

# **New York State Department of Civil Service**

DIVISION OF CLASSIFICATION & COMPENSATION

Classification Standard

**Occ. Code 2239900**

**Director Lottery Games Operations, M-5**

## Brief Description of Class

Director Lottery Games Operations directs statewide Lottery operations at the New York State Gaming Commission.

## Distinguishing Characteristics

*Director Lottery Games Operations:* one-position class; managerial level; under the general direction of the Director of the Lottery directs all online and offline wagering systems, encompassing contract management, program control accountability and security of the wagering systems. It supervises the Manager Lottery Games Operations, the Lottery Game Director, the Manager of Lottery Drawings, and staff.

## Related Classes

Manager Lottery Games Operations manages all online and instant games wagering systems of the Lottery.

Director Lottery Marketing is responsible for directing all marketing/advertising, sales, and special events/promotions to achieve the Lottery Division's annual sales and revenue goals.

## Illustrative Duties

Ensures contractual compliance of agency wagering systems; oversees games design to ensure compliance with security and operating standards; develops and evaluates key performance indicators for games, contracts and systems; directs development and maintenance of self service and subscription sales programs; evaluates effectiveness and efficacy of deployed Lottery machines and processes, vendor-provided telemarketing systems and delivery of instants cash games to retail; designs and implements programs and systems in compliance with Multi State Lottery Association, Mega Millions Consortium, NASPL and World Lottery Association standards from operational, integrity and security standpoints; develops requests for

proposals for all gaming systems and related support systems; directs staff and ensures system designs to provide for the operational flexibility of the New York Lottery website and both the public facing and lottery employee facing subscription systems; designs and directs vulnerability assessments of program areas and efficient controls of identified risks; and works with senior marketing staff and Lottery executive management to meet sales and revenue goals.

### Minimum Qualifications

Open-competitive: Bachelor's degree and eight years of qualifying experience in any of the following areas: oversight of software systems applications; secure electronic communications networks; program management; auditing, or internal controls. In addition, at least three years of the qualifying experience must have been at a managerial level, or four years at a supervisory level.

Substitution: a master's degree may substitute for one year of the non-supervisory experience.

**Note:** Classification Standards illustrate the nature, extent, and scope of duties and responsibilities of the classes they describe. Standards cannot and do not include all of the work that might be appropriately performed by a class. The minimum qualifications above are those which were required for appointment at the time the Classification Standard was written. Please contact the Division of Staffing Services for current information on minimum qualification requirements for appointment or examination.

Date: 6/2018