have access to at least one network provider within 15 miles.
- 99.8% of Enrollees located within rural areas have access to at least one network provider within 30 miles.

To demonstrate satisfaction of this requirement, the Offeror must submit all information required below based on the Geo-Coded Census file provided by the Department (Exhibit II.B). Based on this file, the Offeror must submit with their Administrative Proposal, the following:

- a) Exhibit I.Y Offeror's Participating Provider Network Access Prerequisite Worksheet;
- b) Exhibit I.Y.1 Offeror's GeoAccess Report (on CD), created as supporting documentation for Exhibit I.Y to Meet Minimum Mandatory Requirements. See Exhibit II.A - GeoAccess Reporting

Confidential



Confirmed. EyeMed has completed the aforementioned documents, which can be found in Exhibit I.Y. and Exhibit I.Y.1.

For the purpose of meeting the Minimum Access Standards within NYS, the term Participating Provider shall mean a licensed, Optometrist or Ophthalmologist <u>who</u> <u>has an existing contract with the Offeror</u> as of the Proposal Due Date and who will provide services under the terms of the contract resulting from this RFP.

Confirmed. Our GeoAccess results are based only upon licensed Ophthalmologists and Optometrists that are currently contracted on our network.

All Enrollees must be counted in calculating whether the Offeror meets the Participating Provider Network access guarantees. No Enrollee may be excluded even if there is no provider located within the minimum mandatory access requirements.

Confirmed. EyeMed utilized the census data provided by the State of New York to calculate the GeoAccess results.

Note: The Minimum Access Standards within NYS required as of the Proposal Due Date are different than the Minimum Access Standards within NYS which must be met by the Contractor as of January 1, 2012 and thereafter throughout the term of the Agreement.

The Participating Providers Network section of this RFP, Section IV.B.9.a.(2), specifies the Minimum Access Standards within NYS effective as of January 1, 2012.

The Offeror's proposed Participating Provider Network access standards will be scored as part of the evaluation of the Offeror's Participating Provider Network and the Offeror's Participating Provider Network Access Guarantees will be evaluated in accordance with the criteria specified in Section VI, entitled "Evaluation and Selection Criteria."

The access currently provided by EyeMed far exceeds both the standards required as of the proposal date, as well as the effective date. Each of the urban, suburban and rural minimum standards will be backed by a performance guarantee as an assurance of continued access for the State of New York members. EyeMed will pay for each percentage that EyeMed falls below the following access:

Urban Enrollees: 95% of employees will have access to 1 provider in 5 miles



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Suburban Enrollees: 95% of employees will have access to 1 provider in 15 miles

Rural Enrollees: 95% of employees will have access to 1 provider in 30 miles

6. The Offeror, if selected, will, under the Agreement, maintain and make available as required by the State, a complete and accurate set of records as may be required by the State to be produced for review by the State pursuant to the terms and conditions of RFP, Appendices A and B, and including any and all financial records as deemed necessary by the State to discharge its fiduciary responsibilities to Plan participants and to ensure that public dollars are spent appropriately.

Confirmed.

Note: Any Offeror which fails to satisfy any of the above Minimum Mandatory Requirements shall be eliminated from further consideration.

EyeMed's completed Offeror Attestation Form can be found in Exhibit I.T.



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# Tab: Exhibits





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### C. <u>Exhibits</u>

The Offeror must complete and submit the various Exhibits specified in Sections II and III of this RFP, on the Proposal Due Date in satisfaction of the regulatory requirements described therein. A listing of the required Exhibits is set forth below:

Exhibit Name	Exhibit #
Proposal Submission Requirement Checklist	Exhibit I.A
Freedom of Information Law - Request for Redaction Chart	Exhibit I.C
MacBride Statement and Non-Collusive Bidding Certification	Exhibit I.D
Equal Employment Opportunity (EEO) Obligations - Offeror Certification of Compliance	Exhibit I.G
Workforce Employment Utilization Report	Exhibit I.H
The State of New York Department of Civil Service Vendor Responsibility Questionnaire	Exhibit I. I
Offeror's Affirmation of Understanding and Agreement	Exhibit I.K
Compliance with Public Officers Law Requirements	Exhibit I.M
Compliance with Americans with Disabilities Act	Exhibit I.N
Omnibus Procurement Act Statement of Acceptance	Exhibit I.O
Certification of Compliance Pursuant to State Finance Law §139-k	Exhibit I.P
Article 15-A of the Executive Law	Exhibit I.Q
Formal Offer Letter	Exhibit 1.S
Offeror Attestations Form	Exhibit I.T
Key Subcontractors	Exhibit I.U
Client References	Exhibit I.V
Participating Provider Network Access Prerequisite Worksheet	Exhibit I.Y
Offeror's Current Participating Provider Network File (CD)	Exhibit I.Y.I

Note: If not already provided to the Department by time of Proposal submission, the Offeror must also enclose a completed Exhibit I.K "Offeror's Affirmation of Understanding and Agreement."

Confirmed. Each completed Exhibit can be found in the appropriate section.



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# Tab: I.A



### Exhibit I.A Proposal Submission Requirement Checklist

Please indicate by checkmark that your Proposal meets **each** of the following submission requirements:

- ✓ 1. <u>TIMELY SUBMISSION</u>: Proposal submitted to assure receipt by the Department of Civil Service no later than 3:00 p.m. ET on the Proposal Due Date as indicated in RFP Section II.A.1.
- ✓ 2. FORMATTING REQUIREMENTS: The Offeror's Proposal must be organized in three parts: Administrative Proposal; Technical Proposal and Cost Proposal and each part must each comply with the formatting requirements stated in Section II.A.7.a and II.A.7.b of this RFP.
  - ✓ a. Twelve (12) separately bound hardcopies -- two (2) Originals each of the Administrative Proposal, Technical Proposal and Cost Proposal containing original documents (i.e., original signatures, no photocopies) and marked and numbered (i.e., "ORIGINAL #1," "ORIGINAL #2"), ten (10) copies of each Administrative Proposal, Technical Proposal and Cost Proposal marked and numbered (i.e., "COPY #1," "COPY #2," etc.) and a separate CD for the Administrative, Technical and Cost Proposal.
  - $\sqrt{}$ b. Proposals must be prepared in Adobe Acrobat, as applicable.
  - \_√c. Each Administrative, Technical and Cost Proposal must be separately bound and externally labeled with "Vision Plan Services" and Offeror's name(s). (No cost information [i.e., \$ quotes] can be referenced in the Administrative or Technical Proposal.
  - $\underline{\checkmark}$ d. Table of Contents
  - $\underline{\sqrt{}}$ e. Index Tabs
  - $\sqrt{f}$ . Pagination
  - $\sqrt{g}$ . Updates/Corrections
  - \_√ h. Required Content of Proposals The Proposal shall consist of three parts: the Administrative Proposal must contain the documentation required in Section III of this RFP. The Technical Proposal must be responsive to the programmatic duties and responsibilities set forth in Section IV of this RFP. The Cost Proposal must demonstrate a commitment to perform all programmatic duties and responsibilities in accordance with Section V of this RFP.
- $\sqrt{3}$ . **REQUIRED CONTENT OF THE ADMINISTRATIVE PROPOSAL:** The Administrative Proposal must contain the following information, in the order enumerated below:
  - ✓ A. Formal Offeror Letter: The Offeror must submit a formal offer in the form of the "Formal Offer Letter" as set forth in RFP, Exhibit I.S in accordance with the requirements set forth in RFP, Section III.A
  - ✓ B. <u>Minimum Mandatory Requirements</u>: The Offeror must submit a completed Exhibit I.T "Offeror Attestations Form" containing the representations and warranties set forth therein.
  - $\sqrt{C}$ . **Exhibits**: The Offeror must complete and submit the Exhibits specified in Section III.C as follows:
    - $\underline{\checkmark}$  Exhibit I.A Proposal Submission Requirement Checklist
    - $\underline{\checkmark}$  Exhibit I.C Freedom of Information Law Request for Redaction Chart
    - $\sqrt{}$ Exhibit I.D MacBride Statement and Non-Collusive Bidding Certification

### Exhibit I.A Proposal Submission Requirement Checklist

- $\underline{\sqrt{}}$ Exhibit I.G Equal Employment Opportunity (EEO) Obligations Offeror Certification of Compliance
- $\sqrt{}$ Exhibit I.H Workforce Employment Utilization Report
- $\sqrt{}$ Exhibit I.I NYS Vendor Responsibility Questionnaire
- $\sqrt{}$ Exhibit I.K Offeror's Affirmation of Understanding & Agreement
- $\sqrt{}$ Exhibit I.M Compliance with Public Officers Law Requirements
- $\sqrt{}$  Exhibit I.N Compliance with Americans with Disabilities Act
- $\sqrt{}$ Exhibit I.O Omnibus Procurement Act Statement of Acceptance
- $\underline{\checkmark}$  Exhibit I.Q Article 15-A of the Executive Law
- $\underline{\checkmark}$  Exhibit I.S Formal Offer Letter
- $\underline{\checkmark}$  Exhibit I.T Offeror Attestations Form
- $\underline{\checkmark}$ Exhibit I.U Key Subcontractors
- $\underline{\checkmark}$  Exhibit I.V Client References
- $\underline{\checkmark}$ Exhibit I.Y Participating Provider Network Access Prerequisite Worksheet
- $\sqrt{}$  Exhibit I.Y.1 Offeror's Current Participating Provider Network File (CD)
- ✓ D. Key Subcontractors: The Offeror must provide a statement identifying all Key Subcontractors, if any, that the Offeror will be contracting with to provide Vision Plan Services and must, for each such key subcontractor identified, complete and submit Exhibit I.U "Key Subcontractors" in accordance with the requirements set forth in RFP, Section III.D. (Note: If the Offeror will not be subcontracting with any Key Subcontractor(s) to provide Vision Plan Services, the Offeror must provide a statement to that effect.)
- ✓ E. <u>Client References</u>: The Offeror must list five (5) client references comprised of a combination of both current and at least one former client(s) for whom the Offeror has supplied vision services similar to those described in this RFP. For each client reference provided, the Offeror must complete and submit **Exhibit I.V "Client References"** in accordance with the requirements set forth in RFP, Section III.E.
- ✓ F. Financial Statements: The Offeror must provide a copy of the Offeror's last issued GAAP annual audited financial statement. A complete set of statements, not just excerpts, must be provided. Additionally, for each Key Subcontractor, if any, that provides any of the Vision Plan services; provide the most recent GAAP annual audited statement. If the Offeror, or a Key Subcontractor, is a privately held business and is unwilling to provide copies of their annual audited financial statements as part of their Proposal, the Offeror/Key Subcontractor must make arrangements for the procurement evaluation team to review the financial statements. Note: If financial statements have not been prepared and/or audited, the Offeror must provide a letter from a bank reference attesting to the Offeror's financial viability and creditworthiness as part of its Administrative Proposal.

### Exhibit I.A Proposal Submission Requirement Checklist

 $\sqrt{4}$ . **REQUIRED CONTENT OF THE TECHNICAL PROPOSAL:** The Technical Proposal must be responsive to the duties and responsibilities and submission requirements set forth in Section IV of this RFP and it must contain the following information, in accordance with the submissions associated requirements, and in the order enumerated below:

- $\sqrt{A}$ . Plan Administration
  - $\sqrt{1}$ . Executive Summary

 $\sqrt{2}$ . General Qualifications

- <u> √</u>B. <u>Program Services</u>
  - $\sqrt{1}$ . Account Team
  - $\sqrt{2}$ . Plan Implementation
  - $\sqrt{3}$ . Customer Service
  - $\sqrt{4}$ . Member Communication Support
  - $\sqrt{5}$ . Enrollment Management
  - $\sqrt{6}$ . Reporting
  - $\sqrt{7}$ . Consulting
  - $\sqrt{8}$ . Transition and Termination of Contract
  - $\sqrt{9}$ . Network Management
  - $\sqrt{10}$ . Claims Processing
  - $\sqrt{11}$ . Frame and Lens Selections
  - $\sqrt{12}$ . Contact Lens Selections
  - $\sqrt{13}$ . Occupational Vision Program
  - $\sqrt{14}$ . Medical Exception Program
  - $_{15.}$ Upgrade Program
- ✓ 5. <u>REOUIRED CONTENT OF THE COST PROPOSAL</u>: The Cost Proposal evaluation will analyze the relative impact of each Offeror's financial proposal on Plan claim costs and administrative costs. Each Offeror may submit ONLY ONE cost proposal.
  - $\sqrt{A}$ . Exhibit IV.A Participating Provider and Laser Vision Correction Surgery Fee Schedule
  - $\sqrt{B}$ . Exhibit IV.B Monthly Administrative Fees and Communications Fee Schedule



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# Tab: I.D



Section III - Administrative Proposal C Exhibit - I.D MacBride Statement Page 1 of 1 April 26, 2011

### Exhibit I.D MacBride Statement and Non-Collusive Bidding Certification



State of New York **Department of Civil Service** Albany, NY 12239

MacBride Statement and **Non-Collusive Bidding Certification** ADM-990 (1/07)

NON-DISCRIMINATION IN EMPLOYMENT IN NORTHERN IRELAND MACBRIDE FAIR EMPLOYMENT PRINCIPLES

In accordance with Chapter 807 of the Laws of 1992 the bidder, by submission of this bid, certifies that it or any individual or legal entity in which the bidder holds a 10% or greater ownership interest, or any individual or legal entity that holds a 10% or greater ownership interest in the bidder, either (answer "yes" or "no" to one or both of the following, as applicable):

1. Have business operations in Northern Ireland. Yes or No X

If yes:

Shall take lawful steps in good faith to conduct any business operations they have in Northern Ireland in 2. accordance with the MacBride Fair Employment Principles relating to nondiscrimination in employment and freedom of workplace opportunity regarding such operations in Northern Ireland, and shall permit independent monitoring of their compliance with such Principles.

Yes or No

(Contractor's Signature)

Date: 4/13/11

EyeMed Vision Care, LLC and First American Administrators, Inc.

(Name of Business)

### **NON-COLLUSIVE BIDDING CERTIFICATION**

By submission of this bid, each bidder and each person signing on behalf of any bidder certifies, and in the case of a joint bid each party thereto certifies as to its own organization, under penalty of perjury, that to the best of his knowledge and belief:

- 1. The prices in this bid have been arrived at independently without collusion, consultation, communication or agreement for the purpose of restricting competition, as to any matter relating to such prices with any other bidder or with any competitor;
- 2. Unless otherwise required by law, the prices which have been quoted in this bid have not been knowingly disclosed by the bidder and will not knowingly be disclosed by the bidder prior to opening, directly or indirectly, to any other bidder or to any competitor; and
- 3. No attempt has been made or will be made by the bidder to induce any other person, partnership or corporation to submit or not to submit a bid for the purpose of restricting competition.

4/13/11 Date: (Contractor's Signature)

EyeMed Vision Care, LLC and First American Administrators, Inc.

(Name of Business)



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# Tab: I.G



Section III - Administrative Proposal C Exhibit - I.G Equal Employment Opportunity Obligations

### Exhibit I.G Equal Employment Opportunity (EEO) Obligations<sup>26</sup> Offeror Certification of Compliance



State of New York Department of Civil Service Albany, NY 12239 Equal Employment Opportunity (EEO) Obligations – Offeror Certification of Compliance

ADM-988 (1/07)

The Offeror must demonstrate its compliance with the Equal Employment Opportunity Act (EEO) by affirming to the Department that the Offeror's EEO Policy Statement contains, at a minimum, language consistent with the provisions of numbered paragraphs 1, 2, 3, and 4. Failure to comply with this provision will result in rejection of the Offeror's proposal.

- 1. The Offeror shall not discriminate against any employee or applicant for employment because of race, creed, color, national origin, gender, age, disability, or marital status; shall undertake or continue existing programs of affirmative action to ensure that minority group members and women are afforded equal employment opportunities without discrimination; and shall make and document its conscientious and active efforts to employ and utilize minority group members and women in its work force on the Agreement.
- 2. The Offeror shall state in all solicitations or advertisements for employees that, in the performance of the Agreement, all qualified applicants will be afforded equal employment opportunities without discrimination because of race, creed, color, national origin, gender, age, disability, or marital status.
- 3. The Offeror shall not do business with any employment agency, labor union, or authorized representative of workers with which it has a collective bargaining or other Agreement or understanding, that discriminates on the basis of race, creed, color, national origin, gender, age, disability, or marital status.
- 4. At the request of the DCS, the Offeror agrees to require any employment agency, labor union, or authorized representative of workers with which it has a collective bargaining or other Agreement or understanding to furnish a written statement that such employment agency, labor union or representative will not discriminate on the basis of race, creed, color, national origin, gender, age, disability, or marital status and that such union of representative will affirmatively cooperate in the implementation of the Offeror's obligation under the agreement.

The undersigned states that the affirmative statements contained in this certification are true, accurate and complete.

EyeMed Vision Care, LLC and First American Administrators,	Inc., a wholly-owned
subsidiary of EyeMed Vision Care, LLC	4/18/2011
Name of Offeror	Date of Submission

Brian Silverberg, Vice President, Finance and New Business Development

a nuint)



New York State Department of Civil Service Request for Proposals "New York State Vision Plan Services"

# Tab: I.H



### Exhibit I.H Workforce Employment Utilization Report

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State of New Department of C Albany, NY	Civil Service	Workforce Emp Service and	loyment Utilizati I/or Consultant I	Firms ADM-9
Agency: Department of Civil S	Service /Code D	CS Reporting perio	d: 2010	(1/07
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Type of Report: 🗌 Contract S		• X Total Work Force	Check if NOT-H	For- Profit:
Federal ID/Payee ID No. 31-10	656473 Contract No	o. <u>COOOXXX</u> Location	of Work <u>Warren</u> County	<u>1 45040</u> Zip
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Product/Service Provided: Vis	ion Plan Services			
Contract Amount: \$_Estimate	the second se			over 5
year contract Contract Start I	Date: <u>January 1, 20</u>	012		

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Company Off	icial's											
Signature:									Date:	-		
Telephone												
Number: (	513)7	65-664.	3									
						-						



New York State Department of Civil Service Request for Proposals "New York State Vision Plan Services"

# Tab: I.I



### NEW YORK STATE VENDOR RESPONSIBILITY QUESTOINNAIRE FOR-PROFIT BUSINESS ENITITY

You have selected the For-Profit Non-Construction questionnaire which may be printed and completed in this format or, for your convenience, may be completed online using the New York State VendRep System.

#### **COMPLETION & CERTIFICATION**

The person(s) completing the questionnaire must be knowledgeable about the vendor's business and operations. An owner or officer must certify the questionnaire and the signature must be notarized.

#### DEFINITIONS

All underlined terms are defined in the "New York State Vendor Responsibility Definitions List," found at http://www.osc.state.ny.us/vendrep/documents/definitions.pdf. These terms may not have their ordinary, common or traditional meanings. Each vendor is strongly encouraged to read the respective definitions for any and all underlined terms. By submitting this questionnaire, the vendor agrees to be bound by the terms as defined in the "New York State Vendor Responsibility Definitions List" existing at the time of certification.

#### RESPONSES

Every question must be answered. Each response must provide all relevant information which can be obtained within the limits of the law. However, information regarding a determination or finding made in error which was subsequently corrected is not required. Individuals and <u>Sole Proprietors</u> may use a Social Security Number but are encouraged to obtain and use a federal <u>Employer</u> <u>Identification Number (EIN)</u>.

#### **REPORTING ENTITY**

Each vendor must indicate if the questionnaire is filed on behalf of the entire <u>Legal Business Entity</u> or an <u>Organizational Unit</u> within or operating under the authority of the <u>Legal Business Entity</u> and having the same <u>EIN</u>. Generally, the <u>Organizational Unit</u> option nay be appropriate for a vendor that meets the definition of "<u>Reporting Entity</u>" but due to the size and complexity of the <u>Legal</u> <u>Business Entity</u>, is best able to provide the required information for the <u>Organizational Unit</u>, while providing more limited information for other parts of the <u>Legal Business Entity</u> and Associated Entities.

#### ASSOCIATED ENTITY

An <u>Associated Entity</u> is one that owns or controls the <u>Reporting Entity</u> or any entity owned or controlled by the <u>Reporting Entity</u>. However, the term <u>Associated Entity</u> does not include "sibling organizations" (i.e., entities owned or controlled by a parent company that owns or controls the <u>Reporting Entity</u>), unless such sibling entity has a direct relationship with or impact on the <u>Reporting Entity</u>.

#### STRUCTURE OF THE QUESTIONNAIRE

The questionnaire is organized into eleven sections. Section I is to be completed for the <u>Legal Business Entity</u>. Section II requires the vendor to specify the <u>Reporting Entity</u> for the questionnaire. Section III refers to the individuals of the <u>Reporting Entity</u>, while Sections IV-VIII require information about the <u>Reporting Entity</u>. Section IX pertains to any Associated Entities, with one question about their <u>Officials</u>/Owners. Sections X relates to disclosure under the Freedom of Information Law (FOIL). Section XI requires an authorized contact for the questionnaire information.

### NEW YORK STATE VENDOR RESPONSIBILITY QUESTOINNAIRE FOR-PROFIT BUSINESS ENITITY

Legal Busin	ess Entity Name*			EIN	47		
First Americ	an Administrators, Inc.		860773195				
Address of t	he Principal Place of Business (street, city,	state, zip code)		Telephone		Fax	
4000 Luxott	ica Place			(513) 765-0	6000 ext.		
E-mail			Website www.eyem	edvisioncare	e.com	-	
	egal Business Entity Identities: If applical ast five (5) years and the status (active or in		DBA, Trade	Name, Forn	ner Name, Other	Identity, o	r <u>EIN</u>
Туре	Name	EIN	12		Status		
	g				-		
1.0 Legal B	usiness Entity Type – Check appropriate b	ox and provide ac	iditional info	rmation:			
Corp	oration (including PC)	Date of Incorp	poration		2/25/1994		
🗌 Limi	ted Liability Company (LLC or PLLC)	Date of Organization					
Partnership (including LLP, LP or General)		Date of Registration or Establishment					
Sole Proprietor		How many years in business?			and the second	4	
☐ Othe	r	Date Established					
If Other	explain:						
.1 Was the	Legal Business Entity formed or incorport	ated in New York	State?			TYes	No
	indicate jurisdiction where <u>Legal Business</u> applicable jurisdiction or provide an expl					of Good S	tanding
	ed States State Arizona	anacion n a <u>cortin</u>	Ionio of Good		not available.		
☐ Othe	r Country						
Explain,	if not available:	-	constant of the second				
.2 Is the La	gal Business Entity publicly traded?					The Yes	No
If "Yes,	" provide <u>CIK Code</u> or Ticker Symbol	+<					
.3 Does the	<u>Legal Business Entity</u> have a <u>DUNS</u> Nun	nber?				TYes	No
	" Enter <u>DUNS</u> Number						and the second second

'All underlined terms are defined in the "New York State Vendor Responsibility Definitions List," which can be found at http://www.osc.state.ny.us/vendrep/documents/definitions.pdf.

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### NEW YORK STATE VENDOR RESPONSIBILITY QUESTOINNAIRE FOR-PROFIT BUSINESS ENITITY

1.4 If the Legal Business En Entity maintain an office	Yes No		
(Select "N/A," if Princip	□ N/A		
If "Yes," provide the ad	ldress and telephone number for one office located i	n New York State.	
1.5 Is the <u>Legal Business En</u> <u>Women-Owned Business</u> <u>Disadvantaged Business</u>	ntity a New York State certified <u>Minority-Owned Busines</u> Senterprise (WBE), <u>New York State Small Busines</u> Enterprise (DBE)?	<u>usiness Enterprise</u> (MBE), ss (SB) or a federally certified	🗌 Yes 🛛 No
If "Yes," check all that a	ipply:		
	certified Minority-Owned Business Enterprise (MB		
New York State	certified Women-Owned Business Enterprise (WBI	E)	
New York State	Small Business (SB)		
Federally certifie	ed <u>Disadvantaged Business Enterprise</u> (DBE)		
1.6 Identify <u>Officials</u> and <u>Pr</u> additional pages if neces	incipal Owners, if applicable. For each person, inclusion and the same of the second s	ide name, title and percentage of (s) containing the required inform	ownership. Attach ation is optional.
Name	Title	Percentage O if not applicat	wnership ( <i>Enter 0%</i> ble)
see attachment			CHERRY HOLE
er middiyddau			i an
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### NEW YORK STATE VENDOR RESPONSIBILITY QUESTOINNAIRE FOR-PROFIT BUSINESS ENITITY

(I. REPORTING ENTITY INFORMATION		
The <u>Reporting Entity</u> for this questionnaire is:		
Note: Select only one.		
Legal Business Entity	2	
Note: If selecting this option, " <u>Reporting</u> questionnaire. (SKIP THE REMAINDER (	<u>Entity</u> " refers to the entire <u>Legal Busi</u> OF SECTION II AND PROCEED WIT	<u>mess Entity</u> for the remainder of the TH SECTION III.)
Organizational Unit within and operating a	under the authority of the Legal Busine	ess Entity
SEE DEFINITIONS OF " <u>Reporting Entity</u> " QUALIFY FOR THIS SELECTION.	AND "ORGANIZATIONAL UNIT" FOR A	DDITIONAL INFORMATION ON CRITERIA TO
Note: If selecting this option, " <u>Reporting</u> remainder of the questionnaire. (COMPLI THIS QUESTIONNAIRE.)	<u>Entity</u> " refers to the <u>Organizational U</u> ETE THE REMAINDER OF SECTION	<u>Init</u> within the <u>Legal Business Entity</u> for the I II AND ALL REMAINING SECTIONS OF
DENTIFYING INFORMATION		
a) <u>Reporting Entity</u> Name		
Address of the <u>Primary Place of Business</u> (stre	et, city, state, zip code)	Telephone ext.
b) Describe the relationship of the <u>Reporting</u>	Entity to the Legal Business Entity	
c) Attach an organizational chart		
d) Does the Reporting Entity have a DUNS	Number?	🗌 Yes 🔲 No
If "Yes," enter DUNS Number		
e) Identify the designated manager(s) respon title. Attach additional pages if necessary.	sible for the business of the <u>Reporting</u>	Entity. For each person, include name and
Vame	Title	
	and the second	

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#### NEW YORK STATE VENDOR RESPONSIBILITY QUESTOINNAIRE FOR-PROFIT BUSINESS ENITITY

#### **INSTRUCTIONS FOR SECTIONS III THROUGH VII**

For each "Yes," provide an explanation of the issue(s), relevant dates, the government entity involved, any remedial or corrective action(s) taken and the current status of the issue(s). For each "Other," provide an explanation which provides the basis for not definitively responding "Yes" or "No." Provide the explanation at the end of the section or attach additional sheets with numbered responses, including the Reporting Entity name at the top of any attached pages.

#### **III. LEADERSHIP INTEGRITY**

Within the past five (5) years, has any current or former Reporting Entity Official or any individual currently or formerly having the authority to sign, execute or approve bids, proposals, contracts or supporting documentation on behalf of the Reporting Entity with any government entity been:

3.0 Sanctioned relative to any business or professional permit and/or license?	Yes No Other
3.1 Suspended, debarred, or disqualified from any government contracting process?	Yes No Other
3.2 The subject of an <u>investigation</u> , whether open or closed, by any <u>government entity</u> for a civil or criminal violation for any business-related conduct?	Yes No Other
<ul> <li>3.3 Charged with a misdemeanor or felony, indicted, granted immunity, convicted of a crime or subject to a judgment for:</li> <li>a) Any business-related activity; or</li> <li>b) Any crime, whether or not business-related, the underlying conduct of which was related to truthfulness?</li> </ul>	Yes X No Other

#### For each "Yes" or "Other" explain:

3.0 In 2007, the Reporting Entity's parent company, EyeMed Vision Care, LLC was advised by the Illinois Department of Financial and Professional Regulation, Division of Insurance, that Stipulation and Consent Order had been entered against EyeMed. As set forth in the Order, EyeMed entered into an administrative services agreement with an insurer, and the agreement did not specifically name the entity, and EyeMed affiliate that would be responsible for claims administration. The parties resolved the matter by consent and without a hearing.

3.2 In 2010 the Reporting Entity's parent company, EyeMed Vision Care, LLC was the subject of an investigation by the State of Ohio, Department of Insurance. The investigation related to a news story in a Columbus, Ohio publication that presented inaccurate information regarding EyeMed's status. The investigation has been inactive since September 2010.

IV. INTEGRITY – CONTRACT BIDDING Within the past five (5) years, has the Reporting Entity:	
4.0 Been <u>suspended</u> or <u>debarred</u> from any <u>government contracting process</u> or been <u>disqualified</u> on any government procurement, permit, license, concession, franchise or lease, including, but not limited to, <u>debarment</u> for a violation of New York State Workers' Compensation or Prevailing Wage laws or New York State Procurement Lobbying Law?	Yes No
4.1 Been subject to a denial or revocation of a government prequalification?	Yes No
4.2 Been denied a contract award or had a bid rejected based upon a <u>non-responsibility finding</u> by a <u>government entity</u> ?	Yes No
4.3 Had a low bid rejected on a government contract for failure to make good faith efforts on any Minority- Owned Business Enterprise, Women-Owned Business Enterprise or Disadvantaged Business Enterprise goal or statutory affirmative action requirements on a previously held contract?	🗌 Yes 🖾 No
4.4 Agreed to a voluntary exclusion from bidding/contracting with a government entity?	Yes No
4.5 Initiated a request to withdraw a bid submitted to a <u>government entity</u> in lieu of responding to an information request or subsequent to a formal request to appear before the <u>government entity</u> ?	Yes No

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### NEW YORK STATE VENDOR RESPONSIBILITY QUESTOINNAIRE FOR-PROFIT BUSINESS ENITITY

For each "Yes," explain:

V. INTEGRITY – CONTRACT AWARD Within the past five (5) years, has the Reporting Entity:	
5.0 Been <u>suspended</u> , cancelled or <u>terminated for cause</u> on any <u>government contract</u> including, but not limited to, a <u>non-responsibility finding</u> ?	Yes N
5.1 Been subject to an <u>administrative proceeding</u> or civil action seeking specific performance or restitution in connection with any <u>government contract</u> ?	Yes N
5.2 Entered into a formal monitoring agreement as a condition of a contract award from a government entity?	Yes N
For each "Yes," explain:	

VI. CERTIFICATIONS/LICENSES Within the past five (5) years, has the Reporting Entity:		
6.0 Had a revocation, suspension or disbarment of any business or professional permit and/or license?	Yes	No
6.1 Had a denial, decertification, revocation or forfeiture of New York State certification of <u>Minority-Owned</u> <u>Business Enterprise</u> , <u>Women-Owned Business Enterprise</u> or federal certification of <u>Disadvantaged Business</u> <u>Enterprise</u> status for other than a change of ownership?	T Yes	No No
For each "Yes," explain:	V	

		GAL PROCEEDINGS the past five (5) years, has the Reporting Entity:		
7.0		n the subject of an <u>investigation</u> , whether open or closed, by any <u>government entity</u> for a civil or criminal ation?	Yes	No No
7.1		n the subject of an indictment, grant of immunity, <u>judgment</u> or conviction (including entering into a plea gain) for conduct constituting a crime?	Tes [	🛛 No
7.2	Rec will	eived any OSHA citation and Notification of Penalty containing a violation classified as <u>serious or</u> ful?	☐ Yes	🛛 No
7.3		a <u>government entity</u> find a willful prevailing wage or supplemental payment violation or any other ful violation of New York State Labor Law?	🗌 Yes	No No
7.4	rece	ered into a consent order with the New York State Department of Environmental Conservation, or ived an enforcement determination by any <u>government entity</u> involving a violation of federal, state or l environmental laws?	🗌 Yes	No 🛛
7.5	a)	er than previously disclosed: Been subject to fines or penalties imposed by <u>government entities</u> which in the aggregate total \$25,000 or more; or Been convicted of a criminal offense pursuant to any administrative and/or regulatory action taken by any <u>government entity</u> ?	☐ Yes	No No

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## NEW YORK STATE VENDOR RESPONSIBILITY QUESTOINNAIRE FOR-PROFIT BUSINESS ENITITY

	II. FINANCIAL AND ORGANIZATIONAL CAPACITY	1.22	1000
8.0	Within the past five (5) years, has the <u>Reporting Entity</u> received any <u>formal unsatisfactory performance</u> <u>assessment(s)</u> from any <u>government entity</u> on any contract?	Yes	No No
	If "Yes," provide an explanation of the issue(s), relevant dates, the government entity involved, any remedial action(s) taken and the current status of the issue(s). Provide answer below or attach additional sheets with m	or correcti umbered re	ve sponses.
8,1	Within the past five (5) years, has the <u>Reporting Entity</u> had any <u>liquidated damages</u> assessed over \$25,000?	Yes	No 🛛
Į	If "Yes," provide an explanation of the issue(s), relevant dates, contracting party involved, the amount assess status of the issue(s). Provide answer below or attach additional sheets with numbered responses.	ed and the o	current
3.2	Within the past five (5) years, have any <u>liens</u> or judgments (not including UCC filings) over \$25,000 been filed against the <u>Reporting Entity</u> which remain undischarged?	Yes	🛛 No
	If "Yes," provide an explanation of the issue(s), relevant dates, the Lien holder or Claimant's name(s), the am and the current status of the issue(s). Provide answer below or attach additional sheets with numbered respon		<u>lien(</u> s)
3.3	In the last seven (7) years, has the <u>Reporting Entity</u> initiated or been the subject of any bankruptcy proceedings, whether or not closed, or is any bankruptcy proceeding pending?	Yes	No No
	If "Yes," provide the bankruptcy chapter number, the court name and the docket number. Indicate the current	t status of t	he
	proceedings as "Initiated," "Pending" or "Closed." Provide answer below or attach additional sheets with nur	mbered res	
.4	proceedings as "Initiated," "Pending" or "Closed." Provide answer below or attach additional sheets with num During the past three (3) years, has the <u>Reporting Entity</u> failed to file or pay any tax returns required by <u>federal</u> , state or local tax laws?	mbered res	
3.4	During the past three (3) years, has the <u>Reporting Entity</u> failed to file or pay any tax returns required by	Yes Orting Entit	oonses.
	During the past three (3) years, has the <u>Reporting Entity</u> failed to file or pay any tax returns required by <u>federal</u> , state or local tax laws? If "Yes," provide the taxing jurisdiction, the type of tax, the liability year(s), the tax liability amount the <u>Repo</u>	Yes Orting Entit	oonses.
	During the past three (3) years, has the <u>Reporting Entity</u> failed to file or pay any tax returns required by <u>federal</u> , state or local tax laws? If "Yes," provide the taxing jurisdiction, the type of tax, the liability year(s), the tax liability amount the <u>Reporting File/pay</u> and the current status of the tax liability. Provide answer below or attach additional sheets with num During the past three (3) years, has the <u>Reporting Entity</u> failed to file or pay any New York State	Yes Dorting Entity bered response Yes remedial o	y failed y failed onses.
5.5	During the past three (3) years, has the <u>Reporting Entity</u> failed to file or pay any tax returns required by <u>federal</u> , state or local tax laws? If "Yes," provide the taxing jurisdiction, the type of tax, the liability year(s), the tax liability amount the <u>Reporting File/pay</u> and the current status of the tax liability. Provide answer below or attach additional sheets with num During the past three (3) years, has the <u>Reporting Entity</u> failed to file or pay any New York State unemployment insurance returns? If "Yes," provide the years the <u>Reporting Entity</u> failed to file/pay the insurance, explain the situation and any corrective action(s) taken and the current status of the issue(s). Provide answer below or attach additional sheet	Yes Dorting Entity bered response Yes remedial o	y failed y failed onses.
3.5	During the past three (3) years, has the <u>Reporting Entity</u> failed to file or pay any tax returns required by <u>federal</u> , state or local tax laws? If "Yes," provide the taxing jurisdiction, the type of tax, the liability year(s), the tax liability amount the <u>Reporting Entity</u> file/pay and the current status of the tax liability. Provide answer below or attach additional sheets with num During the past three (3) years, has the <u>Reporting Entity</u> failed to file or pay any New York State unemployment insurance returns? If "Yes," provide the years the <u>Reporting Entity</u> failed to file/pay the insurance, explain the situation and any corrective action(s) taken and the current status of the issue(s). Provide answer below or attach additional sheets responses.	Yes Derting Entity bered responses Yes remedial of tests with magnetic responses	oonses. y failed onses. No r umbered

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### NEW YORK STATE VENDOR RESPONSIBILITY QUESTOINNAIRE FOR-PROFIT BUSINESS ENITITY

	<ul> <li>Does the <u>Reporting Entity</u> have any <u>Associated Entities</u>?</li> <li>Note: All questions in this section must be answered if the <u>Reporting Entity</u> is either: <ul> <li>An <u>Organizational Unit</u>; or</li> <li>The entire <u>Legal Business Entity</u> which controls, or is controlled by, any other entity(ies).</li> </ul> </li> <li>If "No," SKIP THE REMAINDER OF SECTION IX AND PROCEED WITH SECTION X.</li> </ul>	Xes Yes	□ No
	<ul> <li>Within the past five (5) years, has any <u>Associated Entity Official</u> or <u>Principal Owner</u> been charged with a misdemeanor or felony, indicted, granted immunity, convicted of a crime or subject to a <u>judgment</u> for:</li> <li>a) Any business-related activity; or</li> <li>b) Any crime, whether or not business-related, the underlying conduct of which was related to truthfulness?</li> </ul>	☐ Yes	No No
	If "Yes," provide an explanation of the issue(s), the individual involved, his/her title and role in the <u>Associat</u> relationship to the <u>Reporting Entity</u> , relevant dates, the <u>government entity</u> involved, any remedial or correcti the current status of the issue(s).	ted Entity, l ve action(s)	nis/her ) taken an
	Does any <u>Associated Entity</u> have any currently undischarged <u>federal</u> , New York State, New York City or New York local government <u>liens</u> or <u>judgments</u> (not including UCC filings) over \$50,000? If "Yes," provide an explanation of the issue(s), identify the <u>Associated Entity</u> 's name(s), <u>EIN(s)</u> , primary by relationship to the <u>Reporting Entity</u> , relevant dates, the Lien holder or Claimant's name(s), the amount of the current status of the issue(s). Provide answer below or attach additional sheets with numbered responses.	☐ Yes usiness acti e <u>lien(</u> s) and	vity,
1.3	New York local government <u>liens</u> or <u>judgments</u> (not including UCC filings) over \$50,000? If "Yes," provide an explanation of the issue(s), identify the <u>Associated Entity</u> 's name(s), <u>EIN(s)</u> , primary by relationship to the <u>Reporting Entity</u> , relevant dates, the Lien holder or Claimant's name(s), the amount of the current status of the issue(s). Provide answer below or attach additional sheets with numbered responses. Within the past five (5) years, has any <u>Associated Entity</u> :	usiness acti e <u>lien(</u> s) and	vity, l the
.3	<ul> <li>New York local government liens or judgments (not including UCC filings) over \$50,000?</li> <li>If "Yes," provide an explanation of the issue(s), identify the <u>Associated Entity</u>'s name(s), <u>EIN(s)</u>, primary by relationship to the <u>Reporting Entity</u>, relevant dates, the Lien holder or Claimant's name(s), the amount of the current status of the issue(s). Provide answer below or attach additional sheets with numbered responses.</li> <li>Within the past five (5) years, has any <u>Associated Entity</u>:</li> <li>a) Been <u>disqualified</u>, <u>suspended</u> or <u>debarred</u> from any <u>federal</u>, New York State, New York City or other New York local government contracting process?</li> </ul>	usiness acti e <u>lien(s)</u> and	vity, l the
.3	<ul> <li>New York local government liens or judgments (not including UCC filings) over \$50,000?</li> <li>If "Yes," provide an explanation of the issue(s), identify the <u>Associated Entity</u>'s name(s), <u>EIN(s)</u>, primary by relationship to the <u>Reporting Entity</u>, relevant dates, the Lien holder or Claimant's name(s), the amount of the current status of the issue(s). Provide answer below or attach additional sheets with numbered responses.</li> <li>Within the past five (5) years, has any <u>Associated Entity</u>:</li> <li>a) Been <u>disqualified</u>, <u>suspended</u> or <u>debarred</u> from any <u>federal</u>, New York State, New York City or other</li> </ul>	usiness acti e <u>lien(</u> s) and	vity, l the
.3	<ul> <li>New York local government liens or judgments (not including UCC filings) over \$50,000?</li> <li>If "Yes," provide an explanation of the issue(s), identify the <u>Associated Entity</u>'s name(s), <u>EIN(s)</u>, primary by relationship to the <u>Reporting Entity</u>, relevant dates, the Lien holder or Claimant's name(s), the amount of the current status of the issue(s). Provide answer below or attach additional sheets with numbered responses.</li> <li>Within the past five (5) years, has any <u>Associated Entity</u>:</li> <li>a) Been <u>disqualified</u>, <u>suspended</u> or <u>debarred</u> from any <u>federal</u>, New York State, New York City or other New York local <u>government contracting process</u>?</li> <li>b) Been denied a contract award or had a bid rejected based upon a <u>non-responsibility finding</u> by any</li> </ul>	usiness acti e <u>lien(s)</u> and	vity, l the
.3	<ul> <li>New York local government liens or judgments (not including UCC filings) over \$50,000?</li> <li>If "Yes," provide an explanation of the issue(s), identify the <u>Associated Entity</u>'s name(s), <u>EIN(s)</u>, primary by relationship to the <u>Reporting Entity</u>, relevant dates, the Lien holder or Claimant's name(s), the amount of the current status of the issue(s). Provide answer below or attach additional sheets with numbered responses.</li> <li>Within the past five (5) years, has any <u>Associated Entity</u>:</li> <li>a) Been <u>disqualified</u>, <u>suspended</u> or <u>debarred</u> from any <u>federal</u>, New York State, New York City or other New York local <u>government contracting process</u>?</li> <li>b) Been denied a contract award or had a bid rejected based upon a <u>non-responsibility finding</u> by any <u>federal</u>, New York State, New York City, or New York local <u>government entity</u>?</li> <li>c) Been <u>suspended</u>, <u>cancelled</u> or <u>terminated for cause</u> (including for <u>non-responsibility</u>) on any <u>federal</u>,</li> </ul>	usiness acti e <u>lien(s)</u> and Yes	vity, l the No No
.3	<ul> <li>New York local government <u>liens</u> or judgments (not including UCC filings) over \$50,000?</li> <li>If "Yes," provide an explanation of the issue(s), identify the <u>Associated Entity</u>'s name(s), <u>EIN(s)</u>, primary by relationship to the <u>Reporting Entity</u>, relevant dates, the Lien holder or Claimant's name(s), the amount of the current status of the issue(s). Provide answer below or attach additional sheets with numbered responses.</li> <li>Within the past five (5) years, has any <u>Associated Entity</u>:</li> <li>a) Been <u>disqualified</u>, <u>suspended</u> or <u>debarred</u> from any <u>federal</u>, New York State, New York City or other New York local <u>government contracting process</u>?</li> <li>b) Been denied a contract award or had a bid rejected based upon a <u>non-responsibility finding</u> by any <u>federal</u>, New York State, New York State, New York City, or New York local <u>government entity</u>?</li> <li>c) Been <u>suspended</u>, <u>cancelled</u> or <u>terminated for cause</u> (including for <u>non-responsibility</u>) on any <u>federal</u>, New York State, New York City or New York local <u>government contract</u>?</li> <li>d) Been the subject of an <u>investigation</u>, whether open or closed, by any <u>federal</u>, New York State, New</li> </ul>	usiness acti e <u>lien(s)</u> and Yes Yes	vity, l the No No No
.3	<ul> <li>New York local government <u>liens</u> or <u>judgments</u> (not including UCC filings) over \$50,000?</li> <li>If "Yes," provide an explanation of the issue(s), identify the <u>Associated Entity</u>'s name(s), <u>EIN(s)</u>, primary by relationship to the <u>Reporting Entity</u>, relevant dates, the Lien holder or Claimant's name(s), the amount of the current status of the issue(s). Provide answer below or attach additional sheets with numbered responses.</li> <li>Within the past five (5) years, has any <u>Associated Entity</u>:</li> <li>a) Been <u>disqualified</u>, <u>suspended</u> or <u>debarred</u> from any <u>federal</u>, New York State, New York City or other New York local <u>government contracting process</u>?</li> <li>b) Been denied a contract award or had a bid rejected based upon a <u>non-responsibility finding</u> by any <u>federal</u>, New York State, New York City, or New York local <u>government entity</u>?</li> <li>c) Been <u>suspended</u>, <u>cancelled</u> or <u>terminated for cause</u> (including for <u>non-responsibility</u>) on any <u>federal</u>, New York State, New York City or New York local <u>government contract</u>?</li> <li>d) Been the subject of an <u>investigation</u>, whether open or closed, by any <u>federal</u>, New York State, New York State, New York City, or New York local <u>government contract</u>?</li> <li>e) Been the subject of an indictment, grant of immunity, <u>judgment</u>, or conviction (including entering into</li> </ul>	usiness acti e lien(s) and Yes Yes Yes Yes	vity, I the No No No No

### NEW YORK STATE VENDOR RESPONSIBILITY QUESTOINNAIRE FOR-PROFIT BUSINESS ENITITY

<ol> <li>Indicate whether any information supplied herein is believed to be exempt from disclosure under the Freedom of Information Law (FOIL).</li> </ol>	Yes 🗌 No
Note: A determination of whether such information is exempt from FOIL will be made at the time of any request for disclosure under FOIL.	

First American Administrators, Inc. requests that all information contained in this New York State Vendor Responsibility Questionnaire be exempt from disclosure under the Freedom of Information Law because the information provided in this herein is non-public material information.

XI. AUTHORIZED CONTACT FOR THIS QUEST	IONNAIRE	
Name Luigi Minghetti	Telephone (513) 765-3826 ext.	Fax (513) 492-3826
Title National Account Manager	Email Iminghet@eyemedvisioncare	e.com

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#### NEW YORK STATE VENDOR RESPONSIBILITY QUESTOINNAIRE FOR-PROFIT BUSINESS ENITITY

#### Certification

The undersigned: (1) recognizes that this questionnaire is submitted for the express purpose of assisting New York State contracting entities in making responsibility determinations regarding an award of a contract or approval of a subcontract; (2) recognizes that the Office of the State Comptroller (OSC) will rely on information disclosed in the questionnaire in making responsibility determinations and in approving a contract or subcontract; (3) acknowledges that the New York State contracting entities and OSC may, in their discretion, by means which they may choose, verify the truth and accuracy of all statements made herein; and (4) acknowledges that intentional submission of false or misleading information may constitute a misdemeanor or felony under New York State Penal Law, may be punishable by a fine and/or imprisonment under Federal Law, and may result in a finding of non-responsibility, contract suspension or contract termination.

The undersigned certifies that he/she:

- is knowledgeable about the Reporting Entity's business and operations;
- has read and understands all of the questions contained in the questionnaire;
- has not altered the content of the questionnaire in any manner;
- has reviewed and/or supplied full and complete responses to each question;
- to the best of his/her knowledge, information and belief, confirms that the Reporting Entity's responses are true, accurate and complete, including all attachments, if applicable;
- understands that New York State will rely on the information disclosed in the questionnaire when entering into a contract with the Reporting Entity; and
- is under obligation to update the information provided herein to include any material changes to the Reporting Entity's responses at the time of bid/proposal submission through the contract award notification, and may be required to update the information at the request of the New York State contracting entities or OSC prior to the award and/or approval of a contract, or during the term of the contract.

Signature of Owner/Office	
Printed Name of Signatory	, Liz Di Giandomenico
Title	President
Reporting Entity Name	First American Administrators, Inc
Address	4000 Luxottica Place
City, State, Zip	Mason, Ohio, 45040

Sworn to before me this

Notary Public

20 11

WATHY E. HOLLEY, Attorney at Law NOTARY PUBLIC - STATE OF OHIO My commission has no expiration data Socion 147,08 O.R.C.

day of

7

Name	Title	Percent of Ownership
James S Neitzke	Director and SVP, Finance and Accounting	0%
Trent Renfrow	VP, Accounting	0%
Kerry Bradley	Director and Chairman, Vision Development	0%
Elizabeth DiGiandomenico	President	0%
Michael Boxer	Director and VP, General Counsel, Secretary	0%
Vito Giannola	VP, Treasurer	0%
EyeMed Vision Care LLC		100%

This will supplement the Vendor's response to question 1.6 of the New York State Vendor Responsibility Questionnaire.

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# NEW YORK STATE VENDOR RESPONSIBILITY QUESTOINNAIRE FOR-PROFIT BUSINESS ENITITY

You have selected the For-Profit Non-Construction questionnaire which may be printed and completed in this format or, for your convenience, may be completed online using the New York State VendRep System.

#### COMPLETION & CERTIFICATION

The person(s) completing the questionnaire must be knowledgeable about the vendor's business and operations. An owner or officer must certify the questionnaire and the signature must be notarized.

#### DEFINITIONS

All underlined terms are defined in the "New York State Vendor Responsibility Definitions List," found at http://www.osc.state.ny.us/vendrep/documents/definitions.pdf. These terms may not have their ordinary, common or traditional meanings. Each vendor is strongly encouraged to read the respective definitions for any and all underlined terms. By submitting this questionnaire, the vendor agrees to be bound by the terms as defined in the "New York State Vendor Responsibility Definitions List" existing at the time of certification.

#### RESPONSES

Every question must be answered. Each response must provide all relevant information which can be obtained within the limits of the law. However, information regarding a determination or finding made in error which was subsequently corrected is not required. Individuals and <u>Sole Proprietors</u> may use a Social Security Number but are encouraged to obtain and use a federal <u>Employer</u> Identification Number (EIN).

# **REPORTING ENTITY**

Each vendor must indicate if the questionnaire is filed on behalf of the entire <u>Legal Business Entity</u> or an <u>Organizational Unit</u> within or operating under the authority of the <u>Legal Business Entity</u> and having the same <u>EIN</u>. Generally, the <u>Organizational Unit</u> option may be appropriate for a vendor that meets the definition of "<u>Reporting Entity</u>" but due to the size and complexity of the <u>Legal</u> <u>Business Entity</u>, is best able to provide the required information for the <u>Organizational Unit</u>, while providing more limited information for other parts of the <u>Legal Business Entity</u> and Associated Entities.

### ASSOCIATED ENTITY

An <u>Associated Entity</u> is one that owns or controls the <u>Reporting Entity</u> or any entity owned or controlled by the <u>Reporting Entity</u>. However, the term <u>Associated Entity</u> does not include "sibling organizations" (i.e., entities owned or controlled by a parent company that owns or controls the <u>Reporting Entity</u>), unless such sibling entity has a direct relationship with or impact on the <u>Reporting Entity</u>.

#### STRUCTURE OF THE QUESTIONNAIRE

The questionnaire is organized into eleven sections. Section I is to be completed for the <u>Legal Business Entity</u>. Section II requires the vendor to specify the <u>Reporting Entity</u> for the questionnaire. Section III refers to the individuals of the <u>Reporting Entity</u>, while Sections IV-VIII require information about the <u>Reporting Entity</u>. Section IX pertains to any Associated Entities, with one question about their <u>Officials</u>/Owners. Sections X relates to disclosure under the Freedom of Information Law (FOIL). Section XI requires an authorized contact for the questionnaire information.

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# NEW YORK STATE VENDOR RESPONSIBILITY QUESTOINNAIRE FOR-PROFIT BUSINESS ENITITY

Legal Busin	ess Entity Name*		a a transmi	EIN		
Convergys C	Customer Management Grou p Inc.			311260729	)	
Address of t	he Principal Place of Business (street, city,	state, zip code)		Telephone		Fax
	urth Street, Cincinnati, Ohio 45202			(800) 235-	8000 ext.	
E-mail			Website			
	convergys.com egal Business Entity Identities: If applica	la list any other	2	ivergys.com	non Noma Othan	Identity or DIN
	ast five (5) years and the status (active or in		<u>DBA</u> , <u>Hac</u>	ie ivane, ron	<u>ner manne</u> , Onter	Identity, of Env
Туре	Name	EIN	IN		Status	
		-				
	in an interview of the second s					
1.0 Legal B	usiness Entity Type – Check appropriate b	ox and provide a	dditional inf	formation:		ayan a maryanti dan marangan a
Corp	oration (including PC)	Date of Incor	poration		10/14/1988	n anton an antonina succession and
🗌 Limi	Limited Liability Company (LLC or PLLC)		nization			
Partr	Partnership (including LLP, LP or General)		Date of Registration or Establishment			
Sole	Sole Proprietor		How many years in business?			
Othe Othe	r	Date Establis	hed			
If Other,	explain:					2
1.1 Was the	Legal Business Entity formed or incorporation	ated in New Yorl	c State?			Yes N
If 'No,' from the	indicate jurisdiction where <u>Legal Business</u> applicable jurisdiction or provide an expla	Entity was form	ed or incorp ficate of Go	orated and att od Standing is	ach a <u>Certificate</u> not available.	of Good Standin
	ed States State Ohio					
— ① Othe						
		<b>NA-10-10</b>				
	if not available:				- March M	
.2 Is the Le	gal Business Entity publicly traded?					Yes N
If "Yes,	" provide CIK Code or Ticker Symbol				and a state of the	1
.3 Does the	Legal Business Entity have a DUNS Nun	iber?				Yes 🗆 N
	"Enter DUNS Number 29978434				and the second party second as	

\*All underlined terms are defined in the "New York State Vendor Responsibility Definitions List," which can be found at http://www.osc.state.ny.us/vendrep/documents/definitions.pdf.

Section III-Administrative Proposal C Exhibit – I.I Vendor Responsibility Questionnaire Page 14 of 44 April 26, 2011 EIN: 311260729

# NEW YORK STATE VENDOR RESPONSIBILITY QUESTOINNAIRE FOR-PROFIT BUSINESS ENITITY

Entity maintain an office in l	s <u>Principal Place of Business</u> is not in New York New York State? l <u>ace of Business</u> is in New York State.)	State, does the <u>Legal Business</u>	☐ Yes ⊠ No □ N/A
If "Yes," provide the addres	s and telephone number for one office located in	New York State.	1
Women-Owned Business Err Disadvantaged Business Ent If "Yes," check all that apply New York State cert New York State cert New York State State State	r: fied <u>Minority-Owned Business Enterprise</u> (MBE) fied <u>Women-Owned Business Enterprise</u> (WBE)	(SB) or a federally certified	TYes No
1.6 Identify Officials and Princip additional pages if necessary	<u>pal Owners</u> , if applicable. For each person, includ . If applicable, reference to relevant SEC filing(s)	e name, title and percentage of o containing the required information	ownership. Attach ation is optional.
Name	Title	Percentage Ov if not applicab	vnership (Enter 0% ple)
Convergys Corporation		100%	a a da da cada a da antera

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ty" refers to the entire <u>Legal Busin</u> ECTION II AND PROCEED WITF	
r the authority of the Legal Busines	ss Entity
"Organizational Unit" for Ad	DITIONAL INFORMATION ON CRITERIA TO
	<u>nit</u> within the <u>Legal Business Entity</u> for the II AND ALL REMAINING SECTIONS OF
ity, state, zip code)	Telephone ext.
ty to the Legal Business Entity	
ber?	Yes No
for the business of the <u>Reporting F</u>	<u>Bntity</u> . For each person, include name and
Title	*
	und ann an a
	r the authority of the Legal Busines "ORGANIZATIONAL UNIT" FOR AD ty" refers to the <u>Organizational Un</u> THE REMAINDER OF SECTION ity, state, zip code) ty to the <u>Legal Business Entity</u> ber? for the business of the <u>Reporting I</u>

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# INSTRUCTIONS FOR SECTIONS III THROUGH VII

For each "Yes," provide an explanation of the issue(s), relevant dates, the government entity involved, any remedial or corrective action(s) taken and the current status of the issue(s). For each "Other," provide an explanation which provides the basis for not definitively responding "Yes" or "No." Provide the explanation at the end of the section or attach additional sheets with numbered responses, including the Reporting Entity name at the top of any attached pages.

#### **III. LEADERSHIP INTEGRITY**

Within the past five (5) years, has any current or former Reporting Entity Official or any individual currently or formerly having the authority to sign, execute or approve bids, proposals, contracts or supporting documentation on behalf of the Reporting Entity with any government entity been:

3.0 Sanctioned relative to any business or professional permit and/or license?	The Yes	No No	Other Other
3.1 Suspended, debarred, or disqualified from any government contracting process?	Yes 🗌	No No	Other
3.2 The subject of an <u>investigation</u> , whether open or closed, by any <u>government entity</u> for a civil or criminal violation for any business-related conduct?	🗌 Yes	No No	Other
<ul> <li>3.3 Charged with a misdemeanor or felony, indicted, granted immunity, convicted of a crime or subject to a judgment for:</li> <li>a) Any business-related activity; or</li> <li>b) Any crime, whether or not business-related, the underlying conduct of which was related to truthfulness?</li> </ul>	TYes 🗌	No No	Other
For each "Yes" or "Other" explain:			

4.0	Been <u>suspended</u> or <u>debarred</u> from any <u>government contracting process</u> or been <u>disqualified</u> on any government procurement, permit, license, concession, franchise or lease, including, but not limited to, <u>debarment</u> for a violation of New York State Workers' Compensation or Prevailing Wage laws or New York State Procurement Lobbying Law?	Yes 🛛 No
4.1	Been subject to a denial or revocation of a government prequalification?	🗌 Yes 🛛 No
4.2	Been denied a contract award or had a bid rejected based upon a <u>non-responsibility finding</u> by a <u>government entity</u> ?	Yes 🛛 No
4.3	Had a low bid rejected on a <u>government contract</u> for failure to <u>make good faith efforts</u> on any <u>Minority-Owned Business Enterprise</u> , <u>Women-Owned Business Enterprise</u> or <u>Disadvantaged Business Enterprise</u> goal or <u>statutory affirmative action requirements</u> on a previously held contract?	🗌 Yes 🖾 No
4.4	Agreed to a voluntary exclusion from bidding/contracting with a government entity?	🗌 Yes 🖾 No
4.5	Initiated a request to withdraw a bid submitted to a <u>government entity</u> in lieu of responding to an information request or subsequent to a formal request to appear before the <u>government entity</u> ?	🗆 Yes 🛛 No
	For each "Yes," explain:	

V. INTEGRITY - CONTRACT AWARD		· · · ·	· .				
Within the past five (5) years, has the Reporting Entity:						1 1 1 1 1 1	** **
5.0 Been <u>suspended</u> , cancelled or <u>terminated for cause</u> on any to, a non-responsibility finding?	govern	ment contra	ict inclu	iding, bu	it not limited	T Yes	🛛 No

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# NEW YORK STATE VENDOR RESPONSIBILITY QUESTOINNAIRE FOR-PROFIT BUSINESS ENITITY

5.1 Been subject to an <u>administrative proceeding</u> or civil action seeking specific performance or restitution in connection with any <u>government contract</u> ?	Yes No
5.2 Entered into a formal monitoring agreement as a condition of a contract award from a government entity?	Yes No
For each "Yes," explain:	

Had a revocation, suspension or disbarment of any business or professional permit and/or license?	Tes 2	No.
Had a denial, decertification, revocation or forfeiture of New York State certification of <u>Minority-Own</u> <u>Business Enterprise</u> , <u>Women-Owned Business Enterprise</u> or federal certification of <u>Disadvantaged Bus</u> <u>Enterprise</u> status for other than a change of ownership?		No No

VII. LEGAL PROCEEDINGS Within the past five (5) years, has the Reporting Entity:	
7.0 Been the subject of an <u>investigation</u> , whether open or closed, by any <u>government entity</u> for a civil or crimin violation?	al Xes INO
7.1 Been the subject of an indictment, grant of immunity, judgment or conviction (including entering into a ple bargain) for conduct constituting a crime?	a 🗌 Yes 🖾 No
7.2 Received any OSHA citation and Notification of Penalty containing a violation classified as <u>serious or</u> <u>willful</u> ?	Yes 🗌 No
7.3 Had a government entity find a willful prevailing wage or supplemental payment violation or any other willful violation of New York State Labor Law?	Yes 🛛 No
7.4 Entered into a consent order with the New York State Department of Environmental Conservation, or received an enforcement determination by any government entity involving a violation of federal, state or local environmental laws?	🗌 Yes 🖾 No
<ul> <li>7.5 Other than previously disclosed:</li> <li>a) Been subject to fines or penalties imposed by <u>government entities</u> which in the aggregate total \$25,000 or more; or</li> <li>b) Been convicted of a criminal offense pursuant to any administrative and/or regulatory action taken by any <u>government entity</u>?</li> </ul>	) Tes No
For each "Yes," explain: With regard to 7.0, Due to the nature of our business and the amount of employees that we employ, from the	me to time we have

been subject to investigations concerning violations of employment law. With regard to 7.2, we can provide information if

requested

x

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# NEW YORK STATE VENDOR RESPONSIBILITY QUESTOINNAIRE FOR-PROFIT BUSINESS ENITITY

VII	II. FINANCIAL AND ORGANIZATIONAL CAPACITY		28 2
8.0	Within the past five (5) years, has the <u>Reporting Entity</u> received any <u>formal unsatisfactory performance</u> <u>assessment(s)</u> from any <u>government entity</u> on any contract?	Tes Yes	No No
	If "Yes," provide an explanation of the issue(s), relevant dates, the government entity involved, any remedial action(s) taken and the current status of the issue(s). Provide answer below or attach additional sheets with n		
8.1	Within the past five (5) years, has the <u>Reporting Entity</u> had any <u>liquidated damages</u> assessed over \$25,000?	Yes	No No
	If "Yes," provide an explanation of the issue(s), relevant dates, contracting party involved, the amount assess status of the issue(s). Provide answer below or attach additional sheets with numbered responses.	ed and the	current
8.2	Within the past five (5) years, have any <u>liens</u> or <u>judgments</u> (not including UCC filings) over \$25,000 been filed against the <u>Reporting Entity</u> which remain undischarged?	Yes	No No
	If "Yes," provide an explanation of the issue(s), relevant dates, the Lien holder or Claimant's name(s), the an and the current status of the issue(s). Provide answer below or attach additional sheets with numbered respon	nount of the uses.	e <u>lien</u> (s)
8.3	In the last seven (7) years, has the <u>Reporting Entity</u> initiated or been the subject of any bankruptcy proceedings, whether or not closed, or is any bankruptcy proceeding pending?	The Yes	No 🛛
	If "Yes," provide the bankruptcy chapter number, the court name and the docket number. Indicate the curren proceedings as "Initiated," "Pending" or "Closed." Provide answer below or attach additional sheets with nu		
8.4	During the past three (3) years, has the <u>Reporting Entity</u> failed to file or pay any tax returns required by <u>federal</u> , state or local tax laws?	Yes Yes	🗌 No
	If "Yes," provide the taxing jurisdiction, the type of tax, the liability year(s), the tax liability amount the <u>Repo</u> file/pay and the current status of the tax liability. Provide answer below or attach additional sheets with num In 2010, an State of Washington auditor determined that Reporting Entity had nexus in the State of Washingt the state. Reporting Entity settled its liabilityfor past years under Washington's amnesty program. Reporting current with its filings.	bered respo on due to a	onses. ctivity in
8.5	During the past three (3) years, has the <u>Reporting Entity</u> failed to file or pay any New York State unemployment insurance returns?	Yes Yes	No No
	If "Yes," provide the years the <u>Reporting Entity</u> failed to file/pay the insurance, explain the situation and any corrective action(s) taken and the current status of the issue(s). Provide answer below or attach additional she responses.	remedial o eets with nu	r ımbered
8.6	During the past three (3) years, has the <u>Reporting Entity</u> had any government audit(s) completed?	Yes	🗌 No
ſ	a) If "Yes," did any audit of the <u>Reporting Entity</u> identify any reported significant deficiencies in internal control, fraud, illegal acts, significant violations of provisions of contract or grant agreements, significant abuse or any <u>material disallowance</u> ?	Yes Yes	No No
	If "Yes" to 8.6 a), provide an explanation of the issue(s), relevant dates, the <u>government entity</u> involved, any corrective action(s) taken and the current status of the issue(s). Provide answer below or attach additional she responses.	remedial or eets with nu	mbered

	<ul> <li>Does the <u>Reporting Entity</u> have any <u>Associated Entities</u>?</li> <li>Note: All questions in this section must be answered if the <u>Reporting Entity</u> is either: <ul> <li>An <u>Organizational Unit</u>; or</li> <li>The entire <u>Legal Business Entity</u> which controls, or is controlled by, any other entity(ies).</li> </ul> </li> <li>If "No," SKIP THE REMAINDER OF SECTION IX AND PROCEED WITH SECTION X.</li> </ul>	Xes Yes	
	<ul> <li>Within the past five (5) years, has any <u>Associated Entity Official</u> or <u>Principal Owner</u> been charged with a misdemeanor or felony, indicted, granted immunity, convicted of a crime or subject to a judgment for:</li> <li>a) Any business-related activity; or</li> <li>b) Any crime, whether or not business-related, the underlying conduct of which was related to truthfulness?</li> </ul>	T Yes	No No
	If "Yes," provide an explanation of the issue(s), the individual involved, his/her title and role in the <u>Assoc</u> relationship to the <u>Reporting Entity</u> , relevant dates, the <u>government entity</u> involved, any remedial or correct the current status of the issue(s).	ated Entity, tive action(s	his/her i) taken a
	Does any <u>Associated Entity</u> have any currently undischarged <u>federal</u> , New York State, New York City or New York local government <u>liens</u> or <u>judgments</u> (not including UCC filings) over \$50,000? If "Yes," provide an explanation of the issue(s), identify the <u>Associated Entity</u> 's name(s), <u>EIN(s)</u> , primary relationship to the <u>Reporting Entity</u> , relevant dates, the Lien holder or Claimant's name(s), the amount of	Yes business acti he <u>lien(s)</u> and	ivity,
	New York local government <u>liens</u> or <u>judgments</u> (not including UCC filings) over \$50,000? If "Yes," provide an explanation of the issue(s), identify the <u>Associated Entity</u> 's name(s), <u>EIN(s)</u> , primary	business acti he <u>lien(s)</u> and	ivity, d the
.3	New York local government <u>liens</u> or <u>judgments</u> (not including UCC filings) over \$50,000? If "Yes," provide an explanation of the issue(s), identify the <u>Associated Entity</u> 's name(s), <u>EIN(s)</u> , primary relationship to the <u>Reporting Entity</u> , relevant dates, the Lien holder or Claimant's name(s), the amount of the current status of the issue(s). Provide answer below or attach additional sheets with numbered responses.	business acti	ivity, d the
3	<ul> <li>New York local government <u>liens</u> or <u>judgments</u> (not including UCC filings) over \$50,000?</li> <li>If "Yes," provide an explanation of the issue(s), identify the <u>Associated Entity</u>'s name(s), <u>EIN(s)</u>, primary relationship to the <u>Reporting Entity</u>, relevant dates, the Lien holder or Claimant's name(s), the amount of current status of the issue(s). Provide answer below or attach additional sheets with numbered responses.</li> <li>Within the past five (5) years, has any <u>Associated Entity</u>:</li> <li>a) Been <u>disqualified</u>, <u>suspended</u> or <u>debarred</u> from any <u>federal</u>, New York State, New York City or other</li> </ul>	business acti he <u>lien(s)</u> and	ivity, d the
3	<ul> <li>New York local government liens or judgments (not including UCC filings) over \$50,000?</li> <li>If "Yes," provide an explanation of the issue(s), identify the <u>Associated Entity</u>'s name(s), <u>EIN(s)</u>, primary relationship to the <u>Reporting Entity</u>, relevant dates, the Lien holder or Claimant's name(s), the amount of the current status of the issue(s). Provide answer below or attach additional sheets with numbered responses.</li> <li>Within the past five (5) years, has any <u>Associated Entity</u>:</li> <li>a) Been <u>disqualified</u>, <u>suspended</u> or <u>debarred</u> from any <u>federal</u>, New York State, New York City or other New York local <u>government contracting process</u>?</li> <li>b) Been denied a contract award or had a bid rejected based upon a <u>non-responsibility finding</u> by any</li> </ul>	business acti he <u>lien(s)</u> and	ivity, d the No
3	<ul> <li>New York local government liens or judgments (not including UCC filings) over \$50,000?</li> <li>If "Yes," provide an explanation of the issue(s), identify the <u>Associated Entity</u>'s name(s), <u>EIN(s)</u>, primary relationship to the <u>Reporting Entity</u>, relevant dates, the Lien holder or Claimant's name(s), the amount of current status of the issue(s). Provide answer below or attach additional sheets with numbered responses.</li> <li>Within the past five (5) years, has any <u>Associated Entity</u>:</li> <li>a) Been <u>disqualified</u>, <u>suspended</u> or <u>debarred</u> from any <u>federal</u>, New York State, New York City or other New York local government contracting process?</li> <li>b) Been denied a contract award or had a bid rejected based upon a <u>non-responsibility finding</u> by any <u>federal</u>, New York State, New York State, New York City, or New York local government entity?</li> <li>c) Been <u>suspended</u>, <u>cancelled</u> or <u>terminated for cause</u> (including for <u>non-responsibility</u>) on any <u>federal</u>,</li> </ul>	business acti he <u>lien(s)</u> and Yes	ivity, d the No No
3	<ul> <li>New York local government liens or judgments (not including UCC filings) over \$50,000?</li> <li>If "Yes," provide an explanation of the issue(s), identify the <u>Associated Entity</u>'s name(s), <u>EIN(s)</u>, primary relationship to the <u>Reporting Entity</u>, relevant dates, the Lien holder or Claimant's name(s), the amount of a current status of the issue(s). Provide answer below or attach additional sheets with numbered responses.</li> <li>Within the past five (5) years, has any <u>Associated Entity</u>:</li> <li>a) Been <u>disqualified</u>, <u>suspended</u> or <u>debarred</u> from any <u>federal</u>, New York State, New York City or other New York local <u>government contracting process</u>?</li> <li>b) Been denied a contract award or had a bid rejected based upon a <u>non-responsibility finding</u> by any <u>federal</u>, New York State, New York State, New York City or New York local <u>government entity</u>?</li> <li>c) Been <u>suspended</u>, <u>cancelled</u> or <u>terminated for cause</u> (including for <u>non-responsibility</u>) on any <u>federal</u>, New York State, New York City or New York local <u>government contract</u>?</li> <li>d) Been the subject of an investigation, whether open or closed, by any <u>federal</u>, New York State, New</li> </ul>	business acti he <u>lien(s)</u> and Yes Yes Yes Yes	ivity, d the No No No
3	<ul> <li>New York local government liens or judgments (not including UCC filings) over \$50,000?</li> <li>If "Yes," provide an explanation of the issue(s), identify the <u>Associated Entity</u>'s name(s), <u>EIN(s)</u>, primary relationship to the <u>Reporting Entity</u>, relevant dates, the Lien holder or Claimant's name(s), the amount of a current status of the issue(s). Provide answer below or attach additional sheets with numbered responses.</li> <li>Within the past five (5) years, has any <u>Associated Entity</u>: <ul> <li>a) Been <u>disqualified</u>, <u>suspended</u> or <u>debarred</u> from any <u>federal</u>, New York State, New York City or other New York local <u>government contracting process</u>?</li> </ul> </li> <li>b) Been denied a contract award or had a bid rejected based upon a <u>non-responsibility finding</u> by any <u>federal</u>, New York State, New York State, New York City or New York local <u>government entity</u>?</li> <li>c) Been <u>suspended</u>, <u>cancelled</u> or <u>terminated for cause</u> (including for <u>non-responsibility</u>) on any <u>federal</u>, New York State, New York City or New York local <u>government contract</u>?</li> <li>d) Been the subject of an <u>investigation</u>, whether open or closed, by any <u>federal</u>, New York State, New York local <u>government entity</u> for a civil or criminal violation with a penalty in</li> <li>e) Been the subject of an indictment, grant of immunity, judgment, or conviction (including entering into</li> </ul>	business acti he <u>lien(s)</u> and Yes Yes Yes Yes	ivity, d the No No No No

<ol> <li>Indicate whether any information supplied herein is believed to be exempt from disclosure under the Freedom of Information Law (FOIL).</li> </ol>	Tes Yes	No No
Note: A determination of whether such information is exempt from FOIL will be made at the time of any request for disclosure under FOIL.		

XI. AUTHORIZED CONTACT FOR THIS QUESTIONNAIRE		
Name Christine Kowalczyk	Telephone (513) 784-4210 ext.	Fax
Title	Email	1
General Manager	christine.kowalczyk@conve	rgys.com

Section III-Administrative Proposal C Exhibit – I.I Vendor Responsibility Questionnaire Page 21 of 44 April 26, 2011 BIN: 31 1260729

# NEW YORK STATE VENDOR RESPONSIBILITY QUESTOINNAIRE FOR-PROFIT BUSINESS ENITITY

# Certification

The undersigned: (1) recognizes that this questionnaire is submitted for the express purpose of assisting New York State contracting entities in making responsibility determinations regarding an award of a contract or approval of a subcontract; (2) recognizes that the Office of the State Comptroller (OSC) will rely on information disclosed in the questionnaire in making responsibility determinations and in approving a contract or subcontract; (3) acknowledges that the New York State contracting entities and OSC may, in their discretion, by means which they may choose, verify the truth and accuracy of all statements made herein; and (4) acknowledges that intentional submission of false or misleading information may constitute a misdemeanor or felony under New York State Penal Law, may be punishable by a fine and/or imprisonment under Federal Law, and may result in a finding of non-responsibility, contract suspension or contract termination.

#### The undersigned certifies that he/she:

- is knowledgeable about the Reporting Entity's business and operations;
- has read and understands all of the questions contained in the questionnaire;
- has not altered the content of the questionnaire in any manner;
- has reviewed and/or supplied full and complete responses to each question;
- to the best of his/her knowledge, information and belief, confirms that the Reporting Entity's responses are true, accurate and complete, including all attachments, if applicable;
- understands that New York State will rely on the information disclosed in the questionnaire when entering into a contract
  with the Reporting Entity; and
- is under obligation to update the information provided herein to include any material changes to the Reporting Entity's
  responses at the time of bid/proposal submission through the contract award notification, and may be required to update the
  information at the request of the New York State contracting entities or OSC prior to the award and/or approval of a contract,
  or during the term of the contract.

Signature of Owner/Officer	-		An Station for succession
Printed Name of Signatory	Claudia L. Cline	1.00000000	
Title	General Counsel	a at mountainer,	
Reporting Entity Name	Convergys Customer Management Group Inc.		
Address	201 East Fourth Street		
City, State, Zip	Cincinnati, Ohio 45202		
Sworn to before me this c	2nd day of <u>Opril</u> Notary Public	20 <u>  </u>	_ 1
N Notary My comm	IARY L. RUTER PUBLIC, STATE OF OHIO ISSION EXPIRES 06-13-11		

C Exhibit – I.I Vendor Responsibility Questionnaire Page 22 of 44 April 26, 2011

# United States of America State of Ohio Office of the Secretary of State

I, Jon Husted, do hereby certify that I am the duly elected, qualified and present acting Secretary of State for the State of Ohio, and as such have custody of the records of Ohio and Foreign business entities; that said records show CONVERGYS CUSTOMER MANAGEMENT GROUP INC., an Ohio corporation, Charter No. 734414, having its principal location in Cincinnati, County of Hamilton, was incorporated on October 14, 1988 and is currently in GOOD STANDING upon the records of this office.



Witness my hand and the seal of the Secretary of State at Columbus, Ohio this 22nd day of April. A.D. 2011

**Ohio Secretary of State** 

Validation Number: V2011112A2A15D

You have selected the For-Profit Non-Construction questionnaire which may be printed and completed in this format or, for your convenience, may be completed online using the New York State VendRep System.

#### **COMPLETION & CERTIFICATION**

The person(s) completing the questionnaire must be knowledgeable about the vendor's business and operations. An owner or officer must certify the questionnaire and the signature must be notarized.

#### DEFINITIONS

All underlined terms are defined in the "New York State Vendor Responsibility Definitions List," found at http://www.osc.state.ny.us/vendrep/documents/definitions.pdf. These terms may not have their ordinary, common or traditional meanings. Each vendor is strongly encouraged to read the respective definitions for any and all underlined terms. By submitting this questionnaire, the vendor agrees to be bound by the terms as defined in the "New York State Vendor Responsibility Definitions List" existing at the time of certification.

#### RESPONSES

Every question must be answered. Each response must provide all relevant information which can be obtained within the limits of the law. However, information regarding a determination or finding made in error which was subsequently corrected is not required. Individuals and <u>Sole Proprietors</u> may use a Social Security Number but are encouraged to obtain and use a federal <u>Employer</u> <u>Identification Number</u> (EIN).

# **REPORTING ENTITY**

Each vendor must indicate if the questionnaire is filed on behalf of the entire <u>Legal Business Entity</u> or an <u>Organizational Unit</u> within or operating under the authority of the <u>Legal Business Entity</u> and having the same <u>EIN</u>. Generally, the <u>Organizational Unit</u> option may be appropriate for a vendor that meets the definition of "<u>Reporting Entity</u>" but due to the size and complexity of the <u>Legal</u> <u>Business Entity</u>, is best able to provide the required information for the <u>Organizational Unit</u>, while providing more limited information for other parts of the <u>Legal Business Entity</u> and Associated Entities.

#### ASSOCIATED ENTITY

An <u>Associated Entity</u> is one that owns or controls the <u>Reporting Entity</u> or any entity owned or controlled by the <u>Reporting Entity</u>. However, the term <u>Associated Entity</u> does not include "sibling organizations" (i.e., entities owned or controlled by a parent company that owns or controls the <u>Reporting Entity</u>), unless such sibling entity has a direct relationship with or impact on the <u>Reporting Entity</u>.

#### STRUCTURE OF THE QUESTIONNAIRE

The questionnaire is organized into eleven sections. Section I is to be completed for the <u>Legal Business Entity</u>. Section II requires the vendor to specify the <u>Reporting Entity</u> for the questionnaire. Section III refers to the individuals of the <u>Reporting Entity</u>, while Sections IV-VIII require information about the <u>Reporting Entity</u>. Section IX pertains to any Associated Entities, with one question about their <u>Officials</u>/Owners. Sections X relates to disclosure under the Freedom of Information Law (FOIL). Section XI requires an authorized contact for the questionnaire information.

Legal Busin	ess Entity Name*			EIN	- HELL BALLAND	
Consolidate	d Graphics Group, Inc.			341432362	2	
Address of	he Principal Place of Business (street, city,	state, zip code	)	Telephone	5	Fax
1614 East 4	<sup>1<sup>th</sup> Street, Cleveland, Ohio, 44103</sup>			(216) 881-	9191 ext.	(216) 881-3442
E-mail	- ar ar ar an an ar	- Lallannik Store i	Website			
thartman@c				ginc.com		1
	egal Business Entity Identities: If application application as trive (5) years and the status (active or in		ier <u>DBA</u> , <u>Tra</u>	de Name, Forr	ner Name, Other	Identity, or EIN
Туре	Name	E	IN		Status	
~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~				one contenent of		
1.0 Legal E	usiness Entity Type – Check appropriate b	ox and provide	e additional ir	formation:	<u> </u>	
	poration (including PC)	Date of Inc	angul at machine and a set	n na an	1/20/1984	in a second second second
Lim	ited Liability Company (LLC or PLLC)	Date of Or	ganization		a - i decidente entre grannen	
Part Part	nership (including LLP, LP or General)	Date of Re	gistration or l	Establishment		
Sole	Proprietor	How many	years in busi	ness?		a natojinegove
Othe	r	Date Estab	lished			
If Other	, explain:					ar processo in tradición de seren est
1.1 Was the	Legal Business Entity formed or incorpor	ated in New Y	ork State?			Yes No
If 'No,' from th	indicate jurisdiction where <u>Legal Business</u> applicable jurisdiction or provide an expl	<u>Entity</u> was for anation if a <u>Ce</u>	rmed or incor rtificate of G	porated and at ood Standing i	tach a <u>Certificate</u> s not available.	of Good Standing
🛛 Unit	ed States State <u>Ohio</u>					
Othe	er Country					uanos
Explain	, if not available:					
1.2 Is the <u>L</u>	egal Business Entity publicly traded?					Yes No
If "Yes	," provide <u>CIK Code</u> or Ticker Symbol					E Totalitation
1.3 Does th	e <u>Legal Business Entity</u> have a <u>DUNS</u> Nun	nber?				Yes 🗌 No
If "Yes	" Enter DUNS Number 96-260-6448					

'All underlined terms are defined in the "New York State Vendor Responsibility Definitions List," which can be found at http://www.osc.state.ny.us/vendrep/documents/definitions.pdf.

I. LEGAL BUSINESS ENTI		to Official Annual March and Development	
1.4 If the Legal Business Enti Entity maintain an office	ty's Principal Place of Business is not in New York	k State, does the <u>Legal Business</u>	Yes No
Contraction of the state of the state of the	<u>  Place of Business</u> is in New York State.)		□ N/A
If "Yes," provide the add	ress and telephone number for one office located in	1 New York State.	
1.5 Is the <u>Legal Business Ent</u> <u>Women-Owned Business</u> Disadvantaged Business I	ity a New York State certified <u>Minority-Owned Bu</u> Enterprise (WBE), <u>New York State Small Busines</u> Enterprise (DBE)?	siness Enterprise (MBE), s (SB) or a federally certified	🗌 Yes 🛛 No
If "Yes," check all that ap	ply:		
New York State c	ertified Minority-Owned Business Enterprise (MB	E)	
New York State c	ertified <u>Women-Owned Business Enterprise</u> (WBE	3)	S
New York State S			
Federally certified	I <u>Disadvantaged Business Enterprise</u> (DBE)	ekdensmunner	
1.6 Identify <u>Officials</u> and <u>Prin</u> additional pages if necess	ncipal Owners, if applicable. For each person, inclu ary. If applicable, reference to relevant SEC filing(	ide name, title and percentage of s) containing the required inform	ownership. Attach ation is optional.
Name	Title	Percentage Or if not applicat	wnership ( <i>Enter 0%</i> ble)
Kenneth A. Lanci	CEO	100%	
Leonard Vargo	President	0%	
Oliver Moeritz	Sec/Treasurer	0%	
Terry L. Hartman	CFO	0%	

II. REPORTING ENTITY INFORMATIO	N	
The Reporting Entity for this questionnaire is:		
Note: Select only one.		
Legal Business Entity		
Note: If selecting this option, " <u>Repor</u> questionnaire. (SKIP THE REMAINL	r <u>ting Entity</u> " refers to the entire <u>Legal Busin</u> DER OF SECTION II AND PROCEED WITT	<u>tess Entity</u> for the remainder of the H SECTION III.)
Organizational Unit within and opera	ting under the authority of the Legal Busines	ss Entity
SEE DEFINITIONS OF " <u>Reporting Ent</u> QUALIFY FOR THIS SELECTION.	<u>"ITY</u> " AND " <u>ORGANIZATIONAL UNIT</u> " FOR AD	DITIONAL INFORMATION ON CRITERIA TO
Note: If selecting this option, " <u>Repor</u> remainder of the questionnaire. (COI THIS QUESTIONNAIRE.)	r <u>ting Entity</u> " refers to the <u>Organizational Ui</u> MPLETE THE REMAINDER OF SECTION	<u>nit</u> within the <u>Legal Business Entity</u> for the II AND ALL REMAINING SECTIONS OF
DENTIFYING INFORMATION		
a) <u>Reporting Entity</u> Name		
Address of the Primary Place of Business	(street, city, state, zip code)	Telephone ext.
b) Describe the relationship of the Repo	rting Entity to the Legal Business Entity	
c) Attach an organizational chart	Alfer na de la de la de la del	
d) Does the Reporting Entity have a DU	I <u>NS</u> Number?	🗌 Yes 🗌 No
If "Yes," enter <u>DUNS</u> Number		
e) Identify the designated manager(s) re title. Attach additional pages if necessary	sponsible for the business of the <u>Reporting</u>	Entity. For each person, include name and
Name	Title	
		erannan

#### INSTRUCTIONS FOR SECTIONS III THROUGH VII

For each "Yes," provide an explanation of the issue(s), relevant dates, the government entity involved, any remedial or corrective action(s) taken and the current status of the issue(s). For each "Other," provide an explanation which provides the basis for not definitively responding "Yes" or "No." Provide the explanation at the end of the section or attach additional sheets with numbered responses, including the Reporting Entity name at the top of any attached pages.

#### III. LEADERSHIP INTEGRITY

Within the past five (5) years, has any current or former Reporting Entity Official or any individual currently or formerly having the authority to sign, execute or approve bids, proposals, contracts or supporting documentation on behalf of the Reporting Entity with any government entity been:

3.0 Sanctioned relative to any business or professional permit and/or license?	Yes No Other
3.1 Suspended, debarred, or disqualified from any government contracting process?	Yes No Other
3.2 The subject of an <u>investigation</u> , whether open or closed, by any <u>government entity</u> for a civil or criminal violation for any business-related conduct?	Yes No Other
<ul> <li>3.3 Charged with a misdemeanor or felony, indicted, granted immunity, convicted of a crime or subject to a judgment for:</li> <li>a) Any business-related activity; or</li> <li>b) Any crime, whether or not business-related, the underlying conduct of which was related to truthfulness?</li> </ul>	Yes No Other
For each "Yes" or "Other" explain:	

4.0	Been <u>suspended</u> or <u>debarred</u> from any <u>government contracting process</u> or been <u>disqualified</u> on any government procurement, permit, license, concession, franchise or lease, including, but not limited to, <u>debarment</u> for a violation of New York State Workers' Compensation or Prevailing Wage laws or New York State Procurement Lobbying Law?	Tes .	No No
4.1	Been subject to a denial or revocation of a government prequalification?	Yes	No No
4.2	Been denied a contract award or had a bid rejected based upon a <u>non-responsibility finding</u> by a government entity?	TYes	No No
4.3	Had a low bid rejected on a <u>government contract</u> for failure to <u>make good faith efforts</u> on any <u>Minority-Owned Business Enterprise</u> , <u>Women-Owned Business Enterprise</u> or <u>Disadvantaged Business Enterprise</u> goal or <u>statutory affirmative action requirements</u> on a previously held contract?	T Yes	No No
4.4	Agreed to a voluntary exclusion from bidding/contracting with a government entity?	🗌 Yes	No
4.5	Initiated a request to withdraw a bid submitted to a <u>government entity</u> in lieu of responding to an information request or subsequent to a formal request to appear before the <u>government entity</u> ?	The Yes	🛛 No

V. INTEGRITY – CONTRACT AWARD Within the past five (5) years, has the Reporting Entity:	
5.0 Been <u>suspended</u> , cancelled or <u>terminated for cause</u> on any <u>government contract</u> including, but not limited to, a <u>non-responsibility finding</u> ?	Yes No

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# NEW YORK STATE VENDOR RESPONSIBILITY QUESTOINNAIRE FOR-PROFIT BUSINESS ENITITY

5.1	Been subject to an <u>administrative proceeding</u> or civil action seeking specific performance or restitution in connection with any government contract?	Yes 🗌	No
5.2	Entered into a formal monitoring agreement as a condition of a contract award from a government entity?	🗌 Yes	🛛 No
-	For each "Yes," explain:		

# VI. CERTIFICATIONS/LICENSES

6.0 Had a revocation, suspension or disbarment of any business or professional permit and/or license?	2 Yes	No
6.1 Had a denial, decertification, revocation or forfeiture of New York State certification of <u>Minority-Owned</u> <u>Business Enterprise</u> , <u>Women-Owned Business Enterprise</u> or federal certification of <u>Disadvantaged Business</u> <u>Enterprise</u> status for other than a change of ownership?	TYes	No
For each "Yes," explain:		

	I. LEGAL PROCEEDINGS thin the past five (5) years, has the Reporting Entity:		_
7.0	Been the subject of an <u>investigation</u> , whether open or closed, by any <u>government entity</u> for a civil or criminal violation?	Yes Yes	🛛 No
7.1	Been the subject of an indictment, grant of immunity, judgment or conviction (including entering into a plea bargain) for conduct constituting a crime?	Yes Yes	No No
7.2	Received any OSHA citation and Notification of Penalty containing a violation classified as <u>serious or</u> willful?	TYes	No 🛛
7.3	Had a government entity find a willful prevailing wage or supplemental payment violation or any other willful violation of New York State Labor Law?	☐ Yes	🛛 No
7.4	Entered into a consent order with the New York State Department of Environmental Conservation, or received an enforcement determination by any government entity involving a violation of federal, state or local environmental laws?	🗌 Yes	No 🛛
7.5	<ul> <li>Other than previously disclosed:</li> <li>a) Been subject to fines or penalties imposed by <u>government entities</u> which in the aggregate total \$25,000 or more; or</li> <li>b) Been convicted of a criminal offense pursuant to any administrative and/or regulatory action taken by any <u>government entity</u>?</li> </ul>	Yes Yes	No No

1

# NEW YORK STATE VENDOR RESPONSIBILITY QUESTOINNAIRE FOR-PROFIT BUSINESS ENITITY

	I. FINANCIAL AND ORGANIZATIONAL CAPACITY	<i>i</i>	
8.0	Within the past five (5) years, has the <u>Reporting Entity</u> received any <u>formal unsatisfactory performance</u> <u>assessment(s)</u> from any <u>government entity</u> on any contract?	Yes	🛛 No
	If "Yes," provide an explanation of the issue(s), relevant dates, the government entity involved, any remedial action(s) taken and the current status of the issue(s). Provide answer below or attach additional sheets with nu	or correction umbered re	ve sponses.
3.1	Within the past five (5) years, has the <u>Reporting Entity</u> had any <u>liquidated damages</u> assessed over \$25,000?	Yes	No No
	If "Yes," provide an explanation of the issue(s), relevant dates, contracting party involved, the amount assesse status of the issue(s). Provide answer below or attach additional sheets with numbered responses.	ed and the o	current
3.2	Within the past five (5) years, have any liens or judgments (not including UCC filings) over \$25,000 been filed against the <u>Reporting Entity</u> which remain undischarged?	T Yes	No No
	If "Yes," provide an explanation of the issue(s), relevant dates, the Lien holder or Claimant's name(s), the am and the current status of the issue(s). Provide answer below or attach additional sheets with numbered respon	iount of the ises.	lien(s)
.3	In the last seven (7) years, has the <u>Reporting Entity</u> initiated or been the subject of any bankruptcy proceedings, whether or not closed, or is any bankruptcy proceeding pending?	Ves	No No
	If "Yes," provide the bankruptcy chapter number, the court name and the docket number. Indicate the current proceedings as "Initiated," "Pending" or "Closed." Provide answer below or attach additional sheets with num	t status of t mbered res	he ponses.
.4	During the past three (3) years, has the <u>Reporting Entity</u> failed to file or pay any tax returns required by <u>federal</u> , state or local tax laws?	The Yes	🛛 No
3.4		orting Entit	y failed t
	federal, state or local tax laws? If "Yes," provide the taxing jurisdiction, the type of tax, the liability year(s), the tax liability amount the Repo	orting Entit	y failed t onses.
	<u>federal</u> , state or local tax laws? If "Yes," provide the taxing jurisdiction, the type of tax, the liability year(s), the tax liability amount the <u>Reportion</u> file/pay and the current status of the tax liability. Provide answer below or attach additional sheets with num During the past three (3) years, has the <u>Reporting Entity</u> failed to file or pay any New York State	prting Entity bered response 	y failed t onses.
3.5	federal, state or local tax laws?         If "Yes," provide the taxing jurisdiction, the type of tax, the liability year(s), the tax liability amount the Reporting File/pay and the current status of the tax liability. Provide answer below or attach additional sheets with num         During the past three (3) years, has the Reporting Entity failed to file or pay any New York State unemployment insurance returns?         If "Yes," provide the years the Reporting Entity failed to file/pay the insurance, explain the situation and any corrective action(s) taken and the current status of the issue(s). Provide answer below or attach additional sheet	prting Entity bered response 	y failed t onses. No r umbered
3.5	<u>federal</u> , state or local tax laws? If "Yes," provide the taxing jurisdiction, the type of tax, the liability year(s), the tax liability amount the <u>Repor</u> file/pay and the current status of the tax liability. Provide answer below or attach additional sheets with num During the past three (3) years, has the <u>Reporting Entity</u> failed to file or pay any New York State unemployment insurance returns? If "Yes," provide the years the <u>Reporting Entity</u> failed to file/pay the insurance, explain the situation and any corrective action(s) taken and the current status of the issue(s). Provide answer below or attach additional she responses.	remedial o	y failed to onses. No r umbered No

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1

# NEW YORK STATE VENDOR RESPONSIBILITY QUESTOINNAIRE FOR-PROFIT BUSINESS ENITITY

	Does the <u>Reporting Entity</u> have any <u>Associated Entities</u> ? Note: All questions in this section must be answered if the <u>Reporting Entity</u> is either: – An <u>Organizational Unit;</u> or – The entire <u>Legal Business Entity</u> which controls, or is controlled by, any other entity(ies). If "No," SKIP THE REMAINDER OF SECTION IX AND PROCEED WITH SECTION X.	X Yes	□ No
	<ul> <li>Within the past five (5) years, has any <u>Associated Entity Official</u> or <u>Principal Owner</u> been charged with a misdemeanor or felony, indicted, granted immunity, convicted of a crime or subject to a judgment for:</li> <li>a) Any business-related activity; or</li> <li>b) Any crime, whether or not business-related, the underlying conduct of which was related to truthfulness?</li> </ul>	☐ Yes	No No
	If "Yes," provide an explanation of the issue(s), the individual involved, his/her title and role in the Associate relationship to the <u>Reporting Entity</u> , relevant dates, the <u>government entity</u> involved, any remedial or corrective the current status of the issue(s).	ed Entity, 1 ve action(s	nis/her ) taken ar
		-	
	Does any <u>Associated Entity</u> have any currently undischarged <u>federal</u> , New York State, New York City or New York local government <u>liens</u> or <u>judgments</u> (not including UCC filings) over \$50,000? If "Yes," provide an explanation of the issue(s), identify the <u>Associated Entity</u> 's name(s), <u>EIN(s)</u> , primary bu relationship to the <u>Reporting Entity</u> , relevant dates, the Lien holder or Claimant's name(s), the amount of the current status of the issue(s). Provide answer below or attach additional sheets with numbered responses.	Yes siness acti <u>lien(s)</u> and	vity,
.3	New York local government liens or judgments (not including UCC filings) over \$50,000? If "Yes," provide an explanation of the issue(s), identify the <u>Associated Entity</u> 's name(s), <u>EIN(s)</u> , primary burrelationship to the <u>Reporting Entity</u> , relevant dates, the Lien holder or Claimant's name(s), the amount of the current status of the issue(s). Provide answer below or attach additional sheets with numbered responses. Within the past five (5) years, has any <u>Associated Entity</u> :	isiness acti <u>lien(</u> s) and	vity, I the
.3	New York local government liens or judgments (not including UCC filings) over \$50,000? If "Yes," provide an explanation of the issue(s), identify the <u>Associated Entity</u> 's name(s), <u>EIN(s)</u> , primary burrelationship to the <u>Reporting Entity</u> , relevant dates, the Lien holder or Claimant's name(s), the amount of the current status of the issue(s). Provide answer below or attach additional sheets with numbered responses.	siness acti	vity, I the
.3	<ul> <li>New York local government liens or judgments (not including UCC filings) over \$50,000?</li> <li>If "Yes," provide an explanation of the issue(s), identify the <u>Associated Entity</u>'s name(s), <u>EIN(s)</u>, primary burrelationship to the <u>Reporting Entity</u>, relevant dates, the Lien holder or Claimant's name(s), the amount of the current status of the issue(s). Provide answer below or attach additional sheets with numbered responses.</li> <li>Within the past five (5) years, has any <u>Associated Entity</u>:</li> <li>a) Been <u>disqualified, suspended</u> or <u>debarred</u> from any <u>federal</u>, New York State, New York City or other</li> </ul>	isiness acti <u>lien(</u> s) and	vity, I the
.3	<ul> <li>New York local government liens or judgments (not including UCC filings) over \$50,000?</li> <li>If "Yes," provide an explanation of the issue(s), identify the <u>Associated Entity</u>'s name(s), <u>EIN(s)</u>, primary burrelationship to the <u>Reporting Entity</u>, relevant dates, the Lien holder or Claimant's name(s), the amount of the current status of the issue(s). Provide answer below or attach additional sheets with numbered responses.</li> <li>Within the past five (5) years, has any <u>Associated Entity</u>:</li> <li>a) Been <u>disqualified</u>, <u>suspended</u> or <u>debarred</u> from any <u>federal</u>, New York State, New York City or other New York local <u>government contracting process</u>?</li> <li>b) Been denied a contract award or had a bid rejected based upon a <u>non-responsibility finding</u> by any</li> </ul>	lien(s) and	vity, I the
.3	<ul> <li>New York local government liens or judgments (not including UCC filings) over \$50,000?</li> <li>If "Yes," provide an explanation of the issue(s), identify the <u>Associated Entity</u>'s name(s), <u>EIN(s)</u>, primary burrelationship to the <u>Reporting Entity</u>, relevant dates, the Lien holder or Claimant's name(s), the amount of the current status of the issue(s). Provide answer below or attach additional sheets with numbered responses.</li> <li>Within the past five (5) years, has any <u>Associated Entity</u>: <ul> <li>a) Been <u>disqualified</u>, <u>suspended</u> or <u>debarred</u> from any <u>federal</u>, New York State, New York City or other New York local government contracting process?</li> <li>b) Been denied a contract award or had a bid rejected based upon a <u>non-responsibility finding</u> by any <u>federal</u>, New York State, New York City, or New York local government entity?</li> <li>c) Been <u>suspended</u>, <u>cancelled</u> or <u>terminated for cause</u> (including for <u>non-responsibility</u>) on any <u>federal</u>,</li> </ul></li></ul>	isiness acti lien(s) and Yes	vity, I the No No No
.3	<ul> <li>New York local government liens or judgments (not including UCC filings) over \$50,000?</li> <li>If "Yes," provide an explanation of the issue(s), identify the <u>Associated Entity</u>'s name(s), <u>EIN(s)</u>, primary burrelationship to the <u>Reporting Entity</u>, relevant dates, the Lien holder or Claimant's name(s), the amount of the current status of the issue(s). Provide answer below or attach additional sheets with numbered responses.</li> <li>Within the past five (5) years, has any <u>Associated Entity</u>:</li> <li>a) Been <u>disqualified</u>, <u>suspended</u> or <u>debarred</u> from any <u>federal</u>, New York State, New York City or other New York local government contracting process?</li> <li>b) Been denied a contract award or had a bid rejected based upon a <u>non-responsibility finding</u> by any <u>federal</u>, New York State, New York City or New York City or New York local government entity?</li> <li>c) Been <u>suspended</u>, <u>cancelled</u> or <u>terminated for cause</u> (including for <u>non-responsibility</u>) on any <u>federal</u>, New York State, New York City or New York local <u>government contract</u>?</li> <li>d) Been the subject of an <u>investigation</u>, whether open or closed, by any <u>federal</u>, New York State, New</li> </ul>	isiness acti lien(s) and Yes Yes Yes	vity, I the No No No No
.3	<ul> <li>New York local government liens or judgments (not including UCC filings) over \$50,000?</li> <li>If "Yes," provide an explanation of the issue(s), identify the <u>Associated Entity</u>'s name(s), <u>EIN(s)</u>, primary burelationship to the <u>Reporting Entity</u>, relevant dates, the Lien holder or Claimant's name(s), the amount of the current status of the issue(s). Provide answer below or attach additional sheets with numbered responses.</li> <li>Within the past five (5) years, has any <u>Associated Entity</u>: <ul> <li>a) Been <u>disqualified</u>, <u>suspended</u> or <u>debarred</u> from any <u>federal</u>, New York State, New York City or other New York local government contracting process?</li> <li>b) Been denied a contract award or had a bid rejected based upon a <u>non-responsibility finding</u> by any <u>federal</u>, New York State, New York State, New York City or New York local government entity?</li> <li>c) Been <u>suspended</u>, <u>cancelled</u> or <u>terminated for cause</u> (including for <u>non-responsibility</u>) on any <u>federal</u>, New York State, New York City or New York local government contract?</li> <li>d) Been the subject of an investigation, whether open or closed, by any <u>federal</u>, New York State, New York City, or New York local government contract?</li> <li>e) Been the subject of an indictment, grant of immunity, judgment, or conviction (including entering into</li> </ul></li></ul>	isiness acti lien(s) and Yes Yes Yes Yes	vity, I the No No No No No

Section III-Administrative Proposal C Exhibit – I.I Vendor Responsibility Questionnaire Page 31 of 44 April 26 2011

# NEW YORK STATE VENDOR RESPONSIBILITY QUESTOINNAIRE FOR-PROFIT BUSINESS ENITITY

<ol> <li>Indicate whether any information supplied herein is believed to be exempt from disclosure under the Freedom of Information Law (FOIL).</li> </ol>	Yes No
Note: A determination of whether such information is exempt from FOIL will be made at the time of any request for disclosure under FOIL.	

XI. AUTHORIZED CONTACT FOR THIS QUI	ESTIONNAIRE		
Name Terry L. Hartman	Telephone (216) 881-9191 ext.	Fax (216) 881-3442	
Title CFO	Email thartman@cgginc.com	an I	

### Certification

The undersigned: (1) recognizes that this questionnaire is submitted for the express purpose of assisting New York State contracting entities in making responsibility determinations regarding an award of a contract or approval of a subcontract; (2) recognizes that the Office of the State Comptroller (OSC) will rely on information disclosed in the questionnaire in making responsibility determinations and in approving a contract or subcontract; (3) acknowledges that the New York State contracting entities and OSC may, in their discretion, by means which they may choose, verify the truth and accuracy of all statements made herein; and (4) acknowledges that intentional submission of false or misleading information may constitute a misdemeanor or felony under New York State Penal Law, may be punishable by a fine and/or imprisonment under Federal Law, and may result in a finding of non-responsibility, contract suspension or contract termination.

The undersigned certifies that he/she:

- is knowledgeable about the Reporting Entity's business and operations;
- has read and understands all of the questions contained in the questionnaire;
- has not altered the content of the questionnaire in any manner;
- has reviewed and/or supplied full and complete responses to each question;
- to the best of his/her knowledge, information and belief, confirms that the Reporting Entity's responses are true, accurate and complete, including all attachments, if applicable;
- understands that New York State will rely on the information disclosed in the questionnaire when entering into a contract with the Reporting Entity; and
- is under obligation to update the information provided herein to include any material changes to the Reporting Entity's
  responses at the time of bid/proposal submission through the contract award notification, and may be required to update the
  information at the request of the New York State contracting entities or OSC prior to the award and/or approval of a contract,
  or during the term of the contract.

Signature of Owner/Officer Printed Name of Signatory	Terry L. Hartman	
Title	CFO	
Reporting Entity Name	Consolidated Graphics Group, Inc.	
Address	1614 East 40 <sup>th</sup> Street	
City, State, Zip	Cleveland, Ohio 44103	
Sworn to before me this	22 day of APRIL	20 _[1;

PATRICK J. GALLÁGHER, ATTORNEY AT LAW NUTARY PUBLIC-State of Ohio My Commission Has No Expiration Date Section 147.03 R.C. Notary Public

Section III-Administrative Proposal C Exhibit – I.I Vendor Responsibility Questionnaire Page 33 of 44 April 26, 2011

# United States of America State of Ohio Office of the Secretary of State

I, J. Kenneth Blackwell, do hereby certify that I am the duly elected, qualified and present acting Secretary of State for the State of Ohio, and as such have custody of the records of Ohio and Foreign corporations; that said records show CONSOLIDATED GRAPHICS GROUP, INC., an Ohio corporation, Charter No. 627410, having its principal location in Cleveland, County of Cuyahoga, was incorporated on January 20, 1984 and is currently in GOOD STANDING upon the records of this office.



Witness my hand and the seal of the Secretary of State at Columbus, Ohio this 9th day of July, A.D. 2003

**Ohio Secretary of State** 

Validation Number: V2003190JBC420

You have selected the For-Profit Non-Construction questionnaire which may be printed and completed in this format or, for your convenience, may be completed online using the New York State VendRep System.

#### **COMPLETION & CERTIFICATION**

The person(s) completing the questionnaire must be knowledgeable about the vendor's business and operations. An owner or officer must certify the questionnaire and the signature must be notarized.

#### DEFINITIONS

All underlined terms are defined in the "New York State Vendor Responsibility Definitions List," found at http://www.osc.state.ny.us/vendrep/documents/definitions.pdf. These terms may not have their ordinary, common or traditional meanings. Each vendor is strongly encouraged to read the respective definitions for any and all underlined terms. By submitting this questionnaire, the vendor agrees to be bound by the terms as defined in the "New York State Vendor Responsibility Definitions List" existing at the time of certification.

#### RESPONSES

Every question must be answered. Each response must provide all relevant information which can be obtained within the limits of the law. However, information regarding a determination or finding made in error which was subsequently corrected is not required. Individuals and <u>Sole Proprietors</u> may use a Social Security Number but are encouraged to obtain and use a federal <u>Employer</u> <u>Identification Number</u> (EIN).

### **REPORTING ENTITY**

Each vendor must indicate if the questionnaire is filed on behalf of the entire <u>Legal Business Entity</u> or an <u>Organizational Unit</u> within or operating under the authority of the <u>Legal Business Entity</u> and having the same <u>EIN</u>. Generally, the <u>Organizational Unit</u> option may be appropriate for a vendor that meets the definition of "<u>Reporting Entity</u>" but due to the size and complexity of the <u>Legal</u> <u>Business Entity</u>, is best able to provide the required information for the <u>Organizational Unit</u>, while providing more limited information for other parts of the <u>Legal Business Entity</u> and Associated Entities.

### ASSOCIATED ENTITY

An <u>Associated Entity</u> is one that owns or controls the <u>Reporting Entity</u> or any entity owned or controlled by the <u>Reporting Entity</u>. However, the term <u>Associated Entity</u> does not include "sibling organizations" (i.e., entities owned or controlled by a parent company that owns or controls the <u>Reporting Entity</u>), unless such sibling entity has a direct relationship with or impact on the <u>Reporting Entity</u>.

### STRUCTURE OF THE QUESTIONNAIRE

The questionnaire is organized into eleven sections. Section I is to be completed for the <u>Legal Business Entity</u>. Section II requires the vendor to specify the <u>Reporting Entity</u> for the questionnaire. Section III refers to the individuals of the <u>Reporting Entity</u>, while Sections IV-VIII require information about the <u>Reporting Entity</u>. Section IX pertains to any Associated Entities, with one question about their <u>Officials</u>/Owners. Sections X relates to disclosure under the Freedom of Information Law (FOIL). Section XI requires an authorized contact for the questionnaire information.

	BUSINESS ENTITY INFORMATION				arrando ar	
	ess Entity Name*			EIN		
LCA-Vision		state sin anda)	and the second	112882328		1 Page
Address of the Principal Place of Business (street, city, state, zip code)Telephon7840 Montgomery Road, Cincinnati, OH 45236(513) 793					Fax	
E-mail	omery Road, Cincillian, OH 43230		Website	(513) 792-	9090 ext. 208	(513) 792-562
mcelebrezze	@lca.com		lasikplus.	com		
	egal Business Entity Identities: If applica ast five (5) years and the status (active or i		r DBA, Trad	e Name, Forr	ner Name, Other Id	entity, or <u>EIN</u>
Туре	Name	EIN	1		Status	
	See attached list -					
	Associate Businesses					
1.0 Legal Bu	usiness Entity Type – Check appropriate b	ox and provide a	dditional inf	ormation:		n - u laide
Corp	oration (including PC)	Date of Incor	poration		01312002	
Limit	ted Liability Company (LLC or PLLC)	Date of Orga	nization			ennevez -
Partn	ership (including LLP, LP or General)	Date of Regi	stration or Es	stablishment		
Sole 1	Proprietor	How many ye	ears in busin	ess?		
Other	•	Date Establis	hed			
If Other,	explain:			- Tananga na adharan		
1.1 Was the	Legal Business Entity formed or incorpora	ated in New Yorl	k State?		I	Yes 🛛 No
If 'No,' if	ndicate jurisdiction where <u>Legal Business</u> applicable jurisdiction or provide an expla	Entity was form	ed or incorpo	orated and att	ach a <u>Certificate of</u>	Good Standing
⊠ Unite			incate of 000	o otanonig is	not available.	
☐ Other						
	if not available:					
	gal Business Entity publicly traded?				1	Yes 🗌 No
					į k	CA 1 CS [] 140
11 1es,	' provide <u>CIK_Code</u> or Ticker Symbol lcav	/	and a second			
2. D	Legal Business Entity have a DUNS Num	1 0				Yes No

\*All underlined terms are defined in the "New York State Vendor Responsibility Definitions List," which can be found at http://www.osc.state.ny.us/vendrep/documents/definitions.pdf.

Section III-Administrative Proposal C Exhibit – I.I Vendor Responsibility Questionnaire Page 36 of 44 April 26, 2011 EIN: 112882328

# NEW YORK STATE VENDOR RESPONSIBILITY QUESTOINNAIRE FOR-PROFIT BUSINESS ENITITY

I. LEGAL BUSINESS ENT	TITY INFORMATION		
Entity maintain an office	<u>itity</u> 's <u>Principal Place of Business</u> is not in New York State, do e in New York State? <u>al Place of Business</u> is in New York State.)	es the <u>Legal Business</u>	Yes No
the second s	dress and telephone number for one office located in New Yor r, 12 Corporate Woods Blvd, Albany, NY 12211, 518-337-46		
Women-Owned Business Disadvantaged Business If "Yes," check all that a New York State New York State New York State Federally certifie	pply: certified <u>Minority-Owned Business Enterprise</u> (MBE) certified <u>Women-Owned Business Enterprise</u> (WBE) <u>Small Business</u> (SB) d <u>Disadvantaged Business Enterprise</u> (DBE) incipal Owners, if applicable. For each person, include name, t	itle and percentage of o	
additional pages if necess	sary. If applicable, reference to relevant SEC filing(s) containi Title		
Ivaine	The	if not applicat	wnership (Enter 0% ole)
	Refer to the 2011 Proxy		
	Statement on our web		
	site, Investor Relations		
so y mirwh.	Section		

11

<b>II. REPORTING ENTITY INFORMATIC</b>	)N				
The Reporting Entity for this questionnaire is	:				
Note: Select only one.					
Legal Business Entity					
	<u>rting Entity</u> " refers to the entire <u>Legal Bus</u> DER OF SECTION II AND PROCEED WI				
Organizational Unit within and opera	ting under the authority of the Legal Busin	ess Entity			
SEE DEFINITIONS OF " <u>Reporting Ent</u> QUALIFY FOR THIS SELECTION.	<u>tity</u> " and " <u>Organizational Unit</u> " for a	DDITIONAL INFORMATION ON CRITERIA TO			
		<u>Unit</u> within the <u>Legal Business Entity</u> for the N II AND ALL REMAINING SECTIONS OF			
IDENTIFYING INFORMATION		e e e e e e e e e e e e e e e e e e e			
a) <u>Reporting Entity</u> Name					
Address of the Primary Place of Business	(street, city, state, zip code)	Telephone ext.			
b) Describe the relationship of the Repo	b) Describe the relationship of the <u>Reporting Entity</u> to the <u>Legal Business Entity</u>				
c) Attach an organizational chart					
d) Does the Reporting Entity have a DU	NS Number?	Yes No			
If "Yes," enter DUNS Number		anganangana i angana			
e) Identify the designated manager(s) re title. Attach additional pages if necessary	sponsible for the business of the <u>Reporting</u>	Entity. For each person, include name and			
Vame	Title	i i i i i i i i i i i i i i i i i i i			
	Sara-ano-	and the second sec			

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#### INSTRUCTIONS FOR SECTIONS III THROUGH VII

For each "Yes," provide an explanation of the issue(s), relevant dates, the government entity involved, any remedial or corrective action(s) taken and the current status of the issue(s). For each "Other," provide an explanation which provides the basis for not definitively responding "Yes" or "No." Provide the explanation at the end of the section or attach additional sheets with numbered responses, including the Reporting Entity name at the top of any attached pages.

#### **III. LEADERSHIP INTEGRITY**

Within the past five (5) years, has any current or former Reporting Entity Official or any individual currently or formerly having the authority to sign, execute or approve bids, proposals, contracts or supporting documentation on behalf of the Reporting Entity with any government entity been:

3.0 Sanctioned relative to any business or professional permit and/or license?	Yes No Other
3.1 Suspended, debarred, or disqualified from any government contracting process?	Yes No Other
3.2 The subject of an <u>investigation</u> , whether open or closed, by any <u>government entity</u> for a civil or criminal violation for any business-related conduct?	Yes No Other
<ul> <li>3.3 Charged with a misdemeanor or felony, indicted, granted immunity, convicted of a crime or subject to a judgment for:</li> <li>a) Any business-related activity; or</li> <li>b) Any crime, whether or not business-related, the underlying conduct of which was related to truthfulness?</li> </ul>	☐ Yes ⊠ No ☐ Other
For each "Yes" or "Other" explain:	

<ul> <li>4.1 Been subject to a denial or revocation of a government prequalification?</li> <li>4.2 Been denied a contract award or had a bid rejected based upon a <u>non-responsibility finding</u> by a <u>government entity</u>?</li> <li>4.3 Had a low bid rejected on a <u>government contract</u> for failure to <u>make good faith efforts</u> on any <u>Minority-Owned Business Enterprise</u>, <u>Women-Owned Business Enterprise</u> or <u>Disadvantaged Business Enterprise</u></li> </ul>	Yes No
government entity? 4.3 Had a low bid rejected on a government contract for failure to make good faith efforts on any Minority-	Yes No
goal or statutory affirmative action requirements on a previously held contract?	Yes 🛛 No
4.4 Agreed to a voluntary exclusion from bidding/contracting with a government entity?	Yes No
1.5 Initiated a request to withdraw a bid submitted to a <u>government entity</u> in lieu of responding to an information request or subsequent to a formal request to appear before the <u>government entity</u> ?	Yes No

V. INTEGRITY – CONTRACT AWARD Within the past five (5) years, has the Reporting Entity:	
5.0 Been <u>suspended</u> , cancelled or <u>terminated for cause</u> on any <u>government contract</u> including, but not limited to, a <u>non-responsibility finding</u> ?	Yes No

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# NEW YORK STATE VENDOR RESPONSIBILITY QUESTOINNAIRE FOR-PROFIT BUSINESS ENITITY

5.1 Been subject to an <u>administrative proceeding</u> or civil action seeking specific performance or restitution in connection with any <u>government contract</u> ?	Yes No
5.2 Entered into a formal monitoring agreement as a condition of a contract award from a government entity?	Yes No
For each "Yes," explain:	

#### VI. CERTIFICATIONS/LICENSES Within the past five (5) years, has the Reporting Entity:

6.0 Had a revocation, suspension or disbarment of any business or professional permit and/or license?	2 Yes	No
6.1 Had a denial, decertification, revocation or forfeiture of New York State certification of <u>Minority-Owned</u> <u>Business Enterprise</u> , <u>Women-Owned Business Enterprise</u> or federal certification of <u>Disadvantaged Business</u> <u>Enterprise</u> status for other than a change of ownership?	T Yes	No
For each "Yes," explain:		

VII. LEGAL PROCEEDINGS Within the past five (5) years, has the Reporting Entity:		
7.0 Been the subject of an <u>investigation</u> , whether open or closed, by any <u>government entity</u> for a civil or criminal violation?	1 Yes	No No
7.1 Been the subject of an indictment, grant of immunity, judgment or conviction (including entering into a plea bargain) for conduct constituting a crime?	T Yes	🛛 No
7.2 Received any OSHA citation and Notification of Penalty containing a violation classified as <u>serious or</u> <u>willful</u> ?	🗌 Yes	No No
7.3 Had a government entity find a willful prevailing wage or supplemental payment violation or any other willful violation of New York State Labor Law?	The Yes	No No
4.4 Entered into a consent order with the New York State Department of Environmental Conservation, or received an enforcement determination by any <u>government entity</u> involving a violation of federal, state or local environmental laws?	🗌 Yes	No No
<ul> <li>5 Other than previously disclosed:</li> <li>a) Been subject to fines or penalties imposed by <u>government entities</u> which in the aggregate total \$25,000 or more; or</li> <li>b) Been convicted of a criminal offense pursuant to any administrative and/or regulatory action taken by any <u>government entity</u>?</li> </ul>	🗌 Yes	No No

Section III-Administrative Proposal C Exhibit – I.I Vendor Responsibility Questionnaire Page 40 of 44 April 26, 2011 EIN: I 12882328

# NEW YORK STATE VENDOR RESPONSIBILITY QUESTOINNAIRE FOR-PROFIT BUSINESS ENITITY

	II. FINANCIAL AND ORGANIZATIONAL CAPACITY		
8.0	Within the past five (5) years, has the <u>Reporting Entity</u> received any <u>formal unsatisfactory performance</u> <u>assessment(s)</u> from any <u>government entity</u> on any contract?	Yes	No No
1	If "Yes," provide an explanation of the issue(s), relevant dates, the government entity involved, any remedial action(s) taken and the current status of the issue(s). Provide answer below or attach additional sheets with n		
8.1	Within the past five (5) years, has the <u>Reporting Entity</u> had any <u>liquidated damages</u> assessed over \$25,000?	T Yes	No
	If "Yes," provide an explanation of the issue(s), relevant dates, contracting party involved, the amount assess status of the issue(s). Provide answer below or attach additional sheets with numbered responses.	ed and the o	current
3.2	Within the past five (5) years, have any liens or judgments (not including UCC filings) over \$25,000 been filed against the <u>Reporting Entity</u> which remain undischarged?	Yes	No No
	If "Yes," provide an explanation of the issue(s), relevant dates, the Lien holder or Claimant's name(s), the am and the current status of the issue(s). Provide answer below or attach additional sheets with numbered respon		lien(s)
.3	In the last seven (7) years, has the <u>Reporting Entity</u> initiated or been the subject of any bankruptcy proceedings, whether or not closed, or is any bankruptcy proceeding pending?	Yes	No No
	If "Yes," provide the bankruptcy chapter number, the court name and the docket number. Indicate the current proceedings as "Initiated," "Pending" or "Closed." Provide answer below or attach additional sheets with num		
.4	During the past three (3) years, has the <u>Reporting Entity</u> failed to file or pay any tax returns required by <u>federal</u> , state or local tax laws?	Yes	No No
		rting Entity	y failed to
.5	federal, state or local tax laws? If "Yes," provide the taxing jurisdiction, the type of tax, the liability year(s), the tax liability amount the Repo	rting Entity	y failed to onses.
.5	federal, state or local tax laws? If "Yes," provide the taxing jurisdiction, the type of tax, the liability year(s), the tax liability amount the <u>Repo</u> file/pay and the current status of the tax liability. Provide answer below or attach additional sheets with num During the past three (3) years, has the <u>Reporting Entity</u> failed to file or pay any New York State	bered respo	y failed to onses.
.5	federal, state or local tax laws? If "Yes," provide the taxing jurisdiction, the type of tax, the liability year(s), the tax liability amount the <u>Repo</u> file/pay and the current status of the tax liability. Provide answer below or attach additional sheets with num During the past three (3) years, has the <u>Reporting Entity</u> failed to file or pay any New York State unemployment insurance returns? If "Yes," provide the years the <u>Reporting Entity</u> failed to file/pay the insurance, explain the situation and any corrective action(s) taken and the current status of the issue(s). Provide answer below or attach additional she	bered respo	y failed to onses.
.5	federal, state or local tax laws? If "Yes," provide the taxing jurisdiction, the type of tax, the liability year(s), the tax liability amount the <u>Repor</u> file/pay and the current status of the tax liability. Provide answer below or attach additional sheets with num During the past three (3) years, has the <u>Reporting Entity</u> failed to file or pay any New York State unemployment insurance returns? If "Yes," provide the years the <u>Reporting Entity</u> failed to file/pay the insurance, explain the situation and any is corrective action(s) taken and the current status of the issue(s). Provide answer below or attach additional sheet responses.	bered respo	y failed to onses.

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Section III-Administrative Proposal C Exhibit – I.I Vendor Responsibility Questionnaire Page 41 of 44 April 26, 2011 EIN: 112882328

# NEW YORK STATE VENDOR RESPONSIBILITY QUESTOINNAIRE FOR-PROFIT BUSINESS ENITITY

	<ul> <li>Does the <u>Reporting Entity</u> have any <u>Associated Entities</u>?</li> <li>Note: All questions in this section must be answered if the <u>Reporting Entity</u> is either:</li> <li>An <u>Organizational Unit</u>; or</li> <li>The entire <u>Legal Business Entity</u> which controls, or is controlled by, any other entity(ies).</li> </ul>	X Yes	No No
9.1	<ul> <li>If "No," SKIP THE REMAINDER OF SECTION IX AND PROCEED WITH SECTION X.</li> <li>Within the past five (5) years, has any <u>Associated Entity Official</u> or <u>Principal Owner</u> been charged with a misdemeanor or felony, indicted, granted immunity, convicted of a crime or subject to a judgment for:</li> <li>a) Any business-related activity; or</li> <li>b) Any crime, whether or not business-related, the underlying conduct of which was related to truthfulness?</li> </ul>	Yes	No No
	If "Yes," provide an explanation of the issue(s), the individual involved, his/her title and role in the <u>Associal</u> relationship to the <u>Reporting Entity</u> , relevant dates, the <u>government entity</u> involved, any remedial or corrective the current status of the issue(s).		
1.00			
	Does any <u>Associated Entity</u> have any currently undischarged <u>federal</u> , New York State, New York City or New York local government <u>liens</u> or judgments (not including UCC filings) over \$50,000? If "Yes," provide an explanation of the issue(s), identify the <u>Associated Entity</u> 's name(s), <u>EIN(s)</u> , primary by relationship to the <u>Reporting Entity</u> , relevant dates, the Lien holder or Claimant's name(s), the amount of the current status of the issue(s). Provide answer below or attach additional sheets with numbered responses.	USINESS acti Lien(s) and	⊠ No vity, l the
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.3	<ul> <li>New York local government <u>liens</u> or judgments (not including UCC filings) over \$50,000?</li> <li>If "Yes," provide an explanation of the issue(s), identify the <u>Associated Entity</u>'s name(s), <u>EIN(s)</u>, primary by relationship to the <u>Reporting Entity</u>, relevant dates, the Lien holder or Claimant's name(s), the amount of the current status of the issue(s). Provide answer below or attach additional sheets with numbered responses.</li> <li>Within the past five (5) years, has any <u>Associated Entity</u>:</li> <li>a) Been <u>disqualified</u>, <u>suspended</u> or <u>debarred</u> from any <u>federal</u>, New York State, New York City or other New York local <u>government contracting process</u>?</li> </ul>	usiness acti e <u>lien(s)</u> and	vity, l the
.3	<ul> <li>New York local government liens or judgments (not including UCC filings) over \$50,000?</li> <li>If "Yes," provide an explanation of the issue(s), identify the <u>Associated Entity</u>'s name(s), <u>EIN(s)</u>, primary by relationship to the <u>Reporting Entity</u>, relevant dates, the Lien holder or Claimant's name(s), the amount of the current status of the issue(s). Provide answer below or attach additional sheets with numbered responses.</li> <li>Within the past five (5) years, has any <u>Associated Entity</u>:</li> <li>a) Been <u>disqualified</u>, <u>suspended</u> or <u>debarred</u> from any <u>federal</u>, New York State, New York City or other New York local government contracting process?</li> <li>b) Been denied a contract award or had a bid rejected based upon a <u>non-responsibility finding</u> by any <u>federal</u>, New York State, New York City, or New York local government entity?</li> <li>c) Been <u>suspended</u>, <u>cancelled</u> or <u>terminated for cause</u> (including for <u>non-responsibility</u>) on any <u>federal</u>,</li> </ul>	usiness acti e <u>lien(s)</u> and U Yes	vity, l the No
.3	<ul> <li>New York local government liens or judgments (not including UCC filings) over \$50,000?</li> <li>If "Yes," provide an explanation of the issue(s), identify the <u>Associated Entity</u>'s name(s), <u>EIN(s)</u>, primary by relationship to the <u>Reporting Entity</u>, relevant dates, the Lien holder or Claimant's name(s), the amount of the current status of the issue(s). Provide answer below or attach additional sheets with numbered responses.</li> <li>Within the past five (5) years, has any <u>Associated Entity</u>:</li> <li>a) Been <u>disqualified</u>, <u>suspended</u> or <u>debarred</u> from any <u>federal</u>, New York State, New York City or other New York local government contracting process?</li> <li>b) Been denied a contract award or had a bid rejected based upon a <u>non-responsibility finding</u> by any <u>federal</u>, New York State, New York State, New York City, or New York local government entity?</li> <li>c) Been <u>suspended</u>, <u>cancelled</u> or <u>terminated for cause</u> (including for <u>non-responsibility</u>) on any <u>federal</u>, New York State, New York City or New York local government contract?</li> <li>d) Been the subject of an <u>investigation</u>, whether open or closed, by any <u>federal</u>, New York State, New</li> </ul>	usiness acti e <u>lien(s)</u> and Ves Yes	vity, i the No No No
.3	<ul> <li>New York local government <u>liens</u> or judgments (not including UCC filings) over \$50,000?</li> <li>If "Yes," provide an explanation of the issue(s), identify the <u>Associated Entity</u>'s name(s), <u>BIN</u>(s), primary by relationship to the <u>Reporting Entity</u>, relevant dates, the Lien holder or Claimant's name(s), the amount of the current status of the issue(s). Provide answer below or attach additional sheets with numbered responses.</li> <li>Within the past five (5) years, has any <u>Associated Entity</u>:</li> <li>a) Been <u>disqualified</u>, <u>suspended</u> or <u>debarred</u> from any <u>federal</u>, New York State, New York City or other New York local government contracting process?</li> <li>b) Been denied a contract award or had a bid rejected based upon a <u>non-responsibility finding</u> by any <u>federal</u>, New York State, New York City or New York local government entity?</li> <li>c) Been <u>suspended</u>, <u>cancelled</u> or <u>terminated for cause</u> (including for <u>non-responsibility</u>) on any <u>federal</u>, New York State, New York City or New York local government contract?</li> <li>d) Been the subject of an <u>investigation</u>, whether open or closed, by any <u>federal</u>, New York State, New York State, New York City, or New York local government violation with a penalty in</li> <li>e) Been the subject of an indictment, grant of immunity, judgment, or conviction (including entering into</li> </ul>	usiness acti e <u>lien(s)</u> and U Yes U Yes U Yes Ves	vity, i the No No No No

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# NEW YORK STATE VENDOR RESPONSIBILITY QUESTOINNAIRE FOR-PROFIT BUSINESS ENITITY

<ol> <li>Indicate whether any information supplied herein is believed to be exempt from disclosure under the Freedom of Information Law (FOIL).</li> </ol>	Yes No
Note: A determination of whether such information is exempt from FOIL will be made at the time of any request for disclosure under FOIL.	

XI. AUTHORIZED CONTACT FOR THIS QUESTIONNA	AIRE	
Name	Telephone	Fax
Michael Celebrezze Title	(513) 792-9292 ext. 208 Email	(513) 792-5620
Senior VP of Finance, CFO and Treasurer	mcelebrezze@lca.com	

section III-Administrative Proposal C Exhibit - I.I Vendor Responsibility Questionnaire Page 43 of 44 April 26, 2011 EIN: 112882328

# NEW YORK STATE VENDOR RESPONSIBILITY QUESTOINNAIRE FOR-PROFIT BUSINESS ENITITY

### Certification

The undersigned: (1) recognizes that this questionnaire is submitted for the express purpose of assisting New York State contracting entities in making responsibility determinations regarding an award of a contract or approval of a subcontract; (2) recognizes that the Office of the State Comptroller (OSC) will rely on information disclosed in the questionnaire in making responsibility determinations and in approving a contract or subcontract; (3) acknowledges that the New York State contracting entities and OSC may, in their discretion, by means which they may choose, verify the truth and accuracy of all statements made herein; and (4) acknowledges that intentional submission of false or misleading information may constitute a misdemeanor or felony under New York State Penal Law. may be punishable by a fine and/or imprisonment under Federal Law, and may result in a finding of non-responsibility, contract suspension or contract termination.

#### The undersigned certifies that he/she:

- 0 is knowledgeable about the Reporting Entity's business and operations;
- 0 has read and understands all of the questions contained in the questionnaire;
- has not altered the content of the questionnaire in any manner; 6
- 0 has reviewed and/or supplied full and complete responses to each question;
- to the best of his/her knowledge, information and belief, confirms that the Reporting Entity's responses are true, accurate and 0 complete, including all attachments, if applicable;
- understands that New York State will rely on the information disclosed in the questionnaire when entering into a contract 0 with the Reporting Entity; and
- is under obligation to update the information provided herein to include any material changes to the Reporting Entity's responses at the time of bid/proposal submission through the contract award notification, and may be required to update the information at the request of the New York State contracting entities or OSC prior to the award and/or approval of a contract, or during the term of the contract.

Signature of Owner/Officer		а.	
Printed Name of Signatory	MICUAR J. CEUSSRESTER	-	
Title	CUER FINANCIAL DAFALON		an an an differ in station of the state of the
Reporting Entity Name	LCA- VISION ISC.	*	
Address	-7840 MANTGOMSZY RA.		
City, State, Zip	CINCINNATI, DU 45236		
Sworn to before me this	22 day of Approl Notary Public	_ 20 _//	
	Notary Public State of Ohio		
	Page 10 of 10		June 28. 2

Section III-Administrative Proposal C Exhibit – I.I Vendor Responsibility Questionnaire Page 44 of 44 April 26, 2011

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# LCA-Vision Inc. - Associate Businesses

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Name	EIN	Status
LCA-Vision Inc.	11-2882328	Active
Columbus Eye Associates, P.C. Inc.	31-1582178	Active
LasikPlus of Sourthern California	32-0246626	Inactive
LasikPlus of Colorado	20-5029749	Active
LasikPlus Medical Associates SC	36-4204190	Active
LasikPlus Aymond, M.D., P.C.	26-0574100	Active
LasikPlus of Indiana, P.C.	56-2403768	Active
Kansas LasikPlus	20-5725320	Active
North Star Eye Associates, P.C.	27-1535577	Active
LasikPlus Medical Associates of New Jersey, P.C.	20-0533908	Active
Hudson Medical Eye Associates, P.C.	27-1442458	Inactive
LasikPlus Medical of New York, P.C.	20-0467063	Active
LasikPlus Medical Associates of Pennsylvania PC	20-0534084	Active
LasikPlus of Texas, P.A.	20-0473467	Active
Virgina Eye Associates, P.C.	27-1664487	Active
LasikPlus of Wisconsin, S.C.	20-3276793	Active
LasikPlus Straub, D.O., P.C.	26-0636217	Inactive
LasikPlus Medical Associates Inc., P.C.	94-3288440	Inactive
LasikPlus Murphy, M.D., P.A.	26-0152119	Inactive
LasikRlus of Michigan, P.C.	20-4704418	Inactive
LasikPlus of Oklahoma, P.C.	26-0586106	Inactive
LasikPlus of Tennessee, P.C.	26-0610643	Inactive
LasikPlus of California, P.C.	32-0246628	Inactive



# Improving the quality of life through **better vision care**

New York State Department of Civil Service Request for Proposals "New York State Vision Plan Services"

# Tab: I.K



April 26, 2011

#### Section III - Administrative Proposal C Exhibit - I.K Offeror's Affirmation Page 1 of 1 April 26, 2011

# Exhibit I.K Procurement Lobbying Offeror's Affirmation of Understanding & Agreement



State of New York Department of Civil Service Albany, NY 12239 ADMINISTRATION DIVISION Procurement Lobbying Offeror's Affirmation of Understanding & Agreement ADM-982(12/06)

Instructions:

Pursuant to State Finance Law §§139-j and 139-k, this solicitation imposes certain procurement lobbying limitations. Offerors are restricted from making contacts during the procurement's "Restricted Period" (from the issuance of the solicitation document until the date of the contract's final approval by the State Comptroller) to other than designated staff, unless the contact falls within certain statutory exceptions ("permissible contacts"). DCS employees are required to obtain certain information from Offerors and others whenever there is a contact about the procurement during the Restricted Period, and are required to make a determination of the Offeror's responsibility that addresses the Offeror's compliance with the statutes' requirements. Findings of non-responsibility result in rejection for contract award, and if an Offeror is subject to two non-responsibility findings within four years the Offeror also will be determined ineligible to submit a proposal on or be awarded a contract for four years from the date of the second non-responsibility finding. Further information about these requirements can be found at: <a href="http://www.ogs.state.ny.us/aboutOGS/regulations/defaultAdvisoryCouncil.html">http://www.ogs.state.ny.us/aboutOGS/regulations/defaultAdvisoryCouncil.html</a>.

As a prerequisite for participating in this procurement, an Offeror must provide the following Affirmation of Understanding and Agreement to comply with these procurement lobbying restrictions in accordance with State Finance Law §§139-j and 139-k.

forth in	eror affirms that it understands the procurement lobbying requirements set State Finance Law §§139-j and 139-k, and agrees to comply with the ocedures regarding permissible contacts as required thereby.
Name of Offeror:	EyeMed Vision Care, LLC and First American Administrators, Inc., a wholly-owned subsidiary of EyeMed Vision Care, LLC
By: Name:	Brian Silverberg
Title:	Vice President, Finance and Business Development
Address:	4000 Luxottica Place
	Mason, OH 45040
	4/22/2011



# Improving the quality of life through **better vision care**

New York State Department of Civil Service Request for Proposals "New York State Vision Plan Services"

# Tab: I.M



April 26, 2011

Section III - Administrative Proposal C Exhibit - I.M Compliance Public Officers Law Page 1 of 1 April 26, 2011

#### Exhibit I.M Compliance with Public Officers Law Requirements



The New York State Public Officers Law ("POL"), particularly POL Sections 73 and 74, as well as all other provisions of New York State law, rules and regulations, and policy establishes ethical standards for current and former State employees. In submitting its Proposal, the Offeror must guarantee knowledge and full compliance with such provisions for purposes of this RFP and any other activities including, but not limited to, contracts, bids, offers, and negotiations. Failure to comply with these provisions may result in disqualification from the procurement process, termination, suspension or cancellation of the contract and criminal proceedings as may be required by law.

The Offeror hereby submits its affirmative statement as to the existence of, absence of, or potential for conflict of interest on the part of the Offeror because of prior, current, or proposed contracts, engagements, or affiliations.

Please provide below an affirmative statement as to the existence of, absence of, or potential for conflict of interest on the part of the Offeror because of prior, current, or proposed contracts, engagements, or affiliations. Please attach additional pieces of paper as necessary.

Affirmative Statement: The Offeror hereby submits its affirmative statement as to the absence of a conflict of interest on the part of the Offeror because of prior, current, or proposed contracts, engagements, or affiliations.

Name of Offeror: EyeMed Vision Care, LLC and First American Administrators, Inc., a whollyowned subsidiary of EyeMed Vision Care, LLC

Name & Title of Representative: <u>Brian Silverberg</u>, Vice President, Finance and New Business <u>Development</u>

Signature 4

Date:

4/13/11



New York State Department of Civil Service Request for Proposals "New York State Vision Plan Services"

### Tab: I.N



#### Exhibit I.N Compliance with Americans with Disabilities Act



State of New York Department of Civil Service Albany, NY 12239

**Compliance with Americans with Disabilities Act** 

ADM-987 (1/07)

The Offeror hereby provides assurance of its compliance with the Americans With Disabilities Act (42 USC§12101 et. seq.), in that any services and programs provided during the course of performance of the Agreement resultant from this RFP shall be accessible under Title II of the Americans With Disabilities Act, and as otherwise may be required under the Americans With Disabilities Act.

Name of Offeror: EyeMed Vision Care, LLC and First American Administrators, Inc., a whollyowned subsidiary of EyeMed Vision Care, LLC

Name & Title of Representative: <u>Brian Silverberg</u>, Vice President, Finance and New Business Development

Signature:

Date: 4/13/11



New York State Department of Civil Service Request for Proposals "New York State Vision Plan Services"

### Tab: I.O



#### Exhibit I.O Omnibus Procurement Act Statement of Acceptance



State of New York Department of Civil Service Albany, NY 12239

**Omnibus Procurement Act Statement of Acceptance** 

ADM-991 (1/07)

Offerors are hereby notified that, if their principal place of business is located in a foreign or domestic jurisdiction that penalizes New York State vendors, and if the goods or services they offer would be produced or performed substantially outside New York State, the Omnibus Procurement Act of 1994 and its 2000 amendments require that they be denied contracts which they otherwise could obtain.

A current list of jurisdictions subject to this provision is available from the New York State Department of Economic Development, or on-line at http://www.nyscr.com/pub\_omnibus.aspx.

The Offeror must submit this Statement of Acceptance of the terms and conditions of the Omnibus Procurement Act with is proposal.

Name of Offeror: EyeMed Vision Care, LLC and First American Administrators, Inc., a whollyowned subsidiary of EyeMed Vision Care, LLC

Name & Title of Representative: <u>Brian Silverberg</u>, Vice President, Finance and New Business Development

Signature:

13/11

Date:



New York State Department of Civil Service Request for Proposals "New York State Vision Plan Services"

### Tab: I.P



# W.

State of New York Department of Civil Service Albany, NY 12239

#### ADMINISTRATION DIVISION Procurement Lobbying Offeror's Certification of Compliance

ADM-983(12/06)

Section III - Administrative Proposal

#### Instructions:

New York State Finance Law (SFL) §139-k(5) requires that every contract award subject to the provisions of SFL §§139-k or 139-j shall contain a certification by the Offeror that all information provided to the DCS with respect to SFL §139-k is complete, true and accurate.

At the time an Offer or Bid is submitted to the DCS, the Offeror/Bidder must provide the following certification that the information it has and will provide to the DCS pursuant to SFL §139-k is complete, true and accurate including, but not limited to, disclosures of findings of non-responsibility made within the previous four years by any State governmental entity where such finding of non-responsibility was due to a violation of SFL §139-j or due to the intentional provision of false or incomplete information to a State governmental entity.

	that all information provided to the Governmental Entity with respect to nance Law §139-k is complete, true and accurate.
Name of Offeror <u>:</u>	EyeMed Vision Care, LLC and First American Administrators, Inc., a wholly-owned subsidiary of EyeMed Vision Care, LLC
D	
By:	
Name:	Brian Silverberg
Title:	Vice President, Finance and New Business Development
	Vice President, Finance and New Business Development 4000 Luxottica Place
Title:	



New York State Department of Civil Service Request for Proposals "New York State Vision Plan Services"

### Tab: I.Q



Subject to the requirements of Article 15-A of the Executive Law, and based on vendor availability, the Department of Civil Service has not established a goal for the MWBE participation for this project.

#### OFFERORS PLEASE ANSWER THE FOLLOWING QUESTIONS:

1. Are you a New York State resident business:	YESXNO
2. Total number of people employed by your business:	
<ol> <li>Total number of people employed by your business in New York State:</li> </ol>	
4. Is your company independently owned and operated:	YESXNO
Is your firm at least 51% owned and controlled by women:	YESXNO
and/or,	
51% owned and controlled by minority group members:	YESXNO
(i.e., Black, Hispanic, Asian, Pacific Islander, American Indian, Alaskan Native)?	
If yes, have you been certified or registered?	YESNO
List certification or registration authority:	
<ol> <li>Place(s) where type(s) of service(s) bid are provided: (Please indicate Yes or No for A and B)</li> </ol>	
A. All within NYS	YESXNO
B. Both within and outside NYS	XYESNO
If yes to B above, location (State) where more than one-half the value of the bid services are provided:	State of <u>Ohio</u>
<ol> <li>Offeror's principal place of business: (i.e., the location of the primary control, direction, and management of the enterprise.)</li> </ol>	State of <u>Ohio</u>



New York State Department of Civil Service Request for Proposals "New York State Vision Plan Services"

### Tab: I.S



Section III - Administrative Proposal C Exhibit - I.S Formal Offeror Letter Page 1 of 3 April 26, 2011



April 19, 2011

Ms. Linda Burk Procurement Manager Employee Benefits Division, Room 641 NYS Department of Civil Service Alfred E. Smith State Office Building Albany, New York 12239

RE:

"New York State Health Insurance Program "New York State Vision Plan Services" RFP <u>Firm Offer to the State of New York</u>

**EyeMed Vision Care, LLC and First American Administrators, Inc., a wholly-owned subsidiary of EyeMed Vision Care (collectively referred to as "EyeMed")** hereby submits this firm and binding offer to the State of New York in response to New York State Department of Civil Service Request for Proposals entitled "New York State Vision Plan Services" (RFP). The Proposal hereby submitted meets or exceeds all terms, conditions, and requirements set forth in the above-referenced RFP and in the manner set forth in this RFP.

**EyeMed** accepts the terms and conditions as set forth in RFP, Section VII and Appendices A, B and C, and agrees to satisfy the comprehensive programmatic duties and responsibilities outlined in this RFP in the manner set forth in this RFP.

**EyeMed** agrees to execute a contractual agreement composed substantially of the terms and conditions set forth in the draft contract included in the RFP, and accepts as nonnegotiable the terms and conditions set forth in Appendices A, B, and C to the draft contract.

**EyeMed** further agrees, if selected as a result of the RFP, to comply with 1) the provisions of Tax Law Section 5-a, Certification Regarding Sales and Compensating Use Tax; and 2) the Workers' Compensation Law as set forth in Section II.B.9 of the RFP.

This formal offer will remain firm and non-revocable for a minimum period of 365 days from the Proposal Due Date as set forth in the RFP. In the event that a contract is not approved by the NYS Comptroller within the 365 day period, this offer shall remain firm and binding beyond the 365 day period and until a contract is approved by the NYS Comptroller, unless **EyeMed** delivers to the Department of Civil Service written notice of withdrawal of its Proposal.

To "asso and Despire with Excellings

4000 Luxottica Place • Mason, OH 45040 • 513.765.6000 www.eyemedvisioncare.com

Section III - Administrative Proposal C Exhibit - I.S Formal Offeror Letter Page 2 of 3 April 26, 2011



EyeMed's complete offer is set forth as follows:

Administrative Proposal:	Total of twelve (12) hard copy volumes [two (2) original and ten (10) copies] and one (1) electronic copy on CD.
<u>Technical Proposal</u> :	Total of twelve (12) hard copy volumes [two (2) original and ten (10) copies] and one (1) electronic copy on CD.
<u>Cost Proposal</u> :	Total of twelve (12) hard copy volumes [two (2) original and ten (10) copies] and one (1) electronic copy on CD.

The undersigned affirms and swears she has the legal authority and capacity to sign and make this offer on behalf of, **EyeMed** and possesses the legal authority and capacity to act on behalf of **EyeMed** to execute a contract with the State of New York.

The undersigned affirms and swears as to the truth and veracity of all documents included in this offer.

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4000 Luxottica Place • Mason, OH 45040 • 513,765.6000 www.eyemedvisioncare.com

Date: April 19, 2011

EyeMe			
Ву:	 -		
Liz DiGiandomenico	 		
(name) President, EyeMed \ <u>American Administrat</u> (title)	LLC	and	First



#### **CORPORATE OR PARTNERSHIP ACKNOWLEDGMENT**

STATE OF OHIO }
: SS.:
COUNTY OF WARREN }
On the 72 day of April in the year 2011, before me personally appeared: Liz
DiGiandomenico, known to me to be the person who executed the foregoing instrument, who,
being duly sworn by me did depose and say that she resides at <u>4089 Maxwell Drive</u> ,
Town of <u>Mason</u> , County of <u>Warren</u> , State of <u>Ohio</u> ; and further that:
[Check One]
( <u>X</u> If a corporation): She is the <u>President</u> of <u>EyeMed</u> the corporation described in said
instrument; that, by authority of the Board of Directors of said corporation, _he is
authorized to execute the foregoing instrument on behalf of the corporation for purposes set
forth therein; and that, pursuant to that authority, _he executed the foregoing instrument
in the name of and on behalf of said corporation as the act and deed of said corporation.
(If a partnership):he is the of
, the partnership described in said instrument;
that, by the terms of said partnership, _he is authorized to execute the foregoing
instrument on behalf of the partnership for the purposes set forth therein; and that,
instrument on behalf of the partnership for the purposes set forth therein; and that, pursuant to that authority, he executed the foregoing instrument in the name and on
instrument on behalf of the partnership for the purposes set forth therein; and that,
instrument on behalf of the partnership for the purposes set forth therein; and that, pursuant to that authority, _he executed the foregoing instrument in the name and on behalf of said partnership as the set and deed of said partnership.
instrument on behalf of the partnership for the purposes set forth therein; and that, pursuant to that authority, _he executed the foregoing instrument in the name and on behalf of said partnership as the set and deed of said partnership.
instrument on behalf of the partnership for the purposes set forth therein; and that, pursuant to that authority, _he executed the foregoing instrument in the name and on behalf of coid partnership as the act and deed of said partnership. CATHY E. HOLLEY, Attorney at Law NOTARY PUBLIC - STATE OF OHIO
instrument on behalf of the partnership for the purposes set forth therein; and that, pursuant to that authority, _he executed the foregoing instrument in the name and on behalf of coid partnership as the act and deed of said partnership. CATHY E. HOLLEY, Attorney at Law NOTARY PUBLIC - STATE OF OHIO My commission has no axpiration
instrument on behalf of the partnership for the purposes set forth therein; and that, pursuant to that authority, _he executed the foregoing instrument in the name and on behalf of caid partnership as the act and deed of said partnership. CATHY E. HOLLEY, Attorney at Law NOTARY PUBLIC - STATE OF OHIO

to serve and hispine with Excellence

4000 Luxottica Place • Mason, OH 45040 • 513.765.6000 www.eyemedvisioncare.com



New York State Department of Civil Service Request for Proposals "New York State Vision Plan Services"

### Tab: I.T



#### Exhibit I.T Offeror Attestations Form

An authorized representative of the Offeror who is legally authorized to certify the information requested in the name of and on behalf of the Offeror is required to complete and sign the Offeror Attestations and provide all requested information. Offeror's authorized representative must certify as to the truth of the representations made by signing where indicated, below.

#### **CERTIFICATION:**

The Offeror (1) recognizes that the following representations are submitted for the express purpose of assisting the State of New York in making a determination to award a contract; (2) acknowledges and agrees by submitting the Attestation, that the State may at its discretion, verify the truth and accuracy of all statements made herein; (3) certifies that the information submitted in this certification and any attached documentation is true, accurate and complete.

Name of Business Entity Submitting Bid:		EyeMed Vision Care, LLC and First American Administrators, Inc., a wholly-owned subsidiary of EyeMed Vision Care (collectively referred to as "EyeMed")		
Enti	ity's Legal Form:			
No.	RFP Ref.	RFP Requirement:		
		At time of Proposal Due Date, Offeror represents and warrants that it: $X \ \mbox{possesses}$		
1.	Section III.B.1	does not possess the legal capacity to enter into a contract with the President of the New York State Civil Service Commission ("Commissioner").		
	Continn	At time of Proposal Due Date, Offeror represents and warrants that it: $X \mbox{ attests }$		
2.	Section III.B.2	<ul> <li>does not attest</li> <li>will permanently forfeit at least fifty percent (50%) of its Monthly</li> <li>Administrative Fees until all Implementation and Start-Up activities are complete.</li> </ul>		
		At time of Proposal Due Date, Offeror represents and warrants that it: $X$ attests		
3.	Section III.B.3	does not attest its principal place of business is not located in a state that penalizes New York State vendors and that, if selected goods or services provided under the Agreement will not be substantially produced or performed in such a state (refer to Section II.B.2).		

#### Exhibit I.T Offeror Attestations Form

4.	Section III.B.4	At time of Proposal Due Date, Offeror represents and warrants that it: X attests does not attest it's currently providing vision services, similar to those as set forth in the RFP, for a minimum of five hundred thousand (500,000) covered lives in total and with at least one current client with one hundred (100,000) covered lives, and demonstrate that the Offeror meets or exceeds these requirements to the satisfaction of the Department. To demonstrate that the Offeror, as of the Proposal Due Date, meets the minimum requirement of five hundred thousand (500,000) covered lives in total and at least one client with one hundred (100,000) covered lives, the Offeror must provide a list of current clients with the number of covered lives for each. In determining covered lives, the Offeror should: a. Include both at-risk and fee-for-service business; and b. Count all lives [i.e., an employee, a spouse and two (2) eligible dependents counts as four (4)].
5.	Section III.B.5	At time of Proposal Due Date, Offeror represents and warrants that it: X attests does not attest has an existing Participating Provider Network, that will provide services under the terms of the contract resulting from this RFP that meets the following Minimum Access Standards within NYS: a. Eighty percent (80%) of Enrollees in urban areas will have at least one (1) Participating Provider within five (5) miles of an Enrollee's home; b. Eighty percent (80%) of Enrollees in suburban areas will have at least one (1) Participating Provider within fifteen (15) miles of an Enrollee's home; and c. Eighty percent (80%) of Enrollees in rural areas will have at least one (1) Participating Provider within thirty (30) miles of an Enrollee's home.
6,	Section III.B.6	At time of Proposal Due Date, Offeror represents and warrants that it: X attests does not attest will, under the Agreement, maintain and make available as required by the State, a complete and accurate set of records as may be required by the State to be produced for review by the State pursuant to the terms and conditions of RFP, Appendices A and B, and including any and all financial records as deemed necessary by the State to discharge its fiduciary responsibilities to Plan participants and to ensure that public dollars are spent appropriately
Date:_	4/20/11	dollars are spent appropriately

Liz DiGiandomenico President

EyeMed Vision Care, LLC and First American Administrators, Inc.

#### **CORPORATE OR PARTNERSHIP ACKNOWLEDGMENT**

SS.:

}

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#### STATE OF OHIO

#### COUNTY OF WARREN

} On the day of April in the year 2011, before me personally appeared: Liz DiGiandomenico, known to me to be the person who executed the foregoing instrument, who, being duly sworn by me did depose and say that She resides at <u>4089 Maxwell Drive</u>, Town of <u>Mason</u>, County of Warren , State of Ohio; and further that:

#### [Check One]

(X If a corporation): She is the President of EyeMed Vision Care, LLC and First American Administrators, Inc., the corporation described in said instrument; that, by authority of the Board of Directors of said corporation, \_he is authorized to execute the foregoing instrument on behalf of the corporation for purposes set forth therein; and that, pursuant to that authority, \_he executed the foregoing instrument in the name of and on behalf of said corporation as the act and deed of said corporation.

#### (\_\_\_\_ If a partnership): \_\_he is the \_\_\_

of

, the partnership described in said instrument; that, by the terms of said partnership, \_he is authorized to execute the foregoing instrument on behalf of the partnership for the purposes set forth therein; and that, pursuant to that authority, \_he executed the foregoing instrument in the name and on behalf of said partnership as the act and deed of said partnership.

> CATHY E. HOLLEY, Attorney at Law NOTARY PUBLIC . STATE OF OHIO My commission has no expiration dates Soction 147.08 O.R.C.



New York State Department of Civil Service Request for Proposals "New York State Vision Plan Services"

### Tab: I.U



Section III - Administrative Proposal C Exhibit - I.U Key Subcontractors Page 1 of 6 April 26, 2011

The Offeror must complete and submit this Exhibit as part of its Administrative Proposal. A separate form should be completed for each Key Subcontractor, if any. If the Offeror will not be subcontracting with any Key Subcontractor(s) to provide any of the services required under the RFP, the Offeror must complete and submit a single Exhibit I.U to that affect.

Section III - Administrative Proposal C Exhibit - I.U Key Subcontractors Page 2 of 6 April 26, 2011



Section III - Administrative Proposal C Exhibit - I.U Key Subcontractors Page 3 of 6 April 26, 2011



Section III - Administrative Proposal C Exhibit - I.U Key Subcontractors Page 4 of 6 April 26, 2011



Section III - Administrative Proposal C Exhibit - I.U Key Subcontractors Page 5 of 6 April 26, 2011



Section III - Administrative Proposal C Exhibit - I.U Key Subcontractors Page 6 of 6 April 26, 2011





New York State Department of Civil Service Request for Proposals "New York State Vision Plan Services"

### Tab: I.V



Section III - Administrative Proposal C Exhibit - I.V Client References Page 1 of 6 April 26, 2011

Abstract
Customer For Whom Services Were Performed:
Customer Address:
Program Description: (The Offeror should submit specific details concerning the program dentified in satisfaction of the requirements in RFP, Section III.E. This information should
be provided as an attachment to this form and the information provided should support the Offeror's ascertain that it can successfully undertake and complete a project of the scope and complexity as that as set forth in this RFP.)
Client Contact References: (Required And Will Be Verified) (Attach Additional References If Desired)
Contact Name
Phone Numbe E-Mail Addres:

Section III - Administrative Proposal C Exhibit - I.V Client References Page 2 of 6 April 26, 2011

	Abstract
Customer For Whom Services Were Per Customer Address:	formed:
dentified in satisfaction of the requirem be provided as an attachment to this fo	uld submit specific details concerning the program nents in RFP, Section III.E. This information should orm and the information provided should support the illy undertake and complete a project of the scope his RFP.)
Client Contact References: (Required Ai Desired)	nd Will Be Verified) (Attach Additional References If
Contact Name: Contact Title: Phone Number E-Mail Address	

Section III - Administrative Proposal C Exhibit - I.V Client References Page 3 of 6 April 26, 2011

	Abstract
Customer For Whom Services Were Perfo	ormed:
Customer Address:	
identified in satisfaction of the requireme be provided as an attachment to this for	ld submit specific details concerning the program ents in RFP, Section III.E. This information should m and the information provided should support the y undertake and complete a project of the scope s RFP.)
Client Contact References: (Required And Desired)	d Will Be Verified) (Attach Additional References I
Contact Name: Contact Title:	
Phone Number E-Mail Address	

Section III - Administrative Proposal C Exhibit - I.V Client References Page 4 of 6 April 26, 2011

Abstract	
Customer For Whom Services Were Performed:	
Customer Address:	
Program Description: (The Offeror should submit specific dentified in satisfaction of the requirements in RFP, Section be provided as an attachment to this form and the informa Offeror's ascertain that it can successfully undertake and c and complexity as that as set forth in this RFP.)	on III.E. This information should ation provided should support the
Client Contact References: (Required And Will Be Verified) Desired)	(Attach Additional References If
Contact Name: Contact Title: Phone Number	

Section III - Administrative Proposal C Exhibit - I.V Client References Page 5 of 6 April 26, 2011

	Abstract
Customer For Whom Services Were	Performed:
Customer Address:	
dentified in satisfaction of the requi be provided as an attachment to this	should submit specific details concerning the program rements in RFP, Section III.E. This information should s form and the information provided should support the ssfully undertake and complete a project of the scope in this RFP.)
	d And Will Be Verified) (Attach Additional References If
Contact Name Contact Title:	

Section III - Administrative Proposal C Exhibit - I.V Client References Page 6 of 6 April 26, 2011

	Abstract					
Customer For Whor Customer Address:	n Services Were Performed:					
identified in satisfa be provided as an a Offeror's ascertain	n: (The Offeror should submit specific details concerning the program ction of the requirements in RFP, Section III.E. This information should attachment to this form and the information provided should support the that it can successfully undertake and complete a project of the scope that as set forth in this RFP.)					
Client Contact Refe Desired)	rences: (Required And Will Be Verified) (Attach Additional References I					
Contact Name: Contact Title:						



New York State Department of Civil Service Request for Proposals "New York State Vision Plan Services"

### Tab: I.Y



#### New York State Vision Plan Participating Provider Network Access Prerequisite Worksheet

State Column (1)	Location Column (2)	# of NYS Vision Plan Enrollees With Access Column (3)	# of NYS Vision Plan Enrollees Without Access Column (4)	Total Vision Plan Enrollees Column (5)	% With Access Column (6)
NYS Urban		29488	6	29,494	100.0%
	Suburban	22821	0	22,821	100.0%
	Rural	51413	86	51,517	99.8%
	Total NYS	103722	92	103,832	99.9%
Out-Of-State Urban		1278	0	1,278	100.0%
	Suburban	507	0	507	100.0%
	Rural	811	2	813	99.8%
Total Out-of-State		2596	2	2,598	99.9%
	Total	106318	94	106,430	99.9%

A. Enter the number of NYS Vision Plan enrollees who meet the minimum access requirements from your GeoAccess Accessibility Summaries (column 3)

B. Enter the number of NYS Vision Plan enrollees who do not meet the minimum access requirements from your GeoAccess Accessibility Summaries. (column 4)

C. Column (5) equals Column (3) plus Column (4).

D. Column (6) equals Column (3) divided by Column (5).

E. The average NYS access % in column (6) must equal, at a minimum, 80% in order to meet the Network Access Prerequisite required to submit a proposal.



New York State Department of Civil Service Request for Proposals "New York State Vision Plan Services"

### Tab: I.Y.1





New York State Department of Civil Service Request for Proposals "New York State Vision Plan Services"

### Tab. I.Y.1 – See Included CD





New York State Department of Civil Service Request for Proposals "New York State Vision Plan Services"

### Tab: Key Subcontractors





Section III – Administrative Proposal D – Key Subcontractors Page 1 of 2 April 26, 2011

### D. Key Subcontractors

At this part of its Administrative Proposal, the Offeror must provide a statement identifying all Key Subcontractors, if any, that the Offeror will be contracting with to provide Vision Program services and must, for each such Key Subcontractor identified, complete and submit Exhibit I.U "Key Subcontractors": 1) provide a brief description of the services to be provided by the Key Subcontractor; and 2) provide a description of any current relationships with such Key Subcontractor and the clients/projects that the Offeror and Key Subcontractor are currently servicing under a formal legal agreement or arrangement, the date when such services began and the status of the project. The Offeror must indicate whether or not, as of the date of the Offeror's Proposal, a subcontract has been executed between the Offeror and the Key Subcontractor for services to be provided by the Key Subcontractor relating to this RFP. If the Offeror will not be subcontracting with any Key Subcontractor(s) to provide Vision Plan services, the Offeror must provide a statement to that effect.

Confirmed. EyeMed has completed Exhibit I.U for each of our Key Subcontractors, including:



Confidential



Section III – Administrative Proposal D – Key Subcontractors Page 2 of 2 April 26, 2011

Subcontractor	Organizational Description and Abilities			
LCA-Vision The nation's Leading LASIK Company	<ul> <li>Offers laser vision correction procedures at approximately 65 freestanding facilities nationwide. The firm's facilities treat nearsightedness, farsightedness, and astigmatism primarily using laser-in-situkeratomileusis (LASIK), which reshapes the cornea with a computer-guided excimer laser. The centers also offer photorefractive keratectomy (PRK), another corrective procedure.</li> <li>Manages EyeMed's laser vision correction discount and funded program for EyeMed clients as requested.</li> <li>Develops and manages an extensive network of independent laser providers to support vision care clients</li> <li>EyeMed partner since 2001</li> </ul>			

EyeMed uses only "best in class" subcontractors to optimize the service experience of our members and provide sustainable, affordable services. While we use subcontractors to supplement our business, there are no circumstances under which we outsource an entire function of our organization. We have proprietary contacts with performance guarantees in place with each subcontractor, as well as Business Associate agreements and quality control processes to remain HIPAA compliant. These relationships are managed directly by the department heads that work most closely with the organization, and our legal department oversees and approves all related contracting.

The State of New York will not work directly with any outsourced firms.



New York State Department of Civil Service Request for Proposals "New York State Vision Plan Services"

## Tab: Client References





Section III – Administrative Proposal E – Client References Page 1 of 1 April 26, 2011

### E. Client References

At this part of its Administrative Proposal, for the purpose of reference checks, the Offeror must list five (5) client references comprised of a combination of both current and at least one former client(s) for whom the Offeror has supplied vision services similar to those described in this RFP. For each client reference provided, the Offeror must complete and submit Exhibit I.V "Client References." The Offeror shall be solely responsible for providing contact names, e-mail address and phone numbers of client references who are readily available to be contacted by the State.

As the incumbent provider, the State of New York has firsthand experience with EyeMed. In total, we're proud to report a 98% client satisfaction rate and 99% client retention rate. The following references may be contacted by the State of New York to validate our expertise:

Client	Contact	Email	Phone	Covered Lives	Effective Date	Status



New York State Department of Civil Service Request for Proposals "New York State Vision Plan Services"

## Tab: Financial Statements





Section III – Administrative Proposal F – Financial Statements Page 1 of 2 April 26, 2011

#### F. Financial Statements

At this part of its Administrative Proposal, the Offeror must provide a copy of the Offeror's last issued GAAP annual audited financial statement. A complete set of statements, not just excerpts, must be provided. Additionally, for each Key Subcontractor, if any, that provides any of the Vision Plan services; provide the most recent GAAP annual audited statement. If the Offeror, or a Key Subcontractor, is a privately held business and is unwilling to provide copies of their annual audited financial statements as part of their Proposal, the Offeror/Key Subcontractor must make arrangements for the procurement evaluation team to review the financial statements.

Confirmed. EyeMed is a business unit of international vision leader, Luxottica S.p.A., a publicly traded company on the New York Stock Exchange and the Italian Exchange. Luxottica is not only stable with more than \$7 billion in annual revenues but also boasts more than 50 years of experience in the vision industry. An electronic copy (CD) of Luxottica's most recent annual report has been provided in **Attachment 1**.

Please refer to **Attachment 2** for an electronic copy of all of EyeMed's subcontractors' GAAP annual audited statements.

Note: If financial statements have not been prepared and/or audited, the Offeror must provide a letter from a bank reference attesting to the Offeror's financial viability and creditworthiness as part of its Administrative Proposal. (Note: for purposes of this reference, the Offeror may not give as a reference, a parent or subsidiary company, a partner or an affiliate organization. For the purpose of this requirement, "affiliate" means an organization which, through stock ownership or any other affiliation, directly, indirectly, or constructively controls another organization, is controlled by another organization, or is, along with another organization, under the control of a common parent.) The letter must include the bank's name, address, contact person name and telephone number and it must address, at a minimum, the following items:



Section III – Administrative Proposal F – Financial Statements Page 2 of 2 April 26, 2011

- 1) A brief description of the business relationship between the parties (i.e., the Offeror and the bank), including the duration of the relationship and the Offeror's current standing with the bank. For example: "*The Offeror is currently and has been for "x" number of years a client in good standing";*
- 2) A description of any ownership/partner relationship that may exist between the parties, if any. (Note: One party cannot be the parent, partner or subsidiary of the other, nor can one party be an affiliate of the other.); and,
- 3) Any other facts or conclusions the bank may deem relevant to the State in regard to the bank's assessment of the Offeror's financial viability and creditworthiness concerning the nature and scope of the Project Services, which are the subject matter of this RFP, and the parties (i.e., DCS and the Offeror) contractual obligations should it be awarded the resultant contract.

Note: Any Offeror that fails to satisfy one or more of the above submission requirements may be deemed non-responsive and/or non-responsible and eliminated from further consideration.

Confirmed. GAAP annual audited statements have been provided for EyeMed and all Key Subcontractors.



New York State Department of Civil Service Request for Proposals "New York State Vision Plan Services"

## Tab: Attachments



Section III–Administrative Proposal Attachment Summary Page 1 of 1 April 26, 2011



### Attachments

Attachment Summary

Title	Description
1.	CD of Luxottica GAAP Annual Audited Statement
2.	CD of EyeMed's Subcontractors' GAAP Annual
	Audited Statements





New York State Department of Civil Service Request for Proposals "New York State Vision Plan Services"

### Tab: 1





New York State Department of Civil Service Request for Proposals "New York State Vision Plan Services"

## Tab. 1. – See Included CD





New York State Department of Civil Service Request for Proposals "New York State Vision Plan Services"

### Tab: 2





New York State Department of Civil Service Request for Proposals "New York State Vision Plan Services"

## Tab. 2. – See Included CD

